



A/Prof Martin Hovey
Head of School (Interim)

In late 2014 the UNE Business School benefited enormously from the engagement with, and insights offered, by two separate and distinct external panels that objectively reviewed our current operations and future direction. While pleasingly the School received many commendations and affirmations of what we were doing and working towards to address the particular challenges posed by an increasingly congested and competitive business education environment, we were also provided with some suggestions to consider improving our position and status within that market.

This is the foundation for the School's engagement in a development and mentoring process with the aim of achieving accreditation with the European Federation of Management Development (EFMD). The EFMD Deans Across Frontiers (EDAF) process involves an in depth evaluation of the School through international comparison and benchmarking along standard dimensions and using prescribed evaluative criteria. A Mentor will then work closely with us as an advisor towards agreed development objectives to improve various aspects of the School. If progress is achieved throughout the mentoring period the School will receive the EDAF label. This certifies the institution's commitment to quality improvement and will be used as a stepping-stone and strong impetus to achieve either EQIS or EPAS accreditation.

The start of this year has already seen a lot of activity with the School having hosted a number of guest seminars since the beginning of the year. Professor Alex Frino, Dean of Macquarie Graduate School of Management presented "CEO Narcissism and Earnings Management"; Professor Robert Faff, Director of Research UQ spent a few days encouraging research and presented a seminar on "Pitching Research"; Dr. Ray Collins presented on "Value in Collaboration: Opportunities for Closer Links between Schools of Business and Schools of Agriculture"; then "Population size, density and urban government expenditure: Evidence from the Sydney metropolitan area" was presented by Dr. Michael Kortt; Professor Lin Crase and Dr. Bethany Cooper's seminar was "Understanding and Measuring the Amenity and Ecological Value of Urban Waterways"; and recently Professor Rui Marques presented on "Sustainability of Urban Water Services: Scorecards and Roadmaps". Thanks to Emilio Morales for coordinating these seminars. If you have any ideas for seminars, please contact Emilio.

The Educational Development and Communications (EDC) team, led by Naomi McGrath along with the chair of Teaching and Learning, A/P Josie Fisher will be working closely with academic staff in the next few months to analyse needs and provide advice on approaches and resources in a variety of teaching and learning contexts. This will involve continuing our work together to design and develop high quality teaching and learning materials for both ON and OFF campus students. The EDC team will continue to assist staff and support theoretical and practical requirements associated with the development of teaching materials within the School including professional development activities and training opportunities.

Members of our team are engaged with so many brilliant things as outlined in this newsletter. Techfest is highlighted in this newsletter. Please read the article in which we acknowledge all those who did a terrific job in putting it together. A team of four students from the University of New England's Business School will be representing Australia at the 2015 International Food and Agribusiness Management Association (IFAMA) 25th Annual World Symposium and Forum in the USA. Please read and enjoy all of the other articles.

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Autumn Graduation cont...



At the Graduation ceremony on 27 March 2015, UNE Business School had 2 PhD students graduate, Lisa Cowan whose Principal Supervisor was Adjunct Professor Victor Wright, and Paul Davis whose Principal Supervisor was Dr Peter McClenaghan.



New England Techfest



The inaugural New England TechFest was held on 4, 5 and 6 March, with over 1200 people attending the event. This was not only an opportunity to experience the latest in technology, but it was also a gathering of businesses, government agencies and academics to explore how this region can tap into the opportunities created by the growing number of technological businesses in Armidale. As part of our schools charter to engage more deeply with business and with our local community we were an active participant in this process. The UNE Business School provided three of the presenters: Naomi McGrath spoke about how we are using technology to enhance the student experience, Prof Derek Baker spoke about the role of Universities in facilitating the development and uptake of Technology and Brent Gregory explained why Armidale is so well placed to be a world leader in the MicroMultinational space. Dr Philip Thomas explained how we can create the environment where innovation can thrive.



Robyn Marshall undertook the massive job of running our stand for the three days. As reported to me "If you check out the photos on Facebook you will notice how the area looks great. But also there are some lounge chairs behind and many people - including the people we are trying to connect with - are coming there to sit and chat. It has been a stroke of genius from the perspective of building relationships."



Many members of the School played an important role in manning the stand and connecting with business owners, business leaders and government agencies. Jade Hauser's contribution in the preparation and liaison with TechFest organisers was what put us in the position to make it such a success. This enabled us to have such a good position at TechFest and it did display to the organisers how keen we were to support the event. Dr Lou Conway played a particularly active role as did our speakers, Allastair Hall and Rob Webster. Rob's support with technology was invaluable, as was his connects into the Armidale's technology scene.

Thanks to others who helped, particularly the professional staff.

All in all, it was a great team effort and a great success. Many



New England Techfest cont...



Dr. Derek Baker - High tech and the role of universities. Derek is a Professor of Agribusiness and Value Chains at UNE Business School. His work primarily deals with competitive issues throughout the food and agricultural industries. Originally a farmer and agribusiness consultant in New Zealand during the pro-market reforms of the mid-late 1980s, Derek has since worked in over 40 countries. #NETechFest #NewEnglandTechFest.

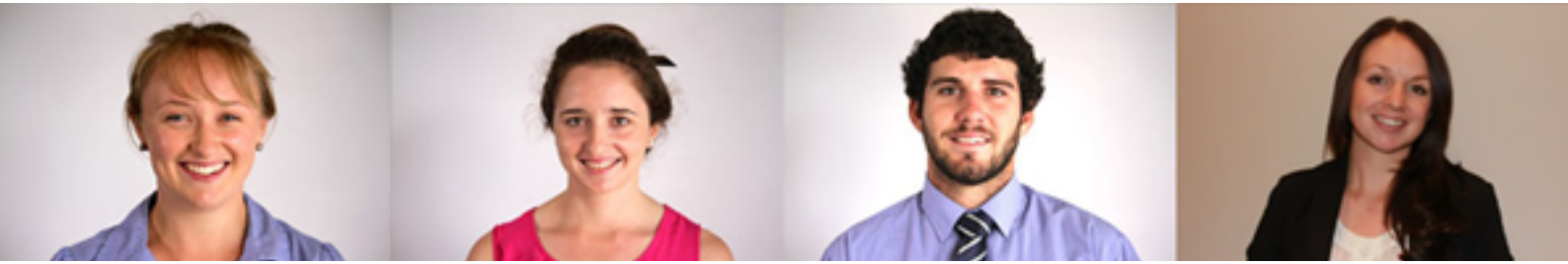


Day 2 of New England Tech Fest and we have seen some great presentations within the stream of Technology in Education. UNE Business School was represented by Naomi McGrath in the morning talking about the use of scenario-based eLearning in Accounting. In the afternoon, lecturers Brent Gregory and Prof Derek Baker spoke about Agribusiness Development & Economic Growth and Business Management. #NewEnglandTechFest #NETechFest.



Learning about Virtual Worlds in Education. Associate Professor Sue Gregory gave a wonderful and exciting presentation on the technology that is emerging and how we can use virtual worlds in our teaching and learning. #NewEnglandTechFest #VirtualWorlds #TechnologyandEducation #NETechFest.

Meet the UNE IFAMA Team



Meet Lizzie, Peggy, Craig and Sarah! They have been selected to travel to Minneapolis, USA to represent [University of New England, Armidale](http://www.une.edu.au) in the Agribusiness Case Study Competition at the 2015 International Food and Agribusiness Management Association (IFAMA) 25th Annual World Symposium. Read all about it here <http://www.une.edu.au/about-une/academic-schools/une-business-school/current-students/2015-une-ifama-student-case-study-team>

Stay tuned over the next few months as we catch up with the Team and check in on their preparation progress for the competition and their journey to Minneapolis.

Congratulations guys!

To meet the team and monitor its progress please keep in contact with UNE Business School Liaison Officer, Jade Hauser jhauser2@une.edu.au. Team members will be visiting businesses before and after the competition, and will be making presentations on the experience and its meaning for their careers. Most importantly this program puts you in touch with the future of agricultural and rural business through UNE.



IFAMA Student Case Study Competition - Minneapolis St Paul | USA | 14-18 June 2015



UNE Business School PhD Scholar Secures NSW Rural Assistance Authority Scholarship



Jim McFarlane
PhD Student

Mr Jim McFarlane, who is studying “Supporting risk management tools to help family wine businesses become more profitable, competitive and sustainable” at the UNE Business School, is one of only two winners of the 2015 NSW Rural Assistance Authority (RAA) Higher Degree Research Scholarships.

Jim McFarlane will receive a \$12,000 grant and this will help towards the research and development of his PhD.

Minister for Primary Industries, Katrina Hodgkinson is a keen supporter of students conducting rural or agriculture-based post-graduate research. Ms Hodgkinson said “The RAA Board is seeking highly motivated and talented post-graduate students studying at a NSW university to apply for one of the scholarships,”.

Jim McFarlane would like to thank the Board Members of the NSW RAA and his supervisors Dr Boyd Blackwell and Dr Stuart Mounter of the UNE Business School for their ongoing support.

For more information please contact Jim at jmcfarl3@myune.edu.au.



The Hon Katrina Hodgkinson MP Minister for Primary Industries Assistant Minister for Tourism and Major Events

MEDIA RELEASE

Monday 29 September 2014

RURAL ASSISTANCE AUTHORITY SCHOLARSHIPS FOR TWO AGRICULTURE POST-GRADS IN 2015

Minister for Primary Industries, Katrina Hodgkinson, today announced the NSW Government will provide two \$12,000 scholarships for students conducting rural or agriculture-based post-graduate research in 2015.

Ms Hodgkinson said the popular NSW Rural Assistance Authority (RAA) Higher Degree Research Scholarship Program will return in the 2015 academic year.

“The RAA Board is seeking highly motivated and talented post-graduate students studying at a NSW university to apply for one of the scholarships,” Ms Hodgkinson said.

“Two successful applicants will each receive a \$12,000 grant to conduct high-quality research and develop their expertise.

“Their research projects must relate to a significant aspect of agriculture and/or economics, that helps build productive and sustainable agricultural businesses, or sustainable and successful rural communities.

“I encourage post-graduate research students studying in these fields to apply for this exceptional opportunity.”

Chair of the RAA Board, David Palmer, said applications will be awarded on a competitive basis to the most promising applicants, with academic merit and research potential being the main criteria.

The RAA Board has reviewed the scholarship program which was previously available in 2011 and 2012 and has determined that areas of research should complement the activities of the authority. The topic areas for the 2015 scholarships will be:

- benefits of succession planning to family farm businesses;
- risk management approaches for family farm businesses; and
- critique of present RAA schemes – including cost-benefit analysis of existing programs, analysis of existing programs and, social impacts of existing programs.

Applications for the 2015 NSW Rural Assistance Authority Higher Degree Research Scholarship open today and close on 7 November 2014.

Further information and forms are available at www.raa.nsw.gov.au or on 1800 678 593.

MEDIA: Julian Luke 0427 561 592

IN THE



On 23 February 2015, Professor John Rice's research on Australia Post, published in The Conversation, was featured on ABC News TV and ABC Radio in Brisbane and 2UE in Sydney.

<https://theconversation.com/australia-posts-cash-cow-is-drying-up-time-for-some-new-thinking-37838>

On 2 March 2015, Professor Brian Dollery and Dr Joseph Drew had an opinion piece in the Sydney Morning Herald regarding Local Government Reform in NSW.

<http://www.smh.com.au/nsw/state-election-questions-over-council-reform-rush-20150302-13slsy.html>

Dr Joseph Drew made a public presentation recently which was featured in the Moree Champion on 12 March 2015.

<http://www.moreechampion.com.au/story/2938124/more-than-a-hip-pocket-issue/>

On 23 March 2015, Professor Brian Dollery was interviewed by Alan Jones on Municipal Mergers which deals with research that was carried out by himself and Dr Joseph Drew. You can listen to the interview by visiting:

<http://www.2gb.com/audioplayer/96531>

IN THE NEWS CONT....

Talking Point: Beware push for forced council mergers | The Mercury

4/03/2015 12:21 pm

News

The Mercury

Opinion

Talking Point: Beware push for forced council mergers

- by: BRIAN DOLLERY
- From: Mercury
- March 04, 2015 12:00PM



Professor Brian Dollery.

Source: Supplied

In common with municipalities across Australia, Tasmanian local government is under financial pressure, with limited sources of revenue and growing demands for local services.

There are no easy solutions, but empirical research has shown the best way forward, and how to avoid serious public policy errors.

Tasmania came close to committing a grave error in 2011 when consideration was given to a report produced by an "independent panel" on how to improve local government in the southern Tasmania

<http://www.themercury.com.au/news/opinion/talking-point-beware-push-for-forced-council-mergers/story-fnj4f64i-1227246518374>

Page 1 of 3

To read the rest of the article visit <http://www.themercury.com.au/news/opinion/talking-point-beware-push-for-forced-council-mergers/story-fnj4f64i-1227246518374>

What we've been doing.....



UNE Support for ARC grant development

Biological invasions cause significant damage in Australia and worldwide through their effects on agriculture, human health, the environment and the economy. **Professor Oscar Cacho** and **Dr Susie Hester**, are continuing their research on better ways of managing invasions. With colleagues from the ANU, University of Melbourne and McGill University, Oscar and Susie recently submitted a Discovery Proposal to the ARC called "Using passive surveillance data in ecological models for invasive species". Passive surveillance - reports from members of the public of their encounters with pests - is activated and maintained through public awareness campaigns and community engagement activities, but little is known about the level of investment required to induce a particular level of response from the public despite routine investment by governments in these activities in pest and weed management programmes. Passive surveillance has proved to be especially important for detecting new incursions and finding new loci of incursion outside known areas of infestation, where there would not otherwise have been any active surveillance by trained personnel. Outputs of the project will allow the research team, for the first time, to reliably measure the value of public awareness activities for biosecurity as part of an overall strategy for incursion response. This is a cross-disciplinary project with elements of quantitative ecology, economics, statistics and decision analysis.

The proposal benefited greatly from attendance at weekly intensive review sessions for Discovery Grant applicants, run at UNE this year for the first time. There were five review sessions in total, each lasting 2 hours. Participants of each review group read the proposals of the other participants and provided feedback. Additional feedback was provided by Fiona Utey, whose role is to lead the Research Services' Grant Development Program, and Kath Dougall who is in charge of compliance. The program covers a wide range of grant support, and is also tailored to particular schemes and to stages of research career. Anyone who is planning to submit an ARC grant would greatly benefit from talking to Kath and Fiona early in the planning stages, and enrolling in the grant review sessions.



UNE Business School Lecturer Presents Flipped Classroom Masterclass at AUT Staff Development Day

In February **Dr Leopold Bayerlein** was invited to present a Flipped Classroom Masterclass at a faculty wide staff development day at the Auckland University of Technology. Dr Bayerlein presented his award winning blended learning framework as well as a hands-on workshop aimed at improving the familiarity of AUT teaching staff with flipped classroom teaching.

What we've been doing cont.....



During April, **Dr Phil Harrell** and **Dr Peter McClenaghan** will be attending an international accreditation program at the ESADE Business School (Ranked number 3 in Europe) in Barcelona, on 'Coaching in Values Based Leadership'.

Peter has recently conducted leadership development workshops with International House at Charles Darwin University and has been invited to be a guest facilitator at the University of Tartu (Estonia) Leadership Summer School in August 2015. Further, in collaboration with UNE Life and Sport UNE, Peter is launching a new UNE Sport Leadership program in Trimester 2 2015.

Phil has recently launched a number of long term, action learning based, leadership development programs with Australian and multi-national corporations. These include Woodside Petroleum, Stihl Australia and Komatsu Limited.

AARES Conference 2015

The 59th AARES (Australian Agricultural and Resource Economics Society) Conference took place in the Distinction Rotorua Hotel and Conference Centre, Rotorua, New Zealand from 10 to 13 February. The papers presented by UNE at the conference were:

Rubber Farmer Preferences for Adaptive Measures to Climate Change, A Case Study in Southeast Vietnam

Bui, Q. M., Cacho, O., Villano, R. and Hadley, D.

Quality Attributes in Australian Lamb: A Review

East, M. and Baker, D.

Drivers of Tropical Deforestation and Implications for Climate Policy

Moss, J., Cacho, O. and Tacconi, L.

Consumer Preferences and Willingness to Pay for Quality Graded Sheep Meat

Tighe, K., Mounter, S., Villano, R. and Fleming, E.

Technical Efficiency and Technological Gaps for Extensive Beef Farms in Botswana: A Stochastic Meta-Frontier Approach

Temoso, O., Hadley, D. and Villano, R.

Determinants of Crops-Livestock Diversification among Smallholders in Ghana

Asante, B., Villano, R., Patrick, I. and Battese, G.

Do Clustering Benefits Exist for Australian Firms Producing High Quality Wines?

Fleming, E., Griffith, G., Moss, J. and Mounter, S.

Spatial Price Premium Transmission in Agri-Food Chains: The Case of MSA Cattle Premiums in Australia

Morales, L. E., Hoang, N. and Griffith, G.



Kara Tighe, PhD Student pictured with Dr Emilio Morales

AARES New England Branch and UNE Business School Seminar Series



Tim Cluley has reorganised the Seminar Section of the School Website. You can find the list of seminars and links to their recordings at: <http://www.une.edu.au/about-une/academic-schools/une-business-school/research/seminar-series/une-business-school-seminars-2015>

On Friday 6 March, Professor Robert Faff, Director of Research and Professor of Finance at The University of Queensland, delivered a seminar titled "Pitching Research". During his presentation, Professor Faff reviewed a template he developed to clarify thinking and sharpen up the drafting of initial proposals for research projects. The notion of pitching a project can clarify its benefits, retain focus, trim tangential matter, recalibrate the scope and refine the methodology to match the type and amount of data that turned out to be available.



On Thursday 19 March, Professor Ray Collins, Professor of Agribusiness in the School of Land and Food Sciences at The University of Queensland, presented a seminar about "Value in Collaboration: Opportunities for Closer Links between Schools of Business and Schools of Agriculture". In his presentation, Professor Collins discussed concepts of value chain management as a promising framework for building collaborative research teams, using examples from project experiences. Finally, he highlighted potential benefits to develop tailored projects that can flow from greater collaboration.



On Friday 20 March, Dr Michael Kortt, Senior Lecturer in the School of Business and Tourism at Southern Cross University (SCU), delivered a seminar titled "Population size, density and urban government expenditure: Evidence from the Sydney metropolitan area". First, Dr Kortt discussed theories of urban government, suggesting that larger councils are able to provide services at a lower cost. He then presented results from a study of urban municipalities in the Sydney metropolitan area during the period 2005 to 2010 revealing limited empirical evidence in support of scale economies attributable to either the effects of size or density.

On Friday 27 March, Professor Lin Crase and Dr Bethany Cooper, from the Centre for Water Policy and Management at La Trobe University, presented the seminar "Understanding and Measuring the Amenity and Ecological Value of Urban Waterways". During the presentation, the invited speakers reviewed the contribution of urban waterways to enhanced liveability in cities, with focus on clarifying the link between the psychological benefits of waterways and the measurement techniques used by economists. Finally, results from a Delphi analysis were presented where the opinions of experts in the amenity and ecological benefits of streams were sought.



What's On Your Business Bucket List?

Thinking about selling to – or doing business in China?

Join the UNE Business School & Armidale Business Chamber

Wednesday 29th April

5:15pm – 7.00pm

TAS Hoskins Centre

Wine & Nibbles

Come share observations about doing business with Australia's number one trading partners.

UNE Business School's recent study tour – led by Dr Lou Conway, Dr Tony Ramsay and The Land's Matt Cawood – took 28 students to Beijing, Shandong, Shanghai and Hong Kong. At the same time UNE Business School is conducting interesting research into business in China at a time when China has become Australia's number one trading partner.

This briefing offers you:

- Lou Conway, Matt Cawood and students sharing the group's observations into business customers and culture of Asia's fastest growing economy;
- John Rice (Professor of Management) with research findings on consumer trends amongst China's emerging middle class;
- Derek Baker (Professor of Agribusiness and Value Chains) sharing his experience in project design and implementation in Chinese agribusiness.

To register to attend please follow this link: <http://www.armidalechamber.com.au/event.php?eid=246>



Photos taken during the 2014 UNE Business School China Study Tour



Educational Development & Communications



Naomi McGrath
Educational Development
& Communications
Team Leader

It's that time again Trimester 2 unit development has started and Unit Coordinators teaching in Trimester 2 will be contacted by a member of the administrative/ educational development team in the following weeks. Trimester 2 units will be released to students on 22 June 2015.

As you know, we have adopted a new theme in our Moodle sites from Trimester 3 and upgraded our version of Moodle to version 2.7. Training sessions have been hosted in the School regarding the changes in managing your sites in terms of adopting the theme and upgrading to Moodle 2.7. If you are teaching in T2 and were unable to make a training session in the past and would like one-on-one training,

please don't hesitate to contact a member of the EDC Team to organise a time.

We are happy to welcome Malcolm Abel to the EDC Team.

Mal has worked at UNE previously with the Schools of Arts, BCSS, S&T and Humanities, creating Moodle content and resolving technical issues. He has also worked on numerous projects at Teaching and Learning Support (TALS). To contact Mal please email cabel@une.edu.au, phone 3609, or call in and say hi in W39 Rm 102.

On 5 March, Naomi was a presenter at the Inaugural New England TechFest. Naomi's presentation was about the use of game mechanics and scenario-based eLearning in an undergraduate accounting unit highlighting the work done with Dr Leo Bayerlein on AFM211. The presentation had a lot of interest and great feedback. The event was a fantastic forum for networking and seeing the technology used in businesses and education around the region. The TechFest was so successful the organising committee is already getting ready for next year!

Echo360 has been used now for the past month and as a reminder if there are any issues please contact the appropriate team as many of the issues cannot be fixed by the EDC Team. For quality assurance any issues arising need to be logged via the portals below.

Problem is:

- Can't login using UNE username or password!
- Video not recording on my Desktop/Laptop Machine!
- Trouble editing my lecture capture!
- About to start recording lecture and video not working!
- Problem with Capture displaying on course homepage!
- Installation problems!

Contact the **Service Desk** who will log a job and send the appropriate person.
Telephone: ext. 5000, (02) 6773 5000 or toll-free 1800 763 040

Email: servicedesk@une.edu.au

Continued over page

Calendar

April

- 20 T1 lectures recommence
- 25 ANZAC Day
- 29 Thinking about selling to – or doing business in China? (5.15pm-7.00pm)

May

- 1 UNE Open Day
- 2 UNE Open Day
- 22 New England Business Forum & Lunch (12.00pm - 2.00pm)

June

- 1 Examinations start
- 15 Examinations end
- 15 T1 ends
- 29 T2 lectures begin

UNE Business School

News

To view earlier issues:

<http://www.une.edu.au/about-une/academic-schools/une-business-school/about-us/newsletters>

Send your contributions to:

amanda.rose@une.edu.au

Educational Development & Communications cont...

Problems with equipment in a Lecture Theatre:

- I have No audio!
- I have problems with the display image!

Contact **AV system** (Monday – Friday: 8:30am to 5:00pm).

Telephone: ext. 2489, (02) 6773 2489

Email: av-support@une.edu.au

Problem with my finished capture:

- Can't see my capture
- My course is not showing the Moodle Block
- Echo360 Profile problem

Contact the TaLS Audio Team:

Telephone: ext. 3039, (02) 6773 3039

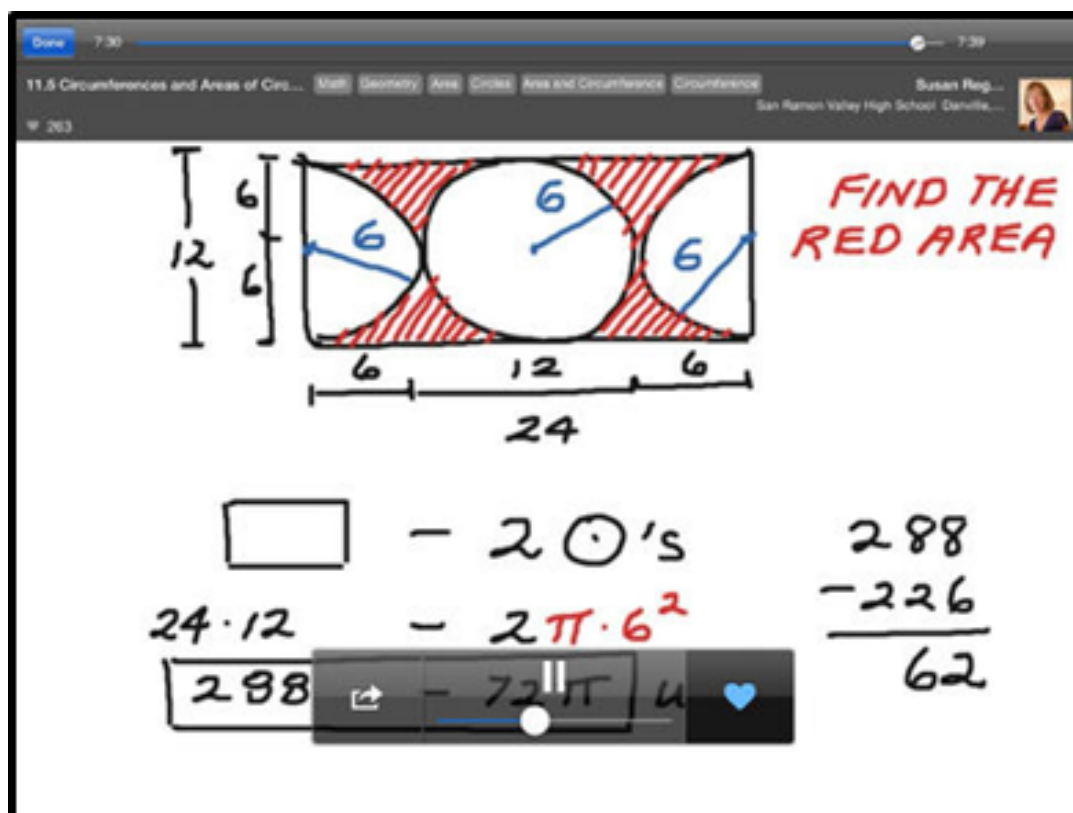
Email: echo-support@une.edu.au

EDC Team Tip



Did you know you can turn your iPad into your personal interactive whiteboard!?

The ShowMe app allows you to record voice-over whiteboard tutorials and share them online and in your Moodle unit. Click [HERE](#) to see more and download the free app. Come see a member of the EDC Team if you would like a tutorial on how to use this app.



Research Outcomes

Book Chapters

Hester, S.M., Sergeant, E., Robinson, A. & Schultz, G. (2015). Animal vegetable, or....? A case study in using animal-health monitoring design tools to solve a plant-health surveillance problem. In F. Jarrad, S. Low Choy & K. Mengersen (Eds.), *Biosecurity Surveillance: Quantitative Approaches* (p.313-333). CABI International.

Journal Articles

A ranked journals

Cacho, O.J., Milne, S., Gonzalez, R. & Tacconi, L. (2014). Benefits and costs of deforestation by smallholders: Implications for forest conservation and climate policy. *Ecological Economics*, 107, 321–332.

Drew, J. & Dollery, B., (2015). How high should they jump? An empirical method for setting municipal financial ratio performance benchmarks. *Australian Journal of Public Administration*, (in print).

Helin, J. & Jabri, M. (2015). Family Business succession in dialogue: The case of differing backgrounds and views. *International Small Business Journal*. (in print).

Villano, R., Bravo-Ureta, B., Solis, D. & Fleming, E. (2015). Modern rice technologies and productivity in the Philippines: Disentangling technology from managerial gaps. *Journal of Agricultural Economics*, 66(1), 129-144.

B ranked journals

Blackwell, B., Fischer, A. & McFarlane, J. (2015). Employment leakage by local government area in the Northern Territory, Australia: The roles of industries, including mining. *The Journal of Developing Areas*.

Drew, J., Kortt, M. & Dollery, B., (2015). Peas in a pod: Are efficient municipalities also financially sustainable? *Australian Accounting Review*, (in print).

Spring, D. & Cacho, O.J. (2015). Estimating eradication probabilities and trade-offs for decision analysis in invasive species eradication programs. *Biological Invasion*. 17, 191-204.

Yarram, S. R. (2015). Corporate governance ratings and the dividend payout decisions of Australian corporate firms. *International Journal of Managerial Finance*, 11(2), 162-178.

Conference Papers

Blackwell, B., Blackley, S., Rolfe, J., Scarborough, H., Walker, C. & Tsioulus, C. (March 2015). *Coastal caravan parks and economic benefits of climate change adaptation*. Paper presented at the National Seachange Taskforce Coastal Councils Conference 2015, Cape Schanck, Victoria.

Blackwell, B. & Dollery, B. (2015, February). *Resource taxation and remote Aboriginal expenditure*. Paper presented at the Sustainable Minerals Institute Seminar Series, The University of Queensland, St Lucia. http://www.uq.edu.au/events/event_view.php?event_id=11053

Blackwell, B., Jones, A., Schlacher, T. & Schoeman, J. (2015). *Beach ecosystem services, economic values and coastal management*. Paper presented at the National Seachange Taskforce Coastal Councils Conference 2015, Cape Schanck, Victoria.