University of New England





ABN: 75 792 454 315 Financial Report for the year ended 31 December 2011

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INDEPENDENT AUDITOR'S REPORT

University of New England

To Members of the New South Wales Parliament

I have audited the accompanying financial statements of the University of New England (the University), which comprise the statement of financial position as at 31 December 2011, the income statement, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information of the University and the consolidated entity. The consolidated entity comprises the University and the entities it controlled at the year's end or from time to time during the financial year.

Opinion

In my opinion, the financial statements:

- give a true and fair view of the financial position of the University and the consolidated entity, as at 31 December 2011, and of the financial performance and cash flows for the year then ended in accordance with Australian Accounting Standards
- are in accordance with section 41B of the Public Finance and Audit Act 1983 (the PF&A Act)
 and the Public Finance and Audit Regulation 2010
- comply with the 'Financial Statement Guidelines for Australian Higher Education Providers for the 2011 Reporting Period' (the DEEWR Guidelines), issued by the Australian Government Department of Education, Employment and Workplace Relations (now administered by the Department of Industry, Innovation, Science, Research and Tertiary Education), pursuant to the Higher Education Support Act 2003, the Higher Education Funding Act 1988 and the Australian Research Council Act 2001.

My opinion should be read in conjunction with the rest of this report.

University Council's Responsibility for the Financial Statements

The Council of the University is responsible for the preparation of the financial statements that give a true and fair view in accordance with Australian Accounting Standards, the PF&A Act and the DEEWR Guidelines, and for such internal control as the Council determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Council, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does *not* provide assurance:

- about the future viability of the University or the consolidated entity
- that they have carried out their activities effectively, efficiently and economically
- about the effectiveness of their internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision
 of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South
 Wales are not compromised in their role by the possibility of losing clients or income.

Steven Martin

Director, Financial Audit Services

20 April 2012 SYDNEY

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Report by the Members of the Council

The members of the Council present their report on the consolidated entity consisting of the University of New England and the entities it controlled at the end of, or during, the year ended 31 December 2011.

Members

The following persons were members of the Council of the University of New England during the whole of the year and up to the date of this report:

Professor James Barber - Vice Chancellor

Mr Archie Campbell

Dr Brian Denman

Mr Kevin Dupe'

Mr Robert Finch

Dr Geoffrey Fox

Miss Emma Gillogly

Dr James Harris

Dr Jack Hobbs

Professor Eilis Magner

Ms Jan McClelland

Ms Jennifer Miller

Ms Catherine Millis

Ms Gae Raby

Professor Margaret Sims

The Hon Dr Richard Torbay MP - Chancellor

Mr Scott Williams - Deputy Chancellor

Meetings of Members

The number of meetings of the members of the University of New England's Council, the Standing Committee of Council and other relevant Committees reporting to Council held during the year ended 31 December 2011, and the number of meetings attended by each member is attached.

Principal Activities

During the year the principal continuing activities of the consolidated entity consisted of:

- (a) the provision of facilities for education and research;
- (b) the provision of courses of study across a range of disciplines;
- (c) the conferring of degrees at Bachelor, Master and Doctoral levels as well as the awarding of other diplomas and certificates:
- (d) the encouragement, dissemination and advancement of knowledge through free enquiry;
- (e) participation in public discourse;
- (f) administration in support of teaching, learning and research activities; and
- (g) community engagement in cultural, sporting professional, technical and vocational services.

There were no significant changes in the nature of the activities of the consolidated entity during the year.

Review of Operations

A review of the operations of the University of New England during the year is provided in the Vice Chancellor's report.

Significant Changes in the State of Affairs

No significant changes in the nature of the activities of the consolidated entity occurred during the year.

Matters Subsequent to the End of the Financial Year

There has not been any matter or circumstance, other than that referred to in the financial statements and notes following, that has arisen, significantly affected, or may significantly affect, the operations of the consolidated entity, the results of those operations, or the state of affairs in future financial years.

Likely Developments and Expected Results of Operations

The University's new Strategic Plan "Learning Without Limits" was adopted by Council during 2011, setting clear direction and focus. Two of its key tenets are to improve the quality of our courseware and deliver more of it to the growing online market and to re-invest in the Armidale on-campus experience and in research.

In December 2011, the Commonwealth Government awarded the University \$36.6 million from its Structural Adjustment Fund. The funding, over three years, is aimed at assisting universities make the transition to the new student-demand-driven system to be introduced in 2012. It provides both capital and operational income to assist in delivering the imperatives of arresting years of decline in our market share and driving up our enrolments. Two key projects to be progressed under this funding are the establishment of a "Future Campus" at Parramatta to give students studying by distance education access to state-of-the-art learning technologies and opportunities to collaborate with peers and instructors; and, secondly, the redevelopment of UNE courseware for online delivery. Funding of \$28.2 million is anticipated to flow in 2012.

Concerted efforts to improve the underlying operating performance and cash flow remain the highest priority; with significant emphasis on expenditure control and lifting revenues. The number of students is expected to again increase over 2011 as many new courses have been recently introduced and levels of enrolment for 2012 indicate that students have continued to respond very positively to them. We will continue the emphasis on reducing staff annual leave provisions and the focus on expenditure controls.

A major development thrust is underway to enhance growth in off campus students, as well as in higher degree by research fields. Commercial arrangements entered into in 2011 with Pearson Australia Group Pty Ltd are expected to lead to an increase in off-campus domestic students. Pearson will deliver a considerable increase in sales and marketing expenditure for UNE and further enhance our student retention performance. Pearson and UNE staff are also working collaboratively to further redevelop UNE courseware for on-line delivery.

An extensive capital works program is underway and the major projects are the Tablelands Clinical School and its associated GP Training Practice situated at the Armidale Hospital; the provision of a second fibre optic connection the IT network operated by AARNET; expansion of the animal house facilities; further progress with the enhancement of fire protection and compliance within the residential college system, as well as further investment to develop the IT network and data facilities.

Our desire is to distinguish ourselves as the nation's pre-eminent collegiate university, with the majority of our oncampus students residing in or affiliated with our unique residential college system. Five parties have submitted proposals for the redevelopment of Robb College, with the aim of constructing modern accommodation of 400 beds. We aim to conclude the commercial negotiations and commence work in 2012.

Environmental Regulation

During the year there were no significant environmental regulations of the University other than that referred to in the financial statements and notes following.

The significant environmental regulations to which the University is subject are as follows:

COMMONWEALTH

National Greenhouse and Energy Reporting Act 2007 Clean Energy (Consequential Amendments) Act 2011 Carbon Credits (Consequential Amendments) Act 2011 Acts Interpretation Amendment Act 2011 National Greenhouse and Energy Reporting Amendment Act 2009 National Greenhouse and Energy Reporting Amendment Act 2008 Environment Protection and Biodiversity Conservation Act 1999

STATE - New South Wales

Catchment Management Authorities Act 2003
Contaminated Land Management Act 1997
Environmental Planning and Assessment Act 1979
Environmental Planning and Assessment Amendment Act 2008
Environmental Trust Act 1998 No 82
Environmentally Hazardous Chemicals Act 1985
Heritage Act 1977
Native Vegetation Act 2003
Noxious Weeds Act 1993

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Environmental Regulation (continued)

Pesticides Act 1999
Protection of the Environment Operations Act 1997
Rural Fires Act 1997
Soil Conservation Act 1938
Threatened Species Conservation Act 1995
Waste Avoidance and Resource Recovery Act 2001
Water Management Act 2000
Water Management Amendment Act 2008
Water Management Amendment Act 2010
Water Management (General) Regulation 2011

LOCAL – Armidale Dumaresq Council
Armidale Dumaresq Local Environmental Plan 2008
Armidale Dumaresq DRAFT Liquid Trade Waste 2009

Insurance of Officers

The University obtains commercial insurance to indemnify persons who serve on University Boards and Committees and on Boards and Committees of all entities in the group. The annual premium of \$34,000 for Directors and Officers Insurance covered the period 1 November 2010 to 31 October 2011. Insurance has been renewed for the period 1 November 2011 to 31 October 2012 at a cost of \$30,600. Coverage also extends to University appointees who serve on the Boards of other entities, as designated representatives of the University and who are not otherwise indemnified.

Proceedings on behalf of the University

There are no material proceedings resulting in claims against the university that are required to be reported in this Report or in the Financial Report.

This report is made in accordance with a resolution of the members of Council of the University of New England.

The Hon Dr R Torbay MP Chancellor

Member of Council of the University of New England

Armidale NSW 19 April 2012

Council Meeting Attendance

The numbers of meetings of the members of the University of New England Council and each of the committee held during the year ended 31 December 2011, and the numbers of meetings attended by each Council member were:

Meetings of committees

Council Member Professor James Barber Mr Archie Campbell Dr Brian Denman Mr Kevin Dupe' Mr Robert Finch Dr Geoffrey Fox Miss Emma Gillogly Dr James Harris Dr Jack Hobbs Professor Eilis Magner Ms Jan McClelland Ms Jennifer Miller Ms Catherine Millis Ms Gae Raby

| Finance | В | 7 | | | | 7 | 7 | | 7 | | ·***L | | 7 | | | | 7 | 7 |
|------------------|---|---|---|---|---|---|---|---|---|---|-------|---|---|---|---|---|-----|---|
| Fina | ٧ | 9 | | | | 7 | 7 | | 9 | | 9 | | 7 | | | | * 0 | 9 |
| ucture | В | 2 | 2 | | | | | | | | 2*** | | | | 2 | 5 | 2 | 5 |
| Infrastructure | ٧ | 4 | 2 | | | | | | | | 2 | | | | 4 | 4 | * 0 | 4 |
| | | | | | 1 | | | | | | ı | | | | | | | |
| Audit and Risk | В | 7 | | 7 | | 7 | | | 7 | 7 | | 7 | | | 7 | | 7 | 7 |
| Audit | ٧ | 9 | | 2 | | 2 | | | 9 | 2 | | 2 | | | 9 | | * 0 | 9 |
| | | | | | | | | | | | 1 | | | | | | | |
| ing ** | В | | | | | | | | | | | | | | | | | |
| Standing ** | A | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| Council Meetings | В | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| Council | A | 7 | 7 | 7 | 9 | 9 | 7 | 4 | 9 | 7 | 7 | 7 | 7 | 9 | 9 | 7 | 7 | 7 |

A = Number of meetings attended

The Hon Dr Richard Torbay, MP

Mr Scott Williams

Professor Margaret Sims

B = Number of meetings held during the time the member held office or was a member of the committee during the year.

- * The Chancellor is an ex officio position on all Committee's of Council and the Deputy Chancellor represents in this capacity at Audit and Risk, Infrastructure and Finance Meetings.
- ** Standing Committee of Council No meetings were held during 2011. Issues were dealt with via flying minutes (16).
- *** Deputy Chair of Academic Board attended as a representative for one of the meetings.
- **** Deputy Chair of Academic Board attended as a representative for two of the meetings. No representative was provided for one meeting.

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University of New England

FINANCIAL STATEMENT

In accordance with a resolution of the Council of the University of New England and pursuant to Sections 41C (1B) and (1C) of the Public Finance and Audit Act 1983, we state that:

- 1 The financial reports represent a true and fair view of the consolidated financial position of the University and its controlled entities at 31 December 2011 and the result of their operations and transactions of the economic entity for the year then ended;
- 2 The financial reports have been prepared in accordance with the provisions of the New South Wales Public Finance and Audit Act 1983 and the "Financial Statement Guidelines for Australian Higher Education Providers for the 2011 Reporting period" issued by the Australian Government Department of Education, Employment and Workplace Relations;
- 3 The financial reports have been prepared in accordance with Australian Accounting Standards, including the Australian Accounting Interpretations, and other authoritative pronouncements of the Australian Accounting Standards Board:
- 4 We are not aware of any circumstances which would render any particulars included in the financial reports to be misleading or inaccurate;
- 5 There are reasonable grounds to believe that the University will be able to pay its debts as and when they fall due;
- 6 The amount of Commonwealth financial assistance expended during the reporting period was for the purpose(s) for which it was provided; and
- 7 The University has complied in full with the requirements of various programme guidelines that apply to the Commonwealth financial assistance identified in these financial reports.

őfes**s**őr J Barber

ce-Chancellor

The Hon Dr R Torbay MP Chancellor

Being Councillors of the University authorised in accordance with a resolution of Council pursuant to 41C(1C) of the Public Finance and Audit Act, as amended.

University of New England Armidale, NSW 19 April 2012

Income Statement

For the year ended 31 December 2011

| | | Consoli | dated | Parent entity | |
|--------------------------------------------------------------------------------|-------|----------------|----------------|----------------|----------------|
| | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Income from continuing operations | | | | | |
| Australian Government financial assistance | | | | | |
| Australian Government grants | 3 | 124,980 | 106,792 | 124,980 | 106,792 |
| HECS-HELP - Australian | | | | | |
| Government payments | 3 | 41,008 | 37,070 | 41,008 | 37,070 |
| FEE-HELP | 3 | 3,546 | 2,890 | 3,546 | 2,890 |
| State and local Government financial assistance | 4 | 2,650 | 2,813 | 2,650 | 2,813 |
| HECS-HELP - Student Payments | | 7,895 | 7,676 | 7,895 | 7,676 |
| Fees and charges | 5 | 44,331 | 40,841 | 37,975 | 35,064 |
| Investment revenue | 6 | 4,085 | 3,669 | 3,024 | 2,746 |
| Royalties, trademarks and licences | 7 | 243 | 87 | 243 | 82 |
| Consultancy and contracts | 8 | 472 | 380 | 472 | 380 |
| Other Revenue | 9 _ | 17,876 | 18,662 | 5,142 | 7,388 |
| Total revenue from continuing operations | _ | 247,086 | 220,880 | 226,935 | 202,901 |
| Gains on disposal of assets | | 102 | 60 | 101 | 60 |
| Gains on disposal of financial assets | | - | - | - | 4,600 |
| Other investment income | 6 | - | - | - | 339 |
| Other Income | 9 _ | 25 | 39 | 5,490 | 799 |
| Total income from continuing operations | _ | 247,213 | 220,979 | 232,526 | 208,699 |
| Expenses from continuing operations | | | | | |
| Employee related expenses | 10 | 140,075 | 133,666 | 130,147 | 124,316 |
| Depreciation and amortisation | 11 | 15,069 | 13,690 | 14,354 | 12,861 |
| Repairs and maintenance | 12 | 4,828 | 4,464 | 4,455 | 4,234 |
| Borrowing costs | 13 | 11 | 31 | 11 | 31 |
| Impairment of assets | 14 | 249 | 581 | 107 | 510 |
| Losses on disposal of financial assets | | - | 672 | - | - |
| Investment losses | 6 | 289 | 210 | - | - |
| Deferred Super expense * | 10/40 | 521 | 424 | 521 | 424 |
| Other expenses | 15 | 73,683 | 68,058 | 67,637 | 63,062 |
| Total expenses from continuing operations | _ | 234,725 | 221,796 | 217,232 | 205,438 |
| Output to a sould add the dark to the sould be set to | _ | | | | |
| Operating result attributable to members of the University of New England * | 29(b) | 12,488 | (817) | 15,294 | 3,261 |

^{*} These results have been restated as a result of a change in accounting policy, refer Note 30.

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

For the year ended 31 December 2011

| | Consolid | dated | Parent entity | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------|--------------------|----------------|
| Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Operating result for the period | 12,488 | (817) | 15,294 | 3,261 |
| Gain (loss) on revaluation of property, plant and equipment Gain (loss) on revaluation of works of art collection Gain (loss) on value of available for sale financial assets, Net Actuarial gain (loss) recognised in respect of | 31,080 - (283) | 210 37 | 30,443 - 826 | 210 858 |
| Defined Benefit Superannuation Plans * | (4,044) | (1,392) | (4,044) | (1,392) |
| Total comprehensive income attributable to members of the University of New England | 39,241 | (1,962) | 42,519 | 2,937 |

^{*} These results have been restated as a result of a change in accounting policy, refer Note 30.

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2011

| | | Consoli | dated | Parent e | entity |
|---------------------------------------------------|----------|-------------------|----------------|--------------------|--------------------|
| | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| ASSETS | | | | | |
| Current assets | 40 | 05.700 | 40.040 | E4 000 | 04.004 |
| Cash and cash equivalents | 16 | 65,790 | 48,612 | 51,622 | 34,634 |
| Receivables Inventories | 17 18 | 9,049 437 | 7,479 452 | 6,680 121 | 5,183 170 |
| Other financial assets | 19 | 437 | 913 | 46 | 43 |
| Other non-financial assets | 20 | 5,869 | 6,142 | 5,418 | 5,699 |
| Biological assets | 22 | 726 | 700 | 726 | 700 |
| Total current assets | | 81,871 | 64,298 | 64,613 | 46,429 |
| Non-current assets | | | | | |
| Receivables | 17 | 229,158 | 161,307 | 229,158 | 161,307 |
| Other financial assets | 19 | 4,594 | 3,400 | 4,108 | 3,327 |
| Investments accounted for using the equity method | 21 | - | - | - | - |
| Property, plant and equipment | 23 | 261,732 | 229,543 | 256,892 | 221,824 |
| Intangible assets | 24 _ | 4,147 | 5,123 | 3,444 | 4,361 |
| Total non-current assets | _ | 499,631 | 399,373 | 493,602 | 390,819 |
| Total assets | _ | 581,502 | 463,671 | 558,215 | 437,248 |
| LIABILITIES Current liabilities | | | | | |
| Trade and other payables | 25 | 5,848 | 760 | 4,721 | 38 |
| Borrowings | 26 | 73 | 232 | 73 | 232 |
| Provisions | 27 | 31,341 | 32,339 | 29,695 | 30,537 |
| Other liabilities | 28 | 17,303 | 15,815 | 15,869 | 14,237 |
| Total current liabilities | _ | 54,565 | 49,146 | 50,358 | 45,044 |
| Non-current liabilities | | | | | |
| Borrowings | 26 | 46 | 1 | 46 | 1 |
| Provisions | 27 | 242,149 | 169,023 | 241,942 | 168,853 |
| Other liabilities Total non-current liabilities | 28 _ | 242,195 | 169,024 | 241,988 | 168,854 |
| Total liabilities | _ | 296,760 | 218,170 | 292.346 | 213,898 |
| | _ | · | | | · |
| Net assets | = | 284,742 | 245,501 | 265,869 | 223,350 |
| EQUITY | | | | | |
| Parent entity interest | | 50 · · · · | 00 -01 | =0.000 | 04.000 |
| Reserves | 29(a) | 52,414 | 22,561 | 52,866 | 21,693 |
| Retained earnings | 29(b) _ | 232,328 | 222,940 | 213,003 265,869 | 201,657 223,350 |
| Parent entity interest | _ | 284,742 | 245,501 | 200,809 | 223,350 |
| Total equity | = | 284,742 | 245,501 | 265,869 | 223,350 |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in EquityFor the year ended 31 December 2011

| | | Consolidated | | | Parent entity | |
|---------------------------------------------------------|--------------------|--------------------|------------------------|----------|----------------------|---------|
| | | Retained | | Reserves | Retained earnings | Total |
| | Reserves \$'000 | earnings \$'000 | Total \$'000 | \$,000 | \$,000 | \$,000 |
| Balance at 1 January 2010 | 22,415 | 224,225 | 246,640 | 20,625 | 199,788 | 220,413 |
| Retrospective changes | • | 1 | 1 | • | • | • |
| Balance as restated | 22,415 | 224,225 | 246,640 | 20,625 | 199,788 | 220,413 |
| Profit or loss | 1 | (817) | (817) | 1 | 3,261 | 3,261 |
| Revaluation of land and buildings | • | 1 | 1 | • | • | 1 |
| Revaluation of works of art collection | 210 | • | 210 | 210 | 1 | 210 |
| Gain/(Loss) on available for sale financial assets | 37 | | 37 | 828 | • | 828 |
| Net gain/(loss) on defined benefit superannuation plans | 1 | (1,392) | (1,392) | • | (1,392) | (1,392) |
| Transfers to/(from) reserves | (101) | 101 | • | • | • | • |
| Other comprehensive income | | | 823 | • | 1 | • |
| Total comprehensive income | 146 | (1,285) | (1,139) | 1,068 | 1,869 | 2,937 |
| Distributions to owners | • | ı | 1 | • | • | • |
| Contributions from owners | • | • | • | • | • | • |
| Balance at 31 December 2010 | 22,561 | 222,940 | 245,501 | 21,693 | 201,657 | 223,350 |
| Balance at 1 January 2011 | 22,561 | 222,940 | 245,501 | 21,693 | 201,657 | 223,350 |
| Profit or loss | • | 12,488 | 12,488 | • | 15,294 | 15,294 |
| Revaluation of land and buildings | 31,080 | 1 | 31,080 | 30,443 | 1 | 30,443 |
| Revaluation of works of art collection | | 1 | | | | • |
| Gain/(Loss) on available for sale financial assets | (283) | 1 3 | (283) | 826 | 1 3 | 826 |
| Net gain/(loss) on defined benefit superannuation plans | • | 4 | (4,044) | • | (4,044) | (4,044) |
| Transfers to/(from) reserves | (944) | 944 | 1 | (96) | 96 | • |
| Other comprehensive income | - | - | • | • | - | • |
| Total comprehensive income | 29,853 | 9,388 | 39,241 | 31,173 | 11,346 | 42,519 |
| Distributions to owners | 1 | • | 1 | • | 1 | • |
| Contributions from owners | • | | - | | • | • |
| Balance at 31 December 2011 | 52,414 | 232,328 | 284,742 | 52,866 | 213,003 | 265,869 |
| | | | | | | |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the year ended 31 December 2011

| | Consolidated | | dated | Parent entity | |
|--------------------------------------------------------|--------------|----------------|----------------|----------------|----------------|
| | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Cash flows from operating activities | | | | | |
| Australian Government Grants | 3i | 169,589 | 143,898 | 169,589 | 143,898 |
| OS-Help (net) | 3i | 66 | 5 | 66 | 5 |
| Superannuation Supplementation | 3i | - | - | - | - |
| State Government Grants | | 2,649 | 2,813 | 2,649 | 2,813 |
| HECS-HELP - Student payments | | 7,895 | 7,676 | 7,895 | 7,676 |
| Receipts from student fees and other customers | | 60,736 | 70,295 | 48,696 | 52,498 |
| Dividends received | | 284 | 164 | 164 | 51 |
| Interest received | | 3,441 | 3,661 | 2,653 | 2,939 |
| Payments to suppliers and employees (inclusive of GST) | | (214,227) | (224,678) | (203,192) | (208,619) |
| Interest and other costs of finance | | (40) | (63) | (11) | (30) |
| GST recovered | | 3,282 | 3,859 | 3,062 | 3,672 |
| Net cash provided by / (used in) operating activities | 37 | 33,675 | 7,630 | 31,571 | 4,903 |
| Cash flows from investing activities | | | | | |
| Proceeds from sale of property, plant and equipment | | 144 | 187 | 144 | 187 |
| Payments for property, plant and equipment | | (15,674) | (20,554) | (14,655) | (19,618) |
| Proceeds from sale of financial assets | | 238 | 4,600 | - | 4,600 |
| Payments for financial assets | | (1,090) | (973) | _ | - |
| Repayment of loans by related parties | | - | - | 43 | - |
| Net cash provided by / (used in) investing activities | - | (16,382) | (16,740) | (14,468) | (14,831) |
| Cash flows from financing activities | | | | | |
| Proceeds from borrowings | | - | - | - | - |
| Repayment of borrowings | | - | (13) | - | - |
| Repayment of finance leases | | (115) | (382) | (115) | (382) |
| Other inflows/(outflows) | | - | - | - | - |
| Net cash provided by / (used in) financing activities | - | (115) | (395) | (115) | (382) |
| Net increase / (decrease) in cash and | | | | | |
| cash equivalents | | 17,178 | (9,505) | 16,988 | (10,310) |
| Cash and cash equivalents at the beginning of the | | | | | |
| financial year | _ | 48,612 | 58,117 | 34,634 | 44,944 |
| Cash and cash equivalents at the end of the financial | _ | | | | |
| year | = | 65,790 | 48,612 | 51,622 | 34,634 |

The above statement of cash flows should be read in conjunction with the accompanying notes.

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Notes to and forming part of the Financial Statements

Note 1. Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements is set out below. These policies have been consistently applied for all years reported unless otherwise stated. The financial statements include separate statements for the University as the parent entity and the consolidated entity consisting of the University and its subsidiaries.

The principal address of the University is: University of New England, Armidale NSW 2351, Australia.

(a) Basis of preparation

The annual financial statements represent the audited general purpose financial statements which have been prepared on an accrual basis in accordance with Australian Accounting Standards, AASB Interpretations, the requirements of the Department of Education, Employment and Workplace Relations and other State/Australian Government legislative requirements.

Compliance with IFRSs

The financial statements and notes of the University comply with Australian Accounting Standards, some of which contain requirements specific to not-for-profit entities that are inconsistent with IFRS requirements.

Date of authorisation for issue

The financial statements were authorised for issue by the members of the University Council on 19 April 2012.

Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets and liabilities (including derivative instruments) at fair value through profit or loss, certain classes of property, plant and equipment and investment property.

Critical accounting estimates

The preparation of financial statements in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the University's accounting policies. The estimates and underlying assumptions are reviewed on an ongoing basis. There were no areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements.

(b) Basis of consolidation

(i) Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of the University as at 31 December 2011 and the results of all subsidiaries for the year then ended. The University and its subsidiaries together are referred to in the financial statements as the Group or the consolidated entity.

Subsidiaries are all those entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

(ii) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for in the parent entity financial statements using the cost method and in the consolidated financial statements using the equity method of accounting, after initially being recognised at cost.

(b) Basis of consolidation (continued)

The Group's share of its associates' post-acquisition profits or losses is recognised in the income statement, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends receivable from associates are recognised in the parent entity's income statement, while in the consolidated financial statements they reduce the carrying amount of the investment.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

(iii) Joint Ventures

Joint Venture Operation

The Group has interests in Cooperative Research Centres (CRC) which requires the Group to contribute in cash and inkind based on the proportion of the interest the Group has in the CRC.

Contributions in cash and in-kind are expensed and included in the income statement. The Group's share of contributions are not included in the statement of financial position.

Joint Venture Entities

The interest in a joint venture entity is accounted for in the consolidated financial statements using the equity method and is carried at cost by the parent entity. Under the equity method, the share of the profits or losses of the entity is recognised in the income statement, and the share of movements in reserves is recognised in reserves in the statement of comprehensive income and the statement of changes in equity. Details relating to the entity are set out in note 21.

(c) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operations ('the functional currency'). The consolidated financial statements are presented in Australian dollars, which is University's functional and presentation currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Qualifying cash flow hedges and qualifying net investment hedges in a foreign operation shall be accounted for by recognising the portion of the gain or loss determined to be an effective hedge in other comprehensive income and the ineffective portion in profit or loss.

Translation differences on non-monetary financial assets and liabilities are reported as part of the fair value gain or loss. Translation differences on non-monetary financial assets and liabilities, such as equities held at fair value through profit and loss, are recognised in profit or loss as part of the fair values gain or loss. Translation differences on non-monetary financial assets are included in the fair value reserve in equity.

(d) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances rebates and amounts collected on behalf of third parties.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the Group and specific criteria have been met for each of the Group's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

(i) Government grants

The University generally treats operating grants received from Australian Government entities as income in the year of receipt.

Grants from the government are recognised at their fair value where the Group obtains control of the right to receive the grant, it is probable that economic benefits will flow to the Group and it can be reliably measured.

(ii) Student fees and charges

Fees and charges are recognised as income in the year of receipt, except to the extent that fees and charges relate to courses to be held in future periods. Such income is treated as income in advance. Conversely, fees and charges relating to debtors are recognised as revenue in the year to which the prescribed course relates.

(iii) Fee paying student

Course income or fees are recognised in the financial statements using the 'Percentage of Completion' method described in AASB 118. At year-end a reliable estimate is made of the future costs to be incurred in the remainder of each student's enrolment term as the indicator of 'Percent Completion'. A corresponding proportion of enrolment fees is transferred to the liability 'Income received in advance'.

(iv) Government funded student

Revenue is recognised when students attain certain milestones or when certain eligibility criteria have been satisfied or the relevant services have been provided, which may coincide with the date of receipt.

(v) Annual enrolment fees

Fees and charges are recognised as income in the year when the relevant fee becomes payable.

(vi) Investment income

Interest income is recognised as it accrues. Dividend income is recognised when the dividend is declared by the investee.

(vii) Other revenue

Represents miscellaneous income and other grant income not derived from core business and is recognised when it is earned.

(e) Income tax

The University is exempt from income tax under Commonwealth income tax legislation. The University does not anticipate adverse impacts arising from the current review of the taxation status of not-for-profit entities, since it does not deliver 'unrelated trading activities' as defined in the scope of the current review.

(f) Leases

Leases of property, plant and equipment where the Group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases (note 34). Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis, over the period of the lease.

The Group does not receive any interest income from operating leases.

(g) Impairment of assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

(h) Cash and cash equivalents

For statement of cash flows presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

(i) Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Trade receivables are due for settlement no more than 120 days from the date of recognition for land development and resale debtors, and no more than 30 days for other debtors.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments (more than 30 days overdue) are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. Cash flows relating to short-term receivable are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement.

The carrying amount of the asset is reduced through the use of an expense account and the amount of the loss is recognised in the income statement under note 14. When a receivable is uncollectible, it is written off against the allowance account for receivables. Subsequent recoveries of amounts previously written off are credited to Bad Debts Recovered in the income statement.

(j) Inventories

Inventories are stated at the lower of cost and net realisable value. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

(k) Investments and other financial assets

Classification

The Group classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at each reporting date.

(i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

(ii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the balance date which are classified as non-current assets. Loans and receivables are included in receivables in the statement of financial position.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. At balance date, the Group held no assets in this category.

(iv) Available-for-sale financial assets

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance date.

(k) Investments and other financial assets (continued)

Regular purchases and sales of financial assets are recognised on trade-date - the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in other comprehensive income are included in the income statement as gains and losses from investment securities.

Subsequent measurement

Available-for-sale financial assets and financial assets at fair value through profit and loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement within other income or other expenses in the period in which they arise.

Fair Value

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using valuation techniques. These include reference to the fair values of recent arm's length transactions, involving the same instruments or other instruments that are substantially the same, discounted cash flow analysis, and option pricing models refined to reflect the issuer's specific circumstances.

Impairment

The Group assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of a security below its cost is considered in determining whether the security is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit and loss - is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement.

(I) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices for identical assets or liabilities at the balance date (Level 1). The quoted market price used for financial assets held by the Group is the current bid price.

The fair value of financial instruments that are not traded in an active market is determined using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date. Quoted market prices or dealer quotes for similar instruments (Level 2) are used for long-term debt instruments held. Other techniques that are not based on observable market data (Level 3) such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments.

The carrying value less impairment provision of trade receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

Where it is not possible to determine fair value, the asset is recoded at cost.

(m) Biological assets

Biological assets are measured at fair value less costs to sell, with any change therein recognised in profit or loss. Cost to sell includes all cost that would be necessary to sell the assets.

(n) Property, infrastructure, plant and equipment

Land and buildings are shown at fair value, based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment is stated at historical cost less depreciation which is considered to approximate fair value. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

(n) Property, infrastructure, plant and equipment (continued)

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Increases in the carrying amounts arising on revaluation of land and buildings are recognised, net of tax, in other comprehensive income and accumulated in equity under the heading of revaluation surplus. To the extent that the increase reverses a decrease previously recognised in profit or loss, the increase is first recognised in profit and loss. Decreases that reverse previous increases of the same asset are firstly recognised in other comprehensive income before reducing the balance of revaluation surpluses in equity, to the extent of the remaining reserve attributable to the asset; all other decreases are charged to the income statement.

Land, buildings under construction, rare books, museums/collections and selected Infrastructure assets are not subject to depreciation. Depreciation on other assets is calculated using the straight line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives, as follows:

Buildings 3 - 60 yrs, Infrastructure 10 - 60 yrs, Computing Implementation Costs & Software - 10 yrs, Motor Vehicles - 5 yrs, Patents, Trademarks and Licences - 10 yrs, Library Collection - 10 yrs, Furniture and Fittings - 7-20 yrs, Other Plant and Equipment - 5 - 15 yrs, Computing Equipment / Software - 5 - 15 yrs, Biological Assets (NA) Water License - Nil

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 1(g)).

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the income statement. When revalued assets are sold, it is Group policy to transfer the amounts included in other reserves in respect of those assets to retained earnings.

Land controlled by the University was revalued as at 31 December 2011 by Knight Davidson Broun Property Advisory.

Buildings controlled by the University were revalued as at 31 December 2011, by Global Valuation Services.

Infrastructure assets, existing at 31 December 2011, were revalued by Knight Davidson Broun Property Advisory.

Works of Art were revalued at 31 December 2010 by Hardy Fine Art Pty Limited.

The University's Rare Books Collection were revalued based on current market values at 31 December 2010 by Burnet's Books.

(o) Intangible assets

(i) Research and development

Expenditure on research activities is recognised in the income statement as an expense, when it is incurred.

(ii) Licences

Licences have an indefinite useful life and are not amortised. They are assessed for impairment annually and whenever there is an indication that the licences may be impaired, in accordance with note 1(g).

(p) Unfunded superannuation

In accordance with the 1998 instructions issued by the Department of Education, Training and Youth Affairs (DETYA) now known as the Department of Education, Employment and Workplace Relations (DEEWR), the effects of the unfunded superannuation liabilities of the University and its controlled entities were recorded in the Income Statement and the Statement of Financial Position for the first time in 1998. The prior years' practice had been to disclose liabilities by way of a note to the financial statements.

The unfunded liabilities recorded in the Statement of Financial Position under Provisions have been determined by Pillar Administration and relates to the defined benefit superannuation plan's of State Superannuation Scheme (SSS), State Authorities Superannuation Scheme (SASS), State Authorities Non-Contributory Superannuation Scheme (SANCS) and the UNE Professorial Superannuation Fund. For details relating to methodology of measurement by the actuary and treatment of actuarial gains and losses, refer note 40.

(p) Unfunded superannuation (continued)

An arrangement exist between the Australian Government and the State Government to meet the unfunded liability for the University's beneficiaries of the State Superannuation Scheme, SSS and SASS, on an emerging cost basis. This arrangement is evidenced by the State Grants (General Revenue) Amendment Act 1987, Higher Education Funding Act 1988 and subsequent amending legislation. Accordingly, the unfunded liabilities have been recognised in the Statement of Financial Position under Provisions with a corresponding asset recognised under Receivables. The recognition of both the asset and the liability for these schemes consequently does not affect the year end net asset position of the University and its controlled entities. However, the Australian Government arrangement currently excludes SANCS. At balance date, an unfunded amount of \$3.7m exist. The liability for this amount is included in provisions and the expense has been recorded as a superannuation expense.

(q) Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year, which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

(r) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are removed from the statement of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in other income or other expenses.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance date and does not expect to settle the liability for at least 12 months after the balance date.

(s) Provisions

Provisions for legal claims and service warranties are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the balance date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as a finance cost.

(t) Employee benefits

(i) Wages and salaries

Liabilities for short-term employee benefits including wages and salaries, non-monetary benefits and profit-sharing bonuses due to be settled within 12 months after the end of the period are measure at the amount expected to be paid when the liability is settled and recognised in other payables. Liabilities for non-accumulating sick leave are recognised when the leave is taken and measured at the rates paid or payable.

(ii) Annual leave and sick leave

The liability for long-term employee benefits such as annual leave and accumulated sick leave is measured at the amount expected to be paid when the liability is settled. Regardless of the expected timing of settlements, provisions made in respect of employee benefits are classified as a current liability, unless there is an unconditional right to defer the settlement of the liability for at least 12 months after the reporting date, in which case it would be classified as a non-current liability.

(iii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

(t) Employee benefits (continued)

(iv) Retirement benefit obligations

All employees of the Group are entitled to benefits on retirement, disability or death from the Group's superannuation plan. The Group has a defined benefit section and a defined contribution section within its plan. The defined benefit section provides defined lump sum benefits based on years of service and final average salary. The defined contribution section receives fixed contributions from Group companies and the Group's legal or constructive obligation is limited to these contributions. The employees of the parent entity are all members of the defined contribution section of the Group's plan.

A liability or asset in respect of defined benefit superannuation plans is recognised in the statement of financial position, and is measured as the present value of the defined benefit obligation at the reporting date less the fair value of the superannuation fund's assets at that date and any unrecognised past service cost. The present value of the defined benefit obligation is based on expected future payments which arise from membership of the fund to the reporting date, calculated annually by independent actuaries using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service.

Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, outside of the income statement, in the statement of comprehensive income.

Past service costs are recognised immediately in income, unless the changes to the superannuation fund are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past service costs are amortised on a straight-line basis over the vesting period.

Contributions to the defined contribution plan are recognised as an expense as they become payable. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

(v) Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawl or providing termination benefits as result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance date are discounted to present value.

(u) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case, it is recognised as part of the cost acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(v) Key Management Personnel

For the Group, key management personnel are members of the University Council and persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly.

(w) Rounding of amounts

Amounts in the financial report have been rounded to the nearest thousand dollars.

(x) Comparative amounts

Comparative figures have been reclassified and repositioned in the financial statement, where necessary, to conform with the basis of presentation and classification used in the current year.

(y) New standards and interpretations not yet adopted

AASB 9 Financial Instruments - December 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 13 Fair Value Measurement - September 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 1053 Application of Tiers of Australian Accounting Standards - June 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2013)

New standards and interpretations not yet adopted (continued)

AASB 1054 Australian Additional Disclosures - May 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Interpretation 2 Members' Shares in Co-operative Entities and Similar Instruments - May 2011 (Compilation)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Note 2. Disaggregated information

Geographical [Consolidated Entity]

| | Re | Revenue | | Results | | ets |
|-------------|---------|---------|--------|---------|---------|---------|
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Australia | 245,977 | 219,549 | 12,452 | (852) | 581,502 | 463,613 |
| Asia | 36 | 8 | - | - | - | 58 |
| US/Canada | 526 | 706 | 16 | 17 | - | - |
| Unallocated | 674 | 716 | 20 | 18 | - | |
| | 247,213 | 220,979 | 12,488 | (817) | 581,502 | 463,671 |

Note 3. Australian Government financial assistance including HECS-HELP and other Australian Government loan programs

| | | Consolidated | | Parer | t entity |
|----------------------------------------------------------------|-------|----------------|----------------|----------------|----------------|
| | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| (a) Commonwealth Grant Scheme and Other Grants | | • | | • | |
| | 41.1 | | | | |
| Commonwealth Grant Scheme #1 | | 79,558 | 70,503 | 79,558 | 70,503 |
| Indigenous Support Program | | 951 | 863 | 951 | 863 |
| Partnership & Participation Program # 2 | | 2,632 | 1,499 | 2,632 | 1,499 |
| Disability Support Program | | 220 | 91 | 220 | 91 |
| Capital Development Pool | | 4,875 | 306 | 4,875 | 306 |
| Diversity and Structural Adjustment Fund #3 | | 1,111 | 858 | 1,111 | 858 |
| Improving the Practical Component of Teacher Education Initiat | ve | - | - | - | - |
| Transitional Cost Program | | 145 | 55 | 145 | 55 |
| Graduate Skills Assessment | | - | - | - | - |
| Other | | | | | |
| Total Commonwealth Grant Scheme and Other Grants | | 89,492 | 74,175 | 89,492 | 74,175 |
| (b) Higher Education Loan Programs | 41.2 | | | | |
| HECS-HELP | | 41,008 | 37,070 | 41,008 | 37,070 |
| FEE-HELP #4 | | 3,546 | 2,890 | 3,546 | 2,890 |
| Total Higher Education Loan Programs | | 44,554 | 39,960 | 44,554 | 39,960 |
| (c) Scholarships | 41.3 | | | | |
| Australian Postgraduate Awards | | 2,304 | 2,050 | 2,304 | 2,050 |
| International Postgraduate Research Scholarship | | 229 | 224 | 229 | 224 |
| Commonwealth Education Cost Scholarships #5 | | 615 | (138) | 615 | (138) |
| Commonwealth Accommodation Scholarships #5 | | 51 | 50 | 51 | 50 |
| Indigenous Access Scholarships | | 82 | 98 | 82 | 98 |
| Total Scholarships | | 3,281 | 2,284 | 3,281 | 2,284 |
| (d) DIISR - Research | 41.4 | | | | |
| Joint Research Engagement Program #6 | | 2,965 | 3,072 | 2,965 | 3,072 |
| Research Training Scheme | | 7,076 | 7,331 | 7,076 | 7,331 |
| Research Infrastructure Block Grants | | 965 | 1,250 | 965 | 1,250 |
| Implementation Assistance Program | | - | 45 | - | 45 |
| Commercialisation Training Scheme | | - | 66 | - | 66 |
| Sustainable Research Excellence in Universities | | 795 | 773 | 795 | 773 |
| Total DIISR - Research Grants | | 11,801 | 12,537 | 11,801 | 12,537 |

Notes to the financial statements

31 December 2011

Note 3. Australian Government financial assistance including HECS-HELP and other Australian Government loan programmes (continued)

(continued)

| | | Consoli | dated | | Parent entity | |
|--------------------------------------------------------|---------|----------------|----------------|----|----------------|----------------|
| | Notes | 2011 \$'000 | 2010 \$'000 | | 2011 \$'000 | 2010 \$'000 |
| (e) Voluntary Student Unionism | 41.5 | | | | | |
| VSU Transition Fund | | - | - | | - | - |
| Support for Small Businesses | | | - | - | - | |
| Total VSU | | | - | - | - | |
| (f) Other Capital Funding | 41.6 | | | | | |
| Better Universities Renewal Funding | | - | - | | - | - |
| Teaching and Learning Capital Fund | | | - | - | - | - |
| Total Other Capital Funding | | | | - | - | |
| (g) Australian Research Council | 41.7 | | | | | |
| (i) Discovery | 41.7(a) | | | | | |
| Project | | 825 | 701 | _ | 825 | 701 |
| Total Discovery | | 825 | 701 | - | 825 | 701 |
| (ii) Linkages | 41.7(b) | | | | | |
| Projects | | 386 | 319 | | 386 | 319 |
| Total linkages | | 386 | 319 | - | 386 | 319 |
| Total ARC | | 1,211 | 1,020 | - | 1,211 | 1,020 |
| (h) Other Australian Government financial assistance | | | | | | |
| Co-operative Research Centres | | 4,397 | 4,028 | | 4,397 | 4,028 |
| Other Research Financial Assistance | | 9,690 | 7,937 | | 9,690 | 7,937 |
| Non-Research Financial Assistance | | 5,108 | 4,811 | - | 5,108 | 4,811 |
| Total other Australian Government financial assistance | | 19,195 | 16,776 | - | 19,195 | 16,776 |
| Total Australian Government financial assistance | | 169,534 | 146,752 | := | 169,534 | 146,752 |

^{#1} Includes the basic CGS grant amount, CGS - Regional Loading, CGS - Enabling Loading, Maths and Science Transition Loading and Full Fee Places Transition Loading.

^{#6} Includes Institutional Grants Scheme.

| Reconciliation | | | | |
|-----------------------------------------------------------|---------|---------|---------|---------|
| Australian Government grants [a + c + d + e + f +g+h] | 124,980 | 106,792 | 124,980 | 106,792 |
| HECS-HELP payments | 41,008 | 37,070 | 41,008 | 37,070 |
| FEE-HELP payments | 3,546 | 2,890 | 3,546 | 2,890 |
| Total Australian Government financial assistance | 169,534 | 146,752 | 169,534 | 146,752 |
| (i) Australian Government Grants received - cash basis | | | | |
| CGS and Other DEEWR Grants | 89,100 | 71,822 | 89,100 | 71,822 |
| Higher Education Loan Programmes | 45,001 | 39,459 | 45,001 | 39,459 |
| Scholarships | 3,281 | 2,283 | 3,281 | 2,283 |
| DIISR research | 11,801 | 12,537 | 11,801 | 12,537 |
| Voluntary Student Unionism | - | - | - | - |
| Other Capital Funding | - | - | - | - |
| ARC grants - Discovery | 825 | 701 | 825 | 701 |
| ARC grants - Linkages | 386 | 319 | 386 | 319 |
| Other Australian Government Grants | 19,194 | 16,776 | 19,194 | 16,776 |
| Total Australian Government Grants received - cash basis | 169,588 | 143,897 | 169,588 | 143,897 |
| OS-HELP (Net) | 66 | 5 | 66 | 5 |
| Superannuation Supplementation | | | | - |
| Total Australian Government funding received - cash basis | 169,654 | 143,902 | 169,654 | 143,902 |

^{#2} Includes Equity Support Program.

^{#3} Includes Collaboration & Structural Adjustment Program.

^{#4} Program is in respect of FEE-HELP for Higher Education only and excludes funds received in respect of VET FEE-HELP.

^{#5} Includes Grandfathered Scholarships, National Priority and National Accommodation Priority Scholarships respectively.

| | | | Consolid | dated | Parent of | entity |
|---------|---------------------------------------------------------------------------------------------------------------------------|-------|----------------|----------------|----------------|----------------|
| | | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Note 4. | State and Local Government financial assistance | | | | | |
| | State Government Financial Assistance for various purposes were received by the University during the reporting period | | 2,650 | 2,813 | 2,650 | 2,813 |
| Note 5. | Fees and charges | | | | | |
| | Course fees and charges | | | | | |
| | Fee-paying overseas students | | 13,209 | 11,694 | 13,209 | 11,694 |
| | Fee-paying domestic postgraduate students | | 2,712 | 3,021 | 2,712 | 3,021 |
| | Fee-paying domestic undergraduate students | | 311 | 255 | 311 | 255 |
| | Fee-paying domestic non-award students | | 172 | 161 | 172 | 161 |
| | Other domestic course fees and charges | | 8,108 | 7,294 | 1,752 | 1,517 |
| | Total course fees and charges | | 24,512 | 22,425 | 18,156 | 16,648 |
| | Other non-course fees and charges | | | | | |
| | Amenities and service fees | | 479 | 408 | 479 | 408 |
| | Student service fees | | 43 | 60 | 43 | 60 |
| | Parking fees | | 240 | 226 | 240 | 226 |
| | Conference income | | 750 | 824 | 750 | 824 |
| | College Residential Rental | | 12,690 | 11,376 | 12,690 | 11,376 |
| | Other Fees and Charges | | 5,617 | 5,522 | 5,617 | 5,522 |
| | Total other fees and charges | | 19,819 | 18,416 | 19,819 | 18,416 |
| | Total fees and charges | | 44,331 | 40,841 | 37,975 | 35,064 |
| Note 6. | Investment revenue and income | | | | | |
| | Interest | | 929 | 724 | - | - |
| | Investment Income | | 2,860 | 2,777 | 2,860 | 2,695 |
| | Dividend Income | | 296 | 168 | 164 | 51 |
| | Total investment revenue | | 4,085 | 3,669 | 3,024 | 2,746 |
| | Change in fair value of financial assets designated as at | | | | | |
| | fair value through profit & loss | | - | - | - | 339 |
| | Change in fair value of financial assets classified as | | | | | |
| | held for trading | | | | | |
| | Total other investment income | | | | | 339 |
| | Change in fair value of financial assets designated as at | | | | | |
| | fair value through profit & loss | | 289 | 210 | - | - |
| | Change in fair value of financial assets classified as | | | | | |
| | held for trading | | - | | | |
| | Total other investment losses | | 289 | 210 | - | <u> </u> |
| | Net investment income | | (289) | (210) | - | 339 |
| Note 7. | Royalties, trademarks and licences | | | | | |
| | Royalties | | 183 | 64 | 183 | 59 |
| | Trademarks | | - | - | - | - |
| | Licences | | 25 | 1 | 25 | 1 |
| | Commission fees | | 35 | 22 | 35 | 22 |
| | Total royalties, trademarks and licences | | 243 | 87 | 243 | 82 |
| Note 8. | Consultancy and contracts | | | | | |
| | Consultancy | | 140 | 160 | 140 | 160 |
| | Contract research | | 332 | 220 | 332 | 220 |
| | Total consultancy and contracts | | 472 | 380 | 472 | 380 |

| | | | Consolid | dated | Parent e | entity |
|---------|--------------------------------|-------|----------------|----------------|----------------|----------------|
| | | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Note 9. | Other revenue and income | | | | | |
| | Donations and bequests | | 1,014 | 989 | 136 | 102 |
| | Scholarships and prizes | | 7 | 45 | 7 | 45 |
| | Non-government grants | | 2,577 | 4,884 | 2,577 | 4,834 |
| | Sundry trading income | | 14,278 | 12,744 | 2,422 | 2,407 |
| | Total other revenue | | 17,876 | 18,662 | 5,142 | 7,388 |
| | Other Income | | | | | |
| | Other income * | | 25 | 39 | 5,490 | 799 |
| | Total other income | | 25 | 39 | 5,490 | 799 |
| | Total other revenue and income | | 17,901 | 18,701 | 10,632 | 8,187 |

^{*} Other income in the parent entity relates to the net assets of the University of New England Sports Association transferred to UNE on the close of business on 30th June 2011. These was eliminated on consolidation.

Note 10. Employee related expenses

| Academic | | | | | | |
|-----------------------------------------------------------|----|---------|---------|---|---------|---------|
| Salaries | | 48,162 | 46,649 | | 48,162 | 46,648 |
| Contribution to funded superannuation and pension schemes | | 7,867 | 7,099 | | 7,867 | 7,099 |
| Payroll tax | | 3,286 | 3,204 | | 3,286 | 3,204 |
| Worker's compensation | | 291 | 458 | | 291 | 458 |
| Long service leave expense | | 1,009 | 1,273 | | 1,009 | 1,273 |
| Annual leave | | 4,008 | 2,855 | | 4,008 | 2,855 |
| Total academic | | 64,623 | 61,538 | _ | 64,623 | 61,537 |
| | | | | | | |
| Non-academic | | | | | | |
| Salaries | | 56,975 | 54,890 | | 48,436 | 46,780 |
| Contribution to funded superannuation and pension schemes | | 8,614 | 7,999 | | 7,828 | 7,291 |
| Payroll tax | | 3,714 | 3,638 | | 3,286 | 3,246 |
| Worker's compensation | | 323 | 491 | | 291 | 469 |
| Long service leave expense | | 1,159 | 1,401 | | 1,062 | 1,290 |
| Annual leave | | 4,550 | 3,516 | | 4,528 | 3,537 |
| Other (Allowances, penalties and fringe benefits tax) | | 117 | 193 | _ | 93 | 166 |
| Total non-academic | | 75,452 | 72,128 | _ | 65,524 | 62,779 |
| Total employee related expenses | | 140,075 | 133,666 | _ | 130,147 | 124,316 |
| Deferred superannuation expense * | 40 | 521 | 424 | | 521 | 424 |
| Total employee related expenses, including deferred | | | | | | |
| government employee benefits for superannuation | | 140,596 | 134,090 | _ | 130,668 | 124,740 |

 $^{^{\}star} \ \text{Includes $244K (2010: $153K) of Professorial Superannuation Scheme and $277K (2010: $271K) of State Authorities Non-contributory Scheme.} \\$

As a result of the University's change in policy (refer Note 30), superannuation actuarial gains and losses are now recognised in other comprehensive income. Comparative figures for 2010 have been restated to reflect the change in policy. For 2010, the parent and consolidated entity's actuarial gains of \$1,392K are now recognised in other comprehensive income.

Note 11. Depreciation and amortisation

| Depreciation | | | | |
|----------------------------------------|--------|--------|--------|--------|
| Buildings | 5,297 | 4,776 | 5,213 | 4,648 |
| Infrastructure | 650 | 606 | 640 | 579 |
| Furnitures and Fittings | 212 | 234 | 191 | 213 |
| Plant and Equipment | 1,733 | 1,429 | 1,533 | 1,197 |
| Computer Equipment | 1,842 | 1,371 | 1,818 | 1,342 |
| Motor Vehicles | 636 | 157 | 578 | 93 |
| Library Collection | 3,101 | 3,308 | 3,101 | 3,308 |
| Total depreciation | 13,471 | 11,881 | 13,074 | 11,380 |
| Amortisation | | | | |
| Intangibles | 1,242 | 1,461 | 966 | 1,162 |
| Leasehold improvements | 42 | 30 | - | - |
| Plant & equipment under finance leases | 314 | 318 | 314 | 319 |
| Total amortisation | 1,598 | 1,809 | 1,280 | 1,481 |
| Total depreciation and amortisation | 15,069 | 13,690 | 14,354 | 12,861 |

| Notes 2011 2010 2011 \$'000 \$'000 \$'000 | 2010 \$'000 |
|-----------------------------------------------------------------|----------------|
| Note 12. Repairs and maintenance | , |
| Buildings 610 1,056 6 | 0 1,056 |
| Heritage Assets 6 35 | 6 35 |
| Infrastructure 256 202 2 | 6 202 |
| Library Collection 13 33 | 3 33 |
| Plant/furniture/equipment 1,268 1,512 1,0 | 7 1,388 |
| Contracts 1,934 1,976 1,9 | 4 1,976 |
| Grounds 543 362 3 | 1 257 |
| Computer Service Costs 198 788 1 | 8 787 |
| Release of prior year repairs and maintenance provision | - (1,500) |
| Total repairs and maintenance 4,828 4,464 4,4 | 5 4,234 |
| Note 13. Borrowing costs | |
| Reconciliation of Finance costs | |
| Finance lease interest 11 31 | 1 31 |
| Less : amount capitalised | <u></u> |
| Total borrowing costs expensed 11 31 | 1 31 |
| Note 14. Impairment of assets | |
| Bad Debts 206 104 1 | 1 48 |
| Doubtful debts (60) 466 (| 4) 462 |
| Impairment of Investments 103 11 | |
| Total impairment of assets 249 581 1 | 7 510 |
| Note 15. Other expenses | |
| Scholarships, grants and prizes 8,783 8,085 8,7 | 4 8,138 |
| Non-capitalised equipment 3,456 3,370 3,3 | • |
| Advertising, marketing and promotional expenses 4,688 3,855 4,3 | |
| Utilities 6,128 5,125 5,6 | |
| Inventory Used 4,953 5,866 3,3 | |
| Postal and Telecommunications 1,954 2,508 1,4 | 4 2,010 |
| Travel and Entertainment 6,131 6,173 5,6 | 2 5,735 |
| Books, Serials and Other Library Media 3,530 3,329 3,4 | 3 3,304 |
| Operating Lease Rental Charges 328 213 1 | 6 147 |
| Consultants 8,515 6,891 7,6 | 2 6,401 |
| External Contributions 3,407 2,620 3,8 | 5 2,620 |
| Catering Services 4,033 3,346 3,9 | 0 3,304 |
| Fees for Services 12,248 11,865 9,8 | 4 10,038 |
| Asset derecognition 895 126 7 | 0 - |
| Loss on revaluation of asset - 98 | - 98 |
| Foreign exchange loss 52 51 | 2 51 |
| Other Expenditure <u>4,582 4,537</u> <u>5,3</u> | 5 5,280 |
| Total other expenses 73,683 68,058 67,6 | 7 63,062 |

| | | | Consoli | dated | Parent of | entity |
|----------|-----------------------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|
| | | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Note 16. | Cash and cash equivalents | 1(h) | * | , | , | **** |
| | Cash on hand | | 15 | 15 | 2 | 1 |
| | Cash at bank | | 7,687 | 13,230 | 5,620 | 6,633 |
| | At call investments | 1(k) | 58,088 | 35,367 | 46,000 | 28,000 |
| | Total cash and cash equivalents | | 65,790 | 48,612 | 51,622 | 34,634 |
| | The above figures are reconciled to cash at the end | of the year as shown in the st | | | | |
| | Balances as above | | 65,790 | 48,612 | 51,622 | 34,634 |
| | Less: Bank Overdrafts | | | | | |
| | Balance per statement of cash flows | | 65,790 | 48,612 | 51,622 | 34,634 |
| | (b) Cash at bank and on hand | | | | | |
| | These are non-interest bearing. | | 15 | 15 | 2 | 1 |
| | (c) At call investments | | | | | |

The current level of deposits are bearing floating interest rates between 5.75% and 6.10%. These deposits have an average maturity of 119 days.

Deposits throughout the year were bearing floating interest rates between 5.75% and 6.45% (2010 - 4.12% and 6.80%) with an average maturity of 87 days.

Note 17. Receivables

| C | u | rı | re | 1 | ηt |
|---|---|----|----|---|----|
| - | | | | | |

| Guirent | | | | |
|-----------------------------------------------------|---------|---------|---------|---------|
| Trade and Other Debtors | 9,835 | 8,339 | 7,379 | 5,915 |
| Less: Provision for impaired receivables 1(i) | (750) | (855) | (663) | (727) |
| OS-HELP Asset from Australian Government | (36) | (5) | (36) | (5) |
| Total current receivables | 9,049 | 7,479 | 6,680 | 5,183 |
| Associated Entity Debtors | - | - | - | - |
| Non-current | | | | |
| Deferred government contribution for superannuation | | | | |
| * emerging cost of superannuation | 229,158 | 161,307 | 229,158 | 161,307 |
| Total non-current receivables | 229,158 | 161,307 | 229,158 | 161,307 |
| Total receivables | 238,207 | 168,786 | 235,838 | 166,490 |
| | | | | |

^{*} The Commonwealth Government has a commitment to fund Superannuation obligations, relating to past service by university employees in the state superannuation schemes, based on the fact that since 1987 the Commonwealth has met this commitment and at this point of time there is no reason to suggest that it will not continue to do so.

The amount payable by the Commonwealth Government are in respect of:

- State Superannuation Scheme for consolidated and parent in 2011 was \$225.565 million (2010: \$160.041 million)
- State Authorities Superannuation Scheme for consolidated and parent in 2011 was \$3.593 million (2010: \$1.266 million)

The increase in the asset during 2011 for the State Superannuation Schemes (SSS and SASS) is \$67.852 million (2010: \$17.299 million). This amount has been recorded in the Income Statement as an increase in deferred government contributions with an equivalent increase in deferred government employee benefits for superannuation.

(a) Impaired receivables

As at 31 December 2011 current receivables of the group with a nominal value of \$3.976m (2010: \$1.09m) were impaired. The amount of the provision was \$750,000 (2010: \$805,000). The individually impaired receivables mainly relate to wholesalers, which are in unexpectedly difficult economic situations. It was assessed that a portion of the receivables is expected to be recovered. The impaired receivables for the parent in 2011 was \$663,000 (2010:\$727,000).

The ageing of these receivables is as follows:

| | Consolid | aleu |
|---------------|----------|-------|
| | 2011 | 2010 |
| 3 to 6 months | 1,722 | 1,095 |
| Over 6 months | 818 | 338 |
| | 2,540 | 1,433 |

Concolidated

As of 31 December 2011, trade receivables of \$1.655m (2010: \$871,000) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these receivables is as follows:

| | Consolida | ated |
|---------------|-----------|-------|
| | 2011 | 2010 |
| 3 to 6 months | 1,577 | 871 |
| Over 6 months | 78_ | 304 |
| | 1,655 | 1,175 |

| | | Consoli | dated | Parent e | entity |
|----------------------------------------------------------|-----------------|----------------|----------------|----------------|----------------|
| Receivables (continued) | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Movements in the provision for impaired receivables | are as follows: | | | | |
| As at 1 January | | (805) | (339) | (727) | (266) |
| Provision for impairment recognised during the year | | (650) | (716) | (663) | (727) |
| Receivables written off during the year as uncollectible | | (57) | (16) | - | - |
| Unused amount reversed | | 727 | 266 | 727 | 266 |
| Total provision | | (785) | (805) | (663) | (727) |

The creation and release of the provision for impaired receivables has been included in 'other expenses' in the income statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The other amounts within receivables do not contain impaired assets and are not past due. Based on credit history, it is expected that these amounts will be received when due.

| Note 18. | Inventories | 1(j) | | | | |
|----------|-----------------------------------------------------------------------|--------------------|---------|-------|-------|-------|
| | Current | | | | | |
| | Printing / binding materials | | 40 | 91 | 40 | 91 |
| | Petrol and oils | | 5 | 5 | 5 | 5 |
| | Motor Pool | | 6 | 6 | 6 | 6 |
| | College larder | | 5 | 4 | 5 | 4 |
| | Fodder and produce | | 7 | 4 | 7 | 4 |
| | Other stocks | | 374 | 342 | 58 | 60 |
| | Total current inventories | | 437 | 452 | 121 | 170 |
| Note 19. | Other financial assets | 1(k) | | | | |
| | Loans and receivables | | _ | - | 46 | 43 |
| | Available for sale | | - | 913 | - | - |
| | Total current other financial assets | | | 913 | 46 | 43 |
| | Non-current | | | | | |
| | Loans and receivables | | _ | - | 37 | 83 |
| | Fair value through Income Statement | | 1,718 | 2,048 | - | - |
| | Shares in Private Companies * | | 11 | 11 | 3,122 | 2,012 |
| | Available for sale | | 2,865 | 1,341 | 949 | 1,232 |
| | Total non-current other financial assets | | 4,594 | 3,400 | 4,108 | 3,327 |
| | Movement of non-current - Other financial asset | ts are as follows: | | | | |
| | Shares as at 1 January | | 3,400 | 3,527 | 3,327 | 2,055 |
| | Acquired during the year | | 1,200 | 5 | - | 83 |
| | Transferred from current assets | | 912 | - | - | - |
| | Disposed during the year | | (202) | - | (45) | - |
| | Impairment charged against reserves | | - (400) | (18) | - | - |
| | Impairment charged to Income Statement | | (433) | (2) | - | - |
| | Reversing prior year impairment loss on Shares in Privat | e Companies | _ | _ | _ | 339 |
| | recognised in the Income Statement Revaluation of available for sale | | (283) | (112) | 826 | 850 |
| | Fair value of investment at 31 December | | 4,594 | 3,400 | 4,108 | 3,327 |
| | *Shares and units not traded in the market place | | | | | |
| Note 20. | Other non-financial assets | | | | | |
| | Current | | | | | |
| | Accrued Income | | 2,101 | 1,724 | 1,719 | 1,417 |
| | Prepaid Expenses | | 3,768 | 4,418 | 3,699 | 4,282 |
| | Total current other non-financial assets | | 5,869 | 6,142 | 5,418 | 5,699 |

| | | Conso | idated | Parent | entity |
|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|
| | Notes | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Note 21. | Investments accounted for using the equity method | \$ 000 | \$ 000 | φ 000 | \$ 000 |
| | Investments in jointly controlled entities | - | - | _ | _ |
| | Total investments accounted for using the equity method | | <u> </u> | - | _ |
| | Reconciliation | | | | |
| | Balance at 1 January | _ | 5,272 | _ | _ |
| | Share of profit for the year | _ | - | _ | - |
| | Decrement in revaluation reserves | _ | - | - | - |
| | Disposal of investment | - | (5,272) | - | - |
| | Balance at 31 December | - | <u> </u> | - | - |
| | Name of Entity | Description | | Ownership | Interest % |
| | | | | - | |
| | Associates | | | 2011 | 2010 |
| | | des in Software Develo | pment. | 2011 30 | 2010 30 |
| Note 22. | Remarkspdf Pty Limited The company trace Biological assets | | | 30 | 30 |
| Note 22. | Remarkspdf Pty Limited The company trace Biological assets Trees | 5 | 5 | 30 | 30 |
| Note 22. | Remarkspdf Pty Limited The company trace Biological assets Trees Livestock | 5 <u>721</u> | 5 695 | 30 5 721 | 30 5 695 |
| Note 22. | Remarkspdf Pty Limited The company trace Biological assets Trees | 5 | 5 | 30 | 30 |
| Note 22. | Remarkspdf Pty Limited The company trace Biological assets Trees Livestock | 5 721 726 | 5 695 | 30 5 721 | 30 5 695 |
| Note 22. | Remarkspdf Pty Limited The company trace Biological assets Trees Livestock Total biological assets | 5 721 726 | 5 695 | 30 5 721 | 30 5 695 |
| Note 22. | Remarkspdf Pty Limited Biological assets Trees Livestock Total biological assets Reconciliation of changes in the carrying amount of biological assets Trees - Balance at 31 December Livestock - Balance as at 1 January | 5 721 726 assets 5 | 5 695 700 5 688 | 5 721 726 5 | 30 5 695 700 5 688 |
| Note 22. | Biological assets Trees Livestock Total biological assets Reconciliation of changes in the carrying amount of biological assets Trees - Balance at 31 December Livestock - Balance as at 1 January Purchases | 5 721 726 assets 5 | 5 695 700 5 688 10 | 5 721 726 5 695 60 | 30 5 695 700 5 688 10 |
| Note 22. | Biological assets Trees Livestock Total biological assets Reconciliation of changes in the carrying amount of biological assets Trees - Balance at 31 December Livestock - Balance as at 1 January Purchases Natural increases | 5 721 726 assets 5 695 60 98 | 5 695 700 5 688 10 353 | 5 721 726 5 695 60 98 | 5 695 700 5 688 10 353 |
| Note 22. | Biological assets Trees Livestock Total biological assets Reconciliation of changes in the carrying amount of biological assets Livestock - Balance at 31 December Livestock - Balance as at 1 January Purchases Natural increases Sales | 5 721 726 assets 5 695 60 98 (158) | 5 695 700 5 688 10 353 (363) | 5 721 726 5 695 60 98 (158) | 5 695 700 5 688 10 353 (363) |
| Note 22. | Biological assets Trees Livestock Total biological assets Reconciliation of changes in the carrying amount of biological assets Livestock - Balance at 31 December Livestock - Balance as at 1 January Purchases Natural increases Sales Increment/(decrement) in fair value of biological assets | 5 721 726 assets 5 695 60 98 (158) 26 | 5 695 700 5 688 10 353 (363) 7 | 5 721 726 5 695 60 98 (158) 26 | 5 695 700 5 688 10 353 (363) 7 |
| Note 22. | Biological assets Trees Livestock Total biological assets Reconciliation of changes in the carrying amount of biological assets Livestock - Balance at 31 December Livestock - Balance as at 1 January Purchases Natural increases Sales | 5 721 726 assets 5 695 60 98 (158) | 5 695 700 5 688 10 353 (363) | 5 721 726 5 695 60 98 (158) | 5 695 700 5 688 10 353 (363) |

At 31 December 2011 livestock held for sale comprised 86 cattle and 7,307 sheep (2010: 2 cattle and 7,357 sheep.)

| Note 23. Property, plant and equipment | uipment | | | | | | | | | | (continued) |
|--------------------------------------------------------|--------------------------|-------------------------|---------------------------------|------------------------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|----------------------------------|---------------------------------|----------------------------------------|-----------------|
| Consolidated | Infrastructure \$'000 | Freehold land \$'000 | Freehold buildings \$'000 | Buildings & Infrastructure under construction \$'000 | Property, plant and equipment * | Leasehold improvements \$'000 | Leased plant & equipment \$'000 | Library Collections \$'000 | Library rare books \$'000 | Other property, plant and equipment ** | Total \$'000 |
| At 1 January 2010 | | | | | | | | | | | |
| - Cost | 2,391 | 350 | 10,438 | 5,338 | 36,069 | 407 | 4,568 | 32,490 | • | 563 | 92,614 |
| - Valuation | 18,555 | 16,581 | 410,590 | • | 250 | • | • | • | 1,867 | 4,766 | 452,609 |
| Accumulated depreciation | (1,676) | - | (284,136) | 1 | (24,180) | (108) | (3,306) | (10,998) | • | • | (324,404) |
| Net book amount | 19,270 | 16,931 | 136,892 | 5,338 | 12,139 | 299 | 1,262 | 21,492 | 1,867 | 5,329 | 220,819 |
| Year ended 31 December 2010 | | | | | | | | | | | |
| Opening net book amount | 19,270 | 16,931 | 136,892 | 5,338 | 12,139 | 299 | 1,262 | 21,492 | 1,867 | 5,329 | 220,819 |
| Depreciation written back on disposal | 11 | • | 1 | • | 248 | • | 31 | 227 | 1 | • | 517 |
| Transfers | 195 | 1 | 691 | (887) | 358 | ' | ı | 1 | 1 | (328) | (2) |
| Derecognition | (137) | • | • | • | (28) | • | • | • | • | • | (165) |
| Revaluation increment/(decrement) | 1 | • | 839 | • | 1 | • | 1 | • | (86) | 210 | 951 |
| Additions | 242 | 20 | 1,471 | 11,541 | 5,260 | 220 | 33 | 1,470 | • | 16 | 20,273 |
| Assets classified as held for sale and other disposals | • | (20) | • | 1 | (289) | 1 | (69) | (227) | 1 | 1 | (605) |
| Depreciation charge | (909) | • | (4,793) | 1 | (3,179) | (41) | (318) | (3,308) | • | • | (12,245) |
| Closing net book amount | 18,975 | 16,931 | 135,100 | 15,992 | 14,509 | 478 | 939 | 19,654 | 1,769 | 5,196 | 229,543 |
| At 31 December 2010 | | | | | | | | | | | |
| - Cost | 2,829 | 20 | 13,504 | 15,992 | 41,365 | 627 | 4,532 | 33,733 | • | 213 | 112,815 |
| - Valuation | 18,418 | 16,911 | 410,590 | • | 250 | • | 1 | 1 | 1,769 | 4,983 | 452,921 |
| Accumulated depreciation | (2,272) | 1 | (288,994) | • | (27, 106) | (149) | (3,593) | (14,079) | 1 | 1 | (336,193) |
| Net book amount | 18,975 | 16,931 | 135,100 | 15,992 | 14,509 | 478 | 939 | 19,654 | 1,769 | 5,196 | 229,543 |
| | | | | | | | | | | | |

University of New England 2011 Financial Statements

Notes to the financial statements 31 December 2011 (continued)

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| Note 23. Property, plant and equipment (continued) | uipment (continu | ea) | | ; | | | | | | | |
|--------------------------------------------------------|--------------------------|-------------------------|---------------------------------|------------------------------------------------------------------|-------------------------------------------------|-------------------------------------|---------------------------------------|----------------------------------|---------------------------------|--------------------------------------------------------|-----------------|
| Consolidated | Infrastructure \$'000 | Freehold land \$'000 | Freehold buildings \$'000 | Buildings & Infrastructure under construction \$'000 | Property, plant and equipment * \$'000 | Leasehold improvements \$'000 | Leased plant & equipment \$'000 | Library Collections \$'000 | Library rare books \$'000 | Other property, plant and equipment ** \$'000 | Total \$'000 |
| Year ended 31 December 2011 | | | | | | | | | | | |
| Opening net book amount | 18,975 | 16,931 | 135,100 | 15,992 | 14,509 | 478 | 626 | 19,654 | 1,769 | 5,196 | 229,543 |
| Depreciation written back on disposal | 61 | 1 | 712 | 1 | 3,475 | • | 1 | ı | 1 | 1 | 4,248 |
| Adjustment to accumulated depreciation on revaluation | • | • | 348 | 1 | • | • | • | 1 | • | • | 348 |
| Transfers | (917) | • | 10,599 | (15,258) | 1,185 | , | (089) | 1 | • | • | (5,071) |
| Derecognition | (20) | 1 | (647) | 1 | (3,749) | ı | • | (518) | • | • | (4,964) |
| Revaluation increment/(decrement) | 3,242 | 3,695 | 23,735 | 1 | 1 | • | • | 1 | • | • | 30,672 |
| Additions | 1,556 | 1,190 | 5,444 | 5,448 | 5,125 | 70 | 219 | 1,279 | • | 452 | 20,783 |
| Assets classified as held for sale and other disposals | | 1 | 1 | ' | • | 1 | • | 1 | 1 | 1 | ı |
| Depreciation charge | (650) | 1 | (5,297) | 1 | (4,412) | (53) | (314) | (3,101) | ' | 1 | (13,827) |
| Closing net book amount | 22,217 | 21,816 | 169,994 | 6,182 | 16,133 | 495 | 164 | 17,314 | 1,769 | 5,648 | 261,732 |
| At 31 December 2011 | | | | | | | | | | | |
| - Cost | • | • | • | 6,182 | 45,038 | 869 | 3,190 | 34,496 | • | 999 | 90,269 |
| - Valuation | 22,217 | 21,816 | 169,994 | • | • | • | 1 | • | 1,769 | 4,983 | 220,779 |
| Accumulated depreciation | • | ı | • | 1 | (28,905) | (203) | (3,026) | (17,182) | • | 1 | (49,316) |
| Net book amount | 22,217 | 21,816 | 169,994 | 6,182 | 16,133 | 495 | 164 | 17,314 | 1,769 | 5,648 | 261,732 |
| | | | | | | | | | | | Ī |

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| At 1 January 2010 Freehold land \$100 - Cost 2,378 - Valuation 17,434 16,58 Accumulated depreciation (1,648) 16,58 Net book amount 18,164 16,58 Opening net book amount 18,164 16,58 Depreciation written back on disposal - - Transfers Revaluation increment/(decrement) - - Additions 243 - - Assets classified as held for sale and other disposals - - (579) Closing net book amount 18,024 16,58 | Note 23. Property, plant and equipment (continued) | | | ; | | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|---------------------|---------------------------------|--------------------------------------------------------|---------------------------------|-----------------------------|----------------------------------|---------------------------------|---------------------------------------|-----------------|
| 2,378 17,434 16,5 amber 2010 nount 18,164 16,6 16,6 18,164 16,7 19,6 196 196 196 196 196 196 196 196 196 19 | | hold land \$'000 | Freehold buildings \$'000 | Buildings & Infrastructure under construction \$\\$000 | Property, plant and equipment * | Leased plant & equipment \$ | Library collections \$'000 | Library rare books \$'000 | Other property, plant & equipment *** | Total \$'000 |
| 2,378 17,434 16,1 17,434 16,1 18,164 16,1 18,164 16,1 196 196 196 196 196 197 196 197 196 197 196 197 196 197 197 197 197 197 197 197 197 197 197 | | | | | | | | - | | |
| 2,378 17,434 16,5 amber 2010 mount back on disposal nt/(decrement) count 10,378 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16,164 16 | | | | | | | | | | |
| iation (1,648) 16; smber 2010 nount 18,164 16; back on disposal 196 nt/(decrement) - 196 nt/(decrement) - 243 held for sale and other - (579) ount 18,024 16. | 2,378 | • | 9,565 | 5,338 | 32,796 | 4,569 | 32,491 | • | 563 | 87,700 |
| iation (1,648) 18,164 16, | 17,434 | 16,581 | 406,990 | • | • | • | • | 1,867 | 4,766 | 447,638 |
| 18,164 16, amber 2010 nount 18,164 16, 18,164 16, 196 - 196 - 243 held for sale and other (579) 18,024 16, 18,024 16, 18,024 16, 10 | (1,648) | 1 | (283,854) | 1 | (21,477) | (3,306) | (10,999) | • | - | (321,284) |
| back on disposal 18,164 16, back on disposal - 196 nt/(decrement) - 243 held for sale and other - (579) ount 18,024 16, | 18,164 | 16,581 | 132,701 | 5,338 | 11,319 | 1,263 | 21,492 | 1,867 | 5,329 | 214,054 |
| back on disposal 196 nt/(decrement) 243 held for sale and other (579) ount 18,024 16 | 010 | | | | | | | | | |
| back on disposal - 196 nt/(decrement) - 243 held for sale and other - 243 ount (579) - 16 100 | 18,164 | 16,581 | 132,701 | 5,338 | 11,319 | 1,263 | 21,492 | 1,867 | 5,329 | 214,054 |
| 196 243 held for sale and other - (579) ount 18,024 16 | | • | • | • | 220 | 31 | 227 | • | • | 478 |
| nt/(decrement) - 243 held for sale and other | 196 | 1 | 691 | (887) | 358 | • | 1 | • | (358) | |
| 243 held for sale and other - (579) ount 18,024 16 | ement) | • | 1 | • | 1 | • | 1 | (86) | 210 | 112 |
| held for sale and other (579) ount (8,024 16, 10) | 243 | 1 | 1,421 | 11,541 | 4,761 | 8 | 1,469 | • | 16 | 19,485 |
| (579) ount 18,024 | sale and other | (20) | • | ' | (289) | (70) | (227) | • | , | (909) |
| 18,024 | (579) | 1 | (4,648) | 1 | (2,845) | (319) | (3,308) | • | - | (11,699) |
| At 31 December 2010 | 18,024 | 16,561 | 130,165 | 15,992 | 13,524 | 939 | 19,653 | 1,769 | 5,197 | 221,824 |
| | | | | | | | | | | |
| - Cost 2,817 | 2,817 | • | 11,677 | 15,992 | 37,621 | 4,532 | 33,733 | • | 214 | 106,586 |
| - Valuation 17,434 16,5 | 17,434 | 16,561 | 406,990 | ' | 1 | • | 1 | 1,769 | 4,983 | 447,737 |
| Accumulated depreciation (2,227) | (2,227) | • | (288,502) | • | (24,097) | (3,593) | (14,080) | • | 1 | (332,499) |
| Net book amount 18,024 16,5 | 18,024 | 16,561 | 130,165 | 15,992 | 13,524 | 939 | 19,653 | 1,769 | 5,197 | 221,824 |

University of New England 2011 Financial Statements

Notes to the financial statements 31 December 2011 (continued)

Note 23. Property, plant and equipment (continued)

| Note 20. Flobelty, plant and equipment (continu | | ממה) | | | | | | | | |
|--------------------------------------------------------|--------------------------|---------------|---------------------------------|---------------------------------------------------------|---------------------------------------|--------------------------|------------------------|-----------------------|--------------------------------------|----------|
| | Infrastructure \$'n00 | Freehold land | Freehold buildings \$*000 | Buildings & Infrastructure under construction \$ \$.000 | Property, plant and equipment * | Leased plant & equipment | Library collections | Library rare books | Other property, plant & equipment ** | Total |
| Parent entity | | | | | | | | | | |
| Year ended 31 December 2011 | | | | | | | | | | |
| Opening net book amount | 18,024 | 16,561 | 130,165 | 15,992 | 13,524 | 939 | 19,653 | 1,769 | 5,197 | 221,824 |
| Depreciation written back on disposal | 5 | • | 486 | • | 3,346 | • | • | • | • | 3,837 |
| Transfers | 82 | • | 14,239 | (15,258) | 1,617 | (089) | • | • | • | |
| Derecognition | (45) | • | (647) | • | (3,563) | • | (518) | • | • | (4,773) |
| Revaluation increment/(decrement) | 3,172 | 3,665 | 23,546 | • | 1 | • | • | 1 | , | 30,383 |
| Additions | 1,549 | 1,190 | 4,626 | 5,448 | 4,245 | 220 | 1,279 | • | 452 | 19,009 |
| Assets classified as held for sale and other disposals | • | 1 | | ' | | ı | ı | 1 | 1 | • |
| Depreciation charge | (640) | • | (5,213) | • | (4,120) | (314) | (3,101) | • | - | (13,388) |
| Closing net book amount | 22,147 | 21,416 | 167,202 | 6,182 | 15,049 | 165 | 17,313 | 1,769 | 5,649 | 256,892 |
| At 31 December 2011 | | | | | | | | | | |
| - Cost | 1 | • | • | 6,182 | 40,957 | 3,191 | 34,495 | • | 999 | 85,491 |
| - Valuation | 22,147 | 21,416 | 167,202 | • | • | • | • | 1,769 | 4,983 | 217,517 |
| Accumulated depreciation | 1 | 1 | • | • | (25,908) | (3,026) | (17,182) | • | | (46,116) |
| Net book amount | 22,147 | 21,416 | 167,202 | 6,182 | 15,049 | 165 | 17,313 | 1,769 | 5,649 | 256,892 |
| Items changed from original submission. | | | | | | | | | | |

^{*} Property, plant & equipment includes all operational assets

^{**} Other Property, plant & equipment includes non-operational assets such as Museum & Collections, Artworks & MIS WIP.

| | | Notes | Software Development | License | Course Development | Total |
|----------|---------------------------------------------------------------|-----------------------------|--------------------------|--------------------|-----------------------|-------------------|
| Note 24. | Intangible assets | 1(0) | • | | • | |
| | Consolidated | | \$'000 | \$'000 | \$'000 | \$'000 |
| | At 1 January 2010 | | | | | |
| | Cost | | 15,119 | 525 | 840 | 16,484 |
| | Accumulated amortisation and impairment | | (9,492) | - | (700) | (10,192) |
| | Net book amount | | 5,627 | 525 | 140 | 6,292 |
| | Year ended 31 December 2010 | | | | | |
| | Opening net book amount | | 5,627 | 525 | 140 | 6,292 |
| | Additions - Internal development | | 216 | - | 75 | 292 |
| | Disposals | | - | - | - | - |
| | Impairment losses | | - | - | - | - |
| | Amortisation charge | | (1,371) | - | (89) | (1,461) |
| | Closing net book amount | | 4,472 | 525 | 126 | 5,123 |
| | At 31 December 2010 | | 45.005 | 525 | 913 | 46 772 |
| | Cost | | 15,335 (10,863) | 525 | (787) | 16,773 |
| | Accumulated amortisation and impairment Net book amount | | 4,472 | 525 | 126 | (11,650) 5,123 |
| | Net book amount | | 4,472 | 323 | 120 | 3,123 |
| | Year ended 31 December 2011 | | | | | |
| | Opening net book amount | | 4,472 | 525 | 126 | 5,123 |
| | Additions - Internal development | | 166 | - | 51 | 217 |
| | Disposals | | (11) | - | - | (11) |
| | Revaluation increment | | - (4.402) | 60 | - (60) | 60 |
| | Amortisation charge Closing net book amount | | (1,182) 3,445 | 585 | (60) 117 | (1,242) 4,147 |
| | ologing net book unloant | | 0,440 | | | 4,147 |
| | At 31 December 2011 | | | | | |
| | Cost | | 15,375 | 585 | 964 | 16,924 |
| | Accumulated amortisation and impairment | | (11,930) | | (847) | (12,777) |
| | Closing Net book amount | | 3,445 | 585 | 117 | 4,147 |
| | | | Consolidated | | Parent entity | |
| | | Notes | 2011 | 2010 | 2011 | 2010 |
| | | | \$'000 | \$'000 | \$'000 | \$'000 |
| Note 25. | Trade and other payables | | | | | |
| | Current | | | | | |
| | Trade Payables | | 5,841 | 759 | 4,714 | 37 |
| | Refundable Receipts | | 7 | 11 | 7 | 1 |
| | Total current trade and other payables | | 5,848 | 760 | 4,721 | 38 |
| | a) Foreign currency risk | | | | | |
| | The carrying amounts of the Group's and parent entity's tra | ade and other payables ar | e denominated in the fol | lowing currencies: | | |
| | US Dollar | | - | - | - | - |
| | Australian Dollars | | 5,848 | 760 | 4,721 | 38 |
| | | | 5,848 | 760 | 4,721 | 38 |
| | For an analysis of the sensitivity of trade and other payable | es to foreign currency risk | refer to note 39. | | | |
| Note 26. | Borrowings | | | | | |
| | Finance Lease (i) | | | | | |
| | Other | | - | - | - | - |
| | National Australia Bank | | 73 | 59 | 73 | 59 |
| | Westpac Banking Corporation (Honeywell) | | - | 173 | | 173 |
| | Total finance lease | | 73 | 232 | 73 | 232 |
| | Total current borrowings | | 73 | 232 | 73 | 232 |
| | - | | | | | |

| | | | | | ember 2011 |
|---------------------------------------------------------------------------------|---------------------|------------------|-----------------|-----------------------|-----------------|
| | Consolidated | | Parent e | (continued) entity | |
| | Notes | 2011 | 2010 | 2011 | 2010 |
| | | \$'000 | \$'000 | \$'000 | \$'000 |
| Finance Lease Other | | | _ | | _ |
| Westpac Banking Corporation (Honeywell) | | - | - | - | - |
| National Australia Bank | | 46 | 11 | 46 | 1_ |
| Total finance lease | | 46 | 1_ | 46 | 1_ |
| Total non-current borrowings | | 46 | 1 | 46 | 1 |
| Total borrowings | | 119 | 233 | 119 | 233 |
| (i) Secured by the assets leased (note 23) | | | | | |
| The following facilities are available as at balance date: | | | | | |
| - Master lease agreements - \$2.5million | | | | | |
| - Credit card facility - \$1.5million | | | | | |
| - Business lending bank guarantees - \$0.2million | | | | | |
| Defaults or breaches | | | | | |
| During the current and prior years there were no defaults or breach | es on any of the bo | orrowings | | | |
| Provisions | 1(s) | | | | |
| Current provisions expected to be settled within 12 Employee benefits | ? months | | | | |
| Annual Leave | | 12,127 | 11,507 | 11,249 | 10,616 |
| Long Service Leave | | 3,604 | 4,219 | 2,895 | 3,352 |
| Deferred government benefits for superannuat | ion | - | - | - | - |
| Staffing Other | | 2,725 | 2,301 | 2,725 | 2,301 |
| Subtotal | | 733 19,189 | 912 18,939 | 730 17,599 | 898 17,167 |
| Command amountains assessed to be cattled after many | 4h | | | | |
| Current provisions expected to be settled after more 12 months | re than | | | | |
| Employee benefits | | | | | |
| Annual Leave | | 27 | 12 | - | - |
| Long Service Leave | | 12,125 | 13,388 | 12,096 | 13,370 |
| Deferred government benefits for superannuat Other | ion | - | - | - | - |
| Subtotal | | 12,152 | 13,400 | 12,096 | 13,370 |
| Total current provision | | 31,341 | 32,339 | 29,695 | 30,537 |
| Summary movements current provisions | | | | | |
| Movements in the Provision Account are: | | | | | |
| Carrying amount at start of year | | 32,339 | 32,269 | 30,537 | 30,577 |
| Current year movement in provision | | | | | |
| - Annual Leave | | 635 | 134 | 633 | 89 |
| - Long Service Leave - Staffing | | (1,878) 424 | (191) 1,801 | (1,731) 424 | (256) 1,801 |
| - Other | | (179) | (1,674) | (168) | (1,674) |
| Carrying amount at end of year | | 31,341 | 32,339 | 29,695 | 30,537 |
| Non-current provisions | | | | | |
| Employee benefits | | | | | |
| Long Service Leave | | 4,371 | 3,110 | 4,164 | 2,940 |
| Deferred government benefits for superannuat | ion | 232,874 4,904 | 164,490 | 232,874 | 164,490 |
| Professorial Superannuation Other | | 4,904 | 1,423 - | 4,904 | 1,423 |
| Total non-current provision | | 242,149 | 169,023 | 241,942 | 168,853 |
| Total provisions | | 273,490 | 201,362 | 271,637 | 199,390 |
| Summary movements employee benefits | | | | | |
| Movements in the Provision Account are: | | | | | |
| Carrying amount at start of year | | 169,023 | 151,611 | 168,853 | 151,422 |
| Current year movement in provision | | 4.004 | 202 | 4 004 | 0.15 |
| | | 1,261 | 296 | 1,224 | 315 |
| - Long Service Leave | | ED 201 | 17 626 | | |
| Deferred government benefits for superannuation Professorial Superannuation | | 68,384 3,481 | 17,636 (520) | 68,384 3,481 | 17,636 (520) |

Note 27.

| | | Consolidated | | Parent e | (continued) Parent entity | |
|----------|--------------------------------------------------------|--------------|----------|----------|------------------------------|--|
| | | 2011 | 2010 | 2011 | 2010 | |
| Note 28. | Other Liabilities | \$'000 | \$'000 | \$'000 | \$'000 | |
| | Current | | | | | |
| (i |) Accrued Liabilities | | | | | |
| • | Salary Related | 908 | 497 | 881 | 415 | |
| | Other Accrued Expenditure | 5,491 | 7,106 | 5,183 | 6,972 | |
| | | 6,399 | 7,603 | 6,064 | 7,387 | |
| (ii |) Monies Received in Advance | | | | | |
| | Australian Government Unspent Financial | | | | | |
| | Assistance | - | - | - | - | |
| | Financial Assistance in Advance | 697 | 790 | 697 | 790 | |
| | Fees in Advance | 7,922 | 6,068 | 6,823 | 4,706 | |
| /;;; | Truct Funds | 8,619 | 6,858 | 7,520 | 5,496 | |
| (111 | Trust Funds | 10 | 7 | 10 | 7 | |
| | Security Deposits Employee Deduction Clearing Accounts | 1,921 | 842 | 1,921 | 842 | |
| | Associated Entities | 12 | 12 | 12 | 12 | |
| | Other | 342 | 493 | 342 | 493 | |
| | | 2,285 | 1,354 | 2,285 | 1,354 | |
| | | • | | • | | |
| | Total current other liabilities | 17,303 | 15,815 | 15,869 | 14,237 | |
| | Non Current | | | | | |
| | Fees in Advance | - | | - | - | |
| | Total other liabilities | 17,303 | 15,815 | 15,869 | 14,237 | |
| Note 29. | Reserves and retained earnings | | | | | |
| (a) | Reserves | | | | | |
| , , | Revaluation Reserve - Investments | 901 | 1,184 | 2,814 | 1,988 | |
| | Revaluation Reserve - Buildings | 27,633 | 4,346 | 26,563 | 3,112 | |
| | Revaluation Reserve - Land | 13,035 | 9,051 | 12,715 | 9,051 | |
| | Revaluation Reserve - Infrastructure | 10,387 | 7,582 | 10,316 | 7,144 | |
| | Revaluation Reserve - Works of Art | 398 | 398 | 398 | 398 | |
| | Revaluation Reserve - Intangibles | 60 | <u> </u> | 60 | - | |
| | Total reserves | 52,414 | 22,561 | 52,866 | 21,693 | |
| | Movements | | | | | |
| | Asset revaluation reserve - Investments | | | | | |
| | Balance 1 January | 1,184 | 1,147 | 1,988 | 1,130 | |
| | Increment/(decrement) on revaluation | (283) | 37 | 826 | 858 | |
| | Balance 31 December | 901 | 1,184 | 2,814 | 1,988 | |
| | Asset revaluation reserve - Buildings | | | | | |
| | Balance 1 January | 4,346 | 4,346 | 3,112 | 3,112 | |
| | Increment/(decrement) on revaluation | 24,083 | - | 23,547 | - | |
| | Transfer to land revaluation reserves | (290) | - | (06) | - | |
| | Transfer to/(from) retained surplus on disposal | (506) | 1 316 | (96) | 3,112 | |
| | Balance 31 December | 27,633 | 4,346 | 26,563 | 3,112 | |
| | Asset revaluation reserve - Land | | | | | |
| | Balance 1 January | 9,051 | 9,051 | 9,051 | 9,051 | |
| | Transfer from buildings revaluation reserves | 290 | - | | - | |
| | Increment/(decrement) on revaluation | 3,694 | | 3,664 | - | |
| | Balance 31 December | 13,035 | 9,051 | 12,715 | 9,051 | |

Reserves and retained earnings -continued

| | | Consolidated | | Parent e | ntity |
|-----|----------------------------------------------------------------------|----------------|---------|----------------|---------|
| | Management | 2011 \$'000 | 2010 | 2011 \$'000 | 2010 |
| | Movements Asset revaluation reserve - Infrastructure | \$ 000 | \$'000 | \$ 000 | \$'000 |
| | | 7.582 | 7,683 | 7,144 | 7,144 |
| | Balance 1 January | (438) | 7,003 | 7,144 | 7,144 |
| | Transfer to/(from) retained surplus on disposal | (436) 3,243 | (404) | 3,172 | - |
| | Increment/(decrement) on revaluation Balance 31 December | , | (101) | | 7 1 1 4 |
| | Balance 31 December | 10,387 | 7,582 | 10,316 | 7,144 |
| | Asset revaluation reserve - Works of art | | | | |
| | Balance 1 January | 398 | 188 | 398 | 188 |
| | Increment on revaluation | - | 210 | - | 210 |
| | Balance 31 December | 398 | 398 | 398 | 398 |
| | Asset revaluation reserve - Intangibles | | | | |
| | Balance 1 January | - | - | _ | - |
| | Increment on revaluation | 60 | - | 60 | _ |
| | Balance 31 December | 60 | | 60 | - |
| (b) | Retained earnings | | | | |
| ` , | Movements in retained surplus were as follows: | | | | |
| | Retained earnings at 1 January | 222,940 | 224,225 | 201,657 | 199,788 |
| | Write off Revaluation Reserve for Demolition of Buildings (AASB 116) | - | - | - | - |
| | Actuarial gain/(loss) on defined benefit superannuation plans | (4,044) | (1,392) | (4,044) | (1,392) |
| | Transfer from Reserves | 944 | 101 | 96 | - |
| | Other movements | - | 823 | - | - |
| | Net Operating Result for the year | 12,488 | (817) | 15,294 | 3,261 |
| | Retained earnings at 31 December | 232,328 | 222,940 | 213,003 | 201,657 |

(c) Nature and purpose of reserves

(i) Asset revaluation reserve - land, buildings, infrastructure and works of art

The reserve reflects the difference between the valuation assessment amount and the carrying cost. It records increments and decrements on the revaluation of non-current assets, as described in accounting policy note 1(n).

(ii) Asset revaluation reserve - Investments

The reserve reflects the difference between the carrying cost and market value of available for sale investments.

Note 30. Change in accounting policy

During the year, University of New England changed its accounting policy with respect to the recognition of Defined Benefit superannuation actuarial gains and losses. Superannuation actuarial gains and losses are now recognised outside of the income statement in other comprehensive income as permitted by AASB 119 Employee Benefits. Previously these gains and losses were recognised in the income statement. The comparative figures for 2010 have been restated to reflect the change in policy.

This change in accounting policy is consistent with the preference expressed by DEEWR in the Financial Statement Guidelines for Australian Higher Education Providers. It has been adopted on the basis that actuarial gains/losses are re-measurements, based on assumptions that do not necessarily reflect the ultimate cost of providing superannuation.

On a consolidation basis, the change in accounting policy increased the 2011 operating profit from \$8.444 million to \$12.488 million (2010 reduced operating loss from \$2.209 million to \$817,000) by excluding from the result the superannuation actuarial losses of 2011 loss of \$4.044 million, (2010: loss of \$1.392 million).

On a parent basis, the change in accounting policy increased the 2011 operating profit from \$11.250 million to \$15.294 million (2010 increased operating profit from \$1.869 million to \$3.261 million) by excluding from the result the superannuation actuarial losses of 2011 loss of \$4.044 million, (2010: loss of \$1.392 million).

Change in accounting policy - continued

The change in accounting policy affects the following notes to the financial statements: Employee related expenses (note 10), reserves and retained earnings (note 29) and defined benefits plans (note 40).

Note 31. Key management personnel disclosures

(a) The names of each person holding the position of Member of Council during the year were:

Professor James Barber - Vice Chancellor Professor Eilis Magner
Mr Archie Campbell Ms Jan McClelland
Dr Brian Denman Ms Jennifer Miller
Mr Kevin Dupe' Ms Catherine Millis
Mr Robert Finch Ms Gae Raby

Dr Geoffrey Fox Professor Margaret Sims

Miss Emma Gillogly The Hon Dr Richard Torbay MP - Chancellor Dr James Harris Mr Scott Williams - Deputy Chancellor

Dr Jack Hobbs

(b) Remuneration of Council, Board Members and Executives

| ι~, | (a) Nomenioration of Council, 20ata moniporo and 2.00ata co | | | | | | | |
|-----|-------------------------------------------------------------|----------|-------|---------------|------|--|--|--|
| | | Consolio | dated | Parent entity | | | | |
| I) | Remuneration of Council and Board Members | 2011 | 2010 | 2011 | 2010 | | | |
| | | No. | No. | No. | No. | | | |
| | Nil to \$9,999 | 36 | 49 | 17 | 23 | | | |
| | | 36 | 49 | 17 | 23 | | | |

Members of staff serving as Members of Council receiving remuneration as per their employment conditions are excluded. Other Members of Council received no remuneration in their capacity as Members of Council except for those that Chair a Committee who were paid a sitting fee. Total fees paid in 2011 were \$4,000 (2010: \$4,500).

| Aggregate Remuneration of Council and Board Members | \$'000 | \$'000 | \$'000 | \$'000 |
|-----------------------------------------------------|--------|--------------|--------------|---------------|
| Total Aggregate Remuneration | 11 | 13 | 4 | 5 |
| ii) Remuneration of executive officers | No. | No. | No. | No. |
| \$130,000 to \$139,999 | - | - | - | - |
| \$140,000 to \$149,999 | 1 | 1 | - | - |
| \$150,000 to \$159,999 | - | 1 | - | 1 |
| \$160,000 to \$169,999 | 1 | 2 | - | 1 |
| \$170,000 to \$179,999 | - | 1 | - | 1 |
| \$190,000 to \$199,999 | - | 1 | - | - |
| \$250,000 to \$259,999 | - | 1 | - | 1 |
| \$260,000 to \$269,999 | 1 | 1 | 1 | 1 |
| \$270,000 to \$279,999 | 1 | - | 1 | - |
| \$290,000 to \$299,999 | 1 | 2 | 1 | 2 |
| \$320,000 to \$329,999 | 2 | 1 | 2 | 1 |
| \$330,000 to \$339,999 | 2 | - | 2 | - |
| \$360,000 to \$369,999 | - | 1 | - | 1 |
| \$420,000 to \$429,999 | 1 | - | 1 | - |
| \$470,000 to \$479,999 | - | 1 | - | 1 |
| \$580,000 to \$589,999 | 1 | | 1 | - |
| _ | 11 | 13 | 9 | 10 |
| | | | | |
| (c) Key management personnel compensation | \$'000 | \$'000 | \$'000 | \$'000 |
| | 7 200 | 4 530 | + 230 | \$ 530 |
| Aggregate Remuneration of executive officers | 3,463 | 3,575 | 3,154 | 2,945 |

(d) Related party transactions

The University had no material related party transactions for the year ended 31 December, 2011. The University does act as supply agent for its subsidiaries, however these transactions are accounted for on a non profit basis and balances are eliminated on consolidation.

Note 32. Remuneration of auditors

During the year, the following fees were paid for services provided by the auditor of the parent entity, its related practices and non-related audit firms:

| | Consolidated | | Parent entity | |
|-----------------------------------------------------------------------------------------------------|----------------|----------------|----------------|----------------|
| | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Assurance services | | | | |
| 1. Audit services | | | | |
| Fees paid to The Audit Office of NSW: | | | | |
| Audit and review of financial reports and other audit work under the <i>Corporations Act 2001</i> . | 344 | 348 | 241 | 246 |
| Total remuneration for audit services | 344 | 348 | 241 | 246 |
| 2. Non-audit services <u>Audit-related services</u> | | | | |
| External Audit Services Providers | 67 | 6 | 61 | - |
| Quality assurance | - | - | - | - |
| Total remuneration for audit-related services | 67 | 6 | 61 | - |

Note 33. Contingencies

At balance date, no proceeding had been identified as being progressed on behalf of UNE.

At balance date, no contingent liabilities or contingent assets of a material nature to the university or its controlled entities had been identified.

Note 34. Commitments

(a) Capital Commitments

Capital expenditure contracted for at the reporting date but not recognised as liabilities is as follows:

| Property, plant and equipment payable: Within one year Later than one year but not later than five years Later than five years | 13,248 - 13,248 | 3,515 | 13,248 | 3,515 |
|--------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------|--------|----------|
| (b) Lease Commitments | | | | |
| (i) Operating Leases | | | | |
| Within one year | 161 | 152 | - | - |
| Later than one year but not later than five years | 285 | 352 | - | - |
| Later than five years | - | - | - | - |
| Total operating leases | 446 | 504 | - | |
| (ii) Finance Leases | | | | |
| Within one year | 80 | 240 | 80 | 240 |
| Later than one year but not later than five years | 47 | 1 | 47 | 1 |
| Later than five years | - | <u> </u> | - | <u> </u> |
| Total finance leases | 127 | 241 | 127 | 241 |
| Total lease commitments | 573 | 745 | 127 | 241 |

No lease arrangements, existing as at 31 December 2011, contain contingent rental payments, purchase options, escalation clauses or restrictions imposed by lease arrangements including dividends, additional debt or further leasing.

(c) Other expenditure commitments

Other 2011 Commitments

The value of orders, for goods and services placed, but not filled, as at 31 December 2011, total \$6,840,155. (2010: \$3,925,769). Expenditure for these orders is expected to occur in 2012.

In addition, during 2011, the University entered into contracts for the following operating expenditures:

| | Consolidated | | Parent entity | |
|---------------------------------------------------|------------------|--------|---------------|--------|
| | 2011 2010 | | 2011 | 2010 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Within one year | 18,474 | 14,122 | 17,836 | 13,212 |
| Later than one year but not later than five years | 36,562 | 28,298 | 36,562 | 28,296 |
| Later than five years | - | - | - | - |
| Total other expenditure commitments | 55,036 | 42,420 | 54,398 | 41,508 |

(d) Remuneration commitments

There are no remuneration commitments for senior executives other than the normal employment contract provisions available to general staff under work place agreements.

Note 35. Related parties

(a) Parent entities

The ultimate parent entity within the group is the University of New England.

(b) Subsidiaries

Interest in subsidiaries are set out in note 36.

(c) Key management personnel

Disclosures relating to directors and specified executives are set out in note 31.

(d) Transactions with related parties

Transactions with related parties are on normal terms no more favourable than those available to other parties unless otherwise stated. These are eliminated in full on consolidation.

| The following transactions occurred with related parties: | 2011 \$'000 | 2010 \$'000 |
|----------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| Sale of goods and services Purchase of goods and services | 2,027 1,297 | 1,863 516 |
| Outstanding balances | | |
| The following balances are outstanding at the reporting date in relation to transactions with related parties: | | |
| Receivables | 240 | 394 |
| Pavables | 44 | 78 |

(e) Guarantees

There have been no guarantees given.

(f) Terms and conditions

Related party outstanding balances are unsecured and have been provided on interest-free terms.

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Note 36. Subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1(b):

| | Country of | Class of | Equity I | Holding |
|--------------------------------------------------------------------|---------------|----------------------|----------|---------|
| Name of entity | incorporation | shares | 2011 | 2010 |
| | | | % | % |
| UNE Partnerships Pty Ltd | Australia | Limited by | 100 | 100 |
| | | Shares | | |
| Agricultural Business Research Institute | Australia | Limited by | 100 | 100 |
| Agricultural Business Research Institute | Australia | Guarantee | 100 | 100 |
| | | Guarantee | | |
| International Livestock Resources And Information Centre Limited - | | Limited by | | |
| (i) | Australia | Guarantee | 0 | 100 |
| Operations LINE Control | A to I' . | I the Maria Harri | 400 | 400 |
| Services UNE Limited | Australia | Limited by | 100 | 100 |
| | | Guarantee | | |
| UNE Sports Association trading as Sport UNE - (ii) | Australia | Other Unincorporated | 0 | 100 |
| ONE Opons 7,000 dation rading as opon one (ii) | Additalia | Entity | Ü | 100 |
| | | Litary | | |
| Sport UNE Limited | Australia | Limited by | 100 | 100 |
| | | Guarantee | | |
| | | | | |
| UNE Foundation Limited as Trustee for UNE Foundation | Australia | Limited by | 100 | 100 |
| | | Guarantee | | |

⁽i) The assets of the entity were transferred to Agricultural Business Research Institute on 1 July 2011. The company was deregistered on 02 November 2011.

Note 37. Reconciliation of operating result after income tax to net cash provided by/(used in) operating activities

| | Consolidated | | Parent entity | |
|------------------------------------------------------------|----------------|----------------|----------------|----------------|
| | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Operating result for the period | 12,488 | (817) | 15,294 | 3,261 |
| Depreciation and amortisation | 15,069 | 13,690 | 14,354 | 12,861 |
| Asset writeoff | 855 | - | 741 | - |
| Impairment of investment | 104 | - | - | (339) |
| Provision for impaired receivables | (37) | 515 | (64) | 462 |
| Actuarial gain/(loss) on deferred superannuation | (4,044) | (1,392) | (4,044) | (1,392) |
| Capitalisation & reinvestment of dividend | (110) | 4 | _ | - |
| Net transfer of assets from/to controlled entity | - | - | (4,201) | - |
| Loss on revaluation/derecognition | 295 | 338 | - | - |
| Net (gain) / loss on sale of non-current assets | (117) | 710 | (116) | (4,562) |
| Increase/(Decrease) in Payables and Prepaid Income | 5,660 | (3,694) | 5,384 | (3,082) |
| Increase/(Decrease) in Provision for Employee Entitlements | 71,241 | 17,269 | 71,358 | 17,174 |
| Increase/(Decrease) in Provision for Annual Leave | 193 | 84 | 633 | 88 |
| Increase/(Decrease) in Other Provisions | 258 | 128 | 256 | 128 |
| Increase/(Decrease) in Trust Funds | 931 | (1,916) | 931 | (1,915) |
| (Increase)/Decrease in Receivables and Prepaid Expenses | (69,126) | (17,316) | (69,003) | (17,789) |
| (Increase)/Decrease in Inventories | 15 | 27 | 48 | 8 |
| Net cash provided by / (used in) operating activities | 33,675 | 7,630 | 31,571 | 4,903 |

Note 38. Events occurring after the balance date

There are no reportable events occurring after balance date.

⁽ii) The association was dissolved on 30 June 2011 and the entity commenced trading as Sport UNE Limited on 1 July 2011. The net assets of the association were transferred to the University of New England on the 1 July 2011 in accordance with the associations constitution.

Note 39. Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group.

The Group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks and ageing analysis for credit risk.

The economic entity's accounting policies, including the terms and conditions of each class of financial asset and financial liability, both recognised and unrecognised at balance date, are as follows:

(a) Market Risk

(i) Terms and conditions

| Terms and conditions | | | 1 |
|-----------------------------------|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| Recognised Financial Instruments | Balance Sheet Note | Accounting Policies | Terms and Conditions |
| Financial Assets | | | |
| T manoral Addots | | | |
| Receivables | 17 | Receivables are carried at nominal amounts due less any provision for impairment | Accounts Receivable credit terms are 30 days |
| Deposits At Call | 16 | Term Deposits are stated at cost | Bank Call Deposits interest rate is determined by the official Money Market |
| Term Deposits | 16 | Term Deposits are stated at cost | Term deposits are for a period of up to one year. Interest |
| | | | rates are between 5.75% and 6.10%. Average maturity of 119 days. |
| Listed Shares | 19 | Listed Shares are carried at bid price | |
| Unlisted Shares | 19 | Unlisted Shares are carried at the lower of cost or recoverable amount | |
| Figure 1-1 Lie Weige | | | |
| Financial Liabilities Borrowings | 26 | No borrowings were taken up in 2011. | |
| Finance Leasing | 26 | The lease liability is accounted for in accordance with AASB 117. | Interest rates per market and schedules. Between 7.41% and 8.37%. |
| Creditors and Accruals | 25 & 28(i) | Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not invoiced to the economic entity. | Creditors are normally settled on 30 day terms |

Financial risk management - continued

(ii) Foreign exchange risk

Foreign exchange risk arises when future commercial transactions and recognised financial assets and financial liabilities are denominated in a currency that is not the Group's functional currency.

The Group undertakes certain transactions denominated in foreign currencies. These transactions expose the Group to exchange rate fluctuations. To minimise the risk, the Group recognises all transactions, assets and liabilities in Australian dollars only. Foreign currency deposits are recorded at cost and revalued at balance date. The parent entity (University) also managed exposure to foreign currency with derivative financial instruments such as foreign exchange contracts.

(iii) Price risk

Price risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market prices.

Neither the Group nor the parent entity are exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. For the parent entity, diversification of the portfolio is done in accordance with the limits set by the University Investment Committee.

(iv) Cash flow and fair value interest rate risk

The Group invests in term deposits with various financial institutions and is exposed to interest rate risk arising from normal interest rate variations.

The Group's interest rate risk arises primarily from investments in long term interest bearing financial instruments, due to the potential fluctuation in interest rates. In order to minimise exposure to this risk, the Group invests in a diverse range of financial instruments with varying degrees of potential returns.

(v) Summarised sensitivity analysis

The table at the end of the note summarises the sensitivity of the Group's financial assets and liabilities to interest rate risk.

(b) Credit Risk

Credit risk is the risk of financial loss, arising from another party, to a contract or financial position failing to discharge a financial obligation there under. The Group's maximum exposure, to credit rate risk, is represented by the carrying amounts of the financial assets included in the consolidated statement of financial position.

For the parent entity, the only material exposure exists in related entity debtors.

For UNE Partnerships Pty Limited, Agricultural Business Research Institute, Services UNE Limited, Sport UNE Limited, UNE Foundation and UNE Foundation Limited no material exposure exists to any individual creditor or class of financial asset.

(c) Liquidity Risk

Liquidity risk refers to the risk that, as a result of operational liquidity requirements, the Group:

- will not have sufficient funds to settle a transaction on the due date
- will be forced to sell financial assets at a value which is less than their worth
- may be unable to settle or recover a financial asset at all

For the parent entity, the Finance Committee monitors the actual and forecast cash flow of the University on a regular basis, ensuring that sufficient cash reserves are held to meet the ongoing operations and obligations of the University as they fall due.

Financial risk management - continued

The following tables summarise the maturity of the Group's financial assets and financial liabilities:

| 31 December 2011 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|--------------------------|---------------------------|---------------------|--------------|----------|--------------|---------|
| | % | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| Financial Assets | | | | | | | |
| Cash & cash equivalents | 4.17% | 7,702 | | | | | 7,702 |
| Investments-Term Deposits | 5.99% | | 58,088 | | | | 58,088 |
| Receivables | | | | | | 14,918 | 14,918 |
| Receivable - Commonwealth debtor | | | | | | 229,158 | 229,158 |
| Listed Shares | | | | | | 4,584 | 4,584 |
| Unlisted Shares | | | | | | 11 | 11 |
| Total Financial Assets | | 7,702 | 58,088 | | | 248,671 | 314,461 |
| Financial Liabilities | | | | | | | |
| Borrowings | | | 73 | - | | | 73 |
| Payables | | | | | | 5,848 | 5,848 |
| Other Amounts Owing | | | | | | 17,303 | 17,303 |
| Total Financial Liabilities | | | 73 | - | | 23,151 | 23,224 |
| Net Financial Assets(Liabilities) | | 7,702 | 58,015 | - | | 225,520 | 291,237 |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|--------------------------|---------------------------|---------------------|--------------|----------|--------------|---------|
| | % | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| Financial Assets | | | | | | | |
| Cash and cash equivalents | 3.81 | 13,245 | | | | | 13,245 |
| Investments - Term Deposits | 5.48 | | 35,366 | | | | 35,366 |
| Receivables | | | | | | 13,620 | 13,620 |
| Receivable - Commonwealth debtor | | | | | | 161,307 | 161,307 |
| Listed Shares | | | | | | 4,302 | 4,302 |
| Unlisted Shares | | | | | | 11 | 11 |
| Total Financial Assets | | 13,245 | 35,366 | | | 179,240 | 227,851 |
| Financial Liabilities | | | | | | | |
| Borrowings | | | 233 | - | | | 233 |
| Payables | | | | | | 760 | 760 |
| Other Amounts Owing | | | | | | 15,815 | 15,815 |
| Total Financial Liabilities | | | 233 | - | | 16,575 | 16,808 |
| Net Financial Assets(Liabilities) | | 13,245 | 35,133 | - | | 162,665 | 211,043 |

(d) Fair value estimation

The fair value of financial assets and financial liabilities are estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as available for sale securities) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date. Quoted market prices exit prices declared by fund managers are used to estimate fair value for unlisted unit trusts. These instruments are included in level 2. Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments. The fair value of interest rates swaps is calculated as the present value of the estimated future cash flows. The fair value of forward exchange contracts is determined using forward exchange market rates at the balance date.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

Due to the short-term nature of the current receivables, their carrying value is assumed to approximate their fair value and based on credit history it is expected that the receivables that are neither past due nor impaired will be received when due.

Financial risk management - continued

The carrying amounts and aggregate net fair values of financial assets and liabilities at balance date are:

| | Carrying A | Amount | Fair \ | /alue |
|-----------------------------|------------|--------|--------|--------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Financial assets | | | | |
| Cash and cash equivalents | 65,790 | 48,612 | 65,790 | 48,612 |
| Receivables | 14,918 | 13,620 | 14,918 | 13,620 |
| Other financial assets | 4,594 | 4,313 | 4,594 | 4,313 |
| Total financial assets | 85,302 | 66,545 | 85,302 | 66,545 |
| Financial liabilities | | | | |
| Payables | 5,848 | 760 | 5,848 | 760 |
| Borrowings | 73 | 233 | 73 | 233 |
| Other financial liabilities | 17,303 | 15,815 | 17,303 | 15,815 |
| Total financial liabilities | 23,224 | 16,808 | 23,224 | 16,808 |

University of New England 2011 Financial Statements

Notes to the financial statements

31 December 2011 (continued)

Financial risk management - (continued)

Summarised sensitivity analysis

The following tables summarise the sensitivity of the Group's financial assets and financial liabilities to interest rate risk, foreign exchange risk and other price risk.

| 31 December 2011 | Carrying | | Interest rate | rate risk | | | Foreign exchange risk | change risk | | | Other price risk | ice risk | |
|----------------------------------|----------|--------|---------------|-----------|--------|--------|-----------------------|-------------|--------|--------|------------------|----------|--------|
| | amonnt | %1- | % | +1 | +1% | -10% | % | +10% | %(| -1% | % | +1% | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 7,702 | (77) | | | 77 | 0 | 0 | 0 | 0 | A/N | √X ∀X | √X ∀X | A/N |
| Investments-Term Deposits | 58,088 | (581) | (581) | 581 | 581 | A/A | ∀/Z | A/N | Ϋ́Ν | A/N | A/N | A/N | A/N |
| Receivables | 14,918 | | | | | | | | | | | | |
| Receivable - Commonwealth debtor | 229,158 | | | | | | | | | | | | |
| Listed Shares | 4,584 | | | | | | | | | | | | |
| Unlisted Shares | 11 | | | | | | | | | | | | |
| Total Financial Assets | 314,461 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | 73 | 1 | - | 1 | 1 | | | | | | | | |
| Payables | 5,848 | | | | | | | | | | | | |
| Other Amounts Owing | 17,303 | | | | | | | | | | | | |
| Total Financial Liabilities | 23,224 | | | | | | | | | | | | |
| Total increase / (decrease) | 291,237 | • | - | - | • | 1 | • | • | 1 | • | 1 | 1 | 1 |

University of New England 2011 Financial Statements

Notes to the financial statements 31 December 2011 (continued)

Financial risk management (continued)

Comparative figures for the previous year are as follows:

| 34 December 2010 | Daivase | | Interest rate risk | ate risk | | | Foreign exchange risk | hange risk | | | Other price risk | ce risk | |
|----------------------------------|---------|-------------|--------------------|----------|--------|--------|-----------------------|------------|--------|--------|------------------|---------|--------|
| | amount | % 1- | % | +1% | % | -10 | -10% | +1(| +10% | -1 | -1% | +1% | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 13,245 | (132) | (132) | 132 | 132 | ' | 1 | 1 | 1 | A/N | A/N | A/N | A/N |
| Investments - Term Deposits | 35,366 | (354) | (354) | 354 | 354 | A/N | A/N | A/N | A/N | A/N | A/N | A/N | A/N |
| Receivables | 13,620 | | | | | 1 | ' | ' | ' | | | | |
| Receivable - Commonwealth debtor | 161,307 | | | | | | | | | | | | |
| Listed Shares | 4,302 | | | | | | | | | | | | |
| Unlisted Shares | 11 | | | | | | | | | | | | |
| Total Financial Assets | 227,851 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | 233 | 1 | 1 | 1 | 1 | | | | | | | | |
| Creditors | 290 | | | | | | | | | | | | |
| Other Amounts Owing | 15,815 | | | | | | | | | | | | |
| Total Financial Liabilities | 16,808 | | | | | | | | | | | | |
| Total increase / (decrease) | 211.043 | • | • | • | • | • | • | • | • | • | • | • | • |

Note 40 Defined Benefit Plans

a) Fund Specific disclosure

All employees are entitled to benefits from the superannuation plan on retirement, disability or death. Superannuation plans have defined benefits sections and defined contribution sections. The defined benefit sections provide lump sum benefits based on years of service and final average salary.

The Pooled Fund holds in trust the investments of the closed NSW public sector superannuation schemes:

State Authorities Superannuation Scheme (SASS), State Authorities Non-contributory Superannuation (SANCS) State Superannuation Scheme (SSS).

These schemes are all defined benefit schemes - at least a component of the final benefit is derived from a multiple of member salary and years of membership.

Actuarial gains and losses are recognised immediately in profit and loss in the year in which they occur.

All the Schemes are closed to new members.

Professorial Superannuation Scheme

The fund is closed to new members and provides active members with a combination of accumulation benefits and defined benefits. Pensioner members receive pension payments from the Fund.

The "Defined Benefits Section" of the Fund provides members with an optional voluntary "Voluntary Spouse Pension" (VSP) that allows members to provide an income benefit to their spouse in the event of their death - this benefit is funded by the member and the University; an optional "Additional Contributory Pension" (ACP) payable from age 60 - this benefit is funded by the member and the University; and an unfunded "Non-Contributory Pension" (NCP) payable from age 60.

Previously the benefits provided under the Defined Benefit Section were substantially unfunded with pension payments met by the University on a "Pay-As-You-Go" basis (except as described above). However, in 2006 the University commenced funding the unfunded NCP payable from age 60. This is in addition to previous funding arrangements in relation to the VSP and ACP benefits provided to some members.

Benefits under the "Accumulation Section" of the Fund are provided through endowment assurance policies effected with life assurance companies and managed fund accounts maintained with investment managers. These benefits are fully funded by contributions from Fund members and the University.

The University made a contribution of \$0.422 million in 2011, (2010: \$1.6 million) to the defined benefit plan during the year.

The principal assumptions used for the purposes of the actuarial valuations were as follows (expressed as weighted averages):

| State schemes (SASS, SANCS, SSS) | 2011 | 2010 |
|-----------------------------------------|------|------|
| | (%) | (%) |
| Discount rate(s) | | |
| Expected return on plan assets | 8.6 | 8.3 |
| Expected rate(s) of salary increase | 2.5 | 4.0 |
| Expected return on reimbursement rights | 7.3 | 7.3 |
| Rate of CPI Increase | 2.5 | 2.5 |
| Professorial Superannuation Fund | | |
| Discount rate (s) (gross of tax) | 3.5 | 5.6 |
| Discount rate (s) (net of tax) | 3.0 | 4.8 |
| Expected return on fund assets | 6.3 | 8.3 |
| Expected rate (s) of salary increase | 4.0 | 4.0 |

Defined Benefit Plans (continued) a) Fund Specific disclosure (continued)

State schemes (SASS, SANCS, SSS)

The expected return on assets assumption is determined by weighting the expected long-term return for each asset class by the target allocation of assets to each class. The returns used for each class are net of investment tax and investment fees.

Professorial Superannuation Fund

The expected rate of return is based on the asset allocation provided as at 30 June 2011 and the appropriate risk margin for each class in which the defined benefit monies are invested.

The analysis of the plan assets and the expected rate of return at the balance date is as follows:

| State schemes (SASS, SANCS, SSS) | 2011 | 2010 |
|--------------------------------------|------|------|
| | (%) | (%) |
| Australian equities | 32.1 | 33.7 |
| Overseas equities | 29.0 | 29.3 |
| Australian fixed interest securities | 5.6 | 5.7 |
| Overseas fixed interest securities | 2.6 | 2.9 |
| Property | 9.5 | 9.5 |
| Cash | 6.6 | 6.1 |
| Other | 14.6 | 12.8 |
| Weighted average expected return | 8.3 | 8.3 |
| Professorial Superannuation Fund | | |
| Australian equities | 37.0 | 38.0 |
| Overseas equities | 37.0 | 34.0 |
| Australian fixed interest securities | 3.0 | 4.0 |
| Overseas fixed interest securities | 3.0 | 4.0 |
| Property | 5.0 | 5.0 |
| Cash | 7.0 | 8.0 |
| Alternative (Growth) | 8.0 | 7.0 |
| | | |

The overall expected rate of return is a weighted average of the expected returns of the various categories of plan assets held. The University's assessment of the expected returns is based on historical return trends and actuarial predictions of the market for the asset in the next twelve months.

The history of experience adjustments is a follows:

| | 2011 | 2010 | 2009 | 2008 | 2007 |
|---------------------------------------------------------------|-----------|-----------|-----------|------------|-----------|
| State schemes (SASS, SANCS & SSS) | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Fair value of plan assets | 71,523 | 88,278 | 100,156 | 104,041 | 143,688 |
| Present value of defined benefit obligation | (304,397) | (252,768) | (247,009) | (277, 137) | (218,590) |
| Surplus/(deficit) | (232,874) | (164,490) | (146,853) | (173,096) | (74,902) |
| Experience adjustments on plan liabilities | (54,010) | (7,129) | (27,665) | 62,612 | (21,285) |
| Experience adjustments on plan assets | 7,795 | 4,703 | (1,581) | 33,193 | (3,614) |
| Professorial Superannuation Fund | | | | | |
| Fair value of plan assets | (6,900) | (8,471) | (8,004) | (5,119) | (6,365) |
| Present value of defined benefit obligation | 11,804 | 9,894 | 9,947 | 12,151 | 9,973 |
| Liability (asset) recognised in balance sheet | 4,904 | 1,423 | 1,943 | 7,032 | 3,608 |
| Actuarial liability (gain) loss due to experience adjustments | 918 | 533 | (131) | 920 | (220) |
| Actuarial asset (gain) loss due to experience adjustments | 1,213 | 351 | (1,090) | 3,258 | (313) |

b) Reconciliation of the present value of the defined benefit obligation

| Present value obligations - 2011 | SASS | SANCS | SSS | PSF | Total |
|--------------------------------------|---------|--------|----------|---------|----------|
| - | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Opening defined benefit obligation | 23,098 | 4,932 | 224,738 | 9,894 | 262,662 |
| Current service cost | 819 | 210 | 201 | 345 | 1,575 |
| Interest cost | 1,238 | 258 | 12,137 | 560 | 14,193 |
| Contributions from plan participants | 396 | 0 | 437 | 0 | 833 |
| Actuarial losses/(gains) | 1,118 | 174 | 52,718 | 2,446 | 56,456 |
| Benefits paid | (2,031) | (593) | (15,454) | (1,441) | (19,519) |
| Closing defined benefit obligation | 24,638 | 4,981 | 274,777 | 11,804 | 316,200 |

| Present value of plan assets - 2011 | SASS | SANCS | SSS | PSF | Total |
|-------------------------------------------------------------|----------|------------|----------|------------|----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Opening fair value of plan assets | 21,832 | 1,749 | 64,697 | 8,471 | 96,749 |
| Expected return on plan assets | 1,796 | 192 | 4,909 | 661 | 7,558 |
| Actuarial gains/(losses) | (1,831) | (211) | (5,753) | (1,213) | (9,008) |
| Contributions from the employer | 883 | 129 | 376 | 422 | 1,810 |
| Contributions from plan participants | 396 | (502) | 437 | 0 | 833 |
| Benefits paid | (2,031) | (593) | (15,454) | (1,441) | (19,519) |
| Closing fair value of plans assets | 21,045 | 1,266 | 49,212 | 6,900 | 78,423 |
| Paimhurament rights 2011 | SASS | SANCS | SSS | PSF | Total |
| Reimbursement rights - 2011 | \$'000 | \$1000 | \$'000 | \$'000 | \$'000 |
| Opening value of reimbursement right | 1,266 | φ 000 - | 160,041 | φ 000 - | 161,307 |
| Change in value | 2,327 | _ | 65,524 | _ | 67,851 |
| Closing value of reimbursement right | 3,593 | | 225,565 | | 229,158 |
| Olosing value of reimbursement right | 3,333 | | 223,303 | | 223,130 |
| Net liability- 2011 | SASS | SANCS | SSS | PSF | Total |
| • | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Defined benefit obligation | 24,638 | 4,982 | 274,777 | 11,804 | 316,201 |
| Fair value of plan assets | (21,045) | (1,266) | (49,212) | (6,900) | (78,423) |
| Total liability /(asset) in statement of financial position | 3,593 | 3,716 | 225,565 | 4,904 | 237,778 |
| | | | | | |
| Expense recognised - 2011 | SASS | SANCS | SSS | PSF | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Current service cost | 819 | 211 | 201 | 345 | 1,576 |
| Interest on obligation | 1,238 | 258 | 12,137 | 560 | 14,193 |
| Expected return on plan assets | (1,796) | (192) | (4,909) | (661) | (7,558) |
| Expense/(income) | 261 | 277 | 7,429 | 244 | 8,211 |
| Actual returns - 2011 | SASS | SANCS | SSS | PSF | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Actual return on plan assets | (415) | (19) | (1,130) | (552) | (2,116) |
| Actual return on reimbursement right | = | - | - | - | - |
| Other comprehensive income - 2011 | SASS | SANCS | SSS | PSF | Total |
| , , , , , , , , , , , , , , , , , , , | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Actuarial losses/(gains) on defined benefit | 2,949 | 385 | 58,471 | 3,659 | 65,464 |
| Actuarial (losses)/gains on plan assets | (1,831) | - | (5,753) | - | (7,584) |
| Actuarial (losses)/gains on reimbursement rights | (1,118) | - | (52,718) | - | (53,836) |
| Recognised in other comprehensive income | 0 | 385 | 0 | 3,659 | 4,044 |
| Procent value obligations 2040 | SASS | SANCS | SSS | PSF | Total |
| Present value obligations - 2010 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Opening defined benefit obligation | 24,748 | 5,264 | 216,999 | 9,947 | 256,958 |
| Current service cost | 889 | 240 | 382 | 457 | 1,968 |
| Interest cost | 1.369 | 286 | 12,191 | 374 | 14,220 |
| Contributions from plan participants | 437 | 0 | 498 | 0 | 935 |
| Actuarial losses/(gains) | (436) | 257 | 7,308 | 600 | 7,729 |
| Benefits paid | (3,909) | (1,115) | (12,640) | (1,484) | (19,148) |
| Closing defined benefit obligation | 23,098 | 4,932 | 224,738 | 9,894 | 262,662 |
| | | ., | ,. 50 | -, | , |

Defined Benefit Plans (continued)

| Present value of plan assets - 2010 | SASS | SANCS | SSS | PSF | Total |
|-------------------------------------------------------------|----------|---------|----------|---------|-------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Opening fair value of plan assets | 24,281 | 2,418 | 73,457 | 8,004 | 108,160 |
| Expected return on plan assets | 1,986 | 255 | 5,695 | 678 | 8,614 |
| Actuarial gains/(losses) | (1,814) | (184) | (2,705) | (351) | (5,054) |
| Contributions from the employer | 851 | 375 | 392 | 1,624 | 3,242 |
| Contributions from plan participants | 437 | 0 | 498 | 0 | 935 |
| Benefits paid | (3,909) | (1,115) | (12,640) | (1,484) | (19,148) |
| Closing fair value of plans assets | 21,832 | 1,749 | 64,697 | 8,471 | 96,749 |
| Delimber and sights 0040 | 0400 | 041100 | 000 | DOE | T-4-1 |
| Reimbursement rights - 2010 | SASS | SANCS | SSS | PSF | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Opening value of reimbursement right | 466 | = | 143,542 | - | 144,008 |
| Change in value | 800 | - | 16,499 | - | 17,299 |
| Closing value of reimbursement right | 1,266 | - | 160,041 | - | 161,307 |
| Not liability 2010 | SASS | SANCS | SSS | PSF | Total |
| Net liability- 2010 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Defined benefit obligation | 23,098 | 4,932 | 224,738 | 9,894 | په ښون 262,662 |
| Fair value of plan assets | , | , | , | | |
| · | (21,832) | (1,749) | (64,697) | (8,471) | (96,749) |
| Total liability /(asset) in statement of financial position | 1,266 | 3,183 | 160,041 | 1,423 | 165,913 |
| Expense recognised - 2010 | SASS | SANCS | SSS | PSF | Total |
| Expense recogniced 2010 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Current service cost | 889 | 240 | 382 | 457 | 1,968 |
| Interest on obligation | 1,369 | 286 | 12.191 | 374 | 14,220 |
| Expected return on plan assets | (1,986) | (255) | (5,695) | (678) | (8,614) |
| Expense/(income) | 272 | 271 | 6,878 | 153 | 7,574 |
| | | | 3,0.0 | | ., |
| Actual returns - 2010 | SASS | SANCS | SSS | PSF | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Actual return on plan assets | 982 | 71 | 3,069 | 327 | 4,449 |
| Actual return on reimbursement right | - | - | - | - | · - |
| | | | | | |
| Other comprehensive income - 2010 | SASS | SANCS | SSS | PSF | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Actuarial losses/(gains) on defined benefit | 1,378 | 441 | 10,013 | 951 | 12,783 |
| Actuarial (losses)/gains on plan assets | (1,814) | - | (2,705) | _ | (4,519) |
| Actuarial (losses)/gains on reimbursement rights | 436 | - | (7,308) | _ | (6,872) |
| Recognised in other comprehensive income | - | (441) | - | (951) | (1,392) |
| | | | | | |

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Defined Benefit Plans (continued)

c) Financial impact for other funds

UniSuper

This is a defined benefit superannuation scheme with the entitlements of the scheme being fully met by UniSuper from contributions paid by the University and its employees.

UniSuper is not considered to be controlled by the University and therefore the net shortfall (excess of accrued benefits over assets) has not been included in the University's accounts.

The UniSuper Defined Benefit Division (DBD) is a defined benefit plan under Superannuation Law but, as a result of Clause 34 of the UniSuper Trust Deed, a defined contribution plan under Accounting Standard AASB 119.

As at 30 June 2011 the assets of the DBD in aggregate were estimated to be \$906.5 million in deficiency of vested benefits. The vested benefits are benefits which are not conditional upon continued membership (or any factor other than leaving the service of the participating institution) and include the value of indexed pensions being provided by the DBD.

As at 30 June 2011 the assets of the DBD in aggregate were estimated to be \$426.7 million in excess of accrued benefits. The accrued benefits have been calculated as the present value of expected future benefit payments to members and indexed pensioners which arise from membership of UniSuper up to the reporting date.

The vested benefit and accrued benefit liabilities were determined by the Fund's actuary, Russell Employee Benefits, using the actuarial demographic assumptions outlined in their report dated 9 November 2011 on the actuarial investigation of the DBD as at 30 June 2011. The financial assumptions used were:

| Vested | Accrued |
|-------------|-------------------------------------------------------|
| Benefits | Benefits |
| 7.25% p.a. | 8.50% p.a. |
| 6.75% p.a. | 8.00% p.a. |
| 2.75% p.a. | 2.75% p.a. |
| 5.00 % p.a. | 5.00 % p.a. |
| 3.75 % p.a. | 3.75 % p.a. |
| | Benefits 7.25% p.a. 6.75% p.a. 2.75% p.a. 5.00 % p.a. |

Assets have been included at their net market value, i.e. allowing for realisation costs.

The Defined Benefit Division as at 30 June 2011 is therefore in an "unsatisfactory financial position" as defined by SIS Regulation 9.04. An "unsatisfactory financial position" for a defined benefit fund is defined as when 'the value of the assets of the Fund is inadequate to cover the value of the liabilities of the Fund in respect of benefits vested in the members of the Fund'. The Actuary and the Trustee have followed the procedure required by Section 130 of the SIS Act when funds are found to be in an unsatisfactory financial position.

Clause 34 was initiated following the 31 December 2008 actuarial investigation and it has again been initiated following the 30 June 2011 actuarial investigation.

The actuary currently believes, in respect of the long-term financial condition of the Fund, that assets as at 30 June 2011, together with current contribution rates, are expected to be sufficient to provide for the current benefit levels for both existing members and anticipated new members if experience follows the "best estimate" assumptions.

Note 41. Acquittal of Australian Government financial assistance

| 41.1 DEEWR - CGS and Other DEEWR Grants | | Parent entity | Parent entity (University) Only | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|------------------|---------------------------------|----------------|----------------------------------------|-----------------------|----------------------------|----------------|
| | Commonw'lth Grant Scheme #1 | th Grant e #1 | Indigenous Support Program | port Program | Partnership & Participation Program #2 | 'articipation n #2 | Disability Support Program | ort Program |
| | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 | \$1000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | 79,221 | 68,118 | 951 | 863 | 2,632 | 1,499 | 220 | 91 |
| Net accrual adjustments | 337 | 2,386 | • | 1 | , | 1 | • | , |
| Revenue for the period 3(a) | 79,558 | 70,504 | 951 | 863 | 2,632 | 1,499 | 220 | 91 |
| Surplus / (deficit) from the previous year | 29 | 2,414 | 188 | 182 | 850 | 949 | 158 | 26 |
| Total revenue including accrued revenue | 79,587 | 72,918 | 1,139 | 1,045 | 3,482 | 2,448 | 378 | 188 |
| Less expenses including accrued expenses | 79,895 | 72,889 | 883 | 857 | 857 | 1,598 | 119 | 30 |
| Surplus / (deficit) for reporting period | (308) | 29 | 256 | 188 | 2,625 | 850 | 259 | 158 |
| | | | | | | | | |

#1 Includes the basic CGS grant amount, CGS-Regional Loading, CGS-Enabling Loading, Maths and Science Transition Loading and Full Fee Places Transition Loading.

| DEEWR - CGS and Other DEEWR Grants (continued) | Learning & Teaching Performance Fund | Teaching | Capital Deve | Capital Development Pool | Diversity and Structural Adiustment Fund #3 | I Structural t Fund #3 | Transitional Cost Program | st Program |
|-------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|----------------|----------------|--------------------------|---------------------------------------------|---------------------------|---------------------------|----------------|
| | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 | 2011 2010 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | | | 4,875 | 306 | 1,111 | 828 | 88 | 88 |
| Net accrual adjustments | | - | | | - | | 26 | (32) |
| Revenue for the period 3(a) | - (| • | 4,875 | 306 | 1,111 | 858 | 145 | 99 |
| Surplus / (deficit) from the previous year | 632 | 2,150 | 1,337 | 2,280 | 1,083 | 1,212 | 26 | (2) |
| Total revenue including accrued revenue | 632 | 2,150 | 6,212 | 2,586 | 2,194 | 2,070 | 171 | 49 |
| Less expenses including accrued expenses | 632 | 1,518 | 1,232 | 1,249 | 1,312 | 987 | 200 | 23 |
| Surplus / (deficit) for reporting period | 1 | 632 | 4,980 | 1,337 | 882 | 1,083 | (29) | 26 |
| | | | | | | | | |

3 Includes Collaboration and Structural Adjustment Program.

University of New England 2011 Financial Statements Notes to the financial statements 31 December 2011 (continued)

| DEEWR - CGS and Other DEEWR Grants (continued) | Graduate Skills Assessment | e Skills sment | Other | er | Total | _ |
|-------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------|----------------|----------------|----------------|----------------|
| | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | | , | | , | 660'68 | 71,823 |
| Net accrual adjustments | i | • | ' | , | 393 | 2,354 |
| Revenue for the period 3(a) | a) - | | | | 89,492 | 74,177 |
| Surplus / (deficit) from the previous year | • | | • | • | 4,303 | 9,277 |
| Total revenue including accrued revenue | 1 | | • | | 93,795 | 83,454 |
| Less expenses including accrued expenses | | - | • | - | 85,130 | 79,151 |
| Surplus / (deficit) for reporting period | • | | • | | 8.665 | 4.303 |

| 41.2 Higher Education Loan Programmes | 2 | Parent e | Parent entity (| Parent entity (University) Only | | | |
|------------------------------------------------------------------------------------------------------------|--------|---------------------------|-----------------|---------------------------------|--------|--------|--------|
| | Gove | Government payments only) | ayments | FEE-HELP #4 | -P #4 | Total | |
| | 2011 | | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$,000 | 8 | \$,000 | \$,000 | \$,000 | \$.000 | \$,000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian | | | - | - | - | - | = |
| Government for the Programmes) | | 41,334 | 36,102 | 3,668 | 3,332 | 45,002 | 39,434 |
| Net accrual adjustments | | (326) | 296 | (122) | (442) | (448) | 525 |
| Revenue for the period | 3(b) 4 | 41,008 | 37,069 | 3,546 | 2,890 | 44,554 | 39,959 |
| Surplus / (deficit) from the previous year | | 106 | 1,074 | 94 | (348) | 200 | 726 |
| Total revenue including accrued revenue | 4 | 41,114 | 38,143 | 3,640 | 2,542 | 44,754 | 40,685 |
| Less expenses including accrued expenses | 4 | 40,682 | 38,037 | 3,425 | 2,448 | 44,107 | 40,485 |
| Surplus / (deficit) for reporting period | | 432 | 106 | 215 | 94 | 647 | 200 |

#4 Program is in respect of FEE-HELP for Higher Education only and excludes funds received in respect of VET FEE-HELP.

University of New England 2011 Financial Statements

| 41.3 Scholarships | | Parent entity | Parent entity (University) Only | | | | | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------|-----------------------------------|---------------------------------|-----------------------------------------------------|-------------------------------------------------|-----------------------------|--------------------------------------------------|------------------------|-----------------------------------|----------------|--------|-------|
| | Austra | Australian Postgraduate Awards | International Research S | International Postgraduate Research Scholarships | Commonwealth Education Costs Scholarships #5 | th Education larships #5 | Commonwealth Accommodation Scholarships #5 | wealth Scholarships | Indigenous Access Scholarships | Access hips | Total | = |
| | 2011 | \$'000 | \$100 | 2010 | \$1000 | \$1000 | \$1000 | 2010 | \$1000 | \$'000 | \$1000 | \$000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | | 2,304 2,050 | . 528 | 224 | 615 | (138) | . 51 | | . 85 | 86 | 3,281 | 2,284 |
| Net accrual adjustments | | • | • | | ٠ | , | • | • | • | , | • | • |
| Revenue for the period 3(C | 3(c) 2,3 | 2,304 2,050 | 229 | 224 | 615 | (138) | 51 | 20 | 82 | 86 | 3,281 | 2,284 |
| Surplus / (deficit) from the previous year | 7 | 609 602 | 89 | 25 | 863 | 1,408 | 658 | 1,349 | 61 | 37 | 2,359 | 3,428 |
| Total revenue including accrued revenue | 3,6 | 3,013 2,659 | 297 | 249 | 1,478 | 1,270 | 402 | 1,399 | 143 | 135 | 5,640 | 5,712 |
| Less expenses including accrued expenses | 2,2 | 2,272 1,950 | 175 | 181 | 258 | 407 | 355 | 741 | | 74 | 3,060 | 3,353 |
| Surplus / (deficit) for reporting period | 1 | 741 709 | 122 | 89 | 1,220 | 863 | 354 | 658 | 143 | 61 | 2,580 | 2,359 |

#5 Includes Grandfathered Scholarships, National Priority and National Accommodation Priority Scholarships respectively.

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| 4. □ |
| # |

Parent entity (University) Only

| + Dilon hesealoii | | rateur entity (Offiversity) Offis | inversity) only | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------------|-----------------------------------|-----------------|--------------------------|-----------------------------------------|---------------------|----------------------------|--------------|
| | Joint Research | Joint Research Engagement #6 | | Research Training Scheme | Research Infrastructure Block Grants | astructure rants | Regional Protection Scheme | ction Scheme |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$.000 | \$,000 | \$.000 | \$,000 | \$,000 | \$,000 | \$.000 | \$,000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | 2,965 | 3,072 | 7,076 | 7,331 | 965 | 1,250 | ı | • |
| Net accrual adjustments | • | - | - | - | - | - | | - |
| Revenue for the period 3(d) | 2,965 | 3,072 | 9/0'/ | 7,331 | 965 | 1,250 | | • |
| Surplus / (deficit) from the previous year | 1 | • | • | • | • | 1 | | • |
| Total revenue including accrued revenue | 2,965 | 3,072 | 7,076 | 7,331 | 965 | 1,250 | • | • |
| Less expenses including accrued expenses | 2,965 | 3,072 | 7,076 | 7,331 | 965 | 1,250 | | |
| Surplus / (deficit) for reporting period | | - | - | | 1 | 1 | 1 | 1 |

160 205 205

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Implementation Assistance Programme

\$'000

\$1000

#6 Includes Institutional Grants Scheme

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Nates to the

| | Australian Sc Education | Australian Scheme for Higher Education Repositories | Commercialis Sch | Commercialisation Training Scheme | Sustainable Research Excellence in Universities | Research Jniversities | Total | |
|------------------------------------------------------------------------------------------------------------|----------------------------|--------------------------------------------------------|---------------------------------|--------------------------------------|----------------------------------------------------|--------------------------|--------|--------|
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$.000 | \$,000 | \$.000 | \$,000 | \$.000 | \$,000 | \$.000 | \$,000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian | | | | | | | | |
| Government for the Programmes) | • | | • | 99 | 795 | 773 | 11,801 | 12,537 |
| Net accrual adjustments | - | | - | | 1 | - | - | |
| Revenue for the period 3(d) | • | 1 | 1 | 99 | 795 | 773 | 11,801 | 12,537 |
| Surplus / (deficit) from the previous year | • | | 29 | 211 | • | , | 29 | 371 |
| Total revenue including accrued revenue | 1 | , | 29 | 277 | 795 | 773 | 11,868 | 12,908 |
| Less expenses including accrued expenses | 1 | • | 99 | 210 | 795 | 773 | 11,867 | 12,841 |
| Surplus / (deficit) for reporting period | | - | 1 | 29 | • | - | 1 | 29 |
| | | : | | | | | | |
| 41.5 Voluntary Student Unionism | | Parent entity (L | Parent entity (University) Only | | | | | |
| | VSU Transition Fund | tion Fund | Support for Small Businesses | r Small sses | Total | _ | | |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | | |

| I.5 Voluntary Student Unionism | | Parent entity | Parent entity (University) Only | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------|---------------------------------|-------------------|--------|--------|
| | VSU Transition Fund | ition Fund | Support for Small Businesses | or Small esses | Total | al |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$.000 | \$,000 | \$.000 | \$,000 | \$,000 | \$,000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | ' | | , | i | 1 | • |
| Net accrual adjustments | • | , | • | • | • | • |
| Revenue for the period 3(e) | ' | | 1 | • | • | 1 |
| Surplus / (deficit) from the previous year | • | 3,330 | • | 1 | • | 3,330 |
| Total revenue including accrued revenue | - | 3,330 | • | | • | 3,330 |
| Less expenses including accrued expenses | • | 3,330 | • | - | | 3,330 |
| Surplus / (deficit) for reporting period | | 1 | 1 | 1 | | 1 |
| | | | | | | |

DIISR Research (continued)

University of New England 2011 Financial Statements

| | | Parent entity (| Parent entity (University) Only | | | |
|------------------------------------------------------------------------------------------------------------|-------------------------------------|---------------------|---------------------------------------|--------------------|--------|--------|
| | Better Universities Renewal Fund | versities I Fund | Teaching and Learning Capital Fund | d Learning Fund | Total | |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 | \$,000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian | | | | | | |
| Government for the Programmes) | • | | • | | • | • |
| Net accrual adjustments | - | | • | | • | - |
| Revenue for the period 3(f) | | | | | | • |
| Surplus / (deficit) from the previous year | 905 | 3,881 | 5,821 | 7,816 | 6,723 | 11,697 |
| Total revenue including accrued revenue | 902 | 3,881 | 5,821 | 7,816 | 6,723 | 11,697 |
| Less expenses including accrued expenses | 902 | 2,979 | 2,827 | 1,995 | 3,729 | 4,974 |
| Surplus / (deficit) for reporting period | • | 902 | 2,994 | 5,821 | 2,994 | 6,723 |

41.6 Other Capital Funding

| 41.7 Australian Research Council Grants | | Parent entity (| Parent entity (University) Only | |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------|-----------------|---------------------------------|--------|
| | Projects | sts | Total | _ |
| (a) Discovery | \$'000 | \$'000 | \$1000 | \$1000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | 825 | 701 | 825 | 701 |
| Net accrual adjustments | • | - | | - |
| Revenue for the period 3(g)(i) | i) 825 | 701 | 825 | 701 |
| Surplus / (deficit) from the previous year | 261 | 293 | 261 | 293 |
| Total revenue including accrued revenue | 1,086 | 994 | 1,086 | 994 |
| Less expenses including accrued expenses | 269 | 733 | 269 | 733 |
| Surplus / (deflicit) for reporting period | 389 | 261 | 389 | 261 |

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Notes to the financial statements 31 December 2011 (continued) University of New England 2011 Financial Statements

Parent entity (University) Only

| (b) Linkages | | Projects | | Total | _ |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------|----------------|----------------|----------------|
| | 2011 \$1000 | | 2010 \$'000 | 2011 \$'000 | 2010 \$'000 |
| Financial assistance received in CASH during the reporting period (total cash received from the Australian Government for the Programmes) | | 386 | 319 | 386 | 319 |
| Net accrual adjustments | | - | | - | - |
| Revenue for the period | 3(9)(ii) | 386 | 319 | 386 | 319 |
| Surplus / (deficit) from the previous year | | 56 | 65 | 56 | 65 |
| Total revenue including accrued revenue | 7 | 442 | 384 | 442 | 384 |
| Less expenses including accrued expenses | , | 407 | 328 | 407 | 328 |
| Surplus / (deficit) for reporting period | | 35 | 26 | 35 | 26 |

| Parent entity (University) Only | |
|---------------------------------|--------------|
| | 41.8 OS-HELP |

| Cash Received during the reporting period \$7000 \$7000 Cash Spent during the reporting period 199 125 Net Cash received (133) (120) Cash Suprius / (deficit) from the previous period 3(i) 66 5 Cash Surplus / (deficit) from the reporting period 20/30 36 5 | 11.8 OS-HELP | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|-------|--------|--------|
| \$'000 \$'000 199 (133) 3(i) 66 20/30 36 | | | 2011 | 2010 |
| 3(i) (33) 3(i) 66 20/30 36 | | | \$.000 | \$,000 |
| 3(i) (133) 3(i) 66 20/30 36 | Cash Received during the reporting period | | 199 | 125 |
| 3(i) 66 (30) | Cash Spent during the reporting period | ļ | (133) | (120) |
| 20/30 36 | Cash received | 3(!) | 99 | 5 |
| 20/30 36 | sh Surplus / (deficit) from the previous period | ļ | (30) | - |
| | Cash Surplus / (deficit) for the reporting period | 20/30 | 36 | 5 |

" End of Audited Financial Statements "

Agricultural Business Research Institute



Agricultural Business Research Institute

ABN: 30 058 555 632 Annual Financial Report for the year ended 31 December 2011

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INDEPENDENT AUDITOR'S REPORT

Agricultural Business Research Institute

To Members of the New South Wales Parliament and Members of Agricultural Business Research Institute

I have audited the accompanying financial statements of Agricultural Business Research Institute (the Company), which comprise the statement of financial position as at 31 December 2011, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

Auditor's Opinion

In my opinion the financial statements:

- are in accordance with the Corporations Act 2001, including:
 - giving a true and fair view of the Company's financial position as at 31 December 2011 and its performance for the year ended on that date
 - complying with Australian Accounting Standards and the Corporations Regulations 2001
- are in accordance with section 41B of the Public Finance and Audit Act 1983 (the PF&A Act) and the Public Finance and Audit Regulation 2010.

My opinion should be read in conjunction with the rest of this report.

Directors' Responsibility for the Financial Statements

The directors of the Company are responsible for the preparation of the financial statements that give true and fair view in accordance with Australian Accounting Standards, the PF&A Act and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does not provide assurance:

- about the future viability of the Company
- that it has carried out its activities effectively, efficiently and economically
- about the effectiveness of its internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards, *Corporations Act 2001* and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South Wales are not compromised in their roles by the possibility of losing clients or income.

I confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of the Agricultural Business Research Institute on 26 March 2012, would be in the same terms if provided to the directors as at the date of this auditor's report.

Steven Martin

Director, Financial Audit Services

26 March 2012 SYDNEY

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Agricultural Business Research Institute

Directors Report

Your Directors submit their report, together with the financial statements of the company for the year ended 31 December, 2011.

Directors

The following persons were Directors of the company during the whole of the year and up to the date of this report:

Anthony John Traherne COATES (AM) Ian Michael LOCKE Laurie Robert PIPER Barry John PAFF Robert Anthony BARWELL

Charles Alexander MCDONALD

Morris George MCINNES

The following Directors were appointed during the year and continue in office at the date of this report:

Murray Charles SCHOLZ - appointed 18 July 2011 Geoffrey Bradfield FOX - appointed 30 June 2011

The following Directors held office from the beginning of the year until the date of their resignation:

Philip Arthur RICKARDS (OAM) - resigned 18 July 2011 Keith William ENTWISTLE (AM) - resigned 13 April 2011

Company Secretary

The following person held the position of corporate secretary at the end of the financial year: Name and Occupation: Coenraad Hendrik Mouton (Manager/Accountant) Qualifications: B Econ(Accounting), BS (Computer Science)

Company Objectives

The ABRI's Constitution records the objects for which the company was established as:

- (a) To promote Australian primary production industries.
- (b) To conduct research into Australian primary production industries.
- (c) To provide genetic evaluation services aimed at improving the productivity of Australian livestock industries.
- (d) To develop software beneficial to members of Australian primary production industries.
- (e) To provide seminars, workshops and field days beneficial to members of Australian primary production industries.

Strategy for achieving these objectives

Object (a) - the ABRI provides an office environment that allows industry groups to set up their national headquarters and promote their sector of agriculture. Twenty two organisations have already done this. ABRI is also active in promoting Australia's cattle genetics in overseas countries. ABRI provides a service for accreditation of cattle for export as breeding stock.

Object (b) - ABRI provides research, particularly in beef cattle breeding, that assists beef cattle breeders increase the rate of genetic progress in their herds. ABRI is a Registered Research Agency with the Australian Government's Department of Innovation Industry, Science and Research.

Object (c) - ABRI provides the BREEDPLAN® genetic evaluation to the beef cattle industry nationally. The average weighted production index of cows recorded by ABRI in southern Australia has improved from an index of \$10/cow to \$55/cow in the time ABRI has been offering a selection system.

Object (d) - ABRI has developed a range of software products to help Australia's primary producers:

ILR2 - new generation breed register software for all species.

BREEDPLAN – beef cattle genetic evaluation system.

Dairy Express – a comprehensive herd recording system for the dairy industry.

HerdMASTER – a PC-based herd management system for beef cattle breeders.

RaceMATE – an advanced PC software system for commercial producers.

Object (e) ABRI has established two projects which provide seminars, workshops and field days to primary producers namely:

Southern Beef Technology Services (in Southern Australia).

Tropical Beef Technology Services (in Northern Australia).

Together these two projects provide a national field extension service.

How entity measures performance

KPI's revolve around:

Rate of genetic progress being achieved, The number of animals being recorded,

Members participating in the services,

Number of attendees to various workshops and seminars,

Financial returns.

Principal Activities

The principal activities of the company in the course of the year were to provide data processing services, computer software products and educational services to improve productivity and efficiency of Australian and overseas agribusiness and rural-based industries.

Significant Changes in Activities

There have been no significant changes in the principal activities of the company in 2011.

Review of Operations

The operating surplus of the company was: \$529,605 (2010 = \$387,678) and the surplus after fair value adjustments on the financial assets was \$240,806 (2010 = \$177,891)

The operating surplus is deemed by the Directors to be a satisfactory result in the eighteenth year of trading as a distinct company. During the year International Livestock Resources and Information Centre Ltd, was wound up and according to it's constitution ABRI received the net net assets as income.

Significant Changes in the State of Affairs

The value of ABRI's share investments depreciated by \$288,799, (2010 = \$209,787), this being in line with the all ordinaries index during 2011.

Matters Subsequent to the End of the Financial Year

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in subsequent financial years.

Likely Developments and Expected Results of Operations

The company will continue to pursue its principal activities during the year 2012.

Environmental Regulation

The operations of the company are not regulated by any significant environmental regulation under the law of the Commonwealth or of a State or Territory.

Insurance of Officers

The University obtains commercial insurance to indemnify persons who serve on University Boards and Committees and on Boards and Committees of all entities in the Group. The annual premium for the Group of \$34,000 for Directors and Officers Insurance covered the period 1 November 2010 to 31 October 2011. Insurance has been renewed for the Group for the period 1 November 2011 to 31 October 2012 at a cost of \$30,600. Coverage also extends to the Group's appointees who serve on the Boards of other entities, as designated representative of the University and controlled entities and who are not otherwise indemnified.

Information on Directors

a) Qualifications and Experience

Name and Occupation: Philip Arthur RICKARDS (OAM)

Qualifications: Honours degree in Agricultural Science and post graduate qualifications in Agricultural Economics and

Honorary Doctorate of the University of New England

Experience: Foundation director of the Agricultural Business Research Institute with over 35 years of experience in

managing agribusiness information projects.

Special Responsibilities Managing Director

Board member since 11th January, 1993 until 18th July 2011

Name and Occupation: Anthony John Traherne COATES (AM) (Grazier)

Qualifications: Bachelor of Rural Science

Experience: Involvement in the beef cattle industry since 1962 as owner/manager of a cattle station. Councillor and

Treasurer of Santa Gertrudis Breeders (Australia) Association and Chairman of Beef Genetics and

Improvement Steering Committee of the Queensland Department of Primary Industries. Previously Deputy

Chairman of South Burnett Meatworks Co-op Association.

Special Responsibilities Chairman of the Board, IBRS Sub-Committee, Finance and Admin Sub-Committee

Board member since 11th January, 1993.

Name and Occupation:

Laurie Robert PIPER

BRurSc PhD FTSF FAICD

Qualifications: Experience:

Laurie Piper is an animal breeding consultant, Honorary Research Fellow at CSIRO Livestock Industries and Adjunct Professor of Animal Science at the University of New England. He is a Fellow of the Australian Institute of Company Directors and of the Australian Academy of Technological Sciences and Engineering.

His training and expertise is in genetics and animal breeding. He has worked as a research

scientist/research manager in the wool and beef industries for 45 years and in more recent times has

become involved in aquaculture genetics.

Special Responsibilities

IBRS Sub-Committee

Board Member since November 2007

Name and Occupation:

Charles Alexander McDonald Bachelor of Agricultural Science

Qualifications: Experience:

Mr McDonald worked in research and extension with the Victorian Department of Agriculture for 12 years. He then took up the role of National Coordinator of field services for the National Beef Recording Scheme for three years before coordinating the National Carcase Evaluation Project for three years. Since 1992, Mr McDonald has been General Manager of the Australian Limousin Breeders' Society Ltd. He is a director of the Performance Beef Breeders Association and Chairman of the PBBA's Technical Committee.

Special Responsibilities

IBRS Sub-Committee, ILRIC Sub-Committee

Board member since April 15, 2008.

Name and Occupation:

Robert Anthony Barwell (Grazier)

Experience:

Mr Barwell is a sheep and cattle producer who is involved in cattle industry matters through NSW Farmers and the Cattle Council of Australia. Previously he was the National Co-ordinator of CATTLECARE and Flock care. He has also been the General Manager of a diverse agricultural company with properties throughout

rural New South Wales. IBRS Sub-Committee

Board member since 28th May 2004.

Name and Occupation:

Special Responsibilities

Ian Michael LOCKE (Grazier)

Qualifications:

Bachelor of Agricultural Economics

Experience:

Worked as a agricultural business consultant in Poolmans Pty Ltd and in the Centre for Agricultural Risk Management Pty Ltd before returning to the family property in Holbrook in 1994. Is responsible for the Wirruna Poll Hereford Stud which has won State and National Seedstock Producers of the Year Awards. Actively involved in the Beef Improvement Association of Australia.

IBRS Sub-Committee, Finance and Admin Sub-Committee

Special Responsibilities Board member since 3rd June, 2002.

Name and Occupation:

Experience:

Keith William Entwistle (AM) (Consultant) Qualifications:

Diploma of Animal Husbandry, Honours degree in Veterinary Science, PhD (University of Sydney). Research into nutrition of sheep and cattle in tropics, cattle fertility research, previously Dean of Faculty of Sciences UNE, Consultant in various fields of animal science, previous owner/manager of cattle property of

New England.

Special Responsibilities

IBRS Sub-Committee

Board member since 23/08/2005, Resigned 13th April 2011

Name and Occupation:

Experience:

Barry John Paff (Dairy/Lucerne Farmer)

Previous experience as a dairy farmer at Raleigh, milking 300 cows for many years and on the Board of Norco Co-operative and Norco Pauls JV Board, prior involvement in NSW Dairy Farmer's Association Dairy

Committee, currently a lucerne farmer outside Tamworth.

Special Responsibilities

Dairy Express Sub-Committee

Board member since 5th October 2005.

Name and Occupation: Geoffrey Bradfield Fox (Consultant)

Honours degree and doctorate in Rural Science at the University of New England and a post doctoral

Qualifications: Masters of Arts in development economics and rural sociology at the Australian National University.

Experience: Rural development and natural resource management specialist working in less developed countries for the

Rural development and natural resource management specialist working in less developed countries for the World Bank (27 years) and AusAID (6 years). Currently, a grazier raising beef cattle. Chairman of the

University of New England Foundation, member of the University of New England Council and its Finance

Committee.

Special Responsibilities Finance and Admin Sub-Committee

Board member since 30th June 2011

Name and Occupation: Murray Charles Scholz

Qualifications: Bachelor of Science

Experience: IT professional with 28 years commercial experience in software development. Played the lead role in the

development of ABRI's systems for various livestock species in Australia, and has been instrumental in the development of this software for a world-wide audience. From 1993 to 2011, has served as Associate Director, ABRI, also responsible for the supervision and management of ABRI's 20-person software

development team.

Special Responsibilities Managing Director

Board member since 18th July 2011

Name and Occupation: Morris George McInnes (Dairy Farmer)

Qualifications: Certificate in Animal Husbandry, Emerald College

Experience: Manages a 450 cow dairy in South East Queensland. Prior experience on local and regional catchment/land

care bodies and on Queensland Irrigators Council.

Special Responsibilities Dairy Express Sub-Committee

Board member since 30th November 2009.

b) Directors' Meetings

During the financial year ended 31 December, 2011 four directors' meetings were held. Attendance at the meeting was as follows:

| Directors' Name | Directors' Meetings | | | |
|-----------------------------------|---------------------|--------|--|--|
| Directors Name | Eligible to | Number | | |
| Philip Arthur RICKARDS (OAM) | 2 | 2 | | |
| Anthony John Traherne COATES (AM) | 4 | 4 | | |
| Laurie Robert PIPER | 4 | 4 | | |
| Charles Alexander MCDONALD | 4 | 4 | | |
| Robert Anthony BARWELL | 4 | 3 | | |
| Ian Michael LOCKE | 4 | 4 | | |
| Keith William ENTWISTLE (AM) | 0 | 0 | | |
| Barry John PAFF | 4 | 3 | | |
| Geoffrey Bradfield FOX | 3 | 3 | | |
| Murray Charles SCHOLZ | 2 | 2 | | |
| Morris George McInnes | 4 | 3 | | |

The company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. There is only one class of member who has a \$100 liability should the company be wound up. At 31 December 2011, the collective liability of members was \$600 (\$100 per member, maximum number of members 6).

Legal proceedings on behalf of the Company

There were no legal proceedings brought against the company during the financial year. At the date of this report, the directors are not aware of any legal proceedings which have arisen since the end of the financial year and up to the date of this report.

AUDITOR'S INDEPENDENCE DECLARATION

The Auditor's Independence Declaration as required under section 307C of the Corporations Act is set out on the next page and forms part of the directors' report for the financial year ended 31 December 2011.

The report is signed on behalf of the directors in accordance with a resolution of the directors made pursuant to the Corporations Act 2001.

C A McDonald Director

20-March-2012



To the Directors Agricultural Business Research Institute

Auditor's Independence Declaration

As auditor for the audit of the financial statements of Agricultural Business Research Institute for the year ended 31 December 2011, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit, and
- any applicable code of professional conduct in relation to the audit.

Steven Martin

Director, Financial Audit Branch

19 March 2012 SYDNEY

Directors' Declaration

The directors declare that:

- 1. the financial statements and notes comply with Australian Accounting Standards (including Australian Accounting Interpretations);
- 2. the financial statements and notes give a true and fair view of the financial position and performance of the company for the financial year ended 31 December 2011:
- 3. the financial statements and notes are in accordance with the Corporations Act 2001; and
- 4. there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors made pursuant to s295(5) of the Corporations Act, 2001.

C A McDonald Director 20-March-2012 M C Schol

Directors' Statement Pursuant to Section 41C(1B) and (1C) of the Public Finance and Audit Act 1983

In accordance with a resolution of the directors and pursuant to Section 41C (1B) and 1(C) of the Public Finance and Audit Act 1983, we state the

- The attached general purpose financial statements and notes present a true and fair view of the financial position and performance of the Company at 31 December 2011 and the results of its operations and transactions of the Company for the year then ended;
- The financial statements and notes have been prepared in accordance with the provisions of the Public Finance and Audit Act 1983, Public Finance and Audit Regulation 2010;
- 3. The financial statements and notes have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and authoritative pronouncements of the Australian Accounting Standards Board;
- 4. We are not aware of any circumstances which would render any particulars included in the financial statements to be misleading or inaccurate;
- 5. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

C A McDonald Director

20-March-2012

Income Statement

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|------------------------------------------------------|-------|------------|------------|
| Revenue from continuing operations | | | |
| Investment revenue | 3 | 371,151 | 366,314 |
| Other Revenue | 4 | 7,803,384 | 6,868,959 |
| Total revenue from continuing operations | | 8,174,535 | 7,235,273 |
| Total revenue and income from continuing operations | | 8,174,535 | 7,235,273 |
| Expenses from continuing operations | | | |
| Employee related expenses | 5 | 5,000,214 | 4,635,305 |
| Depreciation and amortisation | 6 | 373,318 | 362,988 |
| Repairs and maintenance | 7 | 24,591 | 28,388 |
| Impairment of assets | 8 | 2,654 | 40,507 |
| Investment losses | 3 | 288,799 | 209,787 |
| Other expenses | 9 | 2,244,153 | 1,780,407 |
| Total expenses from continuing operations | | 7,933,729 | 7,057,382 |
| Operating Surplus/(Deficit) attributable to the ABRI | 19 | 240,806 | 177,891 |

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|------------|
| Operating Surplus/(Deficit) after income tax for the period | | 240,806 | 177,891 |
| Other comprehensive income Gain (Loss) on revaluation of land, buildings and infrastructure Gain (Loss) on value of available for sale financial assets | | 637,195 | - - |
| Other comprehensive income for the period | | 637,195 | - |
| Total comprehensive income for the period | | 878,001 | 177,891 |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2011

| | Notes | 2011 | 2010 |
|------------------------------------------------------------|-------|------------|------------|
| | | \$ | \$ |
| ASSETS | | | |
| Current assets | 40 | 4 000 400 | 4 0 40 400 |
| Cash and cash equivalents | 10 | 4,368,123 | 4,848,439 |
| Receivables | 11 | 1,555,111 | 1,171,700 |
| Other assets | 13 | 203,259 | 234,542 |
| Total current assets | | 6,126,493 | 6,254,681 |
| Non-current assets | | | |
| Other financial assets | 12 | 1,718,532 | 2,047,694 |
| Property, plant and equipment | 14 | 3,607,429 | 2,128,304 |
| Intangible assets | 15 | 559,858 | 611,250 |
| Total non-current assets | | 5,885,819 | 4,787,248 |
| | | | |
| Total assets | | 12,012,312 | 11,041,929 |
| LIABILITIES | | | |
| Current liabilities | | | |
| Trade and other payables | 16 | 871,939 | 539,320 |
| Provisions | 17 | 1,172,921 | 1,448,053 |
| Other liabilities | 18 | 353,344 | 309,203 |
| Total current liabilities | | 2,398,204 | 2,296,576 |
| Non-current liabilities | | | |
| Provisions | 17 | 105,224 | 114,471 |
| Total non-current liabilities | | 105,224 | 114,471 |
| Total liabilities | | 2,503,428 | 2,411,047 |
| Total Habilities | | 2,303,420 | 2,411,047 |
| Net assets | | 9,508,884 | 8,630,882 |
| EQUITY | | | |
| Retained earnings | 19 | 8,048,544 | 7,807,738 |
| Asset revaluation reserve | 19 | 1,460,340 | 823,145 |
| Total equity attributable to equity holders of the company | | 9,508,884 | 8,630,883 |
| . , | | | |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the year ended 31 December 2011

| | Reserves | Retained Earnings | Total |
|---------------------------------------------------|-----------|----------------------|-----------|
| Balance at 1 January 2010 Retrospective changes | 823,145 | 7,629,847 | 8,452,992 |
| Balance as restated | 823,145 | 7,629,847 | 8,452,992 |
| Profit or loss | 020,140 | 177,891 | 177,891 |
| Revaluation of Land and Buildings | _ | - | - |
| Total comprehensive income | - | 177,891 | 177,891 |
| Balance at 31 December 2010 | 823,145 | 7,807,738 | 8,630,883 |
| Balance at 1 January 2011 | 823,145 | 7,807,738 | 8,630,883 |
| Profit or loss | - | 240,806 | 240,806 |
| Revaluation of Land, buildings and infrastructure | 637,195 | - | 637,195 |
| Total comprehensive income | 637,195 | 240,806 | 878,001 |
| Balance at 31 December 2011 | 1,460,340 | 8,048,544 | 9,508,884 |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------------------------------|-----------------------------------|
| Cash flows from operating activities | | | |
| Receipts from customers | | 7,466,126 | 6,762,970 |
| Dividends received | | 94,712 | 97,169 |
| Interest received | | 290,953 | 269,826 |
| Payments to suppliers and employees (inclusive of GST) | | (7,639,090) | (6,363,198) |
| | | | |
| Net cash provided by / (used in) operating activities | 25 | 212,701 | 766,767 |
| Cash flows from investing activities Proceeds from sale of property, plant and equipment Payments for property, plant and equipment Proceeds from sale of financial assets Payments for financial assets | | - (727,250) - 34,233 | (351,521) - (50,181) |
| Net cash provided by / (used in) investing activities | | (693,017) | (401,702) |
| Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the financial year Cash and cash equivalents at the end of the financial year | 10 | (480,316) 4,848,439 4,368,123 | 365,065 4,483,374 4,848,439 |
| - and the case of the same at the case of the middle your | . • | 1,000,120 | .,0 10, 100 |

The above statement of cash flows should be read in conjunction with the accompanying notes.

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Notes to and forming part of the Financial Statements

Note 1. Summary of significant accounting policies

Agricultural Business Research Institute, a not for profit entity, was incorporated in Australia on 11 January 1993 as a company limited by guarantee and is domiciled in Australia. The amount of the guarantee is limited to \$100 per member, which can be called upon in the event of winding up. At December 31, 2011 membership of the company stood at six.

The company is a controlled entity of the University of New England and as such is considered to be a reporting entity as defined in Australian Accounting Standard AASB 127 "Consolidated and Separate Financial Statements".

The principle address of ABRI is: C/o UNE, The Short Run, Armidale, NSW 2351

The financial report for the year ended 31 December 2011 was authorised for issue in accordance with a resolution of the Board on 20 March 2012.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied unless otherwise stated.

(a) Basis of preparation

The Financial Statements are general purpose financial statements that have been prepared on an accrual basis in accordance with Australian Accounting Standards (AAS), other authoritative pronouncements of the Australian Accounting Standards Board (AASB), Australian Accounting Interpretations, the Public Finance and Audit Act 1983 and the Public Finance and Audit Regulations 2010, and the Corporations Act of 2001.

The Financial Report has been prepared in accordance with the historical cost convention, as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and certain classes of property, plant and equipment.

(b) Foreign currency translation

(i) Functional and presentation currency

The financial statements are presented in Australian dollars which is the Entity's functional and presentation currency.

(ii) Transactions and balances

Foreign currency transactions have been translated to Australian currency at the exchange rates ruling on the date of the respective transactions and losses and gains arising are taken directly to the income statement. Balances existing at balance date have been translated at the exchange rates ruling at that date.

(c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances rebates and amounts collected on behalf of third parties.

The Entity recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the Entity and specific criteria have been met for each of the Entity's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Entity bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

(i) Other revenue

Revenue from fees and charges, which is predominantly rendering of services, is recognised in proportion to the level of service provided under the sales contract.

(ii) Investment income

Interest income is recognised as it accrues. Dividend income is recognised when the dividend is declared by the investee.

(d) Income tax

Agricultural Business Research Institute has been granted exemption from paying tax under the provisions of Section 50-B of the Income Tax Assessment Act 1997. The company does not anticipate adverse impacts arising from the current review of the taxation status of not-for-profit entities, since the company does not deliver 'unrelated trading activities' as defined in the scope of the current review.

(e) Leases

Leases of property, plant and equipment where the Entity, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

Note 1. Summary of significant accounting policies (continued)

(e) Leases (continued)

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis, over the period of the lease.

(f) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

(g) Cash and cash equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

(h) Receivables

Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Receivables are due for settlement no more than 30 days from the date of recognition.

Collectability of receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of receivables is established when there is objective evidence that the Entity will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. Cash flows relating to short-term receivable are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement.

The carrying amount of the asset is reduced through the use of an expense account and the amount of the loss is recognised in the income statement under note 8. When a receivable is uncollectible, it is written off against the allowance account for receivables. Subsequent recoveries of amounts previously written off are credited to Bad Debts Recovered in the income statement.

(i) Investments and other financial assets

Classification

The Entity classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at each reporting date.

(i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

(ii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the balance date which are classified as non-current assets. Loans and receivables are included in receivables in the statement of financial position.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Entity's management has the positive intention and ability to hold to maturity. At balance date, the Entity held no assets in this category.

Note 1. Summary of significant accounting policies (continued)

(i) Investments and other financial assets (continued)

(iv) Available-for-sale financial assets

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance date.

Regular purchases and sales of financial assets are recognised on trade-date - the date on which the Entity commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Entity has transferred substantially all the risks and rewards of ownership.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in equity are included in the income statement as gains and losses from investment securities.

Subsequent measurement

Available-for-sale financial assets and financial assets at fair value through profit and loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement within other income or other expenses in the period in which they arise.

Fair Value

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Entity establishes fair value by using valuation techniques. These include reference to the fair values of recent arm's length transactions, involving the same instruments or other instruments that are substantially the same, discounted cash flow analysis, net asset value and option pricing models refined to reflect the issuer's specific circumstances.

Impairment

The Entity assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of a security below its cost is considered in determining whether the security is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit and loss - is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement.

(j) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Entity is the current bid price.

The carrying value less impairment provision of receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

(k) Property, infrastructure, plant and equipment

Land and buildings are shown at fair value, based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Note 1. Summary of significant accounting policies (Continued)

(k) Property, infrastructure, plant and equipment (continued)

Increases in the carrying amounts arising on revaluation of land and buildings are credited to other reserves in equity. To the extent that the increase reverses a decrease previously recognised in profit or loss, the increase is first recognised in profit and loss. Decreases that reverse previous increases of the same asset are first charged against revaluation reserves directly in equity, to the extent of the remaining reserve attributable to the asset; all other decreases are charged to the income statement.

Land is not subject to depreciation. Depreciation on other assets is calculated using the straight line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives, as follows:

Buildings 3 - 60 yrs, Computing Equipment / Software - 5 - 15 yrs, Motor Vehicles - 5 yrs, Furniture and Fittings - 7-20 yrs, Other Plant and Equipment - 5 - 15 yrs, Intangible - 5yrs

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 1(f)).

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the income statement. When revalued assets are sold, it is Entity policy to transfer the amounts included in other reserves in respect of those assets to retained earnings.

Land, Buildings and Infrastructure controlled by the Entity were revalued as at 31 December 2011 by Knight Davidson Broun Property Advisory.

(I) Intangible assets

(i) Research and development

Expenditure on research activities is recognised in the income statement as an expense, when it is incurred.

Expenditure on development activities, relating to the design and testing of new or improved products, are recognised as intangible assets when it is probable that the project will, after considering its commercial and technical feasibility, be completed and generate future economic benefits and its costs can be measured reliably. The expenditure capitalised comprises all directly attributable costs, including costs of materials, services, direct labour and an appropriate proportion of overheads. Other development expenditure is recognised in the income statement as an expense when incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. Capitalised development expenditure is recorded as intangible assets and amortised from the point at which the asset is ready for use. Amortisation is calculated using the straight-line method to allocate the cost over the period of the expected benefit, which varies from 3 to 5 years.

(ii) Licences

Licences have an infinite useful life and are not amortised. They are assessed for impairment annually and whenever there is an indication that the licences may be impaired, in accordance with Note 1(f).

(m) Trade and other payables

These amounts represent liabilities for goods and services provided to the Entity prior to the end of financial year, which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

(n) Provisions

Provisions for legal claims and service warranties are recognised when: the Entity has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the balance date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as a finance cost.

Note 1. Summary of significant accounting policies (continued)

(o) Employee benefits

(i) Wages and salaries

Liabilities for short-term employee benefits including wages and salaries, non-monetary benefits and profit-sharing bonuses due to be settled within 12 months after the end of the period are measure at the amount expected to be paid when the liability is settled and are recognised in other payables. Liabilities for non-accumulating sick leave are recognised when the leave is taken and is measured at the rates paid or payable.

(ii) Annual leave and sick leave

The liability for long-term employee benefits such as annual leave and accumulating sick leave is measured at the amount expected to be paid when the liability is settled. Regardless of the expected timing of settlements, provisions made in respect of employee benefits are classified as a current liability, unless there is an unconditional right to defer the settlement of the liability for at least 12 months after the reporting date, in which case it would be classified as a non-current liability.

(iii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

(p) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case, it is recognised as part of the cost acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(q) Comparative amounts

Comparative figures have been reclassified and repositioned in the financial statement, where necessary, to conform with the basis of presentation and classification used in the current year.

(r) New standards and interpretations not yet adopted.

AASB 9 Financial Instruments - December 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 13 Fair Value Measurement - September 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 1053 Application of Tiers of Australian Accounting Standards - June 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2013)

AASB 1054 Australian Additional Disclosures - May 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Interpretation 2 Members' Shares in Co-operative Entities and Similar Instruments - May 2011 (Compilation)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Notes to the financial statements (continued) 31 December 2011

Note 2. Disaggregated information

| | Reve | enue | Resul | ts | Asse | ets |
|-------------|-----------|-----------|---------|---------|------------|------------|
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Australia | 6,992,974 | 5,813,635 | 204,213 | 142,938 | 12,012,312 | 11,041,930 |
| Asia | - | - | - | - | - | - |
| US/Canada | 526,024 | 706,055 | 16,291 | 17,360 | - | - |
| Unallocated | 655,537 | 715,583 | 20,302 | 17,593 | - | |
| | 8,174,535 | 7,235,273 | 240,806 | 177,891 | 12,012,312 | 11,041,930 |
| | | | | | | |

| | Notes | 2011 \$ | 2010 \$ |
|---------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|------------|
| Note 3. | Investment revenue and income | | |
| | Interest | 276,439 | 269,145 |
| | Dividend Income | 94,712 | 97,169 |
| | Total investment revenue | 371,151 | 366,314 |
| | Change in fair value of financial assets designated as at fair value through profit & loss Profit on sale of Assets held for trading Net investment income | (288,799) - (288,799) | (209,787) |
| Note 4. | Other revenue Fees and charges Contribution - International Livestock Resource and Information Centre Ltd (ILRIC) - Net Assets | 7,567,987 235,397 | 6,868,959 |
| | Total other revenue | 7,803,384 | 6,868,959 |

ILRIC was dissolved on 30 June 2011. In accordance with the terms of the company's constitution all assets and liabilities were transferred to ABRI. The net value has been recorded in ABRI as other revenue

Note 5. Employee related expenses

| Salaries | 4,331,059 | 3,979,330 |
|-----------------------------------------------------------|-----------|-----------|
| Contribution to funded superannuation and pension schemes | 369,147 | 350,412 |
| Payroll tax | 226,786 | 212,691 |
| Worker's compensation | 8,050 | 5,044 |
| Long service leave expense | 57,155 | 71,995 |
| Other (Allowances, penalties and fringe benefits tax) | 8,017 | 15,833 |
| Total employee related expenses | 5,000,214 | 4,635,305 |

Note 6.

| 6. | Depreciation and amortisation | | |
|----|----------------------------------------|---------|---------|
| ٠. | Depreciation | | |
| | Buildings | 37,850 | 37,850 |
| | Furniture and Fittings | 8,900 | 7,669 |
| | Plant and Equipment | 65,006 | 57,729 |
| | Motor Vehicles | 44,956 | 50,000 |
| | Total depreciation | 156,712 | 153,248 |
| | Amortisation | | |
| | Intangibles | 216,606 | 209,740 |
| | Plant & equipment under finance leases | | - |
| | Total amortisation | 216,606 | 209,740 |
| | Total depreciation and amortisation | 373,318 | 362,988 |

Note 7. Repairs and maintenance

| Plant/furniture/equipment | 24,591 | 28,388 |
|-------------------------------|--------|--------|
| Total repairs and maintenance | 24,591 | 28,388 |

Notes to the financial statements

| | | Note: | 31 Dec | (continued) ember 2011 |
|----------|-------------------------------------------------------------------------------------------------------------------|-------------------------------------------|-----------------|---------------------------|
| | | Notes | 2011 \$ | 2010 \$ |
| Note 8. | Impairment of assets | | | |
| | Bad Debts | _ | 2,654 | 40,507 |
| | Total impairment of assets | = | 2,654 | 40,507 |
| Note 9. | Other expenses | | | |
| Note 5. | Other expenses Non-capitalised equipment | | 9,095 | 6,052 |
| | Advertising, marketing and promotional expenses | | 45,833 | 27,800 |
| | Utilities | | 39,347 | 41,340 |
| | Postal and Telecommunications | | 459,524 | 421,302 |
| | Travel and Entertainment | | 165,171 | 131,097 |
| | Operating Lease Rental Charges | | 40,414 | 59,917 |
| | Consultants | | 695,127 | 360,502 |
| | Other Expenditure | | 789,642 | 732,397 |
| | Total other expenses | - | 2,244,153 | 1,780,407 |
| | | = | , , , === | ,, - |
| Note 10. | Cash and cash equivalents | 1(g) | | |
| | Cash at bank | | 358,058 | 404,373 |
| | At call investments | <u>-</u> | 4,010,065 | 4,444,066 |
| | Total cash and cash equivalents | = | 4,368,123 | 4,848,439 |
| | (a) Reconciliation to cash at the end of the year The above figures are reconciled to cash at the end of the year | as shown in the cash flow statement as fo | ollows: | |
| | Balances as above | | 4,368,123 | 4,848,439 |
| | Less: Bank Overdrafts | | - | - |
| | Balance per cash flow statement | = | 4,368,123 | 4,848,439 |
| | (b) Cash at bank and on hand | | | |
| | These are non-interest bearing. | | - | - |
| | (c) Deposits as call The deposits are bearing floating interest rates between 5.7% a maturity of 180 days. | and 6.3% (2010 - 5.8% and 6.8%). These | deposits have a | n average |
| Note 11. | Receivables | | | |
| | Current | | | |
| | Trade and Other Debtors | 475) | 1,571,701 | 1,224,166 |
| | Less: Provision for impaired receivables | 1(h) _ | (16,590) | (52,466) |
| | Total current receivables | - | 1,555,111 | 1,171,700 |
| | Non-current | | | |
| | Trade and Other Debtors | - | | |
| | Total non-current receivables | - | - | <u> </u> |
| | Total receivables | _ | 1,555,111 | 1,171,700 |

(a) Impaired receivables

As at 31 December 2011 current receivables of the entity with a nominal value of \$1,571,701 (2010: \$1,224,166) were impaired. The amount of the provision was \$16,590 (2010: \$52,466).

The ageing of these receivables is as follows:

| 3 to 6 months | - | - |
|---------------|--------|--------|
| Over 6 months | 16,590 | 52,466 |
| | 16.590 | 52.466 |

Notes to the financial statements (continued) 31 December 2011

| Receivables (continued) | Notes | 2011 \$ | 2010 \$ |
|---------------------------------------------------------------------|-------|------------|------------|
| Movements in the provision for impaired receivables are as follows: | ows: | • | • |
| As at 1 January | | 52,466 | 47,102 |
| Provision for impairment recognised during the year | | 2,654 | 40,507 |
| Receivables written off during the year as uncollectible | | (38,530) | (35,143) |
| | | 16,590 | 52,466 |

The creation and release of the provision for impaired receivables has been included in 'other expenses' in the Income Statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The other amounts within receivables do not contain impaired assets and are not past due. Based on credit history, it is expected that these amounts will be received when due.

| Note 12. | Other financial assets Non-current | | |
|----------|------------------------------------------|-----------|-----------|
| | Summary of portfolio as at 31 December: | 1 710 520 | 2.047.604 |
| | Fair value through profit and loss | 1,718,532 | 2,047,694 |
| | Total non-current other financial assets | 1,718,532 | 2,047,694 |
| Note 13. | Other assets | | |
| | Current | | |
| | Accrued Income | 155,121 | 170,174 |
| | Prepaid Expenses | 48,138 | 64,368 |
| | Total current other non-financial assets | 203,259 | 234,542 |

Notes to the financial statements (continued) 31 December 2011

Note 14. Property, plant and equipment

| | Freehold land \$ | Freehold buildings \$ | Infrastructure \$ | Plant and equipment | Motor vehicle \$ | Furniture & fittings \$ | Total \$ |
|-------------------------------------------------------------------------------------|-----------------------------------|------------------------------------------|----------------------|------------------------------------------|---------------------------------|-------------------------------------|--------------------------------------------|
| At 1 January 2010 | | | | | | | |
| - Cost | 350,000 | 1,778,066 | - | 1,175,787 | 500,669 | 131,370 | 3,935,892 |
| - Valuation | _ | - | - | - | | _ | _ |
| Accumulated depreciation | _ | (272,712) | _ | (1,072,797) | (343,993) | (108,011) | (1,797,513) |
| Net book amount | 350,000 | 1,505,354 | 0 | 102,990 | 156,676 | 23,359 | 2,138,379 |
| Year ended 31 December 2010 | | | | | | | |
| Opening net book amount | 350,000 | 1,505,354 | - | 102,990 | 156,676 | 23,359 | 2,138,379 |
| Additions | 20,000 | 42,168 | - | 79,020 | - | 1,986 | 143,174 |
| Depreciation charge | | (37,850) | - | (57,729) | (50,000) | (7,669) | (153,248) |
| Closing net book amount | 370,000 | 1,509,672 | 0 | 124,281 | 106,676 | 17,676 | 2,128,304 |
| At 31 December 2010 - Cost - Valuation Accumulated depreciation Net book amount | 370,000 - - - 370,000 | 1,820,234 - (310,562) 1,509,672 | - - - 0 | 1,254,807 - (1,130,526) 124,281 | 500,669 (393,993) 106,676 | 133,356 - (115,680) 17,676 | 4,079,066 - (1,950,761) 2,128,304 |
| Year ended 31 December 2011 | | | | | | | |
| Opening net book amount | 370,000 | 1,509,672 | - | 124,281 | 106,676 | 17,676 | 2,128,304 |
| Additions | - | 783,983 | - | 111,992 | 32,189 | 70,477 | 998,641 |
| Revaluation increment/(decrement) | 30,000 | 188,783 | 70,000 | - | | - | 288,783 |
| Adjustment to accumulated depreciation on revaluation | - | 348,412 | - | - | - | - | 348,412 |
| Assets classified as held for sale and other disposals | - | - | - | - | - | - | 0 |
| Depreciation charge | | (37,850) | | (65,006) | (44,956) | (8,900) | (156,712) |
| Closing net book amount | 400,000 | 2,793,000 | 70,000 | 171,267 | 93,909 | 79,253 | 3,607,429 |
| At 31 December 2011 | | | | | | | |
| - Cost | - | - | - | 1,366,799 | 444,664 | 203,834 | 2,015,297 |
| - Valuation | 400,000 | 2,793,000 | 70,000 | - | | - | 3,263,000 |
| Accumulated depreciation | | | | (1,195,532) | (350,755) | (124,581) | (1,670,868) |
| Net book amount | 400,000 | 2,793,000 | 70,000 | 171,267 | 93,909 | 79,253 | 3,607,429 |

Notes to the financial statements (continued) 31 December 2011

| At 1 January Cost 2,169,110 2,003,896 Accumulated amortisation and impairment (1,609,252) (1,392,646) Net book amount 559,858 611,250 Year ended 31 December Opening net book amount 611,250 612,642 Additions 165,214 208,347 Amortisation charge (216,606) (209,739) Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current Trade Payables 871,939 539,320 Total current trade and other payables 871,939 539,320 | Note 15. | Intangible assets | Notes 1(I) | 2011 \$ | 2010 \$ |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|--------------------------|--------------------------------|------------|------------|
| Accumulated amortisation and impairment (1,609,252) (1,392,646) Net book amount 559,858 611,250 Year ended 31 December Opening net book amount 611,250 612,642 Additions 165,214 208,347 Amortisation charge (216,606) (209,739) Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current Trade Payables 871,939 539,320 | | • | | | |
| Net book amount 559,858 611,250 Year ended 31 December Opening net book amount 611,250 612,642 Additions 165,214 208,347 Amortisation charge (216,606) (209,739) Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current Trade Payables 871,939 539,320 | | | | | |
| Year ended 31 December Opening net book amount 611,250 612,642 Additions 165,214 208,347 Amortisation charge (216,606) (209,739) Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current | | · | | | - |
| Opening net book amount 611,250 612,642 Additions 165,214 208,347 Amortisation charge (216,606) (209,739) Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current Trade Payables 871,939 539,320 | | Net book amount | | 339,636 | 011,230 |
| Additions 165,214 208,347 Amortisation charge (216,606) (209,739) Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current Trade Payables 871,939 539,320 | | Year ended 31 December | | | |
| Amortisation charge (216,606) (209,739) Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current Trade Payables 871,939 539,320 | | Opening net book amount | | * | , |
| Closing net book amount 559,858 611,250 Note 16. Trade and other payables Current Trade Payables 871,939 539,320 | | | | * | |
| Note 16. Trade and other payables Current Trade Payables 871,939 539,320 | | · · | | | |
| Current Trade Payables871,939539,320 | | Closing net book amount | | 559,858 | 611,250 |
| Trade Payables <u>871,939</u> 539,320 | Note 16. | | | | |
| <u> </u> | | | | 974 020 | E20 220 |
| | | • | | | |
| | | | | | |
| a) Foreign currency risk | | a) Foreign currency risk | | | |
| The carrying amounts of the entity's trade and other payables are denominated in the following currencies: Australian Dollars 871,939 539,320 | | | d in the following currencies: | 871.939 | 539.320 |
| 871,939 539,320 | | | | | |
| Note 17. Provisions 1(n) | Note 17. | | 1(n) | | |
| Current provisions expected to be settled within 12 months | | | | | |
| Employee benefits | | | | 500 405 | 700 550 |
| Annual leave 599,495 700,559 Long service leave 569,826 743,894 | | | | , | , |
| Make good provision 3,600 3,600 | | | | * | |
| Total Current Provision 1,172,921 1,448,053 | | • | | | |
| 1,172,021 1,110,000 | | Total Gallolit Fortision | | 1,172,021 | 1,110,000 |
| Current provisions expected to be settled after more than 12 months | | | | | |
| Employee benefits | | Employee benefits | | | |
| Annual leave | | Annual leave | | - | - |
| Long service leave | | • | | | |
| Subtotal | | | | | 4 440 050 |
| Total Current Provision 1,172,921 1,448,053 | | Total Gurrent Provision | | 1,172,921 | 1,448,053 |

Agricultural Business Research Institute ABN 30 058 555 632 2011 Financial Statements

Notes to the financial statements (continued) 31 December 2011

| | Provisions (continued) | | |
|----------|-----------------------------------------|-----------|-----------|
| | , | 2011 | 2010 |
| | | \$ | \$ |
| | Non-current provisions | | |
| | Employee benefits | | |
| | Long service leave | 105,224 | 114,471 |
| | Total non-current provision | 105,224 | 114,471 |
| | | | |
| | Total provisions | 1,278,145 | 1,562,524 |
| | Summary movements in provisions | | |
| | Movements in the Provision Account are: | | |
| | Carrying amount at start of year | 1,562,524 | 1,490,529 |
| | Current year movement in provision | | |
| | - Annual Leave | (101,064) | 31,891 |
| | - Long Service Leave - current | (174,068) | 40,104 |
| | - Long Service Leave - non current | (9,247) | |
| | Carrying amount at end of year | 1,278,145 | 1,562,524 |
| | | | |
| Note 18. | Other Liabilities | | |
| | Current | | |
| | Accrued Liabilities | | |
| | Fees in Advance | 353,344 | 309,203 |
| | Total current other liabilities | 353,344 | 309,203 |
| Note 19. | Reserves and retained earnings | | |
| | Reserves | | |
| | Revaluation Reserve | | |
| | - Land | 320,000 | 290,000 |
| | - Buildings | 1,070,340 | 533,145 |
| | - Infrastructure | 70,000 | |
| | | 1,460,340 | 823,145 |
| | Movements in reserves were as follows: | | |
| | | | |
| | Reserves at 1 January - Land | 290,000 | 290,000 |
| | Increment/(decrement) on revaluation | 30,000 | |
| | Reserves at 31 December | 320,000 | 290,000 |
| | Reserves at 1 January - Buildings | 533,145 | 533,145 |
| | Increment/(decrement) on revaluation | 537,195 | |
| | Reserves at 31 December | 1,070,340 | 533,145 |
| | | | |
| | Reserves at 1 January - Infrastructure | - | - |
| | Increment/(decrement) on revaluation | 70,000 | |
| | Reserves at 31 December | 70,000 | _ |
| | | | |

Agricultural Business Research Institute ABN 30 058 555 632 2011 Financial Statements

Notes to the financial statements (continued) 31 December 2011

| 2011 | 2010 |
|------|------|
| \$ | \$ |

19,500

19,500

Reserves and retained earnings - continued

| B - (- 1 1 | |
|-------------|----------|
| Retained | earnings |

Movements in retained earnings were as follows:

| Retained earnings at 1 January | 7,807,738 | 7,629,847 |
|-----------------------------------|-----------|-----------|
| Net Operating Result for the year | 240,806 | 177,891 |
| Retained Earnings at 31 December | 8,048,544 | 7,807,738 |
| | | |
| Total Equity | 9,508,884 | 8,630,883 |

Note 20. Key management personnel disclosures

Remuneration of Board Members

The Directors of the company act in an honorary capacity and receives only a nominal amount to cover costs for their services as Directors. The Directors did not receive benefits and fees from a related body corporate except for Dr Rickards in his capacity as Chief Managing Director of ABRI.

| | No. | No. |
|----------------------------------------------|---------|---------|
| Nil to \$9,999 | 8 | 9 |
| | 8 | 9 |
| | | |
| Aggregate Remuneration of Board Members | \$ | \$ |
| Total Aggregate Remuneration | 7,200 | 8,000 |
| Remuneration of executive officers | No. | No. |
| \$100,000 to \$119,999 | 4 | 4 |
| \$120,000 to \$139,999 | 1 | - |
| \$140,000 to \$169,999 | | 1 |
| | 5 | 5 |
| Aggregate Remuneration of executive officers | | |
| Total Aggregate Remuneration | 587,948 | 618,993 |

Note 21. Remuneration of auditors

During the year, the following fees were paid for services provided by the auditor of the company, its related practices and non-related audit firms:

Audit services

Fees paid to The Audit Office of NSW:

Audit and review of financial reports and other audit work under the Public Finance and Audit Act, 1983 and the Corporations Act 2001.

Public Finance and Audit Act, 1983 and the Corporations Act 2001. 21,900

Total remuneration for audit services 21,900

Note 22. Contingencies

At balance date, no legal proceeding had been identified as being progressed against or on behalf of the company.

At balance date, no contingent liabilities or contingent assets of a material nature to the company had been identified.

Notes to the financial statements (continued) 31 December 2011

| Note 23. Commitments | 2011 \$ | 2010 \$ |
|---------------------------------------------------|------------|------------|
| Operating Leases | · | · |
| Within one year | - | - |
| Later than one year but not later than five years | 21,493 | 44,940 |
| Later than five years | | - |
| Total operating leases | 21,493 | 44,940 |

No lease arrangements, existing as at 31 December 2011, contain contingent rental payments, purchase options, escalation clauses or restrictions imposed by lease arrangements including dividends, additional debt or further leasing.

(ii) Building Extension

ABRI have engaged contractors to building an extension to the Saltbush building to be completed by the end of July 2011

| - | 729,798 |
|-------|---------|
| - | 729,798 |

Note 24. Related parties

(a) Parent entities

The ultimate parent entity within the group is the University of New England which is incorporated in Australia.

(b) Subsidiaries

The entity does not have any interest in a subsidiary.

(c) Key management personnel

Disclosures relating to directors and specified executives are set out in note 20.

(d) Transactions with related parties

Transactions with related parties are on normal terms no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

Transactions during the period

University of New England

 Income received

 Payments made
 365,908
 414,410

 Net
 (365,908)
 (414,410)

Outstanding balances

The following balances are outstanding at the reporting date in relation to transactions with related parties:

University of New England

Payables 47,279 70,488

(e) Guarantees

There have been no guarantees given.

(f) Terms and conditions

Related party outstanding balances are unsecured and have been provided on interest-free terms.

Notes to the financial statements (continued) 31 December 2011

Note 25. Reconciliation of operating result after income tax to net cash flows from operating activities

| | 2011 | 2010 |
|------------------------------------------------------------|-----------|-----------|
| | \$ | \$ |
| Operating result for the period | 240,806 | 177,891 |
| Depreciation and amortisation | 373,318 | 362,988 |
| Impairment of investment | - | - |
| Provision for impaired receivables | (35,875) | 5,363 |
| Loss on revaluation | 294,930 | 209,787 |
| Net (gain) / loss on sale of non-current assets | - | - |
| Increase/(Decrease) in Payables and Prepaid Income | 373,198 | 114,696 |
| Increase/(Decrease) in Provision for Employee Entitlements | (284,379) | 71,995 |
| Increase/(Decrease) in Provision for Annual Leave | (436,607) | - |
| Increase/(Decrease) in Other Provisions | - | - |
| (Increase)/Decrease in Receivables and Prepaid Expenses | - | (175,953) |
| (Increase)/Decrease in Inventories | (312,690) | |
| Net cash provided by / (used in) operating activities | 212,701 | 766,767 |

Note 26. Events subsequent to reporting period

There are no reportable events occuring after balance date.

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Notes to the financial statements (continued)
31 December 2011

Note 27. Financial risk management

The economic entity's accounting policies, including the terms and conditions of each class of financial asset and financial liability, both recognised and unrecognised at balance date, are as follows:

(a) Market Risk

(i) Terms and conditions

| Terms and conditions | | | |
|----------------------------------|---------|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| Recognised Financial Instruments | Note | Accounting Policies | Terms and Conditions |
| Financial Assets | | | |
| Receivables and Accrued Income | 11 & 13 | Receivables are carried at nominal amounts due less any provision for impairment | Accounts Receivable credit terms are 30 days |
| Deposits as Call | 10(c) | Term Deposits are stated at cost | Bank Call Deposits interest rate is determined by the official Money Market |
| Term Deposits | 10(c) | Term Deposits are stated at cost | Term deposits are for a period of up to one year. Interest rates are between 5.7% and 6.3%. Average maturity of 180 days. |
| Listed Shares | 12 | Listed Shares are carried at bid price | |
| Financial Liabilities | | | |
| Creditors and Accruals | 16 & 18 | Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not invoiced to the economic entity. | Creditors are normally settled on 30 day terms |

(ii) Foreign exchange risk

Foreign exchange risk arises when future commercial transactions and recognised financial assets and financial liabilities are denominated in a currency that is not the Group's functional currency.

The economic entity undertakes certain transactions denominated in foreign currencies. These transactions expose the economic entity to exchange rate fluctuations. As the company recognises all transactions, assets and liabilities in Australian dollars only, it has minimal exposure to foreign exchange risk.

(iii) Price risk

Price risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market prices.

The entity is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the entity diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the entity's Investment Committee.

(iv) Cash flow and fair value interest rate risk

The economic entity invests in term deposits with various financial institutions and is exposed to interest rate risk arising from normal interest rate variations.

The company interest rate risk arises primarily from investments in long term interest bearing financial instruments, due to the potential fluctuation in interest rates. In order to minimise exposure to this risk, the company invests in a diverse range of financial instruments with varying degrees of potential returns.

(v) Summarised sensitivity analysis

The table on the last page of the financial report summarises the sensitivity of the economic entity's financial assets and liabilities to interest rate risk.

(b) Credit Risk

Credit risk is the risk of financial loss, arising from another party, to a contract or financial position failing to discharge a financial obligation thereunder. The Economic Entity's maximum exposure, to credit rate risk, is represented by the carrying amounts of the financial assets included in the statement of financial position.

(c) Liquidity Risk

Liquidity risk refers to the risk that, as a result of operational liquidity requirements, the company:

- will not have sufficient funds to settle a transaction on the due date
- will be forced to sell financial assets at a value which is less than their worth
- may be unable to settle or recover a financial asset at all

Notes to the financial statements (continued) 31 December 2011

Financial risk management (continued)

The finance committee monitors the actual and forecast cash flow of the economic entity on a regular basis, ensuring that sufficient cash reserves are held to meet the ongoing operations and obligations of the economic entity as they fall due.

The following tables summarise the maturity of the Entity's financial assets and financial liabilities:

| 31 December 2011 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|---------------------------|---------------------|--------------|----------|--------------|-----------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash & cash equivalents | 4.30 | 358,058 | | | | | 358,058 |
| Investments-Term Deposits | 5.90 | | 4,010,065 | | | | 4,010,065 |
| Receivables | | | | | | 1,555,111 | 1,555,111 |
| Listed Shares | | | | | | 1,718,532 | 1,718,532 |
| Accrued Income | | | | | | 155,121 | 155,121 |
| Total Financial Assets | | 358,058 | 4,010,065 | | | 3,428,764 | 7,796,887 |
| Financial Liabilities | | | | | | | |
| Borrowings | | | - | - | | | 0 |
| Payables | | | | | | 871,939 | 871,939 |
| Other Amounts Owing | | | | | | 353,344 | 353,344 |
| Total Financial Liabilities | | | - | - | | 1,225,283 | 1,225,283 |
| Net Financial Assets(Liabilities) | | 358,058 | 4,010,065 | - | | 2,203,481 | 6,571,604 |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|---------------------------|---------------------|--------------|----------|--------------|-----------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash and cash equivalents | 6.19 | 404,373 | | | | | 404,373 |
| Investments - Term Deposits | 6.70 | | 4,444,066 | | | | 4,444,066 |
| Receivables | - | | | | | 1,171,700 | 1,171,700 |
| Listed Shares | - | | | | | 2,047,694 | 2,047,694 |
| Accrued Income | - | | | | | 170,174 | 170,174 |
| Total Financial Assets | | 404,373 | 4,444,066 | | | 3,389,568 | 8,238,007 |
| Financial Liabilities | | | | | | | |
| Borrowings | - | | - | - | | | - |
| Payables | - | | | | | 539,320 | 539,320 |
| Other Amounts Owing | - | | | | | 309,203 | 309,203 |
| Total Financial Liabilities | | | - | - | | 848,523 | 848,523 |
| Net Financial Assets(Liabilities) | | 404,373 | 4,444,066 | | | 2,541,045 | 7,389,484 |

(d) Net Fair Values of Financial Assets and Liabilities

The fair value of financial assets and financial liabilities are estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as available for sale securities) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Entity is the current bid price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. The Entity uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date. Quoted market exit prices declared by fund managers are used to estimate fair value for unlisted unit trusts.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

Due to the short-term nature of the current receivables, their carrying value is assumed to approximate their fair value and based on credit history it is expected that the receivables that are neither past due nor impaired will be received when due.

The carrying amounts and aggregate net fair values of financial assets and liabilities at balance date are:

| | Carrying Amount | | Fair | Value |
|-----------------------------|-----------------|-----------|-----------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Financial assets | | | | |
| Cash and cash equivalents | 4,368,123 | 4,848,439 | 4,368,123 | 4,848,439 |
| Receivables | 1,710,232 | 1,341,874 | 1,710,232 | 1,341,874 |
| Other financial assets | 1,718,532 | 2,047,694 | 1,718,532 | 2,047,694 |
| Total financial assets | 7,796,887 | 8,238,007 | 7,796,887 | 8,238,007 |
| Financial liabilities | | | | |
| Payables | 871,939 | 539,320 | 871,939 | 539,320 |
| Borrowings | 0 | 0 | 0 | 0 |
| Other financial liabilities | 353,344 | 309,203 | 353,344 | 309,203 |
| Total financial liabilities | 1,225,283 | 848,523 | 1,225,283 | 848,523 |

Notes to the financial statements (continued) 31 December 2011

Financial risk management (continued)

Summarised sensitivity analysis

The following table summarises the sensitivity of the Entity's financial assets and financial liabilities to interest rate risk, foreign exchange risk and other price risk.

| 31 December 2011 | Carrying | | Interest | rate risk | | | Foreign ex | change risk | | | Other p | rice risk | |
|-----------------------------|-----------|----------|----------|-----------|--------|--------|------------|-------------|--------|--------|---------|-----------|--------|
| | amount | -1 | % | +1 | % | -10 | % | +1 | 0% | -1 | % | +1 | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 358,058 | (3,581) | (3,581) | 3,581 | 3,581 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Investments-Term Deposits | 4,010,065 | (40,101) | (40,101) | 40,101 | 40,101 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Receivables | 1,555,111 | | | | | - | - | - | - | | | | |
| Listed Shares | 1,718,532 | | | | | | | | | | | | |
| Accrued Income | 155,121 | | | | | | | | | | | | |
| Total Financial Assets | 7,796,887 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | - | - | | - | - | | | | | | | | |
| Payables | 871,939 | | | | | | | | | | | | |
| Other Amounts Owing | 353,344 | | | | | | | | | | | | |
| Total Financial Liabilities | 1,225,283 | | | | | | | | | | | | |
| Total increase / (decrease) | 6,571,604 | - | - | - | - | - | - | - | - | - | - | - | - |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Carrying | Carrying Interest rate risk | | | | Foreign ex | change risk | | Other price risk | | | | |
|-----------------------------|-----------|-----------------------------|----------|--------|--------|------------|-------------|--------|------------------|--------|--------|--------|--------|
| 31 December 2010 | amount | -1 | % | +1 | % | -10 | % | +1 | 0% | -1 | % | +1 | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 404,373 | (4,044) | (4,044) | 4,044 | 4,044 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Investments - Term Deposits | 4,444,066 | (44,441) | (44,441) | 44,441 | 44,441 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Receivables | 1,171,700 | | | | | - | - | - | - | | | | |
| Listed Shares | 2,047,694 | | | | | | | | | | | | |
| Accrued Income | 170,174 | | | | | | | | | | | | |
| Total Financial Assets | 8,238,007 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | - | - | | - | - | | | | | | | | |
| Creditors | 539,320 | | | | | | | | | | | | |
| Other Amounts Owing | 309,203 | | | | | | | | | | | | |
| Total Financial Liabilities | 848,523 | | | | | | | | | | | | |
| Total increase / (decrease) | 7,389,484 | - | - | - | - | - | - | - | - | - | - | - | - |

END OF AUDITED FINANCIAL STATEMENTS

Services UNE Ltd



ABN: 29 065 648 419
Annual Financial Report
for the year ended
31 December 2011



INDEPENDENT AUDITOR'S REPORT

Services UNE Ltd

To Members of the New South Wales Parliament and Members of Services UNE Ltd.

I have audited the accompanying financial statements of Services UNE Ltd (the Company), which comprise the statement of financial position as at 31 December 2011, the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

Opinion

In my opinion the financial statements:

- are in accordance with the Corporations Act 2001, including:
 - giving a true and fair view of the Company's financial position as at 31 December 2011 and its performance for the year ended on that date
 - complying with Australian Accounting Standards and the Corporations Regulations 2001
- are in accordance with section 41B of the *Public Finance and Audit Act 1983* (the PF&A Act) and the Public Finance and Audit Regulation 2010

Directors' Responsibility for the Financial Statements

The directors of the Company are responsible for the preparation of the financial statements that give true and fair view in accordance with Australian Accounting Standards, the PF&A Act and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does *not* provide assurance:

- about the future viability of the Company
- that it has carried out its activities effectively, efficiently and economically
- about the effectiveness of its internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards, *Corporations Act 2001* and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision
 of non-audit services, thus ensuring the Auditor-General and the Audit Office of
 New South Wales are not compromised in their roles by the possibility of losing clients or
 income.

I confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of the Company on 23 March 2012, would be in the same terms if provided to the directors as at the date of this auditor's report.

Steven Martin

Director Financial Audit Services

2 April 2012 SYDNEY

Directors Report

The directors have pleasure in presenting their report, together with the financial report of Services UNE Limited for the year ended 31 December 2011 and the Auditors' Report thereon.

Directors

The following persons were directors of the company during the whole of the year and up to the date of this report:

Roderick Watt Geoff Allen Peter Enlund Sue Nelson Jennifer Miller

Information on Directors

Geoff Allen Chairman

Qualifications Bachelor of Financial Administration, Member of the Institute of Chartered Accountants and

Registered Company Auditor.

Experience Over 20 years of audit and management experience. Appointed Chairman at the same time

as he joined the Board in May 2009.

Special Responsibilities Chairman

Roderick Watt

Qualifications Diploma in Law (SAB)

Experience Over 30 years experience as a solicitor. Has served on numerous committees and at

community events. Joined the Board in September 2005.

Special Responsibilities Nil

Peter Enlund

Qualifications Fellow of the Institute of Chartered Accountants.

Experience Chief Operating Officer of UNE. Extensive experience in the education sector. Joined the

Board in October 2010.

Special Responsibilities Nil

Sue Nelson

Qualifications Certificate in small business

Experience Over 25 years experience in the retail industry. Joined the Board in October 2010.

Special Responsibilities Nil

Jenny Miller

Qualifications BA DipEd MEdStudies (NE)

Experience Substantial experience as a high school and TAFE teacher and is currently the University of

New England's Alumni Relations Officer. Joined the Board in December 2010.

Special Responsibilities Nil

Directors Meetings

The number of directors meetings (including meetings of committees of directors) and number of meetings attended by each of the directors of the company during the financial year are:

Director Geoff Allen Roderick Watt Peter Enlund Sue Nelson Jennifer Miller

| Board Meetings | | | | | |
|----------------|---|--|--|--|--|
| Α | В | | | | |
| 6 | 7 | | | | |
| 5 | 7 | | | | |
| 2 | 7 | | | | |
| 5 | 7 | | | | |
| 6 | 7 | | | | |

A = Number of meetings attended

B = Number of meetings held during the time the director held office during the year

The entity's short term objectives are to:

Develop a commercially focused and financially viable university services organisation. To achieve an overall financial break-even result for all commercial operations;

The entity's medium term objectives are to:

Generate sufficient surplus profits from commercial operations and rental income to fund essential services for the university community:

The entity's long term objectives are to:

Continue medium term objectives whilst seeking further opportunities to convert vacant space on campus into commercial rental income, to expand activities on or off campus in a financially responsible manner, so as to become financially independent of UNE funding.

To achieve these objectives, the entity has adopted the following strategies:

- Maintaining a well balanced board with relevant experience. The board currently comprises three independent directors including a local solicitor, accountant and retail businesswoman together with a UNE Council representative and the UNE Chief Operating Officer.
- Maintain bi-monthly board meetings with a focus on strong financial management and attention to services that will benefit the entire University community.
- Introduction of management reports with particular emphasis on timely accurate reporting.
- Monthly meeting with the Chief Operating Officer to discuss current issues.
- Attracting and retaining quality staff who are committed to providing excellent customer service.

Principal Activities

The principal activity of the Company is the provision of non-academic student services at the University of New England. There were no significant changes in the nature of the activities of the entity during the year.

Limited by Guarantee

The company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$1 each towards meeting any outstanding obligations of the company. At 31 December 2011 the collective liability of the members was \$1 (2010: \$1).

Auditor's Independence Declaration

The Auditor's Independence Declaration as required under section 307C of the Corporations Act is set out on the next page and forms part of the directors' report for the financial year ended 31 December 2011.

The report is signed on behalf of the directors in accordance with a resolution of the directors made pursuant to the Corporations Act 2001.

Director Director

& Mer

28 March 2012



To the Directors Services UNE Ltd

Auditor's Independence Declaration

As auditor for the audit of the financial statements of Services UNE Ltd for the year ended 31 December 2011, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit, and
- any applicable code of professional conduct in relation to the audit.

Steven Martin

Director, Financial Audit Services

23 March 2012 SYDNEY

Directors' Declaration

The directors declare that:

- 1. the financial statements and notes comply with Australian Accounting Standards (including Australian Accounting Interpretations);
- the financial statements and notes give a true and fair view of the financial position and performance of the company for the financial year ended 31 December 2011;
- 3. the financial statements and notes are in accordance with the Corporations Act 2001; and

Miller

4. there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

In arriving at their opinion in paragraph 4 the directors have taken into account the matters outlined in Note 21 - Economic Dependency.

Signed in accordance with a resolution of the Directors made pursuant to s295(5) of the Corporations-Act, 2001.

Director

Director

28 March 2012

Directors' Statement Pursuant to Section 41C(1B) and (1C) of the Public Finance and Audit Act 1983

In accordance with a resolution of the directors and pursuant to Section 41C (1B) and 1(C) of the *Public Finance and Audit Act 1983*, we state that:

- 1. The attached general purpose financial statements and notes present a true and fair view of the financial position and performance of the Company at 31 December 2011 and the results of its operations and transactions of the Company for the year then ended;
- 2. The financial statements and notes have been prepared in accordance with the provisions of the *Public Finance and Audit Act 1983*, Public Finance and Audit Regulations 2010;
- The financial statements and notes have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and authoritative pronouncements of the Australian Accounting Standards Board;
- We are not aware of any circumstances which would render any particulars included in the financial reports to be misleading or inaccurate; and
- 5. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

Miller

Director

Director

28 March 2012

Income Statement

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|----------------------------------------------------------|-------|------------|------------|
| Revenue from continuing operations | | • | • |
| Trading income | 3 | 3,572,493 | 3,658,445 |
| Investment revenue | 4 | 122,713 | 108,734 |
| Other Revenue | 5 | 634,202 | 607,231 |
| Total revenue and income from continuing operations | • | 4,329,408 | 4,374,410 |
| Expenses from continuing operations | | | |
| Employee related expenses | 6 | 1,782,361 | 1,772,356 |
| Depreciation and amortisation | 7 | 136,054 | 177,755 |
| Repairs and maintenance | 8 | 118,754 | 75,696 |
| Impairment of assets | 9 | 505 | 1,935 |
| Other expenses | 10 | 2,212,130 | 2,239,282 |
| Total expenses from continuing operations | | 4,249,804 | 4,267,024 |
| Operating surplus / (deficit) attributable to the Entity | 20 | 79,604 | 107,386 |

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|----------------------------------------------|--------------|------------|------------|
| Operating surplus / (deficit) for the period | | 79,604 | 107,386 |
| Other comprehensive income | | - | - |
| Total comprehensive income for the period | - | 79,604 | 107,386 |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2011

| ASSETS Current assets 11 2,172,436 2,073,845 Receivables 12 70,256 47,795 Inventories 13 266,947 243,332 Other assets 15 1,238 35,340 Total current assets 2,510,877 2,400,312 Non-current assets 14 500 500 Property, plant and equipment 16 613,819 601,004 Intangible assets 17 25,000 25,000 Total non-current assets 639,319 626,504 Total assets 3,150,196 3,026,816 LIABILITIES 20 27,0848 220,032 Trade and other payables 18 270,848 220,032 Provisions 19 118,049 121,519 Total current liabilities 388,897 341,551 Non-current liabilities 394,304 350,528 Total inon-current liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 | | Notes | 2011 \$ | 2010 \$ |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------|---------------------------------------|---------------------------------------|
| Cash and cash equivalents 11 2,172,436 2,073,845 Receivables 12 70,256 47,795 Inventories 13 266,947 243,332 Other assets 15 1,238 35,440 Total current assets 2,510,877 2,400,312 Non-current assets 14 500 500 Property, plant and equipment Intangible assets 16 613,819 601,004 Intangible assets 17 25,000 25,000 Total non-current assets 639,319 626,504 Total assets 3,150,196 3,026,816 LIABILITIES 20 27,848 220,032 Provisions 19 118,049 121,519 Total current liabilities 388,897 341,551 Non-current liabilities 5,407 8,977 Total non-current liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 EQUITY 2,676,288 | ASSETS | | • | * |
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| Inventories | · | | | |
| Other assets 15 1,238 35,340 Total current assets 2,510,877 2,400,312 Non-current assets 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 | | | - | |
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| Property, plant and equipment Intangible assets 16 feat (a) (a) (b) (b) (b) (b) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c | | | | |
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| LIABILITIES Current liabilities 18 270,848 220,032 Provisions 19 118,049 121,519 Total current liabilities 388,897 341,551 Non-current liabilities 19 5,407 8,977 Total non-current liabilities 5,407 8,977 Total liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 EQUITY Retained surplus 20 2,755,892 2,676,288 | Total non-current assets | - | 639,319 | 626,504 |
| Current liabilities Trade and other payables 18 270,848 220,032 Provisions 19 118,049 121,519 Total current liabilities 388,897 341,551 Non-current liabilities 19 5,407 8,977 Total non-current liabilities 5,407 8,977 Total liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 EQUITY Retained surplus 20 2,755,892 2,676,288 | Total assets | - - | 3,150,196 | 3,026,816 |
| Trade and other payables Provisions 18 Provisions 270,848 Provisions 220,032 Provisions 19 Provisions 118,049 Provisions 121,519 Provisions 19 Provisions 388,897 Provisions 341,551 Provisions 19 Provisions Provisions 19 Provisions Provisions Provisions 19 Provisions Provis | | | | |
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| Non-current liabilities 19 5,407 8,977 Total non-current liabilities 5,407 8,977 Total liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 EQUITY Retained surplus 20 2,755,892 2,676,288 | | 19 | | |
| Provisions 19 5,407 8,977 Total non-current liabilities 5,407 8,977 Total liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 EQUITY | Total current liabilities | - | 388,897 | 341,551 |
| Total non-current liabilities 5,407 8,977 Total liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 EQUITY | | | | |
| Total liabilities 394,304 350,528 Net assets 2,755,892 2,676,288 EQUITY 20 2,755,892 2,676,288 | | 19 | · · · · · · · · · · · · · · · · · · · | |
| Net assets 2,755,892 2,676,288 EQUITY | Total non-current liabilities | - | 5,407 | 8,977 |
| EQUITY Retained surplus 20 2,755,892 2,676,288 | Total liabilities | - | 394,304 | 350,528 |
| EQUITY Retained surplus 20 2,755,892 2,676,288 | | _ | | |
| Retained surplus 20 2,755,892 2,676,288 | Net assets | = | 2,755,892 | 2,676,288 |
| | EQUITY | | | |
| Total equity 2,755,892 2,676,288 | Retained surplus | 20 | 2,755,892 | 2,676,288 |
| | Total equity | - - | 2,755,892 | 2,676,288 |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the year ended 31 December 2011

| | Reserves | Retained Earnings | Total |
|-----------------------------|----------|----------------------|-----------|
| Balance at 1 January 2010 | - | 2,568,902 | 2,568,902 |
| Retrospective changes | - | - | - |
| Balance as restated | •• | 2,568,902 | 2,568,902 |
| Profit or loss | - | 107,386 | 107,386 |
| Total comprehensive income | | 107,386 | 107,386 |
| Balance at 31 December 2010 | _ | 2,676,288 | 2,676,288 |
| Balance at 1 January 2011 | - | 2,676,288 | 2,676,288 |
| Profit or loss | - | 79,604 | 79,604 |
| Total comprehensive income | | 79,604 | 79,604 |
| Balance at 31 December 2011 | - | 2,755,892 | 2,755,892 |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

Statement of Comprehensive Income

| Notes | | 2011 | 2010 |
|------------------------------------------------------------------|----|-------------|-------------|
| Cash flows from operating activities | | \$ | \$ |
| Receipts from customers | | 4,621,444 | 4,989,971 |
| Interest received | | 122,713 | 108,734 |
| Payments to suppliers and employees (inclusive of GST) | | (4,468,105) | (4,566,968) |
| Interest and other costs of finance | | (28,592) | (29,029) |
| Net cash provided by / (used in) operating activities | 27 | 247,460 | 502,708 |
| Cash flows from investing activities | | | • |
| Payments for property, plant and equipment | | (148,868) | (315,523) |
| Net cash provided by / (used in) investing activities | | (148,868) | (315,523) |
| | | | |
| Net increase / (decrease) in cash and cash equivalents | | 98,592 | 187,185 |
| Cash and cash equivalents at the beginning of the financial year | | 2,073,844 | 1,886,659 |
| Cash and cash equivalents at the end of the financial year | | 2,172,436 | 2,073,844 |

The above statement of cash flows should be read in conjunction with the accompanying notes.

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Notes to and forming part of the Financial Statements

Note 1. Summary of significant accounting policies

Services UNE Limited, a not for profit entity, was incorporated in Australia as a company limited by guarantee on 14 July 1994 and is domiciled in Australia.

The principal address of Services UNE is:
Madgwick Hall, Union Road
University of New England, NSW 2351

If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$1 each towards meeting any outstanding obligation of the Company. At 31 December 2011, the number of members is 1 (one).

The company is a controlled entity of the University of New England and as such is considered to be a reporting entity as defined in Australian Accounting Standard AASB 127 "Consolidated and Separate Financial Statements".

The financial statements for the year ended 31 December 2011 were authorised for issue in accordance with a resolution of the Board on 28 March 2012.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied unless otherwise stated.

(a) Basis of preparation

The financial statements are general purpose financial statements that have been prepared on an accrual basis in accordance with Australian Accounting Standards (AAS), other authoritative pronouncements of the Australian Accounting Standards Board (AASB), Australian Accounting Interpretations, the Public Finance and Audit Act 1983, the Public Finance and Audit Regulations 2010 and the Corporations Act 2001.

The financial statements have been prepared in accordance with the historical cost convention, as modified by the revaluation of available for sale financial assets, financial assets and liabilities at fair value through profit or loss and certain classes of property, plant and equipment.

(b) Foreign currency translation

(i) Functional and presentation currency

The financial statements are presented in Australian dollars which is the Entity's functional and presentation currency.

(c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances and duties and taxes paid.

The Entity recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the Entity and specific criteria have been met for each of the Entity's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Entity bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

(i) Sale of Goods

Revenue from the sale of goods is recognised when there is persuasive evidence, usually in the form of an executed sales agreement at the time of delivery of the goods to customer, indicating that there has been a transfer of risks and rewards to the customer, no further work or processing is required, the quantity and quality of the goods has been determined, the price is fixed and generally title has passed.

(ii) Rendering of services

Revenue from rendering of services is recognised when there is unlikely to be any further effort or contribution necessary by the Entity to fulfil the obligations of the sale and the transfer of risk and reward to the customer is complete.

(iii) Interest received

Interest income is recognised as it accrues.

(iv) Other revenue

Represents income from various activities derived from core business and other miscellaneous income which is recognised when it is earned.

(d) Income tax

Services UNE Limited has been granted exemption from paying tax under the provisions of Section 50-B of the Income Tax Assessment Act 1997.

(e) Leases

Leases of property, plant and equipment where the Entity, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis, over the period of the lease.

(f) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

(g) Cash and cash equivalents

For statement of cash flows presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

(h) Receivables

Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Receivables are due for settlement no more than 30 days from the date of recognition .

Collectibility of receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of receivables is established when there is objective evidence that the Entity will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement.

The carrying amount of the asset is reduced through the use of an expense account and the amount of the loss is recognised in the income statement under note 10. When a receivable is uncollectible, it is written off against the allowance account for receivables. Subsequent recoveries of amounts previously written off are credited to Bad Debts Recovered in the income statement.

(i) Inventories

Stocks on hand are valued at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. A provision for stock write down has been created to cover possible non-realisation of cost price for some stock. The amount of the provision is recognised in the income statement.

(j) Investments and other financial assets

Classification

The Entity classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at each reporting date.

(i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

(ii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the balance sheet date which are classified as non-current assets. Loans and receivables are included in receivables in the statement of financial position.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Entity's management has the positive intention and ability to hold to maturity. At balance date, the Entity held no assets in this category.

(iv) Available-for-sale financial assets

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the end of the reporting date.

Regular purchases and sales of financial assets are recognised on trade-date - the date on which the Entity commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Entity has transferred substantially all the risks and rewards of ownership.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in equity are included in the income statement as gains and losses from investment securities.

Subsequent measurement

Available-for-sale financial assets and financial assets at fair value through profit and loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement within other income or other expenses in the period in which they arise.

Fair Value

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Entity establishes fair value by using valuation techniques. These include reference to the fair values of recent arm's length transactions, involving the same instruments or other instruments that are substantially the same, discounted cash flow analysis, net asset value and option pricing models refined to reflect the issuer's specific circumstances.

Impairment

The Entity assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of a security below its cost is considered in determining whether the security is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit and loss - is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement.

(k) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices at the reporting date. The quoted market price used for financial assets held by the Entity is the current bid price.

The carrying value less impairment provision of receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

(I) Plant and Equipment

Depreciation on plant and equipment is calculated using the straight line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives, as follows:

Leasehold Improvements - 5 - 50 yrs, Plant & Equipment - 2 - 10 yrs, Motor Vehicle - 3 - 7 yrs,

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 1 (f)).

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the income statement. When revalued assets are sold, it is Entity policy to transfer the amounts included in other reserves in respect of those assets to retained surplus.

(m) Intangible assets

(i) Licences

Licences have an infinite useful life and are not amortised. They are assessed for impairment annually and whenever there is an indication that the licences may be impaired, in accordance with note 1(f).

(n) Trade and other payables

These amounts represent liabilities for goods and services provided to the Entity prior to the end of financial year, which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

(o) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in other income or other expenses.

(o) Borrowings (continued)

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

(p) Provisions

Provisions for legal claims and service warranties are recognised when: the Entity has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating deficits.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as a finance cost.

(q) Employee benefits

(i) Wages and salaries

Liabilities for short-term employee benefits including wages and salaries, non-monetary benefits and profit-sharing bonuses due to be settled within 12 months after the end of the period are measured at the amount expected to be paid when the liability is settled and are recognised in other payables. Liabilities for non-accumulating sick leave are recognised when the leave is taken and is measured at the rates paid or payable.

(ii) Annual leave and sick leave

The liability for employee benefits such as annual leave are measured at the amount expected to be paid when the liability is settled. Regardless of the expected timing of settlements, provisions made in respect of employee benefits are classified as a current liability, unless there is an unconditional right to defer the settlement of the liability for at least 12 months after the reporting date, in which case it would be classified as a non-current liability.

(iii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows. Regardless of the expected timing of settlements, provisions made in respect of employee benefits are classified as a current liability, unless there is an unconditional right to defer the settlement of the liability for at least 12 months after the reporting date, in which case it would be classified as a non-current liability.

(r) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case, it is recognised as part of the cost acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(s) Comparative amounts

Comparative figures have been reclassified and repositioned in the financial statement, where necessary, to conform with the basis of presentation and classification used in the current year.

Assets

Accounting policy - continued

(t) New standards and interpretations not yet adopted.

AASB 9 Financial Instruments - December 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 13 Fair Value Measurement - September 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 1053 Application of Tiers of Australian Accounting Standards - June 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2013)

AASB 1054 Australian Additional Disclosures - May 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Interpretation 2 Members' Shares in Co-operative Entities and Similar Instruments - May 2011 (Compilation)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Note 2. Disaggregated information

| | bhical | |
|--|--------|--|
| | | |
| | | |

| | | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
|---------|-----------------------------------------------------|-----------|-----------|--------|---------|-----------|-----------|
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| | Australia | 4,329,408 | 4,374,410 | 79,604 | 107,385 | 3,150,196 | 3,026,816 |
| | Asia | - | - | - | - | - | - |
| | US/Canada | - | - | - | - | - | - |
| | Unallocated | - | | | - | - | <u> </u> |
| | = | 4,329,408 | 4,374,410 | 79,604 | 107,385 | 3,150,196 | 3,026,816 |
| | | | | | | | |
| | | | | Notes | | 2011 | 2010 |
| | | | | | | \$ | \$ |
| Note 3. | Trading income | | | | | | |
| | Sale of goods | | | | | 3,302,881 | 3,405,097 |
| | Rendering of services | | | | | 269,612 | 253,348 |
| | | | | | = | 3,572,493 | 3,658,445 |
| Note 4. | Investment revenue and income | | | | | | |
| | Interest | | | | | 122,713 | 108,734 |
| | Total investment revenue | | | | _ | 122,713 | 108,734 |
| | | | | | = | | |
| Note 5. | Other revenue | | | | | | |
| | UNE Fees | | | | | 314,560 | 314,579 |
| | Rent | | | | | 275,386 | 258,709 |
| | Other revenue | | | | _ | 44,256 | 33,943 |
| | | | | | = | 634,202 | 607,231 |
| Note 6. | Employee related expenses | | | | | | |
| | Salaries | | | | | 1,545,352 | 1,573,059 |
| | Contribution to funded superannuation and pensio | n schemes | | | | 148,447 | 139,813 |
| | Payroll tax | | | | | 73,814 | 74,817 |
| | Worker's compensation | | | | | 14,777 | 13,526 |
| | Annual & long service leave | | | | | (11,431) | (37,797) |
| | Other (Allowances, penalties and fringe benefits ta | ıx) | | | _ | 11,402 | 8,938 |
| | Total employee related expenses | | | | _ | 1,782,361 | 1,772,356 |
| | | | | | - | | |

Revenue

Results

| | | Notes | 2011 | 2010 |
|----------|---------------------------------------------------|--------------------------------------------------------|-----------|-----------|
| Note 7 | Depreciation and amortisation | | \$ | \$ |
| Note 7. | Depreciation and amortisation | | | |
| | Plant and Equipment | | 91,466 | 144,296 |
| | Motor Vehicles | | 3,047 | 3,048 |
| | Total depreciation | | 94,513 | 147,344 |
| | Amortisation | | 0 1,010 | , |
| | Leasehold improvements | | 41,541 | 30,411 |
| | Total amortisation | | 41,541 | 30,411 |
| | Total amortioation | | 11,011 | 00,111 |
| | Total depreciation and amortisation | | 136,054 | 177,755 |
| Note 8. | Repairs and maintenance | | | |
| | Plant/furniture/equipment | | 118,754 | 75,696 |
| | Total repairs and maintenance | | 118,754 | 75,696 |
| Note 9. | Impairment of assets | | | |
| | Bad Debts | | 1,293 | - |
| | Doubtful debts | | (788) | 1,935 |
| | Total impairment of assets | | 505 | 1,935 |
| Note 10. | Other expenses | | | |
| | Inventory Used | | 1,459,480 | 1,544,646 |
| | Cleaning and materials | | 68,476 | 64,432 |
| | Advertising | | 49,327 | 30,438 |
| | Security | | 39,208 | 37,220 |
| | Utilities | | 167,561 | 131,301 |
| | Rent | | 97,230 | 99,398 |
| | Insurance | | 31,728 | 33,548 |
| | Other Expenditure | | 299,120 | 298,299 |
| | Total other expenses | | 2,212,130 | 2,239,282 |
| Note 11. | Cash and cash equivalents | 1(g) | | |
| | Cash on hand | | 11,760 | 12,160 |
| | Cash at bank | | 298,995 | 202,826 |
| | At call investments | | 1,861,681 | 1,858,859 |
| | Total cash and cash equivalents | | 2,172,436 | 2,073,845 |
| | (a) Reconciliation to cash at the end of the ye | ar | | |
| | The above figures are reconciled to cash at the e | end of the year as shown in the cash flow statement as | follows: | |
| | Balances as above | | 2,172,436 | 2,073,845 |
| | Less: Bank Overdrafts | | | - |
| | Balance per cash flow statement | | 2,172,436 | 2,073,845 |
| | (b) Cash on hand | | | |
| | These are non-interest bearing. | | 11,760 | 12,160 |

(c) Deposits as call

The deposits are bearing floating interest rates between 4.27% and 6.5% (2010 - 3.5% and 6.5%). These deposits have an average maturity of 87 days.

| | | Notes | 2011 \$ | 2010 \$ |
|----------|------------------------------------------|-------|------------|------------|
| Note 12. | Receivables | | | |
| | Current | | | |
| | Trade and Other Debtors | | 71,404 | 49,730 |
| | Less: Provision for impaired receivables | 1(h) | (1,148) | (1,935) |
| | Total receivables | | 70,256 | 47,795 |

(a) Impaired receivables

As at 31 December 2011 current receivables of the entity with a nominal value of \$1,148 (2010: \$1,935) were impaired. The amount of the provision was \$1,148 (2010: \$1,935).

The ageing of these receivables is as follows:

| 3 to 6 months | 1,148 | 1,935 |
|---------------|-------|-------|
| Over 6 months | - | - |
| | 1,148 | 1,935 |

As of 31 December 2011, trade receivables of \$3,703 (2010: \$4,639) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these receivables is as follows:

| 3 to 6 months | 3,703 | 2,509 |
|---------------------------------------------------------------------|-------|---------|
| Over 6 months | - | 2,130 |
| | 3,703 | 4,639 |
| Movements in the provision for impaired receivables are as follows: | | |
| As at 1 January | 1,935 | 4,968 |
| Provision for impairment recognised during the year | (787) | (3,033) |
| Receivables written off during the year as uncollectible | - | - |
| | 1,148 | 1,935 |

The creation and release of the provision for impaired receivables has been included in 'other expenses' in the income statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The other amounts within receivables do not contain impaired assets and are not past due. Based on credit history, it is expected that these amounts will be received when due.

| Note 13. Inventories | 1(i) | | |
|---------------------------------|---------------|---------|---------|
| Current | | | |
| Stock on hand | | 271,166 | 248,427 |
| Less: Provision for stock write | te-down | (4,219) | (5,095) |
| Total current inventories | | 266,947 | 243,332 |
| Note 14. Other financial assets | 1(j) | | |
| Non-current | | | |
| Available for sale | | 500 | 500 |
| Total non-current other fina | ancial assets | 500 | 500 |

Services UNE Limited ABN 29 065 648 419 2011 Financial Statements

Notes to the financial statements 31 December 2011 (continued)

| | | | | (continuou) |
|----------|------------------------------------------------------------|-----------------------------------------|----------------|-------------------|
| | | Notes | 2011 | 2010 |
| | | | \$ | \$ |
| Note 15. | Other non-financial assets | | | |
| | Current | | | |
| | Accrued Income | | - | - |
| | Prepaid Expenses Total current other non-financial assets | | 1,238 1,238 | 35,340 35,340 |
| | Total current other non-infancial assets | | 1,230 | 33,340 |
| Note 16. | Property, plant and equipment | | | |
| | Plant and equipment - At cost | | 1,256,194 | 1,177,559 |
| | Less: Accumulated depreciation | | (1,098,856) | (1,007,390) |
| | | | 157,338 | 170,169 |
| | | | | |
| | Motor Vehicles – At cost | | 35,278 | 35,278 |
| | Less: Accumulated depreciation | | (34,231) | (31,184) 4,094 |
| | | | 1,047 | 4,034 |
| | Leasehold improvements - At cost | | 581,729 | 511,495 |
| | Less: Accumulated depreciation | | (126,295) | (84,754) |
| | | | 455,434 | 426,741 |
| | | | | 201.001 |
| | Total Property Plant & Equipment | | 613,819 | 601,004 |
| | Reconciliation | | | |
| | Reconciliations of the carrying amounts for each class | ss of property, plant and equipment are | | |
| | set out below: | | 2011 | 2010 |
| | | | \$ | \$ |
| | Plant and Equipment | | | |
| | Carrying amount at beginning of year | | 170,169 | 217,792 |
| | Additions Disposals | | 78,635 | 96,673 |
| | Depreciation Depreciation | | (91,466) | (144,296) |
| | Carrying amount at end of year | | 157,338 | 170,169 |
| | , , | | | - |
| | Motor vehicles | | | |
| | Carrying amount at beginning of year | | 4,094 | 7,142 |
| | Additions | | - | - |
| | Disposals Depreciation | | (3,047) | (2.049) |
| | Carrying amount at end of year | | 1,047 | (3,048) 4,094 |
| | carrying amount at one or your | | | 1,001 |
| | Leasehold improvements | | | |
| | Carrying amount at beginning of year | | 426,741 | 238,302 |
| | Additions | | 70,234 | 218,850 |
| | Disposals | | - | - |
| | Depreciation | | (41,541) | (30,411) |
| | Carrying amount at end of year | | 455,434 | 426,741 |
| Note 17. | Intangible assets | 1(m) | | |
| | Australia Post Licence – At cost | | 25,000 | 25,000 |
| Note 18. | Trade and other payables | | | |
| | Current | | | |
| | Trade Payables | | 070.040 | 000 000 |
| | Trade Fayables | | 270,848 | 220,032 |

| | | Notes | 2011 \$ | 2010 \$ |
|-----------|------------------------------------------------------------------------------|-------|------------------|----------------|
| Note 19. | Provisions | 1(q) | | |
| 11010 101 | Current provisions expected to be settled within 12 months | 1(4) | | |
| | Employee benefits | | | |
| | Annual leave | | 76,143 | 73,692 |
| | Long service leave | | 18,488 | 18,484 |
| | Subtotal | | 94,631 | 92,176 |
| | Current provisions expected to be settled after more than 12 months | | | |
| | Employee benefits | | | |
| | Annual leave | | 5,483 | 11,657 |
| | Long service leave | | 17,935 | 17,686 |
| | Subtotal | | 23,418 | 29,343 |
| | Total Current Provision | | 118,049 | 121,519 |
| | Summary movements current provisions Movements in the Provision Account are: | | | |
| | Carrying amount at start of year Current year movement in provision | | 121,519 | 159,192 |
| | - Annual Leave | | (3,723) | (4,306) |
| | - Long Service Leave | | 253 | (33,367) |
| | Carrying amount at end of year | | 118,049 | 121,519 |
| | Non-current provisions Employee benefits | | | |
| | Long service leave | | 5,407 | 8,977 |
| | Total non-current provision | | 5,407 | 8,977 |
| | Summary movements non-current provisions | | | |
| | Movements in the Provision Account are: | | | |
| | Carrying amount at start of year | | 8,977 | 9,101 |
| | Current year movement in provision | | (0.570) | (104) |
| | - Long Service Leave Carrying amount at end of year | | (3,570) 5,407 | (124) 8,977 |
| | carrying amount at end or year | | 3,407 | 0,377 |
| | Total provisions | | 123,456 | 130,496 |
| | Employee Leave Provisions | | | |
| | Opening balance at 1 January | | 130,496 | 168,293 |
| | Additional provisions raised during the year | | - | 83,381 |
| | Amounts used | | (7,040) | (121,178) |
| | Unused amounts reversed during the year | | - | - |
| | Balance at 31 December | | 123,456 | 130,496 |
| Note 20. | Reserves and retained surplus | | | |
| | Retained surplus | | | |
| | Movements in retained surplus were as follows: | | | |
| | Retained surplus at 1 January | | 2,676,288 | 2,568,902 |
| | Net operating surplus / (deficit) for the year | | 79,604 | 107,386 |
| | Retained Surplus at 31 December | | 2,755,892 | 2,676,288 |

Note 21. Economic Dependency

Under the present structure the company is dependent upon the continued support of the University of New England.

Note 22. Key management personnel disclosures

(a) Names of responsible persons

The following persons were responsible persons and executive officers for all or part of the year to the reporting dates:

Directors

Roderick Watt

Geoff Allen

Peter Enlund

Sue Nelson

Jennifer Miller

Executive Officers

Simon Paul - Chief Executive Officer

(b) Remuneration of Board Members and Executives

The Directors of the company act in an honorary capacity and receive no benefits or fees for their services as Directors.

The Directors did not receive benefits and fees from a related body corporate.

Remuneration of Board Members

| _ | No. | No. |
|------------------------------------------------------------------------------------------------------------------|---------|---------|
| Nil to \$9,999 | 5 | 5 |
| Aggregate Remuneration of Board Members | \$'000 | \$'000 |
| Total Aggregate Remuneration | | |
| = - Total Aggregate Hemunoration | | |
| Remuneration of executive officers | No. | No. |
| \$140,000 to \$149,999 | 1 | 11 |
| _ | 1 | 1 |
| The totals of remuneration paid to key management personnel (KMP) of the Company during the year are as follows: | | |
| | \$ | \$ |
| Key Management Personnel Compensation | 144,539 | 147,038 |

Note 23. Remuneration of auditors

During the year, the following fees were paid for services provided by the auditor.

Assurance services

1. Audit services

Fees paid to The Audit Office of NSW:

Audit and review of financial reports and other audit work under the *Public Finance and Audit Act, 1983* and the *Corporations Act 2001*.

| Total remuneration for audit services | 22,640 | 22,500 |
|---------------------------------------|--------|--------|

Note 24. Contingencies

At balance date, no contingent liabilities or contingent assets of a material nature to Services UNE Limited had been identified other than a Bank Guarantee from the National Australia Bank for \$20,000 in favour of Road Show Film Distributors for deposit for supply of films.

22,640

22,500

| 2011 | 2010 |
|------|------|
| \$ | \$ |

Note 25. Commitments

(a) Capital Commitments

There were no commitments for Capital Expenditure at 31 December 2011, (2010: Nil).

(b) Lease Commitments

(i) Operating Leases

| Within one year | 108,096 | 105,482 |
|---------------------------------------------------|---------|---------|
| Later than one year but not later than five years | 233,850 | 333,090 |
| Later than five years | - | - |
| Total operating leases | 341,946 | 438,572 |

On 3 February 2010 the company exercised an option over the lease of the cinema for a further five years. The operating lease commitments associated with this option have been included above.

(ii) Finance Leases

There were no commitments for Finance Leases at 31 December 2011, (2010: Nil).

| Total lease commitments | 341,946 | 438,572 |
|-------------------------|---------|---------|
| - | 011,010 | 100,072 |

No lease arrangements, existing as at 31 December 2011, contain contingent rental payments, purchase options, escalation clauses or restrictions imposed by lease arrangements including dividends, additional debt or further leasing.

(c) Other expenditure commitments

Any outstanding orders as at 31 December 2011 have been taken up as an accrual, where the goods or services were received prior to 31 December 2011.

The Entity had no outstanding contracts for operating expenditure at 31 December 2011.

(d) Remuneration commitments

There are no remuneration commitments for senior executives other than the normal employment contract provisions available to general staff under workplace agreements.

Note 26. Related parties

(a) Parent entities

The ultimate parent entity within the group is the University of New England.

(b) Subsidiaries

The entity does not have any interest in a subsidiary.

(c) Key management personnel

Disclosures relating to directors and specified executives are set out in note 22.

(d) Transactions with related parties

Transactions with related parties are on normal terms no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

| | 2011 | 2010 |
|--------------------------------|-----------|-----------|
| Transactions during the period | \$ | \$ |
| University of New England | | |
| UNE - Commercial transactions | 225,508 | 115,868 |
| UNE Support | 346,016 | 346,016 |
| Payments made | (202,035) | (260,911) |
| Net | 369,489 | 200,973 |
| With other related parties | | |
| Income received | 25,446 | 8,629 |
| Payments made | (15,074) | - |
| Net | 10,372 | 8,629 |

Outstanding balances

The following balances are outstanding at the reporting date in relation to transactions with related parties:

University of New England

| Receivables Payables | 20,733 33,237 | 17,950 15,619 |
|----------------------------------------|------------------|------------------|
| With other related parties Receivables | 1,704 | 1,395 |

(e) Guarantees

Payables

There have been no guarantees given.

(f) Terms and conditions

Related party outstanding balances are unsecured and have been provided on interest-free terms.

(g) Watson McNamara and Watt

Watson McNamara and Watt have undertaken work for the Company as the continuing appointed solicitor. Mr R. J. Watt, a Director of Services UNE Ltd is a partner with that firm.

Note 27. Reconciliation of operating result after income tax to net cash flows from operating activities

| | 2011 | 2010 |
|------------------------------------------------------------|----------|----------|
| | \$ | \$ |
| Operating surplus / (deficit) for the period | 79,604 | 107,385 |
| Depreciation and amortisation | 136,054 | 177,755 |
| Provision for impaired receivables and inventory | (1,663) | (3,565) |
| Net (gain) / loss on sale of non-current assets | • | - |
| Increase/(Decrease) in Payables and Prepaid Income | 50,816 | (47,569) |
| Increase/(Decrease) in Provision for Employee Entitlements | (7,040) | (37,797) |
| (Increase)/Decrease in Receivables and Prepaid Expenses | 12,428 | 294,144 |
| (Increase)/Decrease in Inventories | (22,739) | 12,355 |
| Net cash provided by / (used in) operating activities | 247,460 | 502,708 |

Note 28. Events subsequent to reporting period

There are no reportable events occuring after balance date.

Note 29. Financial risk management

The economic entity's accounting policies, including the terms and conditions of each class of financial asset and financial liability, both recognised and unrecognised at balance date, are as follows:

(a) Market Risk

(i) Terms and conditions

| Recognised Financial Instruments | Balance Sheet Note | Accounting Policies | Terms and Conditions |
|----------------------------------|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| Financial Assets | | | |
| Receivables | 12 | Receivables are carried at nominal amounts due less any provision for impairment | Accounts Receivable credit terms are 30 days |
| Deposits At Call | 11 | Term Deposits are stated at cost | Bank Call Deposits interest rate is determined by the official Money Market |
| Term Deposits | 11 | Term Deposits are stated at cost | Term deposits are for a period of up to one year. Interest rates are between 4.27% and 6.5%. Average maturity of 87 days. |
| Financial Liabilities | | | |
| Borrowings | | No borrowings were taken up in 2011. | |
| Creditors and Accruals | 18 | Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not invoiced to the economic entity. | Creditors are normally settled on 30 day terms |

(ii) Foreign exchange risk

The economic entity undertakes certain transactions denominated in foreign currencies. These transactions expose the economic entity to exchange rate fluctuations.

The entity recognises all transactions, assets and liabilities in Australian dollars only, it has minimal exposure to foreign exchange risk.

(ii) Price risk

The economic entity has no direct exposure to equity securities or commodity price risk.

(iv) Cash flow and fair value interest rate risk

The economic entity invests in term deposits with various financial institutions and is exposed to interest rate risk arising from normal interest rate variations.

The entity interest rate risk arises primarily from investments in long term interest bearing financial instruments, due to the potential fluctuation in interest rates. In order to minimise exposure to this risk, the entity invests in a diverse range of financial instruments with varying degrees of potential returns.

(v) Summarised sensitivity analysis

The table on the last page summarises the sensitivity of the economic entity's financial assets and liabilities to interest rate risk.

(b) Credit Risk

Credit risk is the risk of financial loss, arising from another party, to a contract or financial position failing to discharge a financial obligation thereunder. The Economic Entity's maximum exposure, to credit rate risk, is represented by the carrying amounts of the financial assets included in the statement of financial position.

(c) Liquidity Risk

Liquidity risk refers to the risk that, as a result of operational liquidity requirements, the entity:

- will not have sufficient funds to settle a transaction on the due date

Financial risk management (continued)

- will be forced to sell financial assets at a value which is less than their worth
- may be unable to settle or recover a financial asset at all

The Board monitors the actual and forecast cash flow of the economic entity on a regular basis, ensuring that sufficient cash reserves are held to meet the ongoing operations and obligations of the economic entity as they fall due.

| 31 December 2011 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|------------------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|--------------|-----------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash & cash equivalents | 4.69 | 298,995 | | | | 11,760 | 310,755 |
| Investments-Term Deposits | 5.65 | | 1,861,681 | | | | 1,861,681 |
| Receivables & other non-financial assets | | | | | | 70,256 | 70,256 |
| Unlisted shares | | | | | | 500 | 500 |
| Total Financial Assets | | 298,995 | 1,861,681 | | | 82,516 | 2,243,192 |
| Financial Liabilities | | | | | | | |
| Borrowings | | | - | - | | | - |
| Payables | | | | | | 270,848 | 270,848 |
| Other Amounts Owing | | | | | | - | - |
| Total Financial Liabilities | | | - | - | | 270,848 | 270,848 |
| Net Financial Assets(Liabilities) | | 298,995 | 1,861,681 | - | | (188,332) | 1,972,344 |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Average Interest Rate | Variable Interest Rate | Lass than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|--------------|-----------|
| | %} | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash and cash equivalents | 4.33 | 202,826 | | | | 12,160 | 214,986 |
| Investments - Term Deposits | 5.59 | | 1,858,859 | | | | 1,858,859 |
| Receivables | | _ | | | | 47,795 | 47,795 |
| Unlisted shares | | | | | | 500 | 500 |
| Total Financial Assets | | 202,826 | 1,858,859 | | | 60,455 | 2,122,140 |
| Financial Liabilities | | | | | | | |
| Barrowings | - | | - | - | | | - |
| Payables | - | | | | | 220,032 | 220,032 |
| Other Amounts Owing | | | | | | - | - |
| Total Financial Liabilities | | | - | - | | 220,032 | 220,032 |
| Net Financial Assets(Liabilities) | | 202,826 | 1,858,859 | - | | (159,577) | 1,902,108 |

(d) Net Fair Values of Financial Assets and Liabilities

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Entity is the current bid price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. The Entity uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date. Quoted market prices or dealer quotes for similar instruments are used for long-term debt instruments held. Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows. The fair value of forward exchange contracts is determined using forward exchange market rates at the balance date.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

Financial risk management (continued)

Due to the short-term nature of the current receivables, their carrying value is assumed to approximate their fair value and based on credit history, it is expected that the receivables that are neither past due nor impaired will be received when due.

The carrying amounts and aggregate net fair values of financial assets and liabilities at balance date are:

| | Carryin | g Amount | Fair | Value |
|-----------------------------|-----------|-----------|-----------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Financial assets | | | | |
| Cash and cash equivalents | 2,172,436 | 2,073,844 | 2,172,436 | 2,073,844 |
| Receivables | 70,256 | 47,795 | 70,256 | 47,795 |
| Other financial assets | 500 | 500 | 500 | 500 |
| Total financial assets | 2,243,192 | 2,122,139 | 2,243,192 | 2,122,139 |
| Financial liabilities | | | | |
| Payables | 270,848 | 220,032 | 270,848 | 220,032 |
| Total financial liabilities | 270,848 | 220,032 | 270,848 | 220,032 |

Services UNE Limited ABN 29 065 648 419 2011 Financial Stetements Notes to the financial statements 31 December 2011 (continued)

Financial risk management (continued)

Summarised sensitivity analysis

The following table summarises the sensitivity of the Entity's financial assets and financial liabilities to interest rate risk, foreign exchange risk and other price risk.

| 31 December 2011 | Carrying | | Interest rate risk | ate risk | | | Foreign exchange risk | hange risk | | | Other price risk | ice risk | |
|-----------------------------|-----------|----------|--------------------|----------|--------|---------|-----------------------|------------|--------|--------|------------------|----------|--------|
| | amount | -1% | 9, | +1% | % | -10% | % | +10% | % | %1- | % | +1% | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | € | €9 | €9 | 89 | € | ₩ | € | € | φ, | € | € | € | € |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 310,755 | (3,108) | (3,108) | 3,108 | 3,108 | N/A | N/A | N/A | N/A | | N/A | N/A | N/A |
| Investments-Term Deposits | 1,861,681 | (18,617) | (18,617) | 18,617 | 18,617 | A/N | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Receivables | 70,256 | | | | | , | , | 1 | • | | | | • |
| Listed Shares | 200 | | | | | ******* | - | | | | | | |
| Total Financial Assets | 2,243,192 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | 1 | 1 | | 1 | • | | | | | | | | |
| Payables | 270,848 | | | | | | | | | | | | |
| Other Amounts Owing | • | | -1-1 | | | | | | | | | | |
| Total Financial Liabilities | 270,848 | | | | | | | | | | | | |
| Total increase / (decrease) | 1,972,344 | 1 | 1 | - | 1 | 1 | - | - | • | 1 | 1 | • | • |

| follows: |
|----------|
| as fol |
| ır are a |
| year |
| snc |
| previ |
| the |
| ₽ |
| figures |
| arative |
| Comp |

| 21 December 2010 | 20,000 | | Interest rate risk | ate risk | | | Foreign exchange risk | hange risk | | | Other price risk | ice risk | |
|-----------------------------|-----------|----------|--------------------|----------|---------|--------|-----------------------|------------|--------|--------|------------------|----------|----------|
| ol Decelloel 2010 | amount | %t- | % | +1% | % | -10% | % | +10% | %(| -1% | 9 | +1% | <u>%</u> |
| | r | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | ↔ | 89 | 8 | 89 | 69 | 69 | 9 | \$ | €9 | € | € | 89 | 69 |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 214,987 | (2,150) | (2,150) | 2,150 | 2,150 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Investments - Term Deposits | 1,858,859 | (18,589) | (18,589) | 18,589 | 18,589 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Receivables | 47,795 | | | | | • | 1 | , | , | | | | |
| Listed Shares | 200 | | | | | | | | | | | | |
| Total Financial Assets | 2,122,141 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | 1 | 1 | | ı | 1 | | | | | | | | |
| Creditors | 220,032 | | | | | | | | | | | | |
| Other Amounts Owing | 1 | | | | ******* | | | | | | | | |
| Total Financial Liabilities | 220,032 | | | | | | | | | | | | |
| Total increase / (decrease) | 1,902,109 | • | ı | 1 | 1 | 1 | 1 | 1 | • | 1 | 1 | • | 1 |

END OF THE AUDITED FINANCAIL STATEMENTS

UNE Foundation Ltd



ABN: 77 094 834 107 Annual Financial Report for the year ended 31 December 2011



INDEPENDENT AUDITOR'S REPORT

UNE Foundation Limited

To Members of the New South Wales Parliament

I have audited the accompanying financial statements of UNE Foundation Limited (the Company), which comprise the statements of financial position as at 31 December 2011, the statements of comprehensive income, the statements of changes in equity and the statements of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the director's declaration.

Auditor's Opinion

In my opinion, the financial statements:

- are in accordance with the Corporations Act 2001, including:
 - giving a true and fair view of the Company's financial position as at 31 December 2011 and its performance for the year ended on that date
 - complying with Australian Accounting Standards and the Corporations Regulations 2001
- are in accordance with section 41B of the *Public Finance and Audit Act 1983* (the PF&A Act) and the Public Finance and Audit Regulation 2010.

My opinion should be read in conjunction with the rest of this report.

Directors' Responsibility for the Financial Statements

The directors of the Company are responsible for the preparation of the financial statements that give a true and fair view in accordance with Australian Accounting Standards, the PF&A Act and the *Corporations Act 2001* and for such internal controls as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does not provide assurance:

- about the future viability of the Company
- that they have carried out their activities effectively, efficiently and economically
- about the effectiveness of their internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision
 of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South
 Wales are not compromised in their role by the possibility of losing clients or income.

I confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of the Company on 14 March 2012, would be in the same terms if provided to the directors as at the date of this auditor's report.

Steven Martin

Director Financial Audit Services

23 March 2012 SYDNEY

UNE FOUNDATION LIMITED

Directors Report

The Directors present their report for the financial year ended 31 December 2011 and the Auditors Report thereon.

Directors

The following persons were Directors of the Company during the whole of the years and up to the date of this report:

Dr Geoffrey Fox (Chairman)
Professor James Barber
Mr Paul Barratt
Dr Laurie Piper
Mr Geoff Gorrie
Mr Matthew Irwin
Ms Kerrie Murphy

The following Directors were appointed during the year and continues in office at the date of this report:

Ms Caroline Ralph - appointed 27 September 2011 Ms Janine Wilson - appointed 27 September 2011

The following directors held office during the year until the date of their resignation:

Mrs Margaret Roberts - resigned 28 April 2011 Professor Deborah Ralston - resigned 01 April 2011

Information on Directors

Dr Geoffrey Fox (Chairman)

BRurSc (Hons) (UNE) MA (ANU) PhD (UNE)

Dr Geoffrey Fox has served as Chairman of the Board since 27 August 2008.

Geoff is an agricultural economist with thirty-six years' experience in international development in East Asia/Pacific and countries of Eastern Europe and the former Soviet Union. He worked for the World Bank for 27 years, culminating his career as Director of Rural Development and Natural Resource Management for the East Asia and Pacific Region. His work focused on the formulation of rural policy and strategy, program development and project implementation.

Upon returning to Australia in 2000, he consulted for Australia's overseas aid agency, AusAID; and then joined the staff full-time in 2004 as Principal Adviser, Rural Development and the Environment. As a member of the Principal Advisers' multi-sectoral team, he supported AusAID management developing and implementing Australia's overseas aid program.

Since 2008, he has been raising cattle on his property close to Armidale. In August 2010 he was appointed a member of the the University of New England Council. In 2011 he was appointed a Director of the Agricultural Business Research Institute.

Appointed a Director of UNE Foundation Ltd on 26 February 2008.

Special responsibilities: Chairman of the Board since 27 August 2008; Chairman of Investment Committee.

Professor James Barber

BSocSc (RMIT) BA(Hons) PhD (Adelaide)

Professor Barber is Vice-Chancellor and CEO of the University of New England and took up this position in February 2010. Previously he was Deputy-Vice Chancellor at the Royal Melbourne Institute of Technology (RMIT) University in Melbourne and was also interim President and Chief Executive Officer of RMIT Vietnam in 2009.

He has been a Company Director on a number of national bodies, including Open Universities Australia (Australia's leading provider of fee-paying online degree programs), Jesuit Social Services Australia and Graduate Careers Australia.

Professor Barber has held senior executive positions in the higher education sector, as well as that of Reader and then Professor of Social Work (La Trobe University and the University of Tasmania), Professor of Social Administration (Flinders University) and Dean of Social Work and Chair of Single Department Faculties (University of Toronto).

Professor Barber has significant education experience in Australia and overseas. He is committed to continuing the important contribution of UNE as a regional university in providing access to education, and also in driving economic prosperity and enhancing the morale, culture and identity of this region. Throughout his career his research interests have focussed on experimental psychology, drug addiction, child welfare and evidence-based social policy.

Appointed a Director of UNE Foundation Ltd on 4 February 2010.

Special responsibilities: None

Mr Paul Barratt

BSc (Hons) (UNE) BA (ANU) FAICD FCDA

Paul Barratt joined the Department of Defence in 1966. He spent the next 25 years of his career in the Commonwealth Public Service, mainly in areas relating to resources, energy and international trade, becoming Deputy Secretary of the Department of Trade and Resources (1978-85); Special Trade Representative for North Asia (1985-88); and Deputy Secretary in the Department of Foreign Affairs and Trade (1988-91).

In 1992 he became Executive Director of the Business Council of Australia, a body consisting of the Chief Executive Officers of about 90 of the 100 largest companies in Australia.

In 1996 he returned to the Public Service, becoming Secretary to the Departments of Primary Industries and Energy (1996-98) and Defence (1998-99).

In 1997 he received a Distinguished Alumni Award from the University of New England. In 1999 he was made an Officer in the General Division of the Order of Australia for service to public administration, public policy development, business and international trade

He now runs his own consulting business, and is a director of Australia 21, a non-profit company dedicated to stimulating research and development on issues of strategic importance to Australia in the 21st century.

Appointed a Director of UNE Foundation Ltd on 5 September 2006.

Special responsibilities: None

Dr Laurie Piper

BRurSc (UNE) PhD (Edin) FAICD FTSE

Dr Piper is an animal breeding consultant and Honorary Research Fellow at CSIRO Livestock Industries. He is a Fellow of the Australian Institute of Company Directors, the Australian Academy of Technological Sciences and Engineering, the Australasian Association for Animal Breeding and Genetics and the Australian Society of Animal Production. Previous appointments include Board membership of Merinotech Australia Pty Ltd, the Queensland Sheep and Wool Institute and CEO of the Cooperative Research Centre for Premium Quality Wool, the University of New England Council and Agribusiness Research Institute.

His training and expertise is in genetics and animal breeding. He has worked as a research scientist/research manager in the wool and beef industries for the last 49 years and in more recent times has become involved in aquaculture genetics.

Appointed a Director of UNE Foundation Ltd 25 March 2009.

Special responsibilities: None

Mr Matthew Irwin

MCom(Finance) BAgEc(Hons) UNE

Matthew is Group Business Reviews Manager for Leighton Holdings, reviewing the financial performance of all projects in the Leighton Group to ensure consistency with the Group's core values. Prior to this, Matthew held senior roles with Transfield Services, including Chief Executive, Investments and Chief Financial Officer. Matthew has also been a Director of Transfield Services Infrastructure Fund. He has over 20 years experience in senior positions in finance, administration and banking.

Appointed a Director of UNE Foundation Ltd on 12 May 2009.

Special responsibilities: Member of the Investment Committee

Professor Deborah Ralston

BEc, DipFinMgmt, MEc (UNE), PhD (Bond), FAICD, FAIBF, FCPA

Deborah Ralston is a Professor of Finance at Monash University and is the Director of the Australian Centre for Financial Studies. She was formerly Pro Vice-Chancellor and Professor of Finance at the University of Canberra and has held a number of other senior appointments.

Deborah's research interests include financial regulation, the strategy and management of financial institutions and regional economic development. She has published widely in these areas. Deborah is a Fellow of the Financial Services Institute of Australasia (Finsia), the Australian Institute of Company Directors, and CPA Australia. She is also a Director of the listed mortgage broking company, Mortgage Choice.

Appointed a Director of the Company on 12 May 2009.

Ceased as a director on 01 April 2011

Special responsibilities: Member of the Investment Committee

Mr Geoff Gorrie

BEc BA (ANU) BSc DipEd (UNE) PSM

Geoff Gorrie has a long history in agricultural policy and programs, food policy, regional development and natural resources management at Australian Government level as well as extensive experience in change management and administration. He was involved in the implementation of food regulation reforms, water reform policies, water management in the Murray Darling Basin, the establishment of the Regional Forest Agreements and the Decade of Landcare which led into the establishment of the Natural Heritage Trust.

Geoff is Chair of the Boards of Seafood Services Ltd and Australian Forestry Standard Ltd. He is a Director of Australia 21 and is a member of the Serco Advisory Board. He has held directorships with Safe Food Production Queensland, the Australian Wine and Brandy Corporation, the Australian Wheat Board, AWB Ltd, the Wheat Export Authority, Landcare Australia Ltd, the Forests and Wood Products Research and Development Corporation, the Australian Wool Research and Promotion Organisation and the Woolmark Company. He was Commonwealth Commissioner on the Murray Darling Basin Commission between 1994 and 1998, Chair of the National Land and Water Resources Audit Advisory Council between 2003 and 2008, and a Director of the Co-operative Research Centre on Biosecurity.

Geoff has a very high affinity with rural Australia - he was born in Gulgong, grew up in Binnaway and then attended high school in Bathurst and went on to university in Armidale and Canberra. From the mid 1970s Geoff's public sector work dealt with aspects of rural and regional Australia.

Geoff was awarded the Public Service Medal on Australia Day 2002. He retired as Deputy Secretary of the Australian Government Department of Agriculture, Fisheries and Forestry in January 2003.

Appointed a Director of UNE Foundation Ltd on 12 May 2009.

Special responsibilities: None

Mrs Margaret Roberts

Muswellbrook Country Women's Association (CWA) president Mrs Margaret Roberts was the first Upper Hunter woman appointed to the top job - the CWA State President. At the time of her election in 2007, she was in the unprecedented position of holding three CWA posts: that of Muswellbrook branch president, Hunter River Group president and State president. Margaret has been a member of the Country Women's Association (CWA) of NSW since 1968 and during that time has held most positions at Branch and Group level.

In recognition of her commitment, Margaret was awarded Life Membership of the CWA of NSW in 2004, and inducted into the Muswellbrook Shire Hall of Fame in 2007.

Margaret grew up in the Gunnedah area and was both School Captain and Sports Captain in her final year of High School. She trained as a teacher in Sydney and taught in schools in NSW, England and Scotland. She now lives on a cattle-fattening property in Muswellbrook having lived previously on cattle and sheep properties in the Monaro and Northern Tablelands.

Appointed a Director of the Company on 12 May 2009.

Ceased as a director on 28 April 2011

Special responsibilities: None

Ms Kerrie Murphy

BA DipEd (USyd) MEd (UNE)

Kerrie Murphy has been in the education sector for many years, including Head of Department, Director of Curriculum and, for four years, Deputy Principal at St Catherine's School Waverly. In 2001, Kerrie became the Principal of the International Grammar School in Sydney until her retirement at the end of 2010.

She brings extensive industry experience to the Board together with proven leadership, strategic development and communication skills.

Kerrie has completed the Director's Training Course through the Australian Institute of Company Directors and has the ambition for the development of youth, driving culture change and building a climate of spirit and optimism.

Appointed a Director of UNE Foundation Ltd on 24 November 2010.

Special responsibilities: None

Ms Caroline Ralph

BComm BA Grad Dip Applied Finance (Finsia)

Caroline is an Investment Manager at New Zealand Trade & Enterprise, promoting investment opportunities, exports and trade across the Tasman. Prior to joining NZTE, Caroline worked at JPMorgan for six years as a relationship banker, looking after resources companies in Perth, superannuation funds in Melbourne and the New Zealand client base. Between 2000 and 2004, she was the research analyst for the JBWere Private Equity Fund.

Caroline has been involved in student mentoring through the Australian Business and Community Network. She completed an Advice Bank project with the Victorian State Library foundation and has been an active member of the Committee of Convocation at Melbourne University. She founded the Wine & Philosophy Club at Melbourne Business School.

Appointed a Director of UNE Foundation Ltd on 27 September 2011.

Special responsibilities: None

Janine Wilson
BSc (La Trobe), MBA (Melb.)

Janine is the Executive Director, Donor Services for the Australian Red Cross Blood Service (ARCBS), for whom she has worked since 2005. In this role, she manages about 2,000 staff in more than 100 blood donor centres across Australia, as well as leading the organisation's marketing function. She established the first national Customer Service function for ARCBS, which facilitates the consistent provision of blood components and products to over 300 Australian hospitals. Her leadership in marketing raised public awareness and education during the 2009 "Year of the Blood Donor".

Prior to joining the ARCBS, she worked at the New York Blood Centre in the area of Business Strategy and Development, as well as with McKinsey & Company as an Associate/Engagement Manager. Additionally, Janine spent four years in the field of Physiotherapy, based in Melbourne and London.

Janine has completed the Company Directors Course through the Australian Institute of Company Directors.

Appointed a Director of the Company on 27 September 2011.

Special responsibilities: None

Directors Meetings

The number of Directors Meetings and number of meetings attended by each of the directors of the company during the financial year are:

| Board | of | Directors |
|-------|----|------------------|
| Doard | v | Directors |

Dr Geoffrey Fox
Professor James Barber
Mr Paul Barratt
Dr Laurie Piper
Mr Geoff Gorrie
Mr Matthew Irwin
Professor Deborah Ralston
Mrs Margaret Roberts
Ms Kerrie Murphy
Ms Janine Wilson
Ms Caroline Ralph

| Board Meetings | | | |
|----------------|------------------|--|--|
| A B | | | |
| 5 | 5 | | |
| 3 | 5 | | |
| 5 | 5 5 | | |
| 4 | 5 | | |
| 3 | 5 | | |
| 4 2 | 5 2 2 5 | | |
| 2 | 2 | | |
| 2 5 | 2 | | |
| 5 | 5 | | |
| 1 | 1 | | |
| 1 | 1 | | |

A = Number of meetings attended

B = Number of meetings held during the time the director held office during the year

The entity's objectives are:

Short-term

To raise funds to be applied in the provision of money, property or benefits to the University in accordance with subclause (a); (as the objects of its constitution).

Long-term

To provide money, property or benefits to the University (being a fund, authority or institution covered by an Item in a table in Subdivision 30-B of the Tax Act):

- (i) for any purposes set out in the Item in the table in Subdivision 30-B of the Tax Act applicable to the University; or
- (ii) where the Item in the table in Subdivision 30-B of the Tax Act applicable to the University does not set out specific purposes, for purposes within the objects, functions and powers of the University, including but without limitation the provision of money, property or benefits to the University in or towards:
- (a) the provision of scholarships;
- (b) research;
- (c) teaching and learning

And to act as trustee of a charitable trust to be known as UNE Foundation or such other name as may from time to time be determined by the Company to be established to carry out and give effect to these objects

To achieve these objectives, the entity has adopted the following strategies:

- to actively seek donations through annual appeals and targeted personal visits to potential donors to fund scholarships, research and teaching & learning at UNE.
- to meet with or provide advice to persons making inquiry about leaving a bequest to UNE.
- to meet as a board of Directors to act as trustees of the UNE Foundation and, by a decision of quorum, administer or dispense of funds held in trust for particular donative purposes.

The board implemented an investment policy by engaging Myer Family Company to manage invested funds in two investment pools namely "Immediate" and "Perpetual". The Board receives reports on these investments at every meeting. The financial statements include cash flow narrative and, twice per annum, the University of New England seeks reimbursement of funds paid out on behalf of UNE Foundation for specific scholarship, prize or other purposes for which the funds were donated.

Income and expenditure is measured on year to date and total year data for the current and previous years. These financial statements presented to the Board include comprehensive explanatory notes against performance indicators.

Principal Activities

The principal activity of the company during the year was the provision of trustee services.

Review of Operations

During 2011, the company continued to operate as trustee of UNE Foundation and had no financial results.

Significant Changes in the State of Affairs

There have been no significant changes in the state of affairs of the company.

Matters Subsequent to the End of the Financial Year

The company is not aware of any matter or circumstance that has arisen since the end of the financial year that has significantly affected, or may significantly affect, the operations of the entity, the results of those operations, or the state of affairs in future financial years.

Likely Developments and Expected Results of Operations

There are no significant developments or changes in the Company's operations which have been proposed for the immediate future.

Environmental Regulation

The company is not subject to any significant Commonwealth, State or Local Government statutes and requirements related to environmental matters

Insurance of Officers

Directors and Officers insurance is provided for directors and officers under the University of New England global policies and no premium is apportioned to or paid by the UNE Foundation Limited.

Limited by Guarantee

The company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. There is only one class of member who has \$100 liability should the company be wound up. At 31 December 2011, the collective liability of members was \$900 (\$100 per member, maximum number of members is 9).

Legal proceedings on behalf of the Company

There were no legal proceedings brought against the company during the financial year. At the date of this report, the directors are not aware of any legal proceedings which have arisen since the end of the financial year and up to the date of this report.

Auditor's Independence Declaration

The Auditor's Independence Declaration as required under section 307C of the Corporations Act is set out on the next page and forms part of the directors' report for the financial year ended 31 December 2011.

Professor James Barber

/Director

The report is signed on behalf of the directors in accordance with a resolution of the directors made pursuant to the Corporations Act 2001.

Mr Paul Barratt Acting Chair - Director

16 March 2012

To the Directors UNE Foundation Limited

Auditor's Independence Declaration

As auditor for the audit of the financial statements of the year ended 31 December 2011, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit, and
- any applicable code of professional conduct in relation to the audit.

Steven Martin

Director, Financial Audit Services

14 March 2012 SYDNEY

Directors' Declaration

The Directors declare that:

- the financial statements and notes comply with Australian Accounting Standards (including Australian Accounting Interpretations);
- (2) the financial statements and notes give a true and fair view of the financial position and performance of the company for the financial year ended 31 December 2011;
- (3) the financial statements and notes are in accordance with the Corporations Act 2001; and
- (4) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors made pursuant to s295(5) of the Corporations Act, 2001.

Mr Paul Barratt Acting Chair - Director

16 March 2012

Professor James Barber Director

Directors' Statement Pursuant to Section 41C(1B) and (1C) of the Public Finance and Audit Act 1983

In accordance with a resolution of the Directors of UNE Foundation Limited and pursuant to Section 41C (1B) and (1C) of the Public Finance and Audit Act 1983 and the Corporations Act 2001, we state that:

- The attached general purpose financial statements and notes present a true and fair view of the financial position and performance of the Company at 31 December 2011 and the results of its operations and transactions of the Company for the year then ended;
- 2. The financial statements and notes have been prepared in accordance with the provisions of the *Public Finance and Audit Act 1983, Public Finance and Audit Regulation 2010 and the Corporations Act 2001;*
- The financial statements and notes have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and authoritative pronouncements of the Australian Accounting Standards Board;
- 4. We are not aware of any circumstances which would render any particulars included in the financial reports to be misleading or inaccurate; and
- 5. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed on behalf of the Board in accordance with a resolution of the Directors.

Mr Paul Barratt Acting Chair - Director

16 March 2012

Professør James Barber

Income Statement

For the year ended 31 December 2011

| | 2011 | 2010 |
|---------------------------------------------|------|------|
| | \$ | \$ |
| Revenue from continuing operations | - | - |
| Expenses from continuing operations | | |
| | | |
| Operating result from continuing operations | - | _ |

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

For the year ended 31 December 2011

| | 2011 \$ | 2010 \$ |
|-------------------------------------------------------|------------|------------|
| Operating result from continuing operations | - | - |
| Other comprehensive income | - | - |
| Other comprehensive income for the period, net of tax | - | - |
| Total comprehensive income for the period | - | |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2011

| | 2011 \$ | 2010 \$ |
|---------------------------------|------------|------------|
| ASSETS Current assets | - | - |
| Non-current assets | - | - |
| Total assets | - | - |
| LIABILITIES Current liabilities | - | - |
| Non-current liabilities | - | - |
| Total liabilities | - | - |
| Net assets | _ | - |
| EQUITY | - | - |
| Total equity | - | - |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the year ended 31 December 2011

| | Reserves | Retained Earnings | Total |
|-------------------------------------------|----------|----------------------|-------|
| Balance as 1 January 2010 | - | - | - |
| Total comprehensive income Profit or loss | | | |
| Revaluation of Buildings | - | <u>-</u> | - |
| Gain on Avail-for-sale Fin Assets | - | - | - |
| Other comprehensive income | | - | |
| Total comprehensive income | | - | |
| Distribution to owners | _ | _ | _ |
| Contribution from owners | _ | _ | _ |
| Balance at 31 December 2010 | | - | - |
| Polones at 4 January 2044 | | | |
| Balance at 1 January 2011 Profit or loss | - | - | - |
| Revaluation of Buildings | _ | - | _ |
| Gain on Avail-for -sale Fin Assets | - | - | - |
| Other comprehensive income | - | - | - |
| Total comprehensive income | - | - | - |
| Distribution to owners | | _ | - |
| Contribution from owners | | - | |
| Balance at 31 December 2011 | | - | - |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the year ended 31 December 2011

| | 2011 \$ | 2010 \$ |
|------------------------------------------------------------------|------------|------------|
| Cash flows from operating activities | - | - |
| Cash flows from investing activities | - | - |
| Cash flows from financing activities | - | - |
| Net increase / (decrease) in cash and cash equivalents | - | - |
| Cash and cash equivalents at the beginning of the financial year | - | - |
| Cash and cash equivalents at the end of the financial year | - | |

The above statement of cash flows should be read in conjunction with the accompanying notes.

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Notes to and forming part of the Financial Statements

1.0 Summary of significant accounting policies

1(a) Reporting Entity

UNE Foundation Limited, a not for profit entity, was incorporated in Australia as a company limited by guarantee on 23 October 2000 and is domiciled in Australia.

The company is deemed to be a controlled entity of the University of New England for the purposes of meeting the requirements of the Australian Accounting Standards, AASB 127 "Consolidated and Separate Financial Statements" and UIG 112 "Special Purpose Entities".

The principal address of UNE Foundation Limited is: University of New England, Armidale NSW 2351, Australia.

The financial statements for the year ended 31 December 2011 were authorised for issue in accordance with a resolution of the Board on 16 March 2012.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied unless otherwise stated.

1(b) Basis of preparation

The Financial Statements are general purpose financial statements that have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations, the Public Finance and Audit Act 1983 and the Public Finance and Audit Regulations 2010.

The Financial Statements have been prepared in accordance with the historical cost convention. All amounts are expressed in Australian dollars.

2.0 Auditors remuneration

The audit fee for the Company is paid by the University of New England and is included with the fees for UNE Foundation.

3.0 Right to indemnify out of the Trust assets

The assets of the Trusts as at 31 December 2011 are sufficient to meet the Trustee's rights of indemnity out of trust assets for liabilities incurred on behalf of the trust, as and when they fall due.

4.0 Directors remuneration

The Directors act in an honorary capacity and do not receive remuneration in connection with the management of the affairs of the Company.

5.0 Employee benefits

The company did not employ any staff during the year. The University of New England provided and paid for all administrative support.

6.0 Related parties

University of New England provided the company with a range of administrative support services. These services have been provided at no charge to the Company and comprised the provision of:

- office accommodation facilities
- accounting and administrative services
- electricity and other utility services
- personnel services

The value of these services has not been quantified or reported in the financial statements.

7.0 Commitments

The entity has not identified material commitments at 31 December 2011 (2010: Nil).

8.0 Contingent assets and liabilities

The Company is not aware of any contingent assets or liabilities existing at 31 December 2011 (2010: Nil).

9.0 Events subsequent to reporting period

There are no reportable events occurring after balance date.

10.0 New standards and interpretations not yet adopted

Certain new Accounting Standards and Interpretations have been published that are not mandatory for 31 December 2011 reporting period.

The company has assessed the impact of these new Standards and Interpretations and considers the impact to be insignificant.

11.0 Economic Dependency

The Company's operations are dependent upon the ongoing financial and other support of the University of New England.

END OF AUDITED FINANCIAL STATEMENTS

UNE Foundation



ABN: 42 536 278 085 Annual Financial Report for the year ended 31 December 2011



INDEPENDENT AUDITOR'S REPORT

UNE Foundation

To Members of the New South Wales Parliament

Report on the Financial Statements

I have audited the accompanying financial statements of UNE Foundation (the Foundation), which comprise the statement of financial position as at 31 December 2011, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Qualified Auditor's Opinion

In my opinion, except for the effects of such adjustments, if any, as might have been determined to be necessary had I been able to satisfy myself as to the completeness of income from voluntary donations, the financial statements:

- give a true and fair view of the financial position of the Foundation as at 31 December 2011, and its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards
- are in accordance with section 41B of the Public Finance and Audit Act 1983 (PF&A Act) and the Public Finance and Audit Regulation 2010
- are in accordance with the Charitable Fundraising Act 1991 (CF Act) and the Charitable Fundraising Regulation 2008 (CF Regulation), including showing a true and fair view of the Foundation's financial result of fundraising appeals for the year ended 31 December 2011.

My opinion should be read in conjunction with the rest of this report on the financial statements.

Basis for Qualified Auditor's Opinion

As is common for entities that have donations and fundraising as sources of revenue, it is impractical for the Foundation to maintain an effective system of internal controls over revenue from voluntary donations it receives until their initial entry in the financial records. Accordingly, as the evidence available to me regarding revenue from this source was limited, my audit procedures with respect to revenue from voluntary donations were restricted to the amounts recorded in the financial records. I am therefore unable to express an opinion on whether all revenue from voluntary donations received by the Foundation has been recorded in its financial records. My opinion on the 2010 financial statements was similarly qualified.

The Trustee's Responsibility for the Financial Statements

The Trustee is responsible for the preparation of the financial statements that give a true and fair view in accordance with Australian Accounting Standards, the PF&A Act and the CF Act, and for such internal control as the Trustee determine(s) is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. Except as discussed in the qualification paragraph, I conducted my audit in accordance with Australian Auditing Standards. Those Auditing Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Trustee, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does *not* provide assurance:

- about the future viability of the Foundation
- that it has carried out its activities effectively, efficiently and economically
- about the effectiveness of its internal control
- that the [abbreviated name] has complied with requirements and conditions of the CF Act, and CF Regulation that do not relate to the preparation of the financial statements
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Report on Other Aspects of the Charitable Fundraising Act 1991

In addition, I have audited the Foundation's operations in order to express an opinion on the matters specified at sections 24(2)(b), 24(2)(c) and 24(2)(d) of the CF Act for the year ended 31 December 2011.

Qualified Auditor's Opinion

In my opinion:

- the Foundation has properly kept the ledgers and associated records during the year ended 31 December 2011 in accordance with the CF Act and CF Regulation (section 24(2)(b) of the CF Act)
- the Foundation has, in all material respects, properly accounted for and applied money received as a result of fundraising appeals conducted during the year ended 31 December 2011 in accordance with the CF Act and the CF Regulation (section 24(2)(c) of the CF Act)
- there are reasonable grounds to believe that the Foundation will be able to pay its debts as and when they fall due over the 12 month period from the date of this independent auditor's report (section 24(2)(d) of the CF Act).

My opinion should be read in conjunction with the rest of this report, including the inherent limitations.

Basis for Qualified Auditor's Opinion

Refer to the qualification paragraph on the financial statements.

The Trustee's Responsibility under the CF Act

The Trustee is responsible for complying with the requirements and conditions of the CF Act and CF Regulation. This responsibility includes establishing and maintaining internal control over the conduct of all fundraising appeals; ensuring all assets obtained during, or as a result of, a fundraising appeal are safeguarded and properly accounted for; and maintaining proper books of account and records.

The Trustee is also responsible for ensuring that the Foundation will be able to pay its debts as and when they fall due.

Auditor's Responsibility

My responsibility is to express an opinion on the matters specified at sections 24 (2)(b), 24 (2)(c), and 24 (2)(d) of the CF Act. I conducted my audit in accordance with applicable Australian Auditing Standards and Standards on Assurance Engagements to obtain reasonable assurance whether the Foundation has, in all material respects, complied with specific requirements of the CF Act and CF Regulation, and whether there are reasonable grounds to believe the Foundation will be able to pay its debts as and when they fall due over the 12 month period from the date of this independent auditor's report (future debts).

This audit involved performing procedures to obtain audit evidence about the Foundation's compliance with the CF Act and CF Regulation and its ability to pay future debts. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material breaches of compliance and inability to pay future debts. In making those risk assessments, the auditor considers relevant internal control in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.

My procedures included obtaining an understanding of the internal control structure for fundraising appeal activities and examination, on a test basis, of evidence supporting the Foundation's compliance with specific requirements of the CF Act and CF Regulation, and assessing the reasonableness and appropriateness of management's assessment regarding the Foundation]'s ability to pay future debts.

Inherent Limitations

Because of inherent limitations of any compliance procedure, it is possible that fraud, error or non-compliance with the CF Act may occur and not be detected. My procedures have not been performed continuously throughout the period, were not designed to detect all instances of non-compliance, and have not covered all requirements of the CF Act and CF Regulation.

Any projection of the evaluation of compliance with the CF Act to future periods is subject to the risk that the procedures may become inadequate because of changes in conditions, or that the degree of compliance with them may deteriorate.

Whilst evidence is available to support the Foundation's ability to pay future debts, such evidence is future orientated and speculative in nature. As a consequence, actual results are likely to be different from the information on which the opinion is based, since anticipated events frequently do not occur as expected or assumed and the variations between the prospective opinion and the actual outcome may be significant.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards, Standards on Assurance Engagements and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision
 of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South
 Wales are not compromised in their role by the possibility of losing clients or income.

Steven Martin

Director Financial Audit Services

23 March 2012 SYDNEY

UNE FOUNDATION

TRUSTEE'S REPORT

The Trust was established by deed dated 6 December 2000. Under that deed the UNE Foundation Limited was appointed as Trustee.

Principal Activities

The principal activities of the Trust during the course of the financial year were to provide money, property or benefits to the University of New England towards the provision of scholarships, research and teaching and learning.

Review of Operations

The operating result for the Trust for the year ended 31 December 2011 was a surplus of \$545,179 (2010 \$463,715).

Investment revenue was \$417,795 in 2011 (2010: \$330,802). This is an 26.3 percent increase on the 2010 financial year. It was contributed by increase in interest rates (2011 averaged 6.12 percent while 2010 averaged 5.84 percent) and the investment strategies of the funds manager (Myer Family Company).

Significant Changes in the State of Affairs

There have been no significant changes in the state of affairs of the company.

Matters Subsequent to the End of the Financial Year

The Trustee is not aware of any matter or circumstances that have arisen since the end of the financial year and that have significantly affected, or may significantly affect, the operations of the Trust, the results of those operations, or the state of affairs in future financial years.

Likely Developments and Expected Results of Operations

There are no significant developments or changes in the Trust's operations which have been proposed for the immediate future.

Environmental Regulation

The Trust is not subject to any significant Commonwealth, State or Local Government statutes and requirements related to environmental matters.

Insurance of Officers

Insurance coverage is provided for directors and officers of the Trustee under the University of New England global policies and no premium is apportioned to or paid by the Trust.

Legal proceedings on behalf of the Trust

There were no legal proceedings brought against the Trust during the financial year. At the date of this report, the Trustees are not aware of any legal proceedings which have arisen since the end of the financial year and up to the date of this report.

By resolution of the Board of the UNE Foundation Limited, as Trustee of UNE Foundation.

Mr Paul Barratt
Acting Chair - Director

16 March 2012

Professor/James Barber

Director/

STATEMENT BY TRUSTEE

In the opinion of the Trustees of UNE Foundation:

- The attached general purpose financial statements and notes present a true and fair view of the financial
 position and performance of the Trust at 31 December 2011 and the results of its operations and
 transactions of the Trust for the year then ended;
- 2. The financial statements and notes have been prepared in accordance with the provisions of the *Public Finance and Audit Act 1983* and the *Public Finance and Audit Regulation 2010*;
- The financial statements and notes have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and authoritative pronouncements of the Australian Accounting Standards Board;
- 4. We are not aware of any circumstances which would render any particulars included in the financial report to be misleading or inaccurate; and
- 5. There are reasonable grounds to believe that the Trust will be able to pay its debts as and when they become due and payable.

This statement is in accordance with a resolution of the Trustee made on 16 March 2012.

Signed in accordance with a resolution of the Board of UNE Foundation Limited, as Trustee for UNE Foundation

oféssor Jámes Barber

Mr Paul Barratt Acting Chair - Director

16 March 2012

DECLARATION BY ACTING CHAIRMAN OF THE TRUSTEE IN RESPECT OF FUNDRAISING APPEALS

- I, Paul Barratt, being Acting Chair of the UNE Foundation Limited, corporate trustee of UNE Foundation, declare that in my opinion:
- (1) The financial statements and notes give a true and fair view of all income and expenditure of the Trust with respect to fundraising appeals;
- (2) The statement of financial position gives a true and fair view of the state of affairs of the Trust with respect to fundraising appeals;
- (3) The provision of the Charitable Fundraising Act 1991 and the Regulations under that Act and the conditions attached to the authority have been complied with, and
- (4) The internal controls exercised by the Trust are appropriate and effective in accounting for all income received and applied by the Trust from any of its fundraising appeals, except for voluntary donations. It is impracticable for the Trust to maintain an effective system of internal controls over voluntary donations prior to their initial entry into the accounting records.

Mr Paul Barratt Acting Chair of the Trustee UNE Foundation Limited

16 March 2012

Income Statement

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|-------------------------------------------------------------------------|-------|------------|------------|
| Revenue from continuing operations | | | |
| Donations and fundraising | 2 | 949,905 | 906,635 |
| Investment income | 3 | 407,306 | 329,862 |
| Other revenue | 4 | 10,489 | 940 |
| Total revenue from continuing operations | | 1,367,700 | 1,237,437 |
| Expenses from continuing operations | | | |
| Administrative expenses | 5 | 39,357 | 34,021 |
| Other expenditures | 6 | 103,953 | 10,973 |
| Total expenses from continuing operations | • | 143,310 | 44,994 |
| | | | |
| Operating result from continuing operations before distributions to UNE | | 1,224,390 | 1,192,443 |
| Less distribution to UNE | 7 | 679,211 | 728,728 |
| Operating result for the year after distribution to UNE | • | 545,179 | 463,715 |
| | | • | |

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|----------------------------------------------------------------------------------------------------------------------------------|----------|------------|----------------------|
| Operating result for the year after distribution to UNE | | 545,179 | 463,715 |
| Other comprehensive income Gain (Loss) on value of available for sale financial assets Other comprehensive income for the period | 12 (a) _ | <u>-</u> | (17,499) (17,499) |
| Total comprehensive income for the period | <u>-</u> | 545,179 | 446,216 |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|---------------------------|--------|------------|------------|
| ASSETS Current assets | | | |
| Cash and cash equivalents | 8 | 4,218,386 | 4,658,394 |
| Trade and other debtors | 9 | 167,824 | 121,608 |
| Other financial assets | 10 | - | 912,707 |
| Total current assets | | 4,386,210 | 5,692,709 |
| Non-current assets | | | |
| Other financial assets | 10 | 1,915,896 | 109,628 |
| Total non-current assets | | 1,915,896 | 109,628 |
| | • | | |
| Total assets | | 6,302,106 | 5,802,337 |
| LIABILITIES | | | |
| Current liabilities | | | |
| Trade and other payables | 11 | 16,384 | 61,794 |
| Total current liabilities | • | 16,384 | 61,794 |
| | | | |
| Total liabilities | | 16,384 | 61,794 |
| | | 0.005.500 | |
| Net assets | : | 6,285,722 | 5,740,543 |
| EQUITY | | | |
| Reserves | 12 (a) | - | - |
| Retained earnings | 12 (b) | 6,285,722 | 5,740,543 |
| Total equity | : | 6,285,722 | 5,740,543 |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the year ended 31 December 2011

| | Reserves | Retained earnings | Total |
|-------------------------------------------------|-------------|-------------------|-----------|
| Balance at 1 January 2010 Retrospective changes | 17,499 - | 5,276,828 | 5,294,327 |
| Balance as restated | 17,499 | 5,276,828 | 5,294,327 |
| Profit or loss | - | 463,715 | 463,715 |
| Loss on Available for sale Financial Assets | (17,499) | - | (17,499) |
| Total comprehensive income | (17,499) | 463,715 | 446,216 |
| Balance at 31 December 2010 | - | 5,740,543 | 5,740,543 |
| Balance at 1 January 2011 | - | 5,740,543 | 5,740,543 |
| Profit or loss | - | 545,179 | 545,179 |
| Total comprehensive income | - | 545,179 | 545,179 |
| Balance at 31 December 2011 | - | 6,285,722 | 6,285,722 |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|------------------------------------------------------------------|-------|-------------|------------|
| Cash flows from operating activities | | • | Ψ |
| Fundraising | | 949,730 | 912,035 |
| Dividends received | | 25,814 | 16,446 |
| Interest received | | 223,777 | 227,280 |
| Other inflows | | 13,741 | - |
| Payments to suppliers | | (43,141) | (24,279) |
| Distribution to beneficiary | | (723,712) | (769,790) |
| Net cash provided by / (used in) operating activities | 17 | 446,210 | 361,692 |
| Cash flows from investing activities | | | |
| Purchase of financial assets | | (1,090,000) | (922,521) |
| Proceeds from sale of financial assets | | 203,783 | - |
| Net cash provided by / (used in) investing activities | | (886,217) | (922,521) |
| Net increase / (decrease) in cash and cash equivalents | | (440,007) | (560,829) |
| Cash and cash equivalents at the beginning of the financial year | | 4,658,394 | 5,219,223 |
| Cash and cash equivalents at the end of the financial year | | | |
| • | 8 | 4,218,386 | 4,658,394 |

The above statement of cash flows should be read in conjunction with the accompanying notes.

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Notes to and forming part of the Financial Statements

1.0 Summary of significant accounting policies

UNE Foundation, a not for profit entity, was established by deed of settlement on 6 December 2000 and is domiciled in Australia.

UNE Foundation Limited acts as Trustee to the Trust. The Trust is for the benefit of the University of New England. The Trust holds authority CFA 17330 to fund raise under the provision of the Charitable Fundraising Act 1991.

The principal address of UNE Foundation Trust is: University of New England, Armidale NSW 2351

The financial statements for the year ended 31 December 2011 were authorised for issue by the Trustee on 16 March 2012.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied unless otherwise stated.

(a) Basis of preparation

The Financial Statements are general purpose financial statements that have been prepared on an accrual basis in accordance with Australian Accounting Standards (AAS), other authoritative pronouncements of the Australian Accounting Standards Board (AASB), Australian Accounting Interpretations, the *Public Finance and Audit Act 1983 and the Public Finance and Audit Regulations 2010*.

The Financial Statements have been prepared in accordance with the historical cost convention except for available for sale financial assets which have been measured at fair value. All amounts are in Australian currency.

(b) Revenue recognition

The Trust receives all donations by way of cheques, direct deposits and electronic funds transfer. All donations are recognised when the amount can be reliably measured and it is probable that future economic benefits will flow to the Trust.

Interest income is recognised on an accrual basis. Dividends and distributions are recognised as revenue when the Trust's right to receive payment is established. Refunds of imputation credits arising from investment income received, are recognised as revenue when the application for refund is lodged with the Australian Taxation Office.

Gains and losses on realisation of investments are taken to the income statement when the investment is disposed of. The gain or loss is the difference between the net proceeds of disposal and the carrying value of the investment.

(c) Receivables

Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Receivables are due for settlement no more than 30 days from the date of recognition.

(d) Investments and other financial assets

Classification

The Trust classifies its investments as available-for-sale financial assets. Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance date.

Regular purchases and sales of financial assets are recognised on trade-date - the date on which the Trust commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Trust has transferred substantially all the risks and rewards of ownership.

Subsequent measurement

Available-for-sale financial assets are carried at fair value.

Investments and other financial assets (continued)

Fair Value

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Trust establishes fair value by using valuation techniques. These include reference to the fair values of recent arm's length transactions, involving the same instruments or other instruments that are substantially the same, discounted cash flow analysis, net asset value and option pricing models refined to reflect the issuer's specific circumstances.

Impairment

The Trust assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of a security below its cost is considered in determining whether the security is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit and loss is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement.

(e) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Trust is the current bid price.

The carrying value less impairment provision of receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Trust for similar financial instruments.

(f) Trade and other payables

These amounts represent liabilities for goods and services provided to the Trust prior to the end of financial year, which are unpaid.

(g) Comparative amounts

Comparative figures have been reclassified and repositioned in the financial statement, where necessary, to conform with the basis of presentation and classification used in the current year.

(h) Income Tax

The Trust is exempt from Income Tax. The Trust does not anticipate adverse impacts arising from the current review of the taxation status of not-for-profit entities, since the Trust does not deliver 'unrelated trading activities' as defined in the scope of the current review.

(i) Distributions

In accordance with the Trust Deed, the Trust fully distributes by cash or reinvests its distributable income. Any funds remaining on hand are held available for distribution to the University of New England.

(j) New standards and interpretations not yet adopted.

AASB 9 Financial Instruments - December 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 13 Fair Value Measurement - September 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 1053 Application of Tiers of Australian Accounting Standards - June 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2013)

New standards and interpretations not yet adopted (continued)

AASB 1054 Australian Additional Disclosures - May 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Interpretation 2 Members' Shares in Co-operative Entities and Similar Instruments - May 2011 (Compilation)

(Applies to reporting periods beginning on or after 01 Jul 2011)

| | | Notes | 2011 \$ | 2010 \$ |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------|------------|
| 2.0 | Donation and fundraising | | a | Φ |
| | Donations and fundraising | - - | 949,905 | 906,635 |
| 3.0 | Investment income | | | |
| | Interest | | 378,920 | 310,271 |
| | Dividend | - | 28,386 | 19,591 |
| | Total investment income | - | 407,306 | 329,862 |
| 4.0 | Other revenue | | | |
| | Net surplus on disposal of shares | | 1,274 | _ |
| | Franking credits | | 9,182 | 940 |
| | Other | - | 33 | - |
| | Total other revenue | - | 10,489 | 940 |
| 5.0 | Administrative Expenses | | | |
| | Consultancy fees | | 39,243 | 33,636 |
| | Bank fees | | 114 | 385 |
| | Total administrative expenses | - - | 39,357 | 34,021 |
| 6.0 | Other expenditures | | | |
| | Loss on impairment of financial assets | - - | 103,953 | 10,973 |
| | Loss on impairment of financial assets at 31 December charged | to Income Statement relates to | : | |
| | - Maiben Davies Investments | | 7,325 | 2,473 |
| | - Myer Family Company | - | 96,628 | 8,500 |
| | | - | 103,953 | 10,973 |
| | These are unrealised losses on financial assets categorised as availar invested on a long term basis and with no remaining reserves, the loss statement of Comprehensive Income. | | | e |
| 7.0 | Distribution to beneficiary | | | |
| | University of New England - scholarships and prizes | 1(i) | 679,211 | 728,728 |
| 8.0 | Cash and cash equivalents | | | |
| | Cash at bank | | 162,845 | 406,181 |
| | At call investments | <u>-</u> | 4,055,541 | 4,252,213 |
| | Total cash and cash equivalents | - | 4,218,386 | 4,658,394 |
| | Reconciliation to cash at the end of the year The above figures are reconciled to cash at the end of the year as sh | own in the statement of cash flow | rs as follows: | |
| | Balances as above | | 4,218,386 | 4,658,394 |
| | Less: Bank Overdrafts | _ | - | |
| | Balance per statement of cash flows | - | 4,218,386 | 4,658,394 |
| | The deposits are bearing floating interest rates between 5.78% and 6 | 6.61% (2010 - 3.12% and 4.98%). | These deposits have | e |

an average maturity of 213 days.

| | | | (continued) |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-------------|
| | | 2011 | 2010 |
| | | \$ | \$ |
| 9.0 | Trade and other debtors | | |
| 0.0 | | | |
| | Trade Debtors | - | 400 |
| | Less: Provision for impaired receivables Total trade debtors | - | 400 |
| | Total trade debiors | | 400 |
| | Impaired trade debtors As at 31 December 2011 current receivables of the entity with a nominal value of \$Nil or \$Nil o | (2010: \$400) were not impa | ired. |
| | Other debtors | | |
| | Other accrued income | 1,931 | 13,520 |
| | GST Input Tax Credit | - | 1,651 |
| | Accrued Interest | 165,893 | 106,037 |
| | Total other debtors | 167,824 | 121,208 |
| | Total trade and other debtors | 167,824 | 121,608 |
| 10.0 | Other financial assets | | |
| | Current | | |
| | Unit Trust and Domestic Equity | - | 912,707 |
| | Total current other financial assets | - | 912,707 |
| | Non-current | | |
| | Available for sale financial assets - At fair value | | |
| | Unit Trust and Domestic Equity | 1,822,479 | - |
| | Australian listed equity securities | 93,417 | 109,628 |
| | Total non-current other financial assets | 1,915,896 | 109,628 |
| | In 2011, the Trustee reviewed the position regarding the perpetual pool funds deemed Unit Trust and Domestic Equity. As these funds are held to perpetuity, they have been Movement of shares are as follows: | | |
| | movement of shares are as follows. | | |
| | Shares as at 1 January | 109,628 | 124,201 |
| | Acquired through purchase, dividend reinvestment and capital distribution Transferred from current asset | 1,200,023 912,707 | 5,398 |
| | Disposed | (202,509) | - |
| | Impairment charged against reserves | - | (17,498) |
| | Impairment loss charged to Income Statement at 31 December | (103,953) | (2,473) |
| | Fair value of investment at 31 December | 1,915,896 | 109,628 |
| 11.0 | Trade and other payables | | |
| | Accrued expense for scholarships, prizes and consultancy fees | 16,384 | 61,794 |
| | Total trade and other payables | 16,384 | 61,794 |
| | Foreign currency risk | | |
| | The carrying amounts of the Trust trade and other payables are denominated in the followers | lowing currencies: | |
| | US Dollar Australian Dollars | - 16,384 | - 61,794 |
| | Auguanut Donais | 16,384 | 61,794 |
| | | 10,007 | 01,104 |

For an analysis of the sensitivity of trade and other payables to foreign currency risk refer to note 20.

5,276,828

463,715

5,740,543

| Notes to the | Notes to the financial statements 31 December 2011 (continued) | | | | |
|--------------|----------------------------------------------------------------------|----------|--|--|--|
| 2011 | | 2010 | | | |
| \$ | | \$ | | | |
| | | | | | |
| | - | <u> </u> | | | |
| | | | | | |
| | | | | | |
| | - | 17,499 | | | |
| | - | (17,499) | | | |
| ·- | - | - | | | |
| | | | | | |

5 740 543

6,285,722

545,179

(c) Nature and purpose of reserves

Retained earnings at 1 January

Net Operating Result for the year

Retained earnings at 31 December

12.0 Reserves and retained earnings

Revaluation Reserve - Investments

Asset revaluation reserve - Investments

Increment/(decrement) on revaluation

Movements in retained earnings were as follows:

(a) Reserves

Movements

Balance 1 January

Retained earnings

Balance 31 December

Revaluation Reserve

The asset revaluation reserve is used to record increments and decrements, on the revaluation of non-current assets.

13.0 Remuneration of auditors

The audit fee payable by the University of New England, in respect of the audit of the financial reports for the Trust to the Audit Office of NSW for the financial year ended 31 December 2011 was \$9,200 (2010: \$9,200).

14.0 Contingencies

At balance date, no legal proceedings had been identified as being progressed on behalf of or against the Trust.

At balance date, no contingent liabilities or contingent assets of a material nature to the Trust had been identified.

15.0 Commitments

The entity has not identified material commitments at 31 December 2011 (2010: Nil).

Capital Commitments

There was no capital expenditure contracted for at the reporting date. (2010: Nil).

16.0 Related parties

(a) Corporate Trustee

Directors of the Corporate Trustee

Directors who held office at any time during the financial year were:-

Dr Geoffrey Fox (Chairman)

Professor James Barber

Mr Paul Barratt

Dr Laurie Piper

Mr Geoff Gorrie

Mr Matthew Irwin

Ms Kerrie Murphy

Ms Caroline Ralph - appointed 27 September 2011

Ms Janine Wilson - appointed 27 September 2011

Professor Deborah Ralston - resigned 01 April 2011

Mrs Margaret Roberts - resigned 28 April 2011

(b) Controlling entity

For the purposes of meeting the requirements of the Australian Accounting Standards (AAS), the University of New England is deemed to be the controlling entity of the Trust and its Corporate Trustee, UNE Foundation Limited.

16.0 Related parties (continued)

(c) Related Party Transactions

University of New England provided the Trust with a range of administrative support services. These services have been provided at no charge to the Trust and comprised the provision of:

- office accommodation facilities
- accounting and administrative services
- electricity and other utility services
- personnel services

The value of these services has not been quantified or reported in the financial statements.

The following transactions occurred with related parties:

| Transactions during the period 1,478 19,535 Payments made 11,478 19,535 Payments made (679,211) (728,728) Net (667,733) (709,193) Net (667,733) Net (667,733) Net (709,193) Net (667,733) Net (709,193) Net (667,733) Net (709,193) Net (709,1 | | | 2011 | 2010 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------------------------------------------------------------------------------|------------------------------|-----------|
| Income received | | Transactions during the period | \$ | \$ |
| Payments made Net (679,211) (728,728) Net (667,733) (709,193) With other related parties Income received - UNEP Income received - UNEP Income received - Services UNE 50,000 25,000 Payments made Net 60,000 25,000 Net 60,000 25,000 University of New England Receivables are outstanding at the reporting date in relation to transactions with related parties: University of New England Receivables 975 400 Payables 5,900 29,401 With other related parties 975 400 Receivables 9 21,000 Payables - 21,000 Receivables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities 463,715 463,715 Add non cash expenditures 103,953 10,973 10,973 | | University of New England | | |
| Net (667,733) (709,193) With other related parties Income received - UNEP 50,000 25,000 Income received - Services UNE 10,000 - Payments made 60,000 25,000 Net 60,000 25,000 Outstanding balances 60,000 25,000 The following balances are outstanding at the reporting date in relation to transactions with related parties: - 400 Payables 975 400 29,401 With other related parties - - - Receivables - - - - - Payables - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - | | Income received | 11,478 | 19,535 |
| Note | | Payments made | (679,211) | (728,728) |
| Income received - UNEP Income received - Services UNE Payments made Payments made Net 50,000 10,000 25,000 Net 60,000 25,000 Outstanding balances The following balances are outstanding at the reporting date in relation to transactions with related parties: University of New England Receivables 975 400 Payables 5,900 29,401 With other related parties - - Receivables - 21,000 Payables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities - 21,000 17.0 Reconciliation of operating result for the period Add non cash expenditures 545,179 463,715 463,715 464 (100,95) 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 | | Net | (667,733) | (709,193) |
| Income received - UNEP Income received - Services UNE Payments made Payments made Net 50,000 10,000 25,000 Net 60,000 25,000 Outstanding balances The following balances are outstanding at the reporting date in relation to transactions with related parties: University of New England Receivables 975 400 Payables 5,900 29,401 With other related parties - - Receivables - 21,000 Payables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities - 21,000 17.0 Reconciliation of operating result for the period Add non cash expenditures 545,179 463,715 463,715 464 (100,95) 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 10,973 | | With other related parties | | |
| Income received - Services UNE | | • | 50.000 | 25.000 |
| Payments made | | Income received - Services UNE | • | - |
| Net 60,000 25,000 Outstanding balances The following balances are outstanding at the reporting date in relation to transactions with related parties: University of New England Receivables 975 400 Payables 5,900 29,401 With other related parties - - Receivables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities Operating result for the period 545,179 463,715 Add non cash expenditures 103,953 10,973 Less non cash revenue 101,022 (4,085) Capitalisation and reinvestment of dividend (110,022) (4,085) Gain on sale of shares (1,274) - Decrease (increase) in trade and other debtors (46,216) (79,242) Increase (decrease) in payables (45,410) (29,669) Net cash provided by / (used in) operating activities 446,210 361,692 18.0 Charitable Fundraising Appeals 949,905 906,635 Cost of Fun | | Payments made | | _ |
| The following balances are outstanding at the reporting date in relation to transactions with related parties: University of New England Receivables 975 400 29,401 With other related parties Receivables 5,900 29,401 With other related parties - | | · | 60,000 | 25,000 |
| Receivables 975 400 Payables 5,900 29,401 With other related parties Receivables - - Payables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities 463,715 - - 24,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities 103,953 10,973 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - | | • | ctions with related parties: | |
| Receivables 975 400 Payables 5,900 29,401 With other related parties Receivables - - Payables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities 463,715 - - 24,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities 103,953 10,973 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - | | University of New England | | |
| Payables 5,900 29,401 With other related parties Receivables - - Payables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities Add non cash expenditures Loss on impairment of shares 103,953 10,973 Less non cash revenue Capitalisation and reinvestment of dividend (110,022) (4,085) Gain on sale of shares (1,274) - Decrease (increase) in trade and other debtors (46,216) (79,242) Increase (decrease) in payables (45,410) (29,669) Net cash provided by / (used in) operating activities 446,210 361,692 18.0 Charitable Fundraising Appeals 949,905 906,635 Bonations 949,905 906,635 Gross Proceeds from Fundraising Appeals 949,905 906,635 Cost of Fundraising Appeals 46,192 44, | | • | 975 | 400 |
| With other related parties Receivables - - - - - - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities Operating result for the period 545,179 463,715 Add non cash expenditures - - - - - - - - - - - - - - - - - 21,000 - - - - 21,000 - - 21,000 - - 21,000 - - - - - - - 21,000 - - 21,000 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <td></td> <td></td> <td></td> <td></td> | | | | |
| Receivables | | | 3,900 | 29,401 |
| Payables - 21,000 17.0 Reconciliation of operating result after income tax to net cash flows from operating activities Operating result for the period 545,179 463,715 Add non cash expenditures Loss on impairment of shares 103,953 10,973 Less non cash revenue Capitalisation and reinvestment of dividend (110,022) (4,085) Gain on sale of shares (1,274) - Decrease (increase) in trade and other debtors (46,216) (79,242) Increase (decrease) in payables (45,410) (29,669) Net cash provided by / (used in) operating activities 446,210 361,692 18.0 Charitable Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals * 46,192 44,334 | | | _ | _ |
| Operating result for the period Add non cash expenditures Loss on impairment of shares Loss non cash revenue Capitalisation and reinvestment of dividend Gain on sale of shares Decrease (increase) in trade and other debtors Increase (decrease) in payables Net cash provided by / (used in) operating activities Results of Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals A6,192 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,715 463,7 | | | - - | 21,000 |
| Add non cash expenditures Loss on impairment of shares Loss on impairment of shares Less non cash revenue Capitalisation and reinvestment of dividend Cain on sale of shares Decrease (increase) in trade and other debtors Increase (decrease) in payables Wet cash provided by / (used in) operating activities 18.0 Charitable Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals Cost of Fundraising Appeals Cost of Fundraising Appeals Cost of Fundraising Appeals Cost of Fundraising Appeals 46,192 44,334 | 17.0 | Reconciliation of operating result after income tax to net cash flows from o | perating activities | |
| Loss on impairment of shares 103,953 10,973 Less non cash revenue (110,022) (4,085) Gain on sale of shares (1,274) - Decrease (increase) in trade and other debtors (46,216) (79,242) Increase (decrease) in payables (45,410) (29,669) Net cash provided by / (used in) operating activities 446,210 361,692 18.0 Charitable Fundraising Appeals Pundraising Appeals 949,905 906,635 Gross Proceeds from Fundraising Appeals 949,905 906,635 Cost of Fundraising Appeals* 46,192 44,334 | | Operating result for the period | 545,179 | 463,715 |
| Less non cash revenue Capitalisation and reinvestment of dividend City (1,274) - Decrease (increase) in trade and other debtors (46,216) (79,242) Increase (decrease) in payables (45,410) (29,669) Net cash provided by / (used in) operating activities 446,210 361,692 18.0 Charitable Fundraising Appeals Results of Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals Cost of Fundraising Appeals 46,192 44,334 | | Add non cash expenditures | | |
| Capitalisation and reinvestment of dividend Gain on sale of shares Decrease (increase) in trade and other debtors Increase (decrease) in payables Net cash provided by / (used in) operating activities Results of Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals Appeals Cost of Fundraising Appeals Appeals Appeals Cost of Fundraising Appeals | | Loss on impairment of shares | 103,953 | 10,973 |
| Gain on sale of shares Decrease (increase) in trade and other debtors Increase (decrease) in payables Results of Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals Afonce (1,274) (79,242) (46,210) 361,692 446,210 361,692 | | Less non cash revenue | | |
| Decrease (increase) in trade and other debtors Increase (decrease) in payables Net cash provided by / (used in) operating activities 18.0 Charitable Fundraising Appeals Results of Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals Cost of Fundraising Appeals Cost of Fundraising Appeals 46,192 44,334 | | Capitalisation and reinvestment of dividend | (110,022) | (4,085) |
| Increase (decrease) in payables (45,410) (29,669) Net cash provided by / (used in) operating activities 446,210 361,692 18.0 Charitable Fundraising Appeals Results of Fundraising Appeals Donations 949,905 906,635 Gross Proceeds from Fundraising Appeals 949,905 906,635 Cost of Fundraising Appeals * 46,192 44,334 | | Gain on sale of shares | (1,274) | - |
| Net cash provided by / (used in) operating activities 446,210 361,692 18.0 Charitable Fundraising Appeals Results of Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals * 46,192 44,334 | | Decrease (increase) in trade and other debtors | (46,216) | (79,242) |
| 18.0 Charitable Fundraising Appeals Results of Fundraising Appeals Donations Gross Proceeds from Fundraising Appeals Cost of Fundraising Appeals * 46,192 44,334 | | Increase (decrease) in payables | (45,410) | (29,669) |
| Results of Fundraising Appeals Donations 949,905 906,635 Gross Proceeds from Fundraising Appeals 949,905 906,635 Cost of Fundraising Appeals * 46,192 44,334 | | Net cash provided by / (used in) operating activities | 446,210 | 361,692 |
| Donations 949,905 906,635 Gross Proceeds from Fundraising Appeals 949,905 906,635 Cost of Fundraising Appeals * 46,192 44,334 | 18.0 | Charitable Fundraising Appeals | | |
| Gross Proceeds from Fundraising Appeals 949,905 906,635 Cost of Fundraising Appeals * 46,192 44,334 | | Results of Fundraising Appeals | | |
| Cost of Fundraising Appeals * 46,192 44,334 | | | | |
| | | Gross Proceeds from Fundraising Appeals | 949,905 | 906,635 |
| Net Surplus obtained from Fundraising Appeals 903,713 862,301 | | Cost of Fundraising Appeals * | 46,192 | 44,334 |
| | | Net Surplus obtained from Fundraising Appeals | 903,713 | 862,301 |

^{*} Cost of fundraising appeals relates only to an estimate of Postages and Printing costs which were paid by the University. Other costs relating to University staff time spent in fundraising activities have not been quantified and are not included in the cost of fundraising.

Comparisons of certain monetary figures and percentages in accordance with the requirements of the Charitable Fundraising Act, 1991 are set out below with clarifications.

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Total cost of services complies with the Charitable Fundraising Regulation 2008.

Ratios

| (a) Total cost of fundraising/gross income from fundraising | 46,192 | 44,334 |
|------------------------------------------------------------------|-----------|-----------|
| | 949,905 | 906,635 |
| | 4.8628% | 4.8900% |
| (b) Net surplus from fundraising / gross income from fundraising | 903,713 | 862,301 |
| | 949,905 | 906,635 |
| | 95.14% | 95.11% |
| (c) Total cost of services / total expenditure | 679,211 | 728,728 |
| | 822,521 | 773,722 |
| | 82.58% | 94.18% |
| (d) Total cost of services / total income received | 679,211 | 728,728 |
| • • | 1,367,700 | 1,237,437 |
| | 49.66% | 58.89% |

Statement of how funds were received and applied for charitable purposes:

Funds were received from annual appeals, special appeals, donations, bequests and sponsorships. The net surplus that has not been applied to charitable purposes during the current year and has been taken to retained profits for future needs. Some scholarships and other activities have been paid out through the University of New England during the current year. These will be reimbursed to the University at a later date.

19.0 Events subsequent to reporting period

There are no reportable events occuring after balance date.

20.0 Financial risk management

The economic entity's accounting policies, including the terms and conditions of each class of financial asset and financial liability, both recognised and unrecognised at balance date, are as follows:

(a) Market Risk

(i) Terms and conditions

|) Terris and Conditions | | | |
|-------------------------------------|------|----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| Recognised Financial Instruments | Note | Accounting Policies | Terms and Conditions |
| Financial Assets | | | |
| Receivables | | Receivables are carried at nominal amounts due less any provision for impairment | Accounts Receivable credit terms are 30 days |
| Deposits At Call | 8 | | Term deposits are for a period of up to one year. Interest rates are between 5.78% and 6.61%. Average maturity of 213 days. |
| Other Financial Assets | 10 | Unit trust and domestic requity carried at market value | |
| Listed Shares Financial Liabilities | 10 | Listed Shares are carried at bid price | |
| Creditors and Accruals | | | Creditors are normally settled on 30 day terms |

(ii) Foreign exchange risk

UNE Foundation Trust recognises all transactions, assets and liabilities in Australian currency only and is not exposed to foreign exchange risk.

(iii) Price risk

The Trust is exposed to Price Risk through is Investments classified as available for sale financial assets. The risk is managed through diversification of the portfolio.

(iv) Cash flow and fair value interest rate risk

The entity invests in term deposits with various financial institutions and is exposed to interest rate risk arising from normal interest rate variations.

The entity interest rate risk arises primarily from investments in long term interest bearing financial instruments, due to the potential fluctuation in interest rates.

(v) Summarised sensitivity analysis

The table at the end of the note summarises the sensitivity of the economic entity's financial assets and liabilities to interest rate risk.

(b) Credit Risk

Credit risk is the risk of financial loss, arising from another party, to a contract or financial position failing to discharge a financial obligation there under. The entity's maximum exposure, to credit rate risk, is represented by the carrying amounts of the financial assets included in the statement of financial position.

(c) Liquidity Risk

Liquidity risk refers to the risk that, as a result of operational liquidity requirements, the entity :

- will not have sufficient funds to settle a transaction on the due date
- will be forced to sell financial assets at a value which is less than their worth
- may be unable to settle or recover a financial asset at all

The Trustee monitors the actual and forecast cash flow of the entity on a regular basis, ensuring that sufficient cash reserves are held to meet the ongoing operations and obligations of the entity as they fall due.

Financial risk management - continued

| 31 December 2011 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|---------------------------|------------------|--------------|----------|--------------|-----------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash & cash equivalents | 4.42% | - | 162,845 | | | | 162,845 |
| Investments | 6.12% | | 4,055,541 | - | | | 4,055,541 |
| Receivables | | | | | | 167,824 | 167,824 |
| Available for sale | | | | 1,822,479 | | | 1,822,479 |
| Listed Shares | | | | | | 93,417 | 93,417 |
| Total Financial Assets | | - | 4,218,386 | 1,822,479 | | 261,241 | 6,302,106 |
| Financial Liabilities | | | | | | | |
| Borrowings | | | - | - | | | - |
| Payables | | | | | | 16,384 | 16,384 |
| Other Amounts Owing | | | | | | - | - |
| Total Financial Liabilities | | | - | - | | 16,384 | 16,384 |
| Net Financial Assets(Liabilities) | | - | 4,218,386 | 1,822,479 | | 244,857 | 6,285,722 |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|---------------------------|------------------|--------------|----------|--------------|-----------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash and cash equivalents | 4.25% | - | 406,181 | | | | 406,181 |
| Investments - Term Deposits | 5.84% | | 4,252,213 | | | - | 4,252,213 |
| Receivables | - | | | | | 121,608 | 121,608 |
| Available for sale | | | | 912,707 | | | 912,707 |
| Listed Shares | - | | | | | 109,628 | 109,628 |
| Total Financial Assets | | , | 4,658,394 | 912,707 | | 231,236 | 5,802,337 |
| Financial Liabilities | | | | | | | |
| Borrowings | - | | - | - | | | - |
| Payables | - | | | | | 61,794 | 61,794 |
| Other Amounts Owing | - | | | | | - | - |
| Total Financial Liabilities | | | - | - | | 61,794 | 61,794 |
| Net Financial Assets(Liabilities) | | 1 | 4,658,394 | 912,707 | | 169,442 | 5,740,543 |

(d) Net Fair Values of Financial Assets and Liabilities

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes. The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Trust is the current bid price.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

Due to the short-term nature of the current receivables, their carrying value is assumed to approximate their fair value and based on credit history it is expected that the receivables that are neither past due nor impaired will be received when due.

The Trust uses various methods in estimating the fair value of a financial instrument. The methods comprise;

Level 1 - the fair value is calculated using quoted prices in active markets

Level 2 - the fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

| | Carrying A | mount | Fair Value | | |
|---------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|-------------------|------------|----------------------|--|
| | 2011 2010 | | 2011 | 2010 | |
| | \$ | \$ | \$ | \$ | |
| Financial assets | | | | | |
| Other financial assets | 1,915,896 | 1,022,335 | 1,915,896 | 1,022,335 | |
| Total financial assets | 1,915,896 | 1,022,335 | 1,915,896 | 1,022,335 | |
| Fair value measurements recognised in the statement of financial position are categorised into the financial assets Other financial assets | ne following levels: 31 Dec 2011 1,915,896 | Level 1 93,417 | Level 2 | Level 3 1,822,479 | |
| Total | 1,915,896 | 93,417 | 0 | 1,822,479 | |
| Financial assets | 31 Dec 2010 | Level 1 | Level 2 | Level 3 | |
| Other financial assets | 1,022,335 | 109,628 | 0 | 912,707 | |
| Total | 1,022,335 | 109,628 | 0 | 912,707 | |

Financial risk management - continued

Summarised sensitivity analysis

The following table summarises the sensitivity of the Trust's financial assets and financial liabilities to interest rate risk, foreign exchange risk and other price risk.

| 31 December 2011 | Carrying | Interest ra | | | | Foreign exchange risk | | | | Other price risk | | | |
|-----------------------------|-----------|-------------|----------|--------|--------|-----------------------|--------|--------|--------|------------------|--------|--------|--------|
| | amount | -1% | | +1% | | -10% | | +10% | | -1% | | +1% | |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 162,845 | (1,628) | (1,628) | 1,628 | 1,628 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Investments-Term Deposits | 4,055,541 | (40,555) | (40,555) | 40,555 | 40,555 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Receivables | 167,824 | ` ' ' | , , , | • | | - | - | - | - | | | | |
| Other financial assets | 1,822,479 | (18,225) | (18,225) | 18,225 | 18,225 | | | | | | | | |
| Listed Shares | 93,417 | | - | | | | | | | | | | |
| Total Financial Assets | 6,302,106 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | - | - | - | - | - | | | | | | | | |
| Payables | 16,384 | N/A | N/A | N/A | N/A | | | | | | | | |
| Other Amounts Owing | - | | | | | | | | | | | | |
| Total Financial Liabilities | 16,384 | | | | | | | | | | | | |
| Total increase / (decrease) | 6,285,722 | - | - | - | - | - | - | - | - | - | - | - | - |

Comparative figures for the previous year are as follows:

| 31 December 2010 | 0 | | Interest r | terest rate risk | | Foreign exchange risk | | | Other price risk | | | | |
|-----------------------------|--------------------|----------|------------|------------------|--------|-----------------------|--------|--------|------------------|--------|--------|--------|--------|
| 31 December 2010 | Carrying amount | , , | | % +1% | | -10% | | +10% | | -1% | | +1% | |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 406,181 | (4,062) | (4,062) | 4,062 | 4,062 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Investments - Term Deposits | 4,252,213 | (42,522) | (42,522) | 42,522 | 42,522 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Receivables | 121,608 | | | | | - | - | - | - | | | | |
| Other financial assets | 912,707 | (9,127) | (9,127) | 9,127 | 9,127 | | | | | | | | |
| Listed Shares | 109,628 | | | | | | | | | | | | |
| Total Financial Assets | 5,802,337 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | - | - | | - | - | | | | | | | | |
| Creditors | 61,794 | N/A | N/A | N/A | N/A | | | | | | | | |
| Other Amounts Owing | - | | | | | | | | | | | | |
| Total Financial Liabilities | 61,794 | | | | | | | | | | | | |
| Total increase / (decrease) | 5,740,543 | - | - | - | - | - | - | - | - | - | - | - | - |

END OF AUDITED FINANCIAL STATEMENTS

UNE Partnerships



ABN: 74 003 099 125
Annual Financial Report
for the year ended
31 December 2011



INDEPENDENT AUDITOR'S REPORT

UNE Partnerships Pty Ltd

To Members of the New South Wales Parliament and Members of UNE Partnerships Pty Ltd.

I have audited the accompanying financial statements of UNE Partnerships Pty Ltd (the Company), which comprise the statement of financial position as at 31 December 2011, the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

Opinion

In my opinion the financial statements:

- are in accordance with the Corporations Act 2001, including:
 - giving a true and fair view of the Company's financial position as at 31 December 2011 and its performance for the year ended on that date
 - complying with Australian Accounting Standards and the Corporations Regulations 2001
- are in accordance with section 41B of the *Public Finance and Audit Act 1983* (the PF&A Act) and the Public Finance and Audit Regulation 2010

Directors' Responsibility for the Financial Statements

The directors of the Company are responsible for the preparation of the financial statements that give true and fair view in accordance with Australian Accounting Standards, the PF&A Act and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does *not* provide assurance:

- about the future viability of the Company
- that it has carried out its activities effectively, efficiently and economically
- about the effectiveness of its internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards, *Corporations Act 2001* and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South Wales are not compromised in their roles by the possibility of losing clients or income.

I confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of the Company on 23 March 2012, would be in the same terms if provided to the directors as at the date of this auditor's report.

Steven Martin

Director Financial Audit Services

2 April 2012 SYDNEY

UNE Partnerships Pty Limited

Directors Report

The directors of UNE Partnerships Pty Limited present their report with the financial report for the financial year ended 31 December 2011 and the auditor's report thereon.

Directors

The following persons were directors of the company during the whole of the year and up to the date of this report:

Dr James HARRIS Professor Alison NETHERY Gary P SMITH Richard J DOYLE Philip M ATTARD

The following director held office from the beginning of the year until the date of his resignation: Christopher M PATTON - resigned 25 November 2011

Directors Meetings

The number of directors meetings (including meetings of committees of directors) and number of meetings attended by each of the directors of the company during the financial year are:

Directors

Dr James HARRIS Professor Alison NETHERY Gary P SMITH Richard J DOYLE Christopher M PATTON Philip M ATTARD

| Board Meetings | | | | | | |
|----------------|---|--|--|--|--|--|
| Α | В | | | | | |
| 7 | 7 | | | | | |
| 5 | 7 | | | | | |
| 6 | 7 | | | | | |
| 7 | 7 | | | | | |
| 7 | 7 | | | | | |
| 5 | 7 | | | | | |

A = Number of meetings attended

B = Number of meetings held during the time the director held office during the year

Principal Activities

The principal activities of the entity during the course of the financial year were the design, development and delivery of education and training programs.

There were no significant changes in the nature of the activities of the entity during the year.

Review of Operations

The profit of the company for the financial year was \$1,109,777 (2010: \$1,142,019).

The company cannot pay dividends due to its status as a tax-exempt body.

During the year, each of the three major education-delivery programs of the company traded profitably.

Close attention was paid to marketing and various support functions to ensure that they complemented the education delivery in a cost-effective manner.

Significant Changes in the State of Affairs

The company's activities are impacted by general economic conditions; 2011 saw the company benefit from ongoing economic recovery. The company achieved a balance between government-funded enrolments and client-funded training.

Matters Subsequent to the End of the Financial Year

There has not been any matter or circumstance subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the entity, the results of those operations, or the state of affairs in future financial years.

Likely Developments and Expected Results of Operations

There are no significant developments or changes in the Company's operations which have been proposed for the immediate future.

Environmental Regulation

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

Insurance of Officers

The University obtains commercial insurance to indemnify persons who serve on University Boards and Committees and on Boards and Committees of all entities in the Group. The annual premium for the Group of \$34,000 for Directors and Officers Insurance covered the period 1 November 2010 to 31 October 2011. Insurance has been renewed for the Group for the period 1 November 2011 to 31 October 2012 at a cost of \$30,600. Coverage also extends to the Group's appointees who serve on the Boards of other entities, as a designated representative of the University and controlled entities and who are not otherwise indemnified.

Legal proceedings on behalf of the Company

There were no legal proceedings brought against the company during the financial year. At the date of this report, the directors are not aware of any legal proceedings which have arisen since the end of the financial year and up to the date of this report.

Auditor's Independence Declaration

The Auditor's Independence Declaration as required under section 307C of the Corporations Act is set out on the next page and forms part of the directors' report for the financial year ended 31 December 2011.

The report is signed on behalf of the directors in accordance with a resolution of the directors made pursuant to the Corporations Act 2001.

Mr Richard J Doyle

Director

27 March 2012



To the Directors UNE Partnerships Pty Ltd

Auditor's Independence Declaration

As auditor for the audit of the financial statements of UNE Partnerships Pty Ltd for the year ended 31 December 2011, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit, and
- any applicable code of professional conduct in relation to the audit.

Steven Martin

Director, Financial Audit Services

23 March 2012 SYDNEY

Directors' Declaration

The directors declare that:

- 1. the financial statements and notes comply with Australian Accounting Standards (including Australian Accounting Interpretations);
- 2. the financial statements and notes give a true and fair view of the financial position and performance of the company for the financial year ended 31 December 2011;
- 3. the financial statements and notes are in accordance with the Corporations Act 2001; and
- 4. there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors made pursuant to s295(5) of the Corporations Act 2001.

Dr J Harris, Chairman Director Mr Richard J Doyle

Director

27 March 2012

Directors' Statement Pursuant to Section 41C(1B) and (1C) of the Public Finance and Audit Act 1983

In accordance with a resolution of the directors and pursuant to Section 41C (1B) and 1(C) of the Public Finance and Audit Act 1983, we state that:

- 1. The attached general purpose financial statements and notes present a true and fair view of the financial position and performance of the Company at 31 December 2011 and the results of its operations and transactions of the Company for the year then ended;
- 2. The financial statements and notes have been prepared in accordance with the provisions of the Public Finance and Audit Act 1983, Public Finance and Audit Regulation 2010;
- 3. The financial statements and notes have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and authoritative pronouncements of the Australian Accounting Standards Board;
- 4. We are not aware of any circumstances which would render any particulars included in the financial reports to be misleading or inaccurate; and
- 5. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

Dr J Haris, Chairman

Mr Richard J Doyle

Director

27 March 2012

Income Statement

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|----------------------------------------------------------------|-------|------------|------------|
| Revenue from continuing operations | | | |
| Sales revenue | 3 | 6,745,714 | 6,114,643 |
| Investment revenue | 4 | 136,966 | 81,802 |
| Gain on disposal of assets | | 50 | 1,651 |
| Total revenue from continuing operations | · | 6,882,730 | 6,198,096 |
| Expenses from continuing operations | | | |
| Employee related expenses | 5 | 1,996,195 | 1,978,194 |
| Depreciation and amortisation | 6 | 97,304 | 128,323 |
| Repairs and maintenance | 7 | 2,695 | 2,433 |
| Impairment of assets | 8 | 21,413 | 17,505 |
| Other expenses | 9 | 3,655,346 | 2,929,622 |
| Total expenses from continuing operations | | 5,772,953 | 5,056,077 |
| | | | |
| Operating surplus attributable to UNE Partnerships Pty Limited | 19(b) | 1,109,777 | 1,142,019 |

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|-------------------------------------------|-------|------------|------------|
| Operating suplus for the period | | 1,109,777 | 1,142,019 |
| Other comprehensive income | | - | - |
| Total comprehensive income for the period | | 1,109,777 | 1,142,019 |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|------------------------------------------------------------|-------|------------|------------|
| ASSETS | | | |
| Current assets Cash and cash equivalents | 10 | 3,204,696 | 1,890,179 |
| Receivables | 11 | 910,055 | 1,279,629 |
| Inventories | 12 | 31,167 | 34,013 |
| Other non-financial assets | 13 | 84,755 | 64,103 |
| Total current assets | | 4,230,673 | 3,267,924 |
| Non-current assets | | | |
| Property, plant and equipment | 14 | 113,911 | 106,251 |
| Intangible assets | 15 | 117,176 | 126,185 |
| Total non-current assets | | 231,087 | 232,436 |
| Total assets | | 4,461,760 | 3,500,360 |
| | | | |
| LIABILITIES Current liabilities | | | |
| Trade and other payables | 16 | 77,103 | 73,409 |
| Provisions | 17 | 266,401 | 221,992 |
| Other liabilities | 18 | 935,896 | 1,156,040 |
| Total current liabilities | | 1,279,400 | 1,451,441 |
| Non-current liabilities | | | |
| Provisions | 17 | 70,605 | 46,941 |
| Total non-current liabilities | | 70,605 | 46,941 |
| Total liabilities | | 1,350,005 | 1,498,382 |
| Total habilities | | 1,000,000 | 1,100,002 |
| Net assets | | 3,111,755 | 2,001,978 |
| EQUITY | | | |
| Issued capital | 19(a) | 1,198,937 | 1,198,937 |
| Retained earnings | 19(b) | 1,912,818 | 803,041 |
| Total equity attributable to equity holders of the company | / | 3,111,755 | 2,001,978 |
| Total equity | | 3,111,755 | 2,001,978 |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the year ended 31 December 2011

| | Issued Capital | Reserves | Retained Earnings | Total |
|-------------------------------------------------|-------------------|-------------|----------------------|-------------------|
| Balance at 1 January 2010 Retrospective changes | 1,198,937 | | (338,978) | 859,959 |
| , | 1,198,937 | _ | (338.978) | 859,959 |
| Balance as restated | 1,180,837 | | | |
| Profit or loss | | | 1,142,019 | 1,142,019 |
| Total comprehensive income | - | | 1,142,019 | 1,142,019 |
| | | | | |
| Balance at 31 December 2010 | 1,198,937 | - | 803,041 | 2,001,978 |
| | | | | |
| Balance at 1 January 2011 | 1,198,937 | - | 803,041 | 2,001,978 |
| Profit or loss | - | - | 1,109,777 | 1,109,777 |
| Total comprehensive income | | - | 1,109,777 | 1,109,777 |
| • | | | | |
| Balance at 31 December 2011 | 1,198,937 | - | 1,912,818 | 3 ,111,755 |
| | | | | |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the year ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|------------------------------------------------|-----------------------------------------------|
| Cash flows from operating activities Receipts from student fees and other customers Interest received Payments to suppliers and employees (inclusive of GST) GST recovered/paid | | 6,874,125 136,966 (5,820,667) 220,052 | 6,923,358 81,802 (6,112,717) 187,674 |
| Net cash provided by / (used in) operating activities | 25 | 1,410,476 | 1,080,117 |
| Cash flows from investing activities Payments for property, plant, equipment & intangibles Net cash provided by / (used in) investing activities | | (95,959) | (124,057) |
| Cash flows from financing activities Repayment of borrowings | | - | (2,560) |
| Net cash provided by / (used in) financing activities | | - | (2,560) |
| Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the | | 1,314,517 | 953,500 |
| financial year | | 1,890,179 | 936,679 |
| Cash and cash equivalents at the end of the financial year | 10 | 3,204,696 | 1,890,179 |

The above statement of cash flows should be read in conjunction with the accompanying notes.

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Notes to and forming part of the Financial Statements

Note 1. Summary of significant accounting policies

UNE Partnerships Pty Limited, a not for profit entity, was incorporated in Australia as a company limited by shares on 15 May 1986 and is domiciled in Australia.

The company is a controlled entity of the University of New England and as such is considered to be a reporting entity as defined in Australian Accounting Standard AASB 127 "Consolidated and Separate Financial Statements".

The principal address of UNE Partnerships Pty Limited is: 122-132 Mossman St, Armidale, NSW.

The financial report for the year ended 31 December 2011 was authorised for issue in accordance with a resolution of the Board on 27 March 2012.

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied unless otherwise stated.

(a) Basis of preparation

The Financial Report is a general purpose financial report that has been prepared on an accrual basis in accordance with Australian Accounting Standards (AAS), other authoritative pronouncements of the Australian Accounting Standards Board (AASB), Australian Accounting Interpretations, the Public Finance and Audit Act 1983 and the Public Finance and Audit Act Regulations 2010 and the Corporations Act 2001.

The Financial Report has been prepared in accordance with the historical cost convention, as modified by the revaluation of available for sale financial assets, financial assets and liabilities at fair value through profit or loss and certain classes of property, plant and equipment.

(b) Foreign currency translation

(i) Functional and presentation currency

The financial reports are presented in Australian dollars which is the Entity's functional and presentation currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

(c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

The Entity recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the Entity and specific criteria have been met for each of the Entity's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Entity bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

(i) Fee paying student

Course income or fees are recognised in the financial statements using the 'Percentage of Completion' method described in AASB 118 - Revenue. At year-end a reliable estimate is made of the future costs to be incurred in the remainder of each student's enrolment term as the indicator of 'Percent Completion'. A corresponding proportion of enrolment fees is transferred to the liability 'Income received in advance'.

(ii) Government funded student

Revenue is recognised when students attain certain milestones or when certain eligibility criteria have been satisfied or the relevant services have been provided, which may coincide with the date of receipt.

(iii) Annual enrolment and administration fees

Fees and charges are recognised as income in the year when the relevant fee becomes payable.

(iv) Investment income

Interest income is recognised as it accrues.

(v) Other revenue

Represents miscellaneous income and other grant income not derived from core business and is recognised when it is earned.

(d) Income tax

UNE Partnerships Pty Limited has been granted exemption from paying tax under the provisions of Subdivision 50-B of the Income Tax Assessment Act 1997. The company does not anticipate adverse impacts arising from the current review of the taxation status of not-for-profit entities, since the company does not deliver 'unrelated trading activities' as defined in the scope of the current review.

(e) Leases

Leases of property, plant and equipment where the Entity, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis, over the period of the lease.

(f) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units).

Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

(g) Cash and cash equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of one year or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

(h) Receivables

Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Receivables are due for settlement no more than 30 days from the date of recognition.

Collectability of receivables is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off. A provision for impairment of receivables is established when there is objective evidence that the Entity will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement.

The carrying amount of the asset is reduced through the use of an expense account and the amount of the loss is recognised in the income statement under Note 8. When a receivable is uncollectable, it is written off against the allowance account for receivables. Subsequent recoveries of amounts previously written off are credited to Bad Debts Recovered in the income statement.

(i) Inventories

Raw materials and stores, work in progress and finished goods

Raw materials and stores, work in progress and finished goods are stated at the lower of cost and current replacement cost. Cost comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

(j) Investments and other financial assets

Classification

The Entity classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at each reporting date.

(i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

(ii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the balance date which are classified as non-current assets. Loans and receivables are included in receivables in the statement of financial position.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Entity's management has the positive intention and ability to hold to maturity. At balance date, the Entity held no assets in this category.

(iv) Available-for-sale financial assets

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance date.

Regular purchases and sales of financial assets are recognised on trade-date: the date on which the Entity commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Entity has transferred substantially all the risks and rewards of ownership.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in equity are included in the income statement as gains and losses from investment securities.

Subsequent measurement

Available-for-sale financial assets and financial assets at fair value through profit and loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement within other income or other expenses in the period in which they arise.

Fair Value

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Entity establishes fair value by using valuation techniques. These include reference to the fair values of recent arm's length transactions, involving the same instruments or other instruments that are substantially the same, discounted cash flow analysis, net asset value and option pricing models refined to reflect the issuer's specific circumstances.

Impairment

The Entity assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of a security below its cost is considered in determining whether the security is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit and loss - is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement.

(k) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Entity is the current bid price.

The carrying value less impairment provision of receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

(I) Plant and equipment

Other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation on assets is calculated using the straight line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives, as follows:

Furniture and Fittings: 3 - 11 yrs,
Other Plant and Equipment: 3 - 10 yrs,
Computing Equipment / Software: 3 - 5 yrs,

Intangibles: 3 - 5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 1(f)).

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the income statement.

(m) Intangible assets

(i) Research and development

Expenditure on research activities is recognised in the income statement as an expense, when it is incurred.

Expenditures on development activities, relating to the design and testing of new or improved products, are recognised as intangible assets when it is probable that the project will, after considering its commercial and technical feasibility, be completed and generate future economic benefits and its costs can be measured reliably. The expenditure capitalised comprises all directly attributable costs, including costs of materials, services, direct labour and an appropriate proportion of overheads. Other development expenditure is recognised in the income statement as an expense when incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. Capitalised development expenditure is recorded as intangible assets and amortised from the point at which the asset is ready for use. Amortisation is calculated using the straight-line method to allocate the cost over the period of the expected benefit, which varies from 3 to 5 years.

(ii) Licences

Licences have an infinite useful life and are not amortised. They are assessed for impairment annually and whenever there is an indication that the licences may be impaired, in accordance with note 1(f).

(n) Trade and other payables

These amounts represent liabilities for goods and services provided to the Entity prior to the end of financial year, which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

(o) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in other income or other expenses.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance date.

(p) Provisions

Provisions for legal claims and service warranties are recognised when: the Entity has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the balance date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as a finance cost.

(q) Employee benefits

(i) Wages and salaries

Liabilities for short-term employee benefits including wages and salaries, non-monetary benefits and profit-sharing bonuses due to be settled within 12 months after the end of the period are measured at the amount expected to be paid when the liability is settled and recognised in other payables. Liabilities for non-accumulating sick leave are recognised when the leave is taken and measured at the rates paid or payable.

(ii) Annual leave and sick leave

The liability for long-term employee benefits such as annual leave and accumulating sick leave is recognised in current provisions for employee benefits as it is not due to be settled within 12 months after the end of the reporting period. It is measured at the amount expected to be paid when the liability is settled. Regardless of the expected timing of settlements, provisions made in respect of employee benefits are classified as a current liability, unless there is an unconditional right to defer the settlement of the liability for at least 12 months after the reporting date, in which case it would be classified as a non-current liability.

(iii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

(r) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case, it is recognised as part of the cost of acquiring the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the balance sheet.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(s) Comparative amounts

Comparative figures have been reclassified and repositioned in the financial statement, where necessary, to conform with the basis of presentation and classification used in the current year.

(t) New standards and interpretations not yet adopted.

AASB 9 Financial Instruments - December 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 13 Fair Value Measurement - September 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 1053 Application of Tiers of Australian Accounting Standards - June 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2013) (annual periods beginning on or after 1 July 2011)

AASB 1054 Australian Additional Disclosures - May 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Interpretation 2 Members' Shares in Co-operative Entities and Similar Instruments - May 2011 (Compilation) (Applies to reporting periods beginning on or after 01 Jul 2011)

Note 2. Disaggregated information

| | Geographical | | | | | | |
|---------|-------------------------------------------------|---------------------------|--------------------------|-----------------|-----------------|------------------|------------------|
| | | | Revenue | | sults | Asse | |
| | | 2011 | 2010 | 2011 | 2010 | 2011 \$ | 2010 \$ |
| | Australia Asia | \$ 6,843,127 20,590 | \$ 6,188,035 8,410 | \$ 1,109,777 | \$ 1,142,019 | 4,461,760 | 3,500,360 |
| | US/Canada | - | - | - | - | - | - |
| | Unallocated | 18,963 6,882,680 | 6,196,445 | 1,109,777 | 1,142,019 | 4,461,760 | 3,500,360 |
| | | 0,882,080 | 0,190,440 | 1,109,777 | 1,142,013 | 4,401,700 | 3,300,300 |
| | | | | | | | |
| | | | | Notes | | 2011 | 2010 |
| | | | | | | \$ | \$ |
| Note 3. | Sales revenue | | | | | | |
| | Education services | | | | | 6,273,256 | 5,754,562 |
| | Workshops | | | | | 205,325 | 103,762 |
| | Consultancy | | | | | 215,706 | 229,565 |
| | Product sales | | | | | 51,427 | 26,754 |
| | Total sales revenue | | | | - | 6,745,714 | 6,114,643 |
| Note 4. | Investment revenue and income | | | | | | |
| 11010 - | Interest | | | | | 136,966 | 81,802 |
| | Total investment revenue | | | | === | 136,966 | 81,802 |
| Note 5 | Employee related expenses | | | | | | |
| Note 5. | Employee related expenses Salaries | | | | | 1,673,018 | 1,695,208 |
| | Contribution to funded superannuation and pen | sion schemes | | | | 145,068 | 123,534 |
| | Payroll tax | 0,0,1,00,10,11,00 | | | | 96,366 | 98,479 |
| | Worker's compensation | - | | | | 9,517 | 3,850 |
| | Long service leave expense | | | | | 33,942 | 38,867 |
| | Annual leave | | | | | 34,131 | 16,913 |
| | Other (Allowances, penalties and fringe benefit | s tax) | | | | 4,153 | 1,343 |
| | Total employee related expenses | | | | - | 1,996,195 | 1,978,194 |
| Note 6. | Depreciation and amortisation | | | | | | |
| | Depreciation | | | | | | |
| | Furniture and Fittings | | | | | 14,043 | 12,660 |
| | Computer Equipment | | | | _ | 23,001 | 26,247 |
| | Total depreciation | | | | | 37,044 | 38,907 |
| | Amortisation | | | | | | |
| | Intangibles | | | | | 60,260 | 89,416 |
| | Total amortisation | | | | ••• | 60,260 | 89,416 |
| | Total depreciation and amortisation | | | | | 97,304 | 128,323 |
| Note 7. | Repairs and maintenance | | | | | | |
| NOTE 1. | Plant/furniture/equipment | | | | | 2,695 | 2,433 |
| | Total repairs and maintenance | | | | | 2,695 | 2,433 |
| | · | | | | = | | |
| Note 8. | Impairment of assets | | | | | 64.45 | 4 |
| | Bad Debts | | | | | 21,413 21,413 | 17,505 17,505 |
| | Total impairment of assets | | | | | 21,710 | 17,000 |
| | | | | | | | |

| | | Notes | 2011 \$ | 2010 \$ |
|----------|-------------------------------------------------|-------|------------|------------|
| Note 9. | Other expenses | | | |
| | Non-capitalised equipment | | 10,443 | 8,240 |
| | Advertising, marketing and promotional expenses | | 213,318 | 227,231 |
| | Utilities | | 61,816 | 64,109 |
| | Inventory Used | | 86,044 | 35,575 |
| | Postal and Telecommunications | | 59,360 | 61,915 |
| | Travel and Entertainment | | 266,600 | 282,373 |
| | Books, Serials and Other Library Media | | 73,536 | 15,358 |
| | Consultants | | 177,328 | 98,802 |
| | Catering Services | | 14,084 | 42,019 |
| | Scholarships Grants & Prizes | | 50,420 | 25,000 |
| | Fees for Services | | 2,609,661 | 2,039,832 |
| | Other Expenditure | | 32,736 | 29,168 |
| | Total other expenses | | 3,655,346 | 2,929,622 |
| Note 10. | Cash and cash equivalents | 1(g) | | |
| | Cash on hand | | 400 | 400 |
| | Cash at bank | | 1,043,619 | 634,716 |
| | At call investments | | 2,160,677 | 1,255,063 |
| | Total cash and cash equivalents | | 3,204,696 | 1,890,179 |
| | | | | |

(a) Reconciliation to cash at the end of the year

The above figures are reconciled to cash at the end of the year as shown in the cash flow statement as follows:

| Balances as above | 3,204,696 | 1,890,179 |
|---------------------------------|-----------|-----------|
| Less: Bank Overdrafts | | - |
| Balance per cash flow statement | 3,204,696 | 1,890,179 |

(b) Cash at bank and on hand

Cash at bank (credit funds) is interest-generating; cash on hand is non interest-bearing.

(c) Deposits at call

The deposits are bearing floating interest rates between 5.55% and 6.10% (2010 - 5.40% and 6.00%). These deposits have an average maturity of 80 days.

Note 11. Receivables

| | | - | | | | |
|---|----|---|---|---|---|---|
| C | ١. | r | r | 4 | n | ŧ |

| Trade and Other Debtors | | 974,212 | 1,350,182 |
|------------------------------------------|------|----------|-----------|
| Less: Provision for impaired receivables | 1(h) | (64,157) | (70,553) |
| Total receivables | | 910,055 | 1,279,629 |

(a) Impaired receivables

As at 31 December 2011 current receivables of the entity with a nominal value of \$225,391 (2010: \$291,750) were impaired. The amount of the provision was \$64,157 (2010: \$70,553). The individually impaired receivables mainly relate to individual students, who are in unexpectedly difficult economic situations. It was assessed that a portion of the receivables is expected to be recovered.

| | Notes 2011 \$ | I | 2010 \$ |
|------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|-------------------------|-------------------------------|
| The ageing of these receivables is as follows: | | | |
| 3 to 6 months | | - | - |
| Over 6 months | 225 | 5,391 | 291,750 |
| | 225 | 5,391 | 291,750 |
| a number of independent customers for whom there is no rec receivables is as follows: | ent history of default. The ageing analysis of thes | 56 | |
| · · · · · · · · · · · · · · · · · · · | ent history of default. The ageing analysis of thes | , c | |
| receivables is as follows: | | | 142 650 |
| · | 58 | 3,494 | 142,650 301,453 |
| receivables is as follows: 3 to 6 months | 58 | | 142,650 301,453 444,103 |
| receivables is as follows: 3 to 6 months | 58 78 136 | 3,494 3,149 | 301,453 |
| receivables is as follows: 3 to 6 months Over 6 months | 58 78 136 as follows: | 3,494 3,149 | 301,453 |
| receivables is as follows: 3 to 6 months Over 6 months Movements in the provision for impaired receivables are | 58 78 136 as follows: | 3,494 3,149 5,643 | 301,453 444,103 |
| receivables is as follows: 3 to 6 months Over 6 months Movements in the provision for impaired receivables are As at 1 January | 58 78 136 as follows: | 3,494 3,149 5,643 | 301,453 444,103 17,910 |

The creation and release of the provision for impaired receivables has been included in 'Impairment of assets' in the Income Statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The other amounts within receivables do not contain impaired assets and are not past due. Based on credit history, it is expected that these amounts will be received when due.

| Note 12. | Inventories Current | 1(i) | | |
|----------|------------------------------------------|------|-----------|-----------|
| | Other stocks | | 31,167 | 34,013 |
| | Total current inventories | - | 31,167 | 34,013 |
| | | = | | |
| Note 13. | Other non-financial assets | | | |
| | Current | | | |
| | Accrued Income | | 65,803 | 48,395 |
| | Prepaid Expenses | | 18,952 | 15,708 |
| | Total current other non-financial assets | - | 84,755 | 64,103 |
| | Total current other non-manicial assets | = | 04,700 | 04,100 |
| Note 14. | Plant and equipment: | | | |
| Note 14. | Plant and equipment: | | | |
| | At cost | | 45,208 | 36,572 |
| | Accumulated depreciation | | (36,039) | (33,700) |
| | | - | 9,169 | 2,872 |
| | | _ | | |
| | Computer cost | | | |
| | At cost | | 201,013 | 182,398 |
| | Accumulated depreciation | - | (135,191) | (129,643) |
| | | - | 65,822 | 52,755 |
| | Locacheld Improvements | | | |
| | Leasehold Improvements At cost | | 115,219 | 115,219 |
| | Accumulated depreciation | | (76,299) | (64,595) |
| | Accultulated depreciation | - | 38,920 | 50,624 |
| | | - | 20,020 | ,02. |
| | Total Plant & equipment | - | 113,911 | 106,251 |
| | | - | | |

| Notes | 2011 | 2010 |
|-------|------|------|
| | \$ | \$ |

Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between beginning and the end of the current financial year:

| | , | Plant & Equip | Computer Equip | Lease Hold Improv. | Total |
|----------|-----------------------------------------------------|------------------|-------------------|-----------------------|----------------------|
| | Balance at 1 January 2010 | 4,106 | 31,712 | 60,831 | 96,649 |
| | Additions | - | 47,474 | 1,219 | 48,693 |
| | Depreciation expense | (1,234) | (26,247) | (11,426) | (38,907) |
| | Derecognition | - | (28,264) | - | (28,264) |
| | Depreciation written back on disposal | | 28,080 | - | 28,080 |
| | Balance at 31 December 2010 | 2,872 | 52,755 | 50,624 | 106,251 |
| | Balance 1 January 2011 | 2,872 | 52,755 | 50,624 | 106,251 |
| | Additions | 8,636 | 44,704 | - | 53,340 |
| | Depreciation expense | (2,339) | (23,001) | (11,704) | (37,044) |
| | Derecognition | - | (26,089) | - | (26,089) |
| | Depreciation written back on disposal | | 17,453 | - | 17,453 |
| | Carrying amount at 31 December 2011 | 9,169 | 65,822 | 38,920 | 113,911 |
| Note 15. | Intangible assets | 1(m) | | | |
| | Course Development Expenses | | | 004 544 | 010.001 |
| | Cost | | | 964,511 (847,335) | 913,261 (787,076) |
| | Accumulated impairment losses Net carrying value | | | 117,176 | 126,185 |
| | Reconciliation of course development expenses | | | | |
| | Balance at the beginning of year | | | 126,185 | 140,054 |
| | Additions | | | 51,251 | 75,547 |
| | Amortisation charge | | | (60,260) | (89,416) |
| | Closing carrying value at 31 December | | | 117,176 | 126,185 |
| Note 16. | Trade and other payables Current | | | | |
| | Trade Payables | | | 77,103 | 73,409 |
| | Total current trade and other payables | | | 77,103 | 73,409 |

For an analysis of the sensitivity of trade and other payables to foreign currency risk refer to note 27.

| | | Notes | 2011 \$ | 2010 \$ |
|----------|--------------------------------------------------------------------------------|-------|------------------|-------------|
| Note 17. | Provisions | 1(q) | Φ | Φ |
| Note 17. | Current provisions expected to be settled within 12 months | .(4) | | |
| | Employee benefits | | | |
| | Annual leave | | 150,911 | 116,780 |
| | Long service leave | | 115,490 | 105,212 |
| | Subtotal | | 266,401 | 221,992 |
| | Current provisions expected to be settled after more than | | | |
| | 12 months | | | |
| | Employee benefits | | | |
| | Annual leave | | - | - |
| | Long service leave | | | _ |
| | Subtotal | | - | - |
| | Total Current Provision | | 266,401 | 221,992 |
| | | | | |
| | Summary movements current provisions Movements in the Provision Account are: | | | |
| | Carrying amount at start of year | | 221,992 | 191,130 |
| | Current year movement in provision - Annual Leave | | 34,131 | 16,913 |
| | - Long Service Leave | | 10,278 | 13,949 |
| | Carrying amount at end of year | | 266,401 | 221,992 |
| | Non-current provisions | | | |
| | Employee benefits | | 70 605 | 46,941 |
| | Long service leave | | 70,605 70,605 | 46,941 |
| | Total non-current provision | | 70,005 | 40,341 |
| | Total provisions | | 337,006 | 268,933 |
| | Summary movements employee benefits | | | |
| | Movements in the Provision Account are: | | | |
| | Carrying amount at start of year | | 46,941 | 22,023 |
| | Current year movement in provision | | | |
| | - Long Service Leave | | 23,664 | 24,918 |
| | Carrying amount at end of year | | 70,605 | 46,941 |
| Note 18. | Other Liabilities | | | |
| | Current | | | |
| | Accrued Liabilities | | 27,640 | 81,298 |
| | Salary Related | | 212,060 | 93,854 |
| | Other Accrued Expenditure Income received in advance | | 696,196 | 980,888 |
| | Total current other liabilities | | 935,896 | 1,156,040 |
| | | | | |
| Note 19. | Reserves and retained earnings | | | |
| (a) | Issued Capital | | | |
| | 1,198,937 ordinary shares @ \$1.00 each fully paid | | (1,198,937) | (1,198,937) |
| (b) | Retained earnings | | | |
| | Movements in retained earnings were as follows: Retained earnings at 1 January | | 803,041 | (338,977) |
| | Net Operating Result for the year | | 1,109,777 | 1,142,018 |
| | Retained earnings at 31 December | | 1,912,818 | 803,041 |
| | | | | |

Note 20. Key management personnel disclosures

(a) Names of responsible persons

The following persons were responsible persons and executive officers of UNE Partnerships Pty Limited from the beginning of the year to the reporting date:

Directors

Dr James HARRIS - Chairman
Professor Alison NETHERY
Gary P SMITH
Richard J DOYLE
Christopher M PATTON (resigned 25 November, 2011)
Philip M ATTARD

Executive Officer

Richard J DOYLE

Other Key Management Personnel

The following persons also had authority and responsibility for planning, directing and controlling the activities of UNE Partnerships Pty Limited during the financial year:

Mr RJ Doyle Mr I Brown Ms M Michell Ms K Hogan Ms S Rudaz Ms D Swanson Ms D Yeomans

(b) Remuneration of Board Members and Executives

Remuneration of Board Members

The Directors of the company act in an honorary capacity and receive no benefits or fees for their services as Directors.

| | 2011 | 2010 |
|----------------------------------------------|---------|---------|
| | No. | No. |
| Nil to \$9,999 | 6 | 6_ |
| | 6 | 6_ |
| Aggregate Remuneration of Board Members | \$ | \$ |
| Total Aggregate Remuneration | | - |
| Remuneration of executive officers | No. | No. |
| \$160,000 to \$174,999 | 1 | - |
| \$190,000 to \$199,999 | | 1_ |
| | 1 | 1_ |
| Aggregate Remuneration of executive officers | \$ | \$ |
| Total Aggregate Remuneration | 164,082 | 199,556 |
| ••• | | |

Note 21. Remuneration of auditors

During the year, the following fees were paid for services provided by the auditor of UNE Partnerships Pty Ltd, its related practices and non-related audit firms:

| practices and non-related audit firms: | 201 1 \$ | 2010 \$ |
|----------------------------------------------------------------------|--------------------|------------|
| Assurance services | | |
| 1. Audit services | | |
| Fees paid to The Audit Office of NSW: | | |
| Audit and review of financial reports and other audit work under the | | |
| Public Finance and Audit Act, 1983 and the Corporations Act 2001. | 25,000 | 20,400 |
| Total remuneration for audit services | 25,000 | 20,400 |
| 2. Non-audit services | | |
| Internal Audit Services Providers | 5,850 | 6,400 |
| Total remuneration for non-audit services | 5,850 | 6,400 |

Note 22. Contingencies

At balance date, no proceeding had been identified as being progressed on behalf of UNE Partnerships Pty Limited.

At balance date, no contingent liabilities or contingent assets of a material nature to UNE Partnerships Pty Limited had been identified.

Note 23. Commitments

(a) Capital Commitments

There were no commitments for capital expenditure at 31 December 2011, (2010: Nil).

(b) Lease Commitments

Operating Leases

| , , | | |
|---------------------------------------------------|--------|--------|
| Within one year | 43,429 | 36,711 |
| Later than one year but not later than five years | 25,140 | 4,837 |
| Later than five years | _ | - |
| Total operating leases | 68,569 | 41,548 |
| Total lease commitments | 68,569 | 41,548 |

No lease arrangements, existing as at 31 December 2011, contain contingent rental payments, purchase options, escalation clauses or restrictions imposed by lease arrangements including dividends, additional debt or further leasing.

(c) Other expenditure commitments

Other 2011 Commitments

The value of orders for goods and services placed, but not filled, as at 31 December 2011 total \$Nii. (2010: \$Nii).

In addition, during 2011, the Entity entered into contracts for the following operating expenditures:

| Within one year Later than one year but not later than five years | 637,712 - | 910,415 1,969 |
|-------------------------------------------------------------------|--------------|------------------|
| Later than five years | - | - |
| Total other expenditure commitments | 637,712 | 912,384 |
| | | |

These commitments relate to teaching costs applicable to currently-enrolled students. Income relating to those students and the future costs will be recognised in accordance with Note 1c(i) and 1c(ii).

(d) Remuneration commitments

The Managing Director is compensated in part via a bonus plan reflecting growth in student numbers, revenue and profit. The liability for 2011 has been accrued to 'Employee related expenses' with a corresponding liability recorded in 'Other liabilities'.

Note 24. Related parties

(a) Parent entities

The ultimate parent entity within the group is the University of New England.

(b) Subsidiaries

The entity does not have any interest in a subsidiary.

(c) Key management personnel

Disclosures relating to directors and specified executives are set out in note 20.

(d) Transactions with related parties

Transactions with related parties are on normal terms no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

| Transactions during the period | 2011 \$ | 2010 \$ |
|---------------------------------------------------------------------------------------------------------------|------------------------------------------|--------------------|
| University of New England Income received Payments made | 11,000 305,114 | 22,924 324,797 |
| Net | (294,114) | (301,873) |
| UNE Foundation Limited Payments made Net | 50,000 (50,000) | 25,000 (25,000) |
| ServicesUNE Income received Net | 4,613 4,613 | |
| With other related parties: A company controlled by Mr GP Smith, a director of UNE Partners Payments made Net | ships Pty Limited. 69,509 (69,509) | 20,273 (20,273) |

Outstanding balances

The following balances are outstanding at the reporting date in relation to transactions with related parties:

University of New England

Payables 2,693 13,190

(e) Guarantees

There have been no guarantees given.

(f) Terms and conditions

Related party outstanding balances are unsecured and have been provided on interest-free terms.

Note 25. Reconciliation of operating result after income tax to net cash flows from operating activities

| | 2011 | 2010 |
|------------------------------------------------------------|-----------|-----------|
| | \$ | \$ |
| Operating result for the period | 1,109,777 | 1,142,019 |
| Depreciation and amortisation | 97,304 | 128,323 |
| Provision for impaired receivables | 64,157 | 52,643 |
| Increase/(Decrease) in Payables and Prepaid Income | (216,451) | (775,072) |
| Increase/(Decrease) in Provision for Employee Entitlements | 68,073 | 55,780 |
| (Increase)/Decrease in Receivables and Prepaid Expenses | 284,766 | 475,824 |
| (Increase)/Decrease in Inventories | 2,850 | 600 |
| Net cash provided by / (used in) operating activities | 1,410,476 | 1,080,117 |

Note 26. Events subsequent to reporting period

There are no reportable events occuring after balance date.

Note 27. Financial risk management

The economic entity's accounting policies, including the terms and conditions of each class of financial asset and financial liability, both recognised and unrecognised at balance date, are as follows:

(a) Market Risk

(i) Terms and conditions

| Terms and conditions | | | |
|----------------------------------|---------|---------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| Recognised Financial Instruments | Note | Accounting Policies | Terms and Conditions |
| Financial Assets | | | |
| Receivables | 11 | Receivables are carried at nominal amounts due less any provision for impairment | Accounts Receivable credit terms are 30 days; some clients can establish instalment plans spanning 10 months. |
| Deposits At Call | 10 | Term Deposits are stated at cost | Bank Call Deposits interest rate is determined by the official Money Market |
| Term Deposits | 10 | Term Deposits are stated at cost | Term deposits are for a period of up to seven months. Interest rates are between 5.55% and 6.10%. Average maturity of 80 days. |
| Financial Liabilities | | | |
| Creditors and Accruals | 16 & 18 | Liabilities are recognised at amounts to be paid for goods and services received, or payable under contract, at year-end. | Creditors are normally settled on 30 day terms |

(ii) Foreign exchange risk

The economic entity undertakes certain transactions denominated in foreign currencies. These transactions expose the economic entity to exchange rate fluctuations.

As UNE Partnerships Pty Limited recognises all transactions, assets and liabilities in Australian dollars only, it has no significant exposure to foreign exchange risk.

(iii) Price risk

The economic entity has no direct exposure to equity securities or commodity price risk.

(iv) Cash flow and fair value interest rate risk

The economic entity invests in near-dated term deposits with various financial institutions and is exposed to interest rate risk arising from normal interest rate variations at date of rollover.

(v) Summarised sensitivity analysis

The table on the last page of the financial report summarises the sensitivity of the economic entity's financial assets and liabilities to interest rate risk.

(b) Credit Risk

Credit risk is the risk of financial loss, arising from another party to a contract or financial position, failing to discharge a financial obligation thereunder. The Economic Entity's maximum exposure to credit risk is represented by the carrying amounts of the financial assets included in the Statement of Financial Position.

(c) Liquidity Risk

Liquidity risk refers to the risk that, as a result of operational liquidity requirements, UNE Partnerships Pty Limited:

- will not have sufficient funds to settle a transaction on the due date;
- will be forced to sell financial assets at a value which is less than their worth;
- may be unable to settle or recover a financial asset at all.

The finance personnel monitor the actual and forecast cash flow of the economic entity on a frequent basis, ensuring that sufficient cash reserves are held to meet the ongoing operations and obligations of the economic entity as they fall due.

Financial risk management (continued)

| 31 December 2011 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|--------------------------------------------------------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|-------------------|-----------------------------------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets Cash & cash equivalents Investments-Term Deposits Receivables | 4.25 5.81 | 1,044,019 | 2,160,677 | | | 994,810 | 1,044,019 2,160,677 994,810 |
| Total Financial Assets | | 1,044,019 | 2,160,677 | | | 994,810 | 4,199,506 |
| Financial Liabilities Payables Other Amounts Owing | | | | | | 77,103 935,896 | 77,103 935,896 |
| Total Financial Liabilities | | | - | - | | 1,012,999 | 1,012,999 |
| Net Financial Assets(Liabilities) | | 1,044,019 | 2,160,677 | - | | (18,189) | 3,186,507 |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|--------------|-----------|
| | | | | | | | |
| | % | \$ | \$ | \$\$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash and cash equivalents | 4.75 | 635,116 | | | | | 635,116 |
| Investments - Term Deposits | 5.70 | | 1,255,063 | | | | 1,255,063 |
| Receivables | - | | | | | 1,343,732 | 1,343,732 |
| Total Financial Assets | | 635,116 | 1,255,063 | | | 1,343,732 | 3,233,911 |
| Financial Liabilities | | | | | | | |
| Payables | - | | | | | 73,409 | 73,409 |
| Other Amounts Owing | - | | | | | 1,156,040 | 1,156,040 |
| Total Financial Liabilities | | | - | - | | 1,229,449 | 1,229,449 |
| Net Financial Assets(Liabilities) | | 635,116 | 1,255,063 | - | | 114,283 | 2,004,462 |

(d) Net Fair Values of Financial Assets and Liabilities

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Entity is the current bid price.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

Due to the short-term nature of the current receivables, their carrying value is assumed to approximate their fair value and based on credit history it is expected that the receivables that are neither past due nor impaired will be received when due.

Financial risk management (continued)

The carrying amounts and aggregate net fair values of financial assets and liabilities at balance date are:

| | Carrying A | mount | Fair Va | lue |
|--------------------------------------------|------------|-----------|-----------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Financial assets Cash and cash equivalents | 3,204,696 | 1,890,179 | 3,204,696 | 1,890,179 |
| Receivables | 994,810 | 1,343,732 | 994,810 | 1,343,732 |
| Total financial assets | 4,199,506 | 3,233,911 | 4,199,506 | 3,233,911 |
| Financial liabilities | | | | |
| Payables | 77,103 | 73,409 | 77,103 | 73,409 |
| Other financial liabilities | 935,896 | 1,156,040 | 935,896 | 1,156,040 |
| Total financial liabilities | 1,012,999 | 1,229,449 | 1,012,999 | 1,229,449 |

UNE Partnerships Pty Limited ABN 74 003 099 125 2011 Financial Statements

2011 Financial Statements

Notes to the financial statements

31 December 2011

(continued)

Financial risk management (continued)

Summarised sensitivity analysis

The following table summarises the sensitivity of the Entity's financial assets and financial liabilities to interest rate risk, foreign exchange risk and other price risk.

| 31 December 2011 | | | Interest rate risk | ate risk | | | Foreign exchange risk | change risk | | | Other price risk | ice risk | |
|-----------------------------|-----------------|----------|--------------------|----------|--------|--------|-----------------------|-------------|--------|--------|------------------|----------|--------|
| | Carrying amount | -1% | 9, | +1% | % | -10% | % | +10% | 3% | -1% | % | +1% | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | ક્ક | 8 | s | ક્ક | ક | မှာ | ક | ક | မှ | es | ક | မှ | S |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 1,044,019 | (10,440) | (10,440) | 10,440 | 10,440 | NA | A/N | | | N/A | A/N | | A/A |
| Investments-Term Deposits | 2,160,677 | (21,607) | (21,607) | 21,607 | 21,607 | ΑX | N/A | N/A | N/A | A/N | N/A | N/A | ₹X |
| Receivables | 994,810 | | | | | 1 | t | • | ı | | | | |
| Total Financial Assets | 4,199,506 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Payables | 77,103 | | | | | | | | | | | | |
| Other Amounts Owing | 932,896 | | | | | | | | | | | | |
| Total Financial Liabilities | 1,012,999 | | | | | | | | | | | | |
| Total increase/(decrease) | 3,186,507 | • | | • | ī | • | ' | ı | • | 1 | ' | 1 | ١ |

| Comparative figures for the previous year are as follows: | |
|-----------------------------------------------------------|---|
| e as 1 | |
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| 34 December 2040 | | | Interest rate risk | ate risk | | | Foreign exchange risk | change risk | | | Other price risk | ice risk | |
|-----------------------------|-----------------|----------|--------------------|----------|--------|--------|-----------------------|-------------|--------|------------|------------------|----------|--------|
| | Carrying amount | -1% | 9 | +1% | % | 1- | -10% | + | +10% | %1- | % | +1% | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | မာ | မာ | s | æ | \$ | \$ | s | s | ક્ક | ક્ક | ક | ь | s |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 635,116 | (6,351) | (6,351) | 6,351 | 6,351 | N/A | | | | | A'N | A/N | A/N |
| Investments - Term Deposits | 1,255,063 | (12,551) | (12,551) | 12,551 | 12,551 | N/A | N/A | A/N | NA | N/A | ZZ | A/N | A/N |
| Receivables | 1,343,732 | | | | | ' | • | 1 | • | | | | |
| Total Financial Assets | 3,233,911 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Payables | 73,409 | | Manual Control | | | | | | | | | | |
| Other Amounts Owing | 1,156,039 | | | | | | | | | | | | |
| Total Financial Liabilities | 1,229,448 | | | | | | | | | | | | |
| Total increase / (decrease) | 2,004,463 | , | • | 1 | i | • | ' | 1 | ı | , | • | 1 | ŧ |

END OF AUDITED FINANCIAL STATEMENTS

University of New England Sports Association



ABN: 85 129 428 454
Annual Financial Report
for the year ended
30 June 2011



INDEPENDENT AUDITOR'S REPORT

University of New England Sports Association

To Members of the New South Wales Parliament and Members of the Association

I have audited the accompanying financial statements of the University of New England Sports Association (the Association), which comprise the statements of financial position as at 30 June 2011, the statements of comprehensive income, the statements of changes in equity and the statements of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information of the Association.

Auditor's Opinion

In my opinion, the financial statements:

- give a true and fair view of the financial position of the University and the consolidated entity, as at 30 June 2011, and of the financial performance and cash flows for the year then ended in accordance with Australian Accounting Standards
- are in accordance with section 41B of the Public Finance and Audit Act 1983 (the PF&A Act)
 and the Public Finance and Audit Regulation 2010

My opinion should be read in conjunction with the rest of this report.

The Members' Responsibility for the Financial Statements

The Members of the Management Committee are responsible for the preparation of the financial statements that give a true and fair view in accordance with Australian Accounting Standards, the PF&A Act and for such internal control as the Members of the Management Committee determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

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My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Members of the Management Committee, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does not provide assurance:

- about the future viability of the Association
- that they have carried out their activities effectively, efficiently and economically
- about the effectiveness of their internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South Wales are not compromised in their role by the possibility of losing clients or income.

Steven Martin

Director, Financial Audit Services

3 April 2012 SYDNEY

Management Report

The management committee of the University of New England Sports Association present their report with the financial statements for the six months ended 30 June 2011 and the auditors report thereon.

Management Committee

The following persons were members of the management committee during the whole of the year and up to the date of this report:

Mr Kevin Dupe`
Mr David Schmude
Mr Martin Collins
Dr John Hobbs
Mr Peter Enlund

President Executive Officer

Committee Meetings

Miss Emma Gillogly

The number of committee meetings attended by each of the management committee of the entity during the financial year are:

| | Comr Meet | |
|--------------------|--------------|---|
| Director | Α | В |
| Mr Martin Collins | 0 | 1 |
| Dr John Hobbs | 1 | 1 |
| Miss Emma Gillogly | 1 | 1 |
| Mr David Schmude | 1 | 1 |
| Mr Peter Enlund | 1 | 1 |
| Mr Kevin Dupe` | 1 | 1 |

A = Number of meetings attended

B = Number of meetings held during the time the director held office during the year

Principal Activities

The principal activities of the entity during the course of the financial year were to provide sport and fitness activities by encouraging regular participation in sport and physical recreation through the diverse range of high quality sporting, fitness and recreation facilities to the University and the regional Armidale community.

Cessation of Operations

The University of New England Sports Association ceased operations on 30 June 2011. On this date the net assets of the entity were transferred to the University of New England. This resulted in a deficit for the year of (\$4,916,270). Without the asset transfer the deficit for the six months ending 30 June 2011 would have been (\$227,940).

Environmental Regulation

The association is not subject to any significant Commonwealth, State or Local Government statutes and requirements related to environmental matters.

Insurance of Officers

The University obtains commercial insurance to indemnify persons who serve on University Boards and Committees and on Boards and Committees of all entities in the Group. The annual premium for the Group of \$34,000 for Directors and Officers Insurance covered the period 1 November 2010 to 31 October 2011. Insurance has been renewed for the Group for the period 1 November 2011 to 31 October 2012 at a cost of \$30,600. Coverage also extends to the Group's appointees who serve on the Boards of other entities, as designated representative of the University and controlled entities and who are not otherwise indemnified.

Legal proceedings on behalf of the Association

There were no legal proceedings brought against the association during the financial year. At the date of this report, the directors are not aware of any legal proceedings which have arisen since the end of the financial year and up to the date of this report.

MANAGEMENT COMMITTEE'S DECLARATION

In accordance with a resolution of the Management Committee of the University of New England Sports
Association and pursuant to Section 41C (1B) and (1C) of the Public Finance and Audit Act 1983, we state that:

- 1. The financial statement has been prepared in accordance with the provisions of the Public Finance and Audit Act 1983.
- At the date of this statement, there are reasonable grounds to believe that the University of New England Sports Association will be able to pay its debts as and when they fall due noting the factors outlined in Note 1(s) to the financial statements.
- The financial statement has been prepared in accordance with Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board.

The statement is made in accordance with a resolution of the Management Committee and is signed for and on behalf of the Management Committee by:

David Schmude

Executive Director

Mr Kevin Dupe President

3 April 2012

Income Statement

For the six months ended 30 June 2011

| | Notes | 2011 \$ | 2010 \$ |
|----------------------------------------------------------------------------------------------|-------|-------------|------------|
| Revenue from continuing operations | | | |
| Trading Income | 3 | 1,121,358 | 1,705,418 |
| Investment revenue and income | 4 | 7,965 | 26,707 |
| Other Revenue | 5 | | 89,416 |
| Total revenue from continuing operations | | 1,129,323 | 1,821,541 |
| Gains on disposal of assets | | | _ |
| Total revenue and income from continuing operations | | 1,129,323 | 1,821,541 |
| Expenses from continuing operations | | | |
| Employee related expenses | 6 | 542,101 | 964,604 |
| Depreciation and amortisation | 7 | 87,481 | 161,189 |
| Repairs and maintenance | 8 | 163,311 | 160,509 |
| Impairment of assets | 9 | - | - |
| Other expenses | 10 | 5,252,700 | 910,816 |
| Total expenses from continuing operations | | 6,045,593 | 2,197,118 |
| | | | |
| Operating surplus/(deficit) attributable to the University of New England Sports Association | 20(b) | (4,916,270) | (375,577) |

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

For the six months ended 30 June 2011

| | Notes | 2011 \$ | 2010 \$ |
|--------------------------------------------|-------|-------------|------------|
| Operating surplus/(deficit) for the period | | (4,916,270) | (375,577) |
| Other comprehensive income | | | |
| Total comprehensive income for the period | | (4,916,270) | (375,577) |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 30 June 2011

| | Notes | 2011 \$ | 2010 \$ |
|-----------------------------------------------------------|--------|------------|------------|
| ASSETS | | Ψ | Ψ |
| Current assets | | | |
| Cash and cash equivalents | 11 | - | 339,931 |
| Receivables | 12 | - | 80,146 |
| Inventories | 13 | - | 5,233 |
| Other non-financial assets | 14 | - | 37,736 |
| Total current assets | - | - | 463,046 |
| Non-current assets | | | |
| Property, plant and equipment | 15 | - | 4,883,207 |
| Total non-current assets | - | | 4,883,207 |
| Total assets | - | - | 5,346,253 |
| LIABILITIES Current liabilities | | | |
| Trade and other payables | 16 | - | 192,161 |
| Borrowings | 17 | - | 43,084 |
| Provisions | 18 | - | 10,835 |
| Other liabilities | 19 | - | 100,968 |
| Total current liabilities | - | - | 347,048 |
| Non-current liabilities | | | |
| Borrowings | 17 | - | 82,935 |
| Total non-current liabilities | - | - | 82,935 |
| | - | | |
| Total liabilities | - | - | 429,983 |
| Net assets | • • | - | 4,916,270 |
| FOULTY | | | |
| EQUITY Reserves | 20(a) | | 848,603 |
| Retained earnings | 20(b) | - | 4,067,667 |
| Total equity attributable to equity holders of the entity | 20(0) | | 4,916,270 |
| Minority interest | | - | - |
| Total equity | | - | 4,916,270 |
| · · · | = | | |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the six months ended 30 June 2011

| | Reserves | Retained Earnings | Total |
|-----------------------------|-----------|----------------------|-------------|
| Balance at 1 January 2010 | 949,877 | 4,341,970 | 5,291,847 |
| Retrospective changes | - | - | |
| Balance as restated | 949,877 | 4,341,970 | 5,291,847 |
| Profit or loss | - | (375,577) | (375,577) |
| De-recognition of assets | (101,274) | 101,274 | - |
| (Transfer from)/to reserves | - | - | - |
| Total comprehensive income | (101,274) | (274,303) | (375,577) |
| Balance at 31 December 2010 | 848,603 | 4,067,667 | 4,916,270 |
| Balance at 1 January 2011 | 848,603 | 4,067,667 | 4,916,270 |
| Profit or loss | - | (4,916,270) | (4,916,270) |
| De-recognition of assets | (848,603) | 848,603 | - |
| Total comprehensive income | (848,603) | (4,067,667) | (4,916,270) |
| Balance at 30 June 2011 | - | - | <u> </u> |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the six months ended 30 June 2011

| | Notes | 2011 \$ | 2010 \$ |
|------------------------------------------------------------------|-------|-------------|-------------|
| Cash flows from operating activities | | • | • |
| Receipts from student fees and other customers | | 1,106,497 | 1,914,782 |
| Interest received | | 7,965 | 26,707 |
| Payments to suppliers and employees (inclusive of GST) | | (1,163,515) | (1,914,472) |
| Interest and other costs of finance | | _ | (2,372) |
| Net cash provided by / (used in) operating activities | 27 | (49,053) | 24,645 |
| not such provided by / (acou in/ operating activities | | (10,000) | |
| Cash flows from investing activities | | | |
| Payments for property, plant and equipment | | (45,947) | (145,370) |
| Net cash provided by / (used in) investing activities | | (45,947) | (145,370) |
| | | | |
| Cash flows from financing activities | | | |
| Cash Transferred to UNE | | (223,806) | - |
| Repayment of loans | | (21,125) | (10,314) |
| Net cash provided by / (used in) financing activities | | (244,931) | (10,314) |
| , , , , , , , , , , , , , , , , , , , | | | |
| Net increase / (decrease) in cash and cash equivalents | | (339,931) | (131,039) |
| Cash and cash equivalents at the beginning of the financial year | r | 339,931 | 470,970 |
| Cook and cook aguivalents at the and of the financial nevied | | | 339,931 |
| Cash and cash equivalents at the end of the financial period | | | ১১৪,৪১। |

The above statement of cash flows should be read in conjunction with the accompanying notes.

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Notes to and forming part of the Financial Statements

Note 1. Summary of significant accounting policies

University of New England Sports Association, a not for profit entity, is a controlled entity of the University of New England and as such is considered to be a reporting entity as defined in Australian Accounting Standard AASB 127 "Consolidated and Separate Financial Statements".

The principal address of UNE Sports Association is: Sport Une Drive, Armidale NSW 2351, Australia.

The financial statements for the six months ended 30 June 2011 were authorised for issue in accordance with a resolution of the Board on 3 April 2012.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied unless otherwise stated.

(a) Basis of preparation

The Financial Statements are general purpose financial statements that have been prepared on an accrual basis in accordance with Australian Accounting Standards (AAS), other authoritative pronouncements of the Australian Accounting Standards Board (AASB), Australian Accounting Interpretations, the Public Finance and Audit Act 1983 and the Public Finance and Audit Regulations 2010.

The Financial Statements have been prepared in accordance with the historical cost convention, as modified by the revaluation of available for sale financial assets, financial assets and liabilities at fair value through profit or loss and certain classes of property, plant and equipment.

(b) Foreign currency translation

(i) Functional and presentation currency

The financial statements are presented in Australian dollars which is the Entity's functional and presentation currency.

(c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances rebates and amounts collected on behalf of third parties.

The Entity recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the Entity and specific criteria have been met for each of the Entity's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Entity bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

(i) Trading income

Revenue from the sale of goods is recognised upon the delivery of goods to customers. Revenue from the rendering of services is recognised upon the delivery of the service to customers.

(ii) Investment income

Interest income is recognised when the Entity's right to receive payment has been established.

(iii) Other revenue

Represents miscellaneous income and other grant income not derived from core business and is recognised when it is earned or received.

(d) Income tax

University of New England Sports Association has been granted exemption from paying tax under the provisions of Section 50-B of the Income Tax Assessment Act 1997.

(e) Leases

Leases of property, plant and equipment where the Entity, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

Leases (continued)

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis, over the period of the lease.

(f) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

(g) Cash and cash equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

(h) Receivables

Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Receivables are due for settlement no more than 30 days from the date of recognition.

Collectibility of receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of receivables is established when there is objective evidence that the Entity will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. Cash flows relating to short-term receivable are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement.

The carrying amount of the asset is reduced through the use of an expense account and the amount of the loss is recognised in the income statement under Note 9. When a receivable is uncollectible, it is written off against the allowance account for receivables. Subsequent recoveries of amounts previously written off are credited to Bad Debts Recovered in the income statement.

(i) Inventories

(i) Raw materials and stores, work in progress and finished goods

Raw materials and stores, work in progress and finished goods are stated at the lower of cost and net realisable value. Cost comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

(ii) Construction work in progress

Construction work in progress is stated at the aggregate of contract costs incurred to date plus recognised profits less recognised losses and progress billings. If there are contracts where progress billings exceed the aggregate costs incurred plus profits less losses, the net amounts are presented under other liabilities.

(iii) Contract costs

Contract costs include all costs directly related to specific contracts, costs that are specifically chargeable to the customer under the terms of the contract and costs that are attributable to contract activity in general and can be allocated to the contract.

(j) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

Fair value estimation (continued)

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-forsale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Entity is the current bid price.

The carrying value less impairment provision of receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

(k) Property, infrastructure, plant and equipment

Land and buildings are shown at fair value, based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred

Increases in the carrying amounts arising on revaluation of land and buildings are credited to other reserves in equity. To the extent that the increase reverses a decrease previously recognised in profit or loss, the increase is first recognised in profit and loss. Decreases that reverse previous increases of the same asset are first charged against revaluation reserves directly in equity, to the extent of the remaining reserve attributable to the asset; all other decreases are charged to the income statement.

Land and buildings under construction are not subject to depreciation. Depreciation on other assets is calculated using the straight line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives, as follows:

Buildings 40 yrs, Infrastructure 10 - 40 yrs, Computing Implementation Costs & Software - 10 yrs, Motor Vehicles - 5 - 7 yrs, Furniture and Fittings -10 yrs, Other Plant and Equipment - 10 yrs, Computing Equipment / Software - 5 yrs,

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 1(f)).

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the income statement. When revalued assets are sold, it is Entity policy to transfer the amounts included in other reserves in respect of those assets to retained earnings.

Buildings controlled by the Entity were revalued as at 31 December 2008, by Knight Davidson Property Advisory.

Plant & Equipment assets, existing at 31 December 2010, were revalued by Rushton Valuers as at 20 December 2008 or are carried at cost if purchased subsequent to the revaluation.

(I) Trade and other payables

These amounts represent liabilities for goods and services provided to the Entity prior to the end of financial year, which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

(m) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in other income or other expenses.

Borrowings (continued)

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

(n) Provisions

Provisions for legal claims and service warranties are recognised when: the Entity has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the balance sheet date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as a finance cost.

(o) Employee benefits

Wages and salaries, and other employee entitlements

All liabilities for employee entitlements are recognised by the University of New England as it is held that all entitled employees are employees of the University of New England.

(p) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case, it is recognised as part of the cost acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(g) Comparative amounts

Comparative figures have been reclassified and repositioned in the financial statements, where necessary, to conform with the basis of presentation and classification used in the current year.

(r) New Accounting Standards and Interpretations.

Certain new Accounting Standards and Interpretations have been published that are not mandatory for 31 December 2011 reporting period.

The association has assessed the impact of these new Standards and Interpretations and considers the impact to be insignificant.

(s) Going Concern

These accounts have not been prepared as a going concern as the Entity ceased operations on 30 June 2011. All assets and liabilities were transferred to the University of New England in accordance with the constitution of the University of New England Sports Association.

Note 2. Disaggregated information

| | Geographical | | | | | | |
|---------|------------------------------------------------|------------------------|------------------------|----------------------------|-----------|-------------------|------------------------|
| | | Reve | | Resul | ts | Asse | ets |
| | | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | A | \$ 4 400 000 | \$ | \$ | (075 577) | \$ | \$ |
| | Australia | 1,129,323 1,129,323 | 1,821,541 1,821,541 | (4,916,270) (4,916,270) | (375,577) | <u>-</u> | 5,346,253 5,346,253 |
| | - | 1,123,323 | 1,021,041 | (4,510,270) | (373,377) | | 3,340,233 |
| | | | | | | 2011 | 2010 |
| | | | | | | \$ | \$ |
| Note 3. | Trading Income | | | | | | =00.000 |
| | University contribution | | | | | 327,740 75,724 | 500,000 |
| | Membership fees Facility fees & equipment hire | | | | | 461,217 | 193,401 588,270 |
| | Vacation care | | | | | 23,830 | 49,014 |
| | Scholarship, sponsorship & donations | | | | | 23,032 | 26,908 |
| | Shop sales | | | | | 75,786 | 74,048 |
| | Sports camps | | | | | 90,754 | 103,715 |
| | University sporting programs | | | | | 8,018 | 100,941 |
| | Commercial programs & events | | | | | 9,037 | 54,436 |
| | Hockey Carpark contibution | | | | | 11,309 | - |
| | Sundry | | | | _ | 14,911 | 14,685 |
| | Total trading income | | | | = | 1,121,358 | 1,705,418 |
| | | | | | | | |
| Note 4. | Investment revenue and income | | | | | | |
| | Interest | | | | _ | 7,965 | 26,707 |
| | Total investment revenue | | | | = | 7,965 | 26,707 |
| Note E | Other revenue | | | | | | |
| Note 5. | Other revenue Payroll Tax Refund | | | | | | 39,416 |
| | | | | | | - | |
| | Grant Income | | | | _ | - | 50,000 |
| | Total other revenue | | | | = | - | 89,416 |
| Note 6. | Employee related expenses | | | | | | |
| | Salaries & allowances | | | | | 483,433 | 862,589 |
| | Contribution to funded superannuation and per | nsion scheme | s | | | 58,668 | 93,439 |
| | Payroll tax | | | | | - | 5,943 |
| | Other | | | | | _ | 2,633 |
| | Total employee related expenses | | | | - | 542,101 | 964,604 |
| | Total employee related expenses | | | | = | 542,101 | 304,004 |
| Note 7. | Depreciation and amortisation | | | | | | |
| | Buildings | | | | | 45,472 | 90,009 |
| | Infrastructure | | | | | 10,270 | 27,500 |
| | Furnitures and Fittings | | | | | 998 | 2,017 |
| | Plant and Equipment | | | | | 23,538 | 28,186 |
| | Computer Equipment | | | | | 1,324 | 2,663 |
| | Motor Vehicles | | | | | 5,879 | |
| | | | | | - | | 10,814 |
| | Total depreciation | | | | = | 87,481 | 161,189 |
| Note 8. | Repairs and maintenance | | | | | | |
| | Infrastructure/Plant & equipment | | | | | 47,769 | 54,906 |
| | Grounds | | | | | 115,542 | 105,603 |
| | Total repairs and maintenance | | | | - | 163,311 | 160,509 |
| | | | | | = | , | |

| | | Notes | 2011 | 2010 |
|---------|-------------------------------------------------|-------|-----------|---------|
| Note 9. | Impairment of assets | | \$ | \$ |
| | Bad Debts | | _ | - |
| | Doubtful debts | | - | - |
| | Total impairment of assets | | - | - |
| Note 10 | . Other expenses | | | |
| | Non-capitalised equipment | | 6,942 | 92,836 |
| | Asset de-recogntion* | | 114,920 | 125,895 |
| | Advertising, marketing and promotional expenses | | 32,259 | 25,972 |
| | Utilities | | 101,060 | 137,373 |
| | Inventory Used | | 55,400 | 69,631 |
| | Postal and Telecommunications | | 5,720 | 12,809 |
| | Travel and Entertainment | | 16,050 | 24,326 |
| | Operating Lease Rental Charges | | 4,362 | 5,607 |
| | Fees for Services | | 57,793 | 125,095 |
| | Books & Subscriptions | | 13,769 | 9,742 |
| | Scholarships & Donations | | 6,045 | 11,734 |
| | Australian Uni Sport | | 13,910 | 57,005 |
| | Sports Camps | | 84,510 | 91,133 |
| | Insurance | | 11,223 | 16,477 |
| | Contribution - University of New England ** | | 4,688,330 | - |
| | Other Expenditure | | 40,407 | 105,181 |
| | Total other expenses | | 5,252,700 | 910,816 |

^{*} Asset derecognition expense of \$114,920 relates to derecognising plant and equipment with an original cost less than \$5,000 to align with the accounting policy of the University of New England (2010: \$125,895 relates solely to the reduction in the main car park. The car park was removed to allow for the construction of new facilities. This saw a reduction of approximately 2/3rds of the main car park.)

^{**} University of New England (UNE) Transfer relates to the net assets of the entity being transfered to UNE on the close of business on 30th June 2011.

| Note 11. | Cash | and | cash | equivalents |
|----------|------|-----|------|-------------|
|----------|------|-----|------|-------------|

1(g) Cash on hand 1,150 Cash at bank 338,781 Total cash and cash equivalents 339,931

(a) Reconciliation to cash at the end of the year

The above figures are reconciled to cash at the end of the year as shown in the cash flow statement as follows:

| Balances as above | - | 339,931 |
|---------------------------------|---|---------|
| Balance per cash flow statement | - | 339,931 |

(b) Cash on hand

These are non-interest bearing. 1,150

| | Notes | 2011 \$ | 2010 \$ |
|------------------------------------------|-------|------------|------------|
| Note 12. Receivables Current | | | |
| Trade and Other Debtors | | - | 82,650 |
| Less: Provision for impaired receivables | 1(h) | | (2,504) |
| Total current receivables | | | 80,146 |
| Non-current Trade and Other Debtors | | - | - |
| Total non-current receivables | | _ | _ |
| Total receivables | | - | 80,146 |
| (a) Impaired receivables | | | |

(a) Impaired receivables

As at 30 June 2011 the entity held no provisions (2010: \$2,504) for impaired receivables. The amount of the provision is reviewed annually to ensure adequacy.

Movements in the provision for impaired receivables are as follows:

| As at 1 January | 2,504 | 3,237 |
|----------------------------------------------------------|---------|-------|
| Provision for impairment recognised during the year | (2,504) | - |
| Receivables written off during the year as uncollectible | - | (733) |
| | = | 2,504 |

The creation and release of the provision for impaired receivables has been included in 'other expenses' in the income statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The other amounts within receivables do not contain impaired assets and are not past due. Based on credit history, it is expected that these amounts will be received when due.

| Note 13. Inventories | 1(i) | | |
|------------------------------------------|------|---|--------|
| Other stocks | | - | 5,233 |
| Total current inventories | | | 5,233 |
| Note 14. Other non-financial assets | | | |
| Prepaid expenses | | - | 20,371 |
| GST Refundable | | | 17,365 |
| Total current other non-financial assets | | | 37,736 |

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30 June 2011 (continued)

| Note 15. Property, plant and equipment | | Freehold | Plant and | Motor | Computer | Furniture & | ; |
|-------------------------------------------------------------------------------------|----------------------|-----------|-----------------|---------------|------------|----------------|--------------|
| | Infrastructure \$ | \$ \$ | equipment \$ | venicie \$ | cost \$ | rittings \$ | l otal \$ |
| At 1 January 2010 | | | | | | | |
| - Cost | 12,926 | 7,360 | 267,860 | 58,774 | 6,121 | 895 | 353,936 |
| - Valuation | 984,159 | 3,600,000 | 201,804 | 20,268 | 7,650 | 20,170 | 4,834,051 |
| Accumulated depreciation | (45,726) | (180,009) | (53,697) | (14,788) | (5,569) | (4,991) | (304,780) |
| Net book amount | 951,359 | 3,427,351 | 415,967 | 64,254 | 8,202 | 16,074 | 4,883,207 |
| Year ended 31 December 2010 | | | | | | | |
| Opening net book amount | 1,104,754 | 3,510,000 | 189,166 | 55,712 | 10,865 | 18,091 | 4,888,588 |
| Accummulated depreciation change on revaluation | 1 | 1 | 1 | 1 | 1 | 1 | , |
| Depreciation written back on disposal | 10,947 | • | • | • | ı | • | 10,947 |
| Transfers | | • | • | • | 1 | • | • |
| Derecognition * | (136,842) | • | • | • | • | • | (136,842) |
| Revaluation surplus | 1 | • | • | • | 1 | • | • |
| Additions | • | 7,360 | 254,987 | 19,356 | , | • | 281,703 |
| Assets included in a disposal group classified as held for sale and other disposals | • | | | | 1 | , | |
| Depreciation charge | (27,500) | (90,009) | (28,186) | (10,814) | (2,663) | (2,017) | (161,189) |
| Closing net book amount | 951,359 | 3,427,351 | 415,967 | 64,254 | 8,202 | 16,074 | 4,883,207 |
| At 31 December 2010 | | | | | | | |
| - Cost | 12,926 | 7,360 | 267,860 | 58,774 | 6,121 | 895 | 353,936 |
| - Valuation | 984,159 | 3,600,000 | 201,804 | 20,268 | 7,650 | 20,170 | 4,834,051 |
| Accumulated depreciation | (45,726) | (180,009) | (53,697) | (14,788) | (5,569) | (4,991) | (304,780) |
| Net book amount | 951,359 | 3,427,351 | 415,967 | 64,254 | 8,202 | 16,074 | 4,883,207 |

* The \$136,842 derecognition in infrastructure relates to the partial removal of the main car park.

University of New England Sports Association
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2011 Financial Statements
Notes to the financial statements
30 June 2011
(continued)

Note 15. Property, plant and equipment (continued)

| | Infrastructure \$ | Freehold buildings \$ | Plant and equipment | Motor vehicle \$ | Computer cost \$ | Furniture & fittings | Total \$ |
|--------------------------------------------------------|----------------------|-----------------------------|---------------------|------------------------|------------------------|----------------------|-------------|
| Six months ended 30 June 2011 | | | | | | | |
| Opening net book amount | 951,359 | 3,427,351 | 415,967 | 64,254 | 8,202 | 16,074 | 4,883,207 |
| Depreciation written back on disposal | 55,995 | 225,481 | 77,235 | 20,667 | 6,893 | 5,989 | 392,260 |
| Transfers | (999,044) | (3,640,147) | (352,908) | (78,742) | 1 | • | (5,070,841) |
| Derecognition * | (4,680) | | (123,276) | (300) | (13,771) | (21,065) | (163,092) |
| Revaluation surplus | ı | • | • | • | 1 | 1 | • |
| Additions | 6,640 | 32,787 | 6,520 | 1 | 1 | 1 | 45,947 |
| Assets classified as held for sale and other disposals | | | | 1 | 1 | ı | |
| Depreciation charge | (10,270) | (45,472) | (23,538) | (5,879) | (1,324) | (866) | (87,481) |
| Closing net book amount | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| At 30 June 2011 | | | | | | | |
| - Cost | 1 | 1 | 1 | ı | ı | 1 | |
| - Valuation | 1 | • | 1 | • | 1 | • | • |
| Accumulated depreciation | • | • | • | - | - | • | • |
| Net book amount | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

^{*} Relates to assets written off with an original costs of less than \$5,000 to comply with the University policy.

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Note 15. Property, plant and equipment (continued)

The Association enjoyed the use and benefits of the following assets owned and recorded by the University of New England

| | 30-June-2011 | 2010 |
|------------------------------------------|-------------------------------|-------------------------------|
| | Current Written Down Value | Current Written Down Value |
| | | \$ |
| Bellevue Oval Grandstand | 2,071,205.61 | 2,095,033.35 |
| Bellevue Oval Access Road | 73,320.84 | 73,947.67 |
| UNE Sports Irrigation | 114,950.65 | 121,777.00 |
| VSU Multi Purpose Hall | 5,657,564.64 | 5,465,681.44 |
| VSU Pool Refurbishment | | 234,727.74 |
| 20 x Integrity Stealth Spin Cycle | 9,876.23 | 11,758.64 |
| Treadmill 93Ti Life Fitness | 17,215.70 | 20,098.86 |
| Crosstrainer 93X Life Fitness | 9,383.79 | 10,955.33 |
| Upright Cycle 93C (X2) | 2,541.84 | 2,967.51 |
| Summit Trainer 95Li (X2) | 5,982.00 | 6,983.82 |
| GYM Strength Equipment | 97,620.25 | 108,101.41 |
| C2 Model E Indoor Rower with PM4 Monitor | 4,402.43 | 4,832.74 |
| | | |
| Total Value of Assets in Use | | 8,156,865.51 |

No compensation was paid to the University for the use of these assets.

| | | Notes | 2011 \$ | 2010 \$ |
|----------|----------------------------------------------------------------------------------------------------|-------|------------|--------------------|
| Note 16. | Trade and other payables Trade Payables Total current trade and other payables | | - | 192,161 192,161 |
| Note 17. | Refer note 25 for disclosure of amount owing to the University of New England Borrowings Current | | | |
| | Commercial Loan with the University of New England Non-Current | | | 43,084 43,084 |
| | Commercial Loan with the University of New England | | | 82,935 82,935 |

The borrowings from the University of New England was to finance the upgrade of cardio equipment in the fitness gym and is on commercial terms

| | Notes | 2011 | 2010 |
|----------|---------------------------------------------------------------------------------|---------------|-------------------|
| | Notes | \$ | \$ |
| Note 18. | Provisions 1(n) Current provisions expected to be settled within 12 months | | |
| | Employee benefits | | |
| | Annual leave | - | - |
| | Long service leave Other | - | - 10,835 |
| | Subtotal | - | 10,835 |
| | | | · · · · · · |
| | Current provisions expected to be settled after more than 12 months | | |
| | Employee benefits | | |
| | Annual leave Long service leave | - | - |
| | Subtotal | | <u>-</u> |
| | Total Current Provision | | 10,835 |
| | Total Sufferit Florision | | 10,000 |
| | Summary movements in current provisions Movements in the Provision Account are: | | |
| | Carrying amount at start of year Current year movement in provision | 10,835 | 10,540 |
| | - Annual Leave | - | - |
| | - Long Service Leave - Other | - (10,835) | - 295 |
| | Carrying amount at end of year | (10,033) | 10,835 |
| | Non-compatibilities | | |
| | Non-current provisions Employee benefits | | |
| | Long service leave | - | - |
| | Other Total non-current provision | | |
| | Total non-current provision | | <u> </u> |
| | Total provisions | - | 10,835 |
| | Summary movements in employee benefits | | |
| | Movements in the Provision Account are: | | |
| | Carrying amount at start of year Current year movement in provision | - | - |
| | - Long Service Leave | | <u>-</u> _ |
| | Carrying amount at end of year | | |
| Note 19. | Other Liabilities | | |
| | Members subscriptions in advance | - | 71,428 |
| | Other Accrued Expenditure Total current other liabilities | - | 29,540 100,968 |
| N 4 22 | | | , |
| | Reserves and retained earnings Reserves | | |
| (a) | Revaluation Reserve - Buildings | - | 410,858 |
| | Revaluation Reserve - Infrastructure | - | 437,745 |
| | Total reserves | - | 848,603 |

2040

2044

| | 2011 2010 \$ \$ |
|-------------------------------------------------|------------------------------------------|
| | |
| Reserves and retained earnings (continued) | |
| (a) Reserves | |
| Revaluation Reserve - Buildings | - 410,858 |
| Revaluation Reserve - Infrastructure | - 437,745 |
| Total reserves | - 848,603 |
| Movements | |
| Asset revaluation reserve - Buildings | |
| Balance 1 January | 410,858 410,858 |
| Increment/(decrement) on revaluation | |
| Transfer to/(from) retained surplus on disposal | (410,858) - |
| Balance 30 June 2011 /31 December 2010 | - 410,858 |
| Asset revaluation reserve - Infrastructure | |
| Balance 1 January | 437,745 539,019 |
| Increment/(decrement) on de-recognition | - (101,274) |
| Transfer to/(from) retained surplus on disposal | (437,745) - |
| Balance 30 June 2011 /31 December 2010 | - 437,745 |
| (b) Retained earnings | |
| Movements in retained earnings were as follows: | 4 007 007 4 044 070 |
| Retained earnings at 1 January | 4,067,667 4,341,970 |
| Transfer from Reserves | 848,603 101,274 (4,916,370) (375,577) |
| Net operating surplus/(deficit) for the year | <u>(4,916,270)</u> (375,577) |
| Balance 30 June 2011 /31 December 2010 | - 4,067,667 |

(c) Nature and purpose of reserves

Revaluation Reserve

The asset revaluation reserve is used to record increments and decrements, on the revaluation of non-current assets, as described in accounting policy note 1(k).

Note 21. Key management personnel disclosures

(a) Names of responsible persons

The following persons were responsible persons and executive officers of the University of New England Sports Association from the beginning of the year to the reporting dates:

Management Committee

Mr Kevin Dupe` Mr Martin Collins Dr John (Jack) Hobbs Miss Emma Gillogly Mr Peter Enlund

Executive Officers

Mr David Schmude

Other Key Management Personnel

The following persons also had authority and responsibility for planning, directing and controlling the activities of the University of New England Sports Association during the financial year:

Mr David Schmude Mrs Kathie Hunt Mr Ashley Clee

(b) Remuneration of Management Committee and Executives

Remuneration of the Management Committee

The Management Committee of the entity act in an honorary capacity and receives no benefits or fees for their services. The Management Committee did not receive benefits and fees from a related body corporate except for Mr D Schmude in his capacity as Executive Officer of University of New England Sports Association

| | 2011 | 2010 |
|------------------------------------|------|------|
| Remuneration of executive officers | No. | No. |
| \$110,000 to \$119,999 | - | 1_ |
| | - | 1 |

No other benefits were received during the year.

Note 22. Remuneration of auditors

During the year, the following fees were paid for services provided by the auditor of the University of New England Sports Association, its related practices and non-related audit firms:

| | 2011 \$ | 2010 \$ |
|----------------------------------------------------------------------|------------|------------|
| Assurance services | · | |
| 1. Audit services | | |
| Fees paid to The Audit Office of NSW: | | |
| Audit and review of financial reports and other audit work under the | 12,250 | 24,500 |
| Total remuneration for audit services | 12,250 | 24,500 |
| 2. Non-audit services | | |
| <u>Audit-related services</u> | | |
| Fees paid to The Audit Office of NSW: | | |
| External Audit Services Providers | - | - |
| Quality assurance | - | - |
| Total remuneration for audit-related services | | |

Note 23. Contingencies

At balance date, no proceeding had been identified as being progressed on behalf of University of New England Sports Association

At balance date, no contingent liabilities or contingent assets of a material nature to the University of New England Sports Association had been identified.

Note 24. Commitments

(a) Capital Commitments

There were no commitments for capital expenditure at 30 June 2011 (2010: Nil).

(b) Lease Commitments

(i) Operating Leases

| Within one year | - | 9,574 |
|---------------------------------------------------|---|--------|
| Later than one year but not later than five years | - | 14,360 |
| Later than five years | | |
| Total operating leases | | 23,934 |
| | | |
| Total lease commitments | | 23,934 |

The operating lease commitments relates to a photocopier.

No lease arrangements existed as at 30 June 2011 that contained contingent rental payments, purchase options, escalation clauses or restrictions imposed by lease arrangements including dividends, additional debt or further leasing.

(c) Remuneration commitments

There are no remuneration commitments for senior executives other than the normal employment contract provisions available to general staff under work place agreements.

Note 25. Related parties

(a) Parent entities

The ultimate parent entity within the group is the University of New England.

(b) Subsidiaries

The entity does not have any interest in a subsidiary.

(c) Key management personnel

Disclosures relating to directors and specified executives are set out in Note 21.

(d) Transactions with related parties

Transactions with related parties are on normal terms no more favourable than those available to other parties unless otherwise stated. The following transactions occurred with related parties:

| | 2011 | 2010 |
|--------------------------------|-------------|-----------|
| Transactions during the period | \$ | \$ |
| University of New England | | |
| Income received | 398,723 | 695,847 |
| Payments made | 5,524,724 | 1,550,135 |
| Net | (5,126,001) | (854,288) |
| Services UNE | | |
| Income received | _ | _ |
| Payments made | 11.228 | 4,888 |
| Net | (11,228) | (4,888) |
| | (**,===) | (1,000) |
| UNE Foundation | | |
| Income received | 9,000 | 21,000 |
| Payments made | | _ |
| Net | 9,000 | 21,000 |

Outstanding balances

The following balances are outstanding at the reporting date in relation to transactions with related parties:

| Universi | tv of | New | Engl | land |
|----------|-------|-----|------|------|
| | | | | |

| Receivables | - | 5,298 |
|----------------|---|---------|
| Payables | - | 156,137 |
| borrowings | - | 126,019 |
| Services UNE | | |
| Receivables | - | - |
| Payables | - | 1,191 |
| UNE Foundation | | |
| Receivables | - | 21,000 |
| Payables | - | - |

(e) Guarantees

There have been no guarantees given.

(f) Terms and conditions

Related party outstanding balances are unsecured and have been provided on interest-free terms. Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Note 26. Events subsequent to reporting period

The University of New England Sports Association ceased operations on 30 June 2011. From the 1st of July 2011 all operations were conducted as Sport UNE Limited

Note 27. Reconciliation of operating result after income tax to net cash flows from operating activities

| . Recommended of operating recent after meeting tax to not each new mem operating activities | | |
|----------------------------------------------------------------------------------------------|-------------|-----------|
| | 2011 | 2010 |
| | \$ | \$ |
| Operating surplus/(deficit) for the period | (4,916,270) | (375,577) |
| Depreciation and amortisation | 87,481 | 161,189 |
| Loss on transfer to UNE/loss on de-recognition | 4,688,330 | 125,895 |
| Assets Written Off | 114,920 | - |
| Increase/(Decrease) in Payables and Prepaid Income | 59,019 | 95,293 |
| Increase/(Decrease) in Other Provisions | 135 | (438) |
| (Increase)/Decrease in Receivables and Prepaid Expenses | (58,734) | 12,802 |
| (Increase)/Decrease in Inventories | (23,934) | 5,481 |
| Net cash provided by / (used in) operating activities | (49,053) | 24,645 |

Note 28. Financial risk management

The economic entity's accounting policies, including the terms and conditions of each class of financial asset and financial liability, both recognised and unrecognised at balance date, are as follows:

(a) Market Risk

(i) Terms and conditions

| Terms and conditions | | | |
|----------------------------------|---------|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| Recognised Financial Instruments | Note | Accounting Policies | Terms and Conditions |
| Financial Assets | | | |
| Receivables | 12 | Receivables are carried at nominal amounts due less any provision for impairment | Accounts Receivable credit terms are 30 days |
| Deposits At Call | 11 | Deposits are stated at cost | Bank Call Deposits interest |
| Financial Liabilities | | | |
| Borrowings | 17 | Borrowings are carried at present value. | Minimum repayments are required on a quarterly basis with an option for additional repayments |
| Creditors and Accruals | 16 & 19 | Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not invoiced to the economic entity. | Creditors are normally settled on 30 day terms |

(ii) Foreign exchange risk

As University of New England Sports Association recognises all transactions, assets and liabilities in Australian dollars only, it has minimal exposure to foreign exchange risk.

(iii) Price risk

The economic entity has no direct exposure to equity securities or commodity price risk.

(iv) Cash flow and fair value interest rate risk

The economic entity invests in term deposits with various financial institutions and is exposed to interest rate risk arising from normal interest rate variations.

(v) Summarised sensitivity analysis

An attached table summarises the sensitivity of the economic entity's financial assets and liabilities to interest rate risk.

(b) Credit Risk

Credit risk is the risk of financial loss, arising from another party, to a contract or financial position failing to discharge a financial obligation thereunder. The Economic Entity's maximum exposure, to credit rate risk, is represented by the carrying amounts of the financial assets included in the Statement of Financial Position.

The Association does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the company.

(c) Liquidity Risk

Liquidity risk refers to the risk that, as a result of operational liquidity requirements, University of New England Sports Association:

- will not have sufficient funds to settle a transaction on the due date
- will be forced to sell financial assets at a value which is less than their worth
- may be unable to settle or recover a financial asset at all

The finance committee monitors the actual and forecast cash flow of the economic entity on a regular basis, ensuring that sufficient cash reserves are held to meet the ongoing operations and obligations of the economic entity as they fall due.

Financial risk management (continued)

| 31 December 2011 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|--------------|-------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash & cash equivalents | 0.00% | - | - | - | - | - | - |
| Receivables | 0.00% | - | - | - | - | - | - |
| Total Financial Assets | | - | - | | | - | - |
| Financial Liabilities | | | | | | | |
| Borrowings | 0.00% | | - | - | - | | - |
| Payables | 0.00% | - | - | - | - | - | - |
| Other Amounts Owing | 0.00% | - | - | - | - | - | - |
| Total Financial Liabilities | | - | - | = | - | = | - |
| Net Financial Assets(Liabilities) | | - | - | ı | | - | - |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|--------------|---------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash and cash equivalents | 5.50% | 339,931 | - | - | - | - | 339,931 |
| Receivables | 0.00% | - | - | - | - | 117,882 | 117,882 |
| Total Financial Assets | | 339,931 | - | | | 117,882 | 457,813 |
| Financial Liabilities | | | | | | | |
| Payables | 0.00% | - | - | - | - | 192,161 | 192,161 |
| Borrowings | 6.95% | | 43,084 | 82,935 | | | 126,019 |
| Other Amounts Owing | 2.50% | 10,835 | - | - | - | 90,133 | 100,968 |
| Total Financial Liabilities | | 10,835 | 43,084 | 82,935 | | 282,294 | 419,148 |
| Net Financial Assets(Liabilities) | | 329,096 | (43,084) | (82,935) | | (164,412) | 38,665 |

(d) Fair Values of Financial Assets and Liabilities

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Entity is the current bid price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. The Entity uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date. Quoted market prices or dealer quotes for similar instruments are used for long-term debt instruments held. Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows. The fair value of forward exchange contracts is determined using forward exchange market rates at the balance sheet date.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

Due to the short-term nature of the current receivables, their carrying value is assumed to approximate their fair value and based on credit history it is expected that the receivables that are neither past due nor impaired will be received when due.

Financial risk management (continued)

The carrying amounts and aggregate net fair values of financial assets and liabilities at balance date are:

| | Carrying Amount | | Fair Value | | |
|-----------------------------|-----------------|---------|------------|---------|--|
| | 2011 | 2010 | 2011 | 2010 | |
| | \$ | \$ | \$ | \$ | |
| Financial assets | | | | | |
| Cash and cash equivalents | 0 | 339,931 | 0 | 339,931 | |
| Receivables | 0 | 117,882 | 0 | 117,882 | |
| Other financial assets | 0 | 0 | 0 | 0 | |
| Total financial assets | 0 | 457,813 | 0 | 457,813 | |
| Financial liabilities | | | | | |
| Payables | 0 | 192,161 | 0 | 192,161 | |
| Borrowings | 0 | 126,019 | 0 | 126,019 | |
| Other financial liabilities | 0 | 100,968 | 0 | 100,968 | |
| Total financial liabilities | 0 | 419,148 | 0 | 419,148 | |

University of New England Sports Association ABN 85 129 428 454 2011 Financial Statements Notes to the financial statements 30 June 2011

(continued)

Financial risk management (continued)

Summarised sensitivity analysis

The following table summarises the sensitivity of the Entity's financial assets and financial liabilities to interest rate risk, foreign exchange risk and other price risk.

| 30 June 2011 | Carrying | | Interest | Interest rate risk | | | Foreign exchange risk | change risk | | | Other price risk | ce risk | |
|-----------------------------|----------|--------|----------|--------------------|--------|----------|-----------------------|-------------|--------|--------|------------------|---------|--------|
| | amount | 1- | -1% | + | +1% | -10 | -10% | +10% | %(| -1% | % | +1% | % |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | s | s | € | € | s | s | s | s | s | s | € | € | € |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | ' | ' | 1 | 1 | 1 | ∀/N | | | | A/N | ĕ/Z | ∀/Z | A/N |
| Investments-Term Deposits | ' | ' | | ' | 1 | A/N | A/N | ΑN | Υ/Z | ∀/Z | ĕ/Z | A/N | A/N |
| Receivables | ' | | | | | A/N | | Ϋ́Z | A/N | | | | |
| Total Financial Assets | 1 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | ' | ' | 1 | • | 1 | ∀/Z | | | Υ/Z | ∀/Z | ĕ/Z | √Z V | A/N |
| Payables | ' | | | | | √N ∀N | ∀/Z | ₹/Z | Υ/Z | ∀'Z | ĕ/Z | A/N | A/N |
| Other Amounts Owing | ' | | | | | A/Z | | | A/N | | | | |
| Total Financial Liabilities | ' | | | | | | | | | | | | |
| Total increase / (decrease) | ' | ' | , | _ | 1 | 1 | 1 | 1 | 1 | 1 | - | ' | 1 |

Comparative figures for the previous year are as follows:

| 34 December 2040 | Saiv Co | | Interest rate risk | ate risk | | | Foreign exchange risk | hange risk | | | Other price risk | ce risk | |
|-----------------------------|---------|---------|--------------------|----------|--------|--------|-----------------------|------------|--------|--------|------------------|---------|--------|
| | amount | %1- | % | +1% | % | -10% | % | +10% | %1 | -1% | % | +1% | % |
| | ı | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | ↔ | € | 69 | s | s | s | €9 | €9 | 8 | s | s | 8 | s |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 339,931 | (3,399) | (3,399) | 3,399 | 3,399 | A/N | Κ/Z | Υ/Z | A/N | ₹Z | A/N | ∀/Z | A/Z |
| Investments - Term Deposits | 1 | ' | | • | ' | ∀ Z | √Z Z | A/N | Z/Z | ₹Z | ĕ/Z | A/N | Ϋ́Z |
| Receivables | 117,882 | | | | | A/N | A/N | A/N | A/Z | | | | |
| Total Financial Assets | 457,813 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | 126,019 | A/A | Ϋ́Z | A/Z | A/X | | | | | | | | |
| Creditors | 192,161 | | | | | | | | | | | | |
| Other Amounts Owing | 100,968 | | | | | | | | | | | | |
| Total Financial Liabilities | 419,148 | | | | | | | | | | | | |
| Total increase / (decrease) | 38,665 | - | - | 1 | - | - | 1 | 1 | - | - | • | 1 | 1 |

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END OF AUDITED FINANCIAL STATEMENTS

Sport UNE Limited



ABN: 73 138 308 899
Annual Financial Report
for the year ended
31 December 2011



INDEPENDENT AUDITOR'S REPORT

Sport UNE Limited

To Members of the New South Wales Parliament and Members of Sport UNE Limited

I have audited the accompanying financial statements of Sport UNE Limited (the Company), which comprise the statement of financial position as at 31 December 2011, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

Auditor's Opinion

In my opinion the financial statements:

- are in accordance with the Corporations Act 2001, including:
 - giving a true and fair view of the Company's financial position as at 31 December 2011 and its performance for the year ended on that date
 - complying with Australian Accounting Standards and the Corporations Regulations 2001
- are in accordance with section 41B of the *Public Finance and Audit Act 1983* (the PF&A Act) and the Public Finance and Audit Regulation 2010.

My opinion should be read in conjunction with the rest of this report.

Directors' Responsibility for the Financial Statements

The directors of the Company are responsible for the preparation of the financial statements that give true and fair view in accordance with Australian Accounting Standards, the PF&A Act and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does not provide assurance:

- about the future viability of the Company
- that it has carried out its activities effectively, efficiently and economically
- about the effectiveness of its internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards, *Corporations Act 2001* and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South Wales are not compromised in their roles by the possibility of losing clients or income.

I confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of Sport UNE Limited on 27 March 2012, would be in the same terms if provided to the directors as at the date of this auditor's report.

Steven Martin

Director, Financial Audit Services

3 April 2012 SYDNEY

Directors Report

The Directors of Sport UNE Limited present their report with the financial report for the financial year ended 31 December 2011 and the Auditors Report thereon.

Directors

The following Directors were Directors of the entity during the whole year and continue in office at the date of this report:

David Schmude John Hobbs Claire Parker Kevin Dupe` David Munday Emma Gillogly Peter Enlund

The following Directors were appointed during the year and continue in office at the date of this report:

Bradley Smith (appointed 10th May 2011)

The following Directors held office during the year until the date of their resignation:

Norma Abbey (resigned 10th May 2011)

Information on Directors

David Schmude

Qualifications Significant sport administration and people management skills and Masters in

International Sports Management (ongoing).

Experience

Current Executive Director of SportUNE with extensive experience in the sports sector.

Special Responsibilities **Executive Director**

John Hobbs

Qualifications B.Sc., Cert.Ed., M.Sc., Ph.D., J.P.

Experience Member of SportUNE since 1965. Extensive experience with SportUNE clubs and

committees, including as President. Also extensive experience in UNE management and administration as Head of Department and Associate Dean and Acting Dean of

Arts. Current member of UNE Council.

Special Responsibilities Deputy-Chairman

Bradley Smith

Qualifications Current Undergraduate at University of New England.

Experience Student Representative.

Special Responsibilities

Claire Parker

Qualifications

PhD [Sports Studies], M.A [Sports Studies] B.Ed Hons [Physical Education]

Experience

Course Coordinator for Bachelor Sports Studies UNE, extensive experience in working

in tertiary and secondary education sector in sport and physical education programs.

Special Responsibilities Nil

Kevin Dupe`

Qualifications Bachelor of Economics (ANU); Advanced Management Diploma (INSEAD); Fellow

AICD; Fellow AMI.

Experience CEO of the Community Mutual Group for 10 years to current. Extensive experience in

banking and public policy. Current member of UNE Council. Joined Board in 2009, and

Chairman of FutureStaff (RTO) for 10 years prior.

Special Responsibilities Chairman

Information on Directors (continued)

David Munday

Qualifications Bachelor Commerce (UNE), Post Graduate Degree Applied Corporate Governance

(Institute Chartered Secretaries Australia) - Chartered Secretary, Bachelor Law (part

completed).

Experience Executive Manager Legal, Compliance and Corporate Services and Company

Secretary Community Mutual Group. Extensive experience in the Credit Union sector, providing a broad knowledge of company secretarial, legal, compliance and corporate

governance processes and practices.

Special Responsibilities Nil

Emma Gillogly

QualificationsBachelor General Studies/Teaching. Currently studying Bachelor Sport ScienceExperienceUniversity of New England Council - Undergraduate representative 2007-2010 College

sport, 2010 UNE touch football president.

Special Responsibilities Nil

Peter Enlund

Qualifications Fellow of the Institute of Chartered Accountants.

Experience Chief Operating Officer of UNE. Extensive experience in the education sector. Joined

Board October 2010.

Special Responsibilities Nil

Norma Abbey

Qualifications Project Management (Prince 2) Graduate Certificate in Management (UNE).

Experience Along with Norma's involvement in various community based committees and

activities, she has held Board appointed positions, as Deputy Chair for Sport UNE and Board Member (NSW Government Ministerial Appointment) for the Northern Inland Regional Development Board. Throughout her career, she has held positions in Marketing, Relationship Management, Project and Program Management.

Special Responsibilities Deputy Chair (until resignation)

Directors Meetings

The number of Directors meetings (including meetings of committees of directors) and number of meetings attended by each of the Directors of the company during the financial year are:

| Director |
|---------------|
| David Schmude |
| John Hobbs |
| Bradley Smith |
| Norma Abbey |
| Claire Parker |
| Emma Gillogly |
| Peter Enlund |
| Kevin Dupe` |
| David Munday |

| Ordinary | Meetings |
|----------|----------|
| Α | В |
| 9 | 9 |
| 9 | 9 |
| 5 | 7 |
| 1 | 2 |
| 8 | 9 |
| 8 | 9 |
| 7 | 9 |
| 9 | 9 |
| 7 | 9 |

A = Number of meetings attended

B = Number of meetings held during the time the director held office during the year

Principal Activities

The principal activities of the entity during the course of the financial year were to provide sport and fitness activities by encouraging regular participation in sport and physical recreation through the diverse range of high quality sporting, fitness and recreation facilities to the University and the regional Armidale community.

The entity's short term objectives are to:

- Enhance the reputation and profile of the University through maintaining and marketing first-rate facilities in sport and healthy lifestyle;
- Add value to the educational experience of students through the development of their 'life skills' via club and committee involvement, and participation in sports administration, coaching, refereeing and other accreditation courses:
- Work closely with the wider University to enhance facilities for academic programs; and
- Cooperate with the local community to further develop sports facilities and programs that benefit the wider region

The entity's long term objectives are to:

- Work with the University to integrate the Exercise & Sports Science programs with the creation of the Centre of Excellence for Elite Athletes;
- Distinguish ourselves by the quality of our on-campus experience;
- Lead the nation in the innovative use of educational technology for distance education;
- Set the standard for social inclusiveness and access for all to higher education;
- Achieve international distinction in all our specialist fields of research; and
- Foster business processes that maximise efficiency, promote a service culture and meets the needs of students and staff.

Strategy for achieving those objectives;

Students

- Assist students to maintain a healthy lifestyle
- Develop and provide students with programs, resources and tools to promote and increase participation in sport
- Build, promote and maintain participation pathways that include grassroots, through to high performance opportunities
- Continue to grow our Club participation

Teaching and Research Support

- Develop strong partnerships with academic departments to facilitate delivery of sport related undergraduate and postgraduate programs
- Provide a range of opportunities for students to develop their educational portfolio through meaningful student internships
- Co-develop proposal for Centre of Sport Excellence in Education and sports delivery

Review of Operations

The operating surplus of the company from 1 July to 31 December 2011 was \$321,717. This was mainly attributed to the start up net capital of \$389,957 from the University of New England.

Significant Changes in the State of Affairs

The entity commenced trading as Sport UNE Limited on 1 July 2011, and offer all facilities that were conducted by the University of New England Sports Association which ceased on 30 June 2011.

Upon the wind up of the University of New England Sports Association, all assets and liabilities were transferred to the University of New England in accordance with its constitution. As at 1 July 2011, plant and equipment and certain other current assets and liabilities were contributed to Sport UNE Limited as start up equity by the University of New England. A further contribution of Gym equipment was transferred from the University of New England to Sport UNE Limited on 1 December 2011.

All business activities carried out by the University of New England Sports Association continue to be conducted by Sport UNE Limited trading as Sport UNE.

Matters Subsequent to the End of the Financial Year

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in subsequent financial years.

Likely Developments and Expected Results of Operations

There are no significant developments or changes in the Company's operations which have been proposed for the immediate future.

Environmental Regulation

The significant environmental regulations to which the Entity is subject are as follows:

COMMONWEALTH

National Greenhouse and Energy Reporting Act 2007

Clean Energy (Consequential Amendments) Act 2011

Carbon Credits (Consequential Amendments) Act 2011

Acts Interpretation Amendment Act 2011

National Greenhouse and Energy Reporting Amendment Act 2009

National Greenhouse and Energy Reporting Amendment Act 2008

Environment Protection and Biodiversity Conservation Act 1999

Environmental Regulation (continued)

STATE - New South Wales

Catchment Management Authorities Act 2003

Contaminated Land Management Act 1997

Environmental Planning and Assessment Act 1979

Environmental Planning and Assessment Amendment Act 2008

Environmental Trust Act 1998 No 82

Environmentally Hazardous Chemicals Act 1985

Heritage Act 1977

Native Vegetation Act 2003

Noxious Weeds Act 1993

Pesticides Act 1999

Protection of the Environment Operations Act 1997

Rural Fires Act 1997

Soil Conservation Act 1938

Threatened Species Conservation Act 1995

Waste Avoidance and Resource Recovery Act 2001

Water Management Act 2000

Water Management Amendment Act 2008

Water Management Amendment Act 2010

Water Management (General) Regulation 2011

LOCAL - Armidale Dumaresq Council

Armidale Dumaresq Local Environmental Plan 2008
Armidale Dumaresq DRAFT Liquid Trade Waste 2009

Insurance of Officers

The University obtains commercial insurance to indeminify persons who serve on University Boards and Committees and on Boards and Committees of all entities in the Group. The annual premium for the Group of \$34,000 for Directors and Officers Insurance covered the period 1 November 2010 to 31 October 2011. Insurance has been renewed for the Group for the period 1 November 2011 to 31 October 2012 at a cost of \$30,600. Coverage also extends to the Group's appointees who serve on the Boards of other entities, as designated representative of the University and controlled entities and who are not otherwise indemnified.

Limited by Guarantee

The company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. There is only one class of member who has \$1.00 liability should the company be wound up.

Legal proceedings on behalf of the Company

There were no legal proceedings brought against the company during the financial year. At the date of this report, the directors are not aware of any legal proceedings which have arisen since the end of the financial year and up to the date of this report.

Auditor's Independence Declaration

The Auditor's Independence Declaration as required under section 307C of the Corporations Act is set out on the next page and forms part of the directors' report for the financial year ended 31 December 2011.

The report is signed on behalf of the directors in accordance with a resolution of the directors made pursuant to the Corporations Act 2001.

Kevin Dupe`

David Schmude

Director

3 April 2012



To the Directors Sport UNE Limited

Auditor's Independence Declaration

As auditor for the audit of the financial statements of Sport UNE Limited for the year ended 31 December 2011, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit, and
- any applicable code of professional conduct in relation to the audit.

Steven Martin

Director, Financial Audit Services

27 March 2012 SYDNEY

Directors' Declaration

The Directors declare that:

- 1. the financial statements and notes comply with Australian Accounting Standards (including Australian Accounting Interpretations);
- 2. the financial statements and notes give a true and fair view of the financial position and performance of the company for the financial year ended 31 December 2011;
- 3. the financial statements and notes are in accordance with the Corporations Act 2001; and
- 4. there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors made pursuant to s295(5) of the Corporations Act, 2001.

Kevin Dupe`

3 April 2012

Director

Directors' Statement Pursuant to Section 41C(1B) and (1C) of the Public Finance and Audit Act 1983

In accordance with a resolution of the directors and pursuant to Section 41C (1B) and 1(C) of the *Public Finance and Audit Act 1983*, we state that:

- 1. The attached general purpose financial statements and notes present a true and fair view of the financial position and performance of the Company at 31 December 2011 and the results of its operations and transactions of the Company for the year then ended;
- The financial statements and notes have been prepared in accordance with the provisions of the Public Finance and Audit Act 1983, Public Finance and Audit Regulation 2010;
- The financial statements and notes have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and authoritative pronouncements of the Australian Accounting Standards Board;
- We are not aware of any circumstances which would render any particulars included in the financial reports to be misleading or inaccurate; and
- 5. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

Kevin Dupe`

David Schmude
Director

3 April 2012

Income Statement

For the period ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|---------------------------------------------------------------|-------|------------|------------|
| Revenue from continuing operations | | | |
| Trading Income | 3 | 1,080,107 | - |
| Investment revenue and income | 4 | 5,550 | - |
| Other Revenue | 5 | 389,957 | |
| Total revenue from continuing operations | | 1,475,614 | |
| Expenses from continuing operations | | | |
| Employee related expenses | 6 | 607,044 | - |
| Depreciation and amortisation | 7 | 21,334 | - |
| Repairs and maintenance | 8 | 64,118 | - |
| Impairment of assets | 9 | 16,972 | - |
| Other expenses | 10 | 444,429 | |
| Total expenses from continuing operations | | 1,153,897 | |
| | | | |
| Operating surplus/(deficit) attributable to Sport UNE Limited | 19 | 321,717 | |
| | | | |

The above income statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

For the period ended 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|-------------------------------------------------------------|-------|------------|------------|
| Operating surplus/(deficit) after income tax for the period | I | 321,717 | - |
| Other comprehensive income | | - | - |
| Total comprehensive income for the period | | 321,717 | |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Statement of Financial Position

As at 31 December 2011

| | Notes | 2011 \$ | 2010 \$ |
|----------------------------------|-------|------------|------------|
| ASSETS | | • | * |
| Current assets | | | |
| Cash and cash equivalents | 11 | 204,358 | - |
| Receivables | 12 | 114,667 | - |
| Inventories | 13 | 18,055 | _ |
| Total current assets | | 337,080 | |
| Non-current assets | | | |
| Plant, equipment & motor vehicle | 14 | 504,671 | - |
| Total non-current assets | | 504,671 | |
| Total assets | | 841,751 | |
| 10141 400010 | | 011,701 | |
| LIABILITIES Current liabilities | | | |
| Trade and other payables | 15 | 171,106 | - |
| Borrowings | 16 | 46,127 | - |
| Provisions | 17 | 88,167 | - |
| Other liabilities | 18 | 151,758 | - |
| Total current liabilities | | 457,158 | |
| Non-current liabilities | | | |
| Borrowings | 16 | 36,876 | - |
| Provisions | 17 | 26,000 | |
| Total non-current liabilities | | 62,876 | - |
| Total liabilities | | 520,034 | |
| | | , | |
| Net assets | | 321,717 | - |
| EQUITY | | | |
| Retained earnings | 19 | 321,717 | - |
| Total equity | | 321,717 | _ |

The above statement of financial position should be read in conjunction with the accompanying notes.

Statement of Changes in Equity

For the period ended 31 December 2011

| | Reserves | Retained Earnings | Total |
|-------------------------------------------------|----------|----------------------|---------|
| Balance at 1 January 2010 Retrospective changes | - | - | - |
| Balance as restated | 0 | 0 | 0 |
| Profit or loss | - | - | - |
| Total comprehensive income | | - | |
| Balance at 31 December 2010 | | - | |
| Balance at 1 January 2011 | - | - | - |
| Profit or loss | - | 321,717 | 321,717 |
| Total comprehensive income | | 321,717 | 321,717 |
| Balance at 31 December 2011 | - | 321,717 | 321,717 |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Statement of Cash Flows

For the period ended 31 December 2011

| Notes | 2011 | 2010 |
|------------------------------------------------------------------|-----------|------|
| | \$ | \$ |
| Cash flows from operating activities | | |
| Receipts from customers | 838,981 | - |
| Interest received | 5,550 | - |
| Payments to suppliers and employees (inclusive of GST) | (842,089) | - |
| Net cash provided by / (used in) operating activities | | |
| 26 | 2,442 | |
| Cash flows from financing activities | | |
| Commencement Proceeds from UNE | 223,806 | - |
| Repayment of loans | (21,890) | - |
| Net cash provided by / (used in) financing activities | | |
| | 201,916 | |
| Net increase / (decrease) in cash and cash equivalents | 204,358 | - |
| Cash and cash equivalents at the beginning of the financial year | | |
| Cash and cash equivalents at the end of the financial | 204,358 | - |

The above statement of cash flows should be read in conjunction with the accompanying notes.

Contents of the notes to the Financial Statements

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Notes to and forming part of the Financial Statements

Note 1. Summary of significant accounting policies

Sport UNE Limited, a not for profit entity, was incorporated in Australia as a company limited by guarantee on 15 July 2009 and is domiciled in Australia.

The company is a controlled entity of the University of New England and as such is considered to be a reporting entity as defined in Australian Accounting Standard AASB 127 "Consolidated and Separate Financial Statements".

The principal address of Sport UNE Limited is: Sport's Union Road, Armidale NSW 2351, Australia.

The financial report for the year ended 31 December 2011 was authorised for issue in accordance with a resolution of the Board on 3 April 2012.

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied unless otherwise stated.

(a) Basis of preparation

The Financial Report is a general purpose financial report that has been prepared on an accrual basis in accordance with the Corporations Act 2011, Australian Accounting Standards (AAS), other authoritative pronouncements of the Australian Accounting Standards Board (AASB), Australian Accounting Interpretations, the Public Finance and Audit Act 1983 and the Public Finance and Audit Regulations 2010.

The Financial Report has been prepared in accordance with the historical cost convention, as modified by the revaluation of available for sale financial assets, financial assets and liabilities at fair value through profit or loss and certain classes of property, plant and equipment.

(b) Foreign currency translation

(i) Functional and presentation currency

The financial reports are presented in Australian dollars which is the Entity's functional and presentation currency.

(c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances rebates and amounts collected on behalf of third parties.

The Entity recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the Entity and specific criteria have been met for each of the Entity's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Entity bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

(i) Trading income

Revenue from the sale of goods is recognised upon the delivery of goods to customers. Revenue from the rendering of services is recognised upon the delivery of the service to customers.

(ii) Investment income

Interest income is recognised when the Entity's right to receive payment has been established.

(iii) Other revenue

Represents miscellaneous income and other grant income not derived from core business and is recognised when it is earned or received.

(d) Income tax

Sport UNE Limited has been granted exemption from paying tax under the provisions of Section 50-B of the Income Tax Assessment Act 1997. The company does not anticipate adverse impacts arising from the current review of the taxation status of not-for-profit entities, since the company does not deliver 'unrelated trading activities' as defined in the scope of the current review

(e) Leases

Leases of property, plant and equipment where the Entity, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

Leases (continued)

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis, over the period of the lease.

(f) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

(g) Cash and cash equivalents

For statement of cash flow presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

(h) Receivables

Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Receivables are due for settlement no more than 30 days from the date of recognition.

Collectibility of receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of receivables is established when there is objective evidence that the Entity will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. Cash flows relating to short-term receivable are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement.

The carrying amount of the asset is reduced through the use of an expense account and the amount of the loss is recognised in the income statement under Note 9. When a receivable is uncollectible, it is written off against the allowance account for receivables. Subsequent recoveries of amounts previously written off are credited to Bad Debts Recovered in the income statement.

(i) Inventories

Raw materials and stores, work in progress and finished goods

Raw materials and stores, work in progress and finished goods are stated at the lower of cost and net realisable value. Cost comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

(j) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-forsale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Entity is the current bid price.

The carrying value less impairment provision of receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

Sport UNE Limited ABN 73 138 308 899 2011 Financial Report

Notes to the financial statements 31 December 2011 (continued)

(k) Property, infrastructure, plant and equipment

Land, buildings and infrastructure currently utilised by the entity are owned by the University of New England. These assets are utilised and maintained by Sport UNE Limited under an agreement.

All other property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Other Plant and Equipment - 10 yrs, Motor Vehicles - 7 yrs,

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 1(f)).

Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These are included in the income statement. When revalued assets are sold, it is Entity policy to transfer the amounts included in other reserves in respect of those assets to retained earnings.

(I) Trade and other payables

These amounts represent liabilities for goods and services provided to the Entity prior to the end of financial year, which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

(m) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in other income or other expenses.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

(n) Provisions

Provisions for legal claims and service warranties are recognised when: the Entity has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the balance sheet date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as a finance cost.

(o) Employee benefits

(i) Wages and salaries

Liabilities for short-term employee benefits including wages and salaries, non-monetary benefits and profit-sharing bonuses due to be settled within 12 months after the end of the period are measured at the amount expected to be paid when the liability is settled and are recognised in other payables. Liabilities for non-accumulating sick leave are recognised when the leave is taken and is measured at the rates paid or payable.

(ii) Annual leave and sick leave

The liability for employee benefits such as annual leave are measured at the amount expected to be paid when the liability is settled. Regardless of the expected timing of settlements, provisions made in respect of employee benefits are classified as a current liability, unless there is an unconditional right to defer the settlement of the liability for at least 12 months after the reporting date, in which case it would be classified as a non-current liability.

Employee benefits (continued)

(iii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows. Regardless of the expected timing of settlements, provisions made in respect of employee benefits are classified as a current liability, unless there is an unconditional right to defer the settlement of the liability for at least 12 months after the reporting date, in which case it would be classified as a non-current liability.

(p) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case, it is recognised as part of the cost acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(q) Comparative amounts

Comparative figures have been reclassified and repositioned in the financial statement, where necessary, to conform with the basis of presentation and classification used in the current year.

(r) New Accounting Standards and Interpretations.

AASB 9 Financial Instruments - December 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 13 Fair Value Measurement - September 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jan 2013)

AASB 1053 Application of Tiers of Australian Accounting Standards - June 2010 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2013) (annual periods beginning on or after 1 July 2011)

AASB 1054 Australian Additional Disclosures - May 2011 (Principal)

(Applies to reporting periods beginning on or after 01 Jul 2011)

Interpretation 2 Members' Shares in Co-operative Entities and Similar Instruments - May 2011 (Compilation)

(Applies to reporting periods beginning on or after 01 Jul 2011)

(s) Going Concern

The financial statements have been prepared on a going concern basis. On this basis, the Entity is expected to be able to pay its debts as and when they become due and payable and continue in operation without any intention or necessity to liquidate or otherwise wind up its operations.

The Board believe the going concern basis of accounting is appropriate as:

- The Entity presently has no external borrowings;
- University of New England has undertaken to support the Entity to ensure it can operate as a "going concern".

Note 2. Disaggregated information

| Geographical | | | | | | |
|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | Revenu | е | Results | | Asset | s |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Australia | 1,475,614 | - | 321,717 | - | 841,751 | - |
| - | 1,475,614 | - | 321,717 | - | 841,751 | - |
| | | | | | 2011 | 2010 |
| | | | | | \$ | \$ |
| | | | | | | |
| • | | | | | , | - |
| Membership fees | | | | | 369,689 | - |
| Facility fees & equipment hire | | | | | 143,387 | - |
| | | | | | , | - |
| | | | | | | - |
| Twilight Sports & Sports camps | | | | | 17,587 | - |
| | | | | | , | - |
| . • | | | | | , | - |
| Sundry | | | | | 5,882 | - |
| Total trading income | | | | = | 1,080,107 | |
| Investment revenue and income | | | | | | |
| Interest | | | | | 5,550 | _ |
| Total investment revenue | | | | _ | 5,550 | - |
| Other revenue | | | | | | |
| | t Assets | | | | 389 957 | _ |
| , | | | | _ | • | |
| Total office levelled | | | | _ | 000,001 | |
| | Trading income University contribution Membership fees Facility fees & equipment hire Vacation Care Café sales Twilight Sports & Sports camps University sporting programs Commercial programs & events Sundry Total trading income Investment revenue and income Interest Total investment revenue Other revenue | Australia Australia | Australia Australia | Australia Revenue 2011 2010 2011 \$ \$ \$ \$ Australia 1,475,614 - 321,717 1,475,614 - 321,717 Trading income University contribution Membership fees Facility fees & equipment hire Vacation Care Café sales Twilight Sports & Sports camps University sporting programs Commercial programs & events Sundry Total trading income Investment revenue and income Interest Total investment revenue Other revenue Contribution - University of New England - Net Assets | Australia Revenue 2011 2010 2011 2010 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | Revenue Results Asset 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2011 2011 2011 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 2010 |

UNE Sports Association trading as Sport UNE was dissolved on 30 June 2011. In accordance with the terms of the Association's constitution, all assets and liabilities were transferred to the University of New England. On 1 July 2011, the University of New England transfered these assets and liabilities except land, buildings and infrastructures to Sport UNE Limited. The entity commenced trading as Sport UNE on 1 July 2011. The net value of the assets and liabilities were treated as other revenue in the accounts of Sport UNE Limited. On 1 December 2011 a further contribution of Gym equipment was transferred from the University of New England to Sport UNE Limited.

| Note 6 | Employee | related | expenses |
|--------|----------|---------|----------|

| | r · y · · · · · · · · · · · · · · · · · | | |
|---------|-----------------------------------------------------------|---------|---|
| | Salaries | 506,006 | - |
| | Contribution to funded superannuation and pension schemes | 64,985 | - |
| | Payroll tax | 30,618 | - |
| | Long service leave expense | (799) | - |
| | Annual leave | 6,234 | - |
| | Total employee related expenses | 607,044 | |
| Note 7. | Depreciation and amortisation | | |
| | Plant and Equipment | 17,145 | - |
| | Motor Vehicles | 4,189 | - |
| | Total depreciation | 21,334 | |
| Note 8. | Repairs and maintenance | | |
| | Infrastructure/Plant & Equipment | 26,836 | - |
| | Grounds | 37,282 | - |
| | Total repairs and maintenance | 64,118 | |
| | | | |

| | | Notes | 2011 \$ | 2010 \$ |
|---------|-----------------------------------------------------------------------------------------------------------------|------------------------------------|--------------------|------------|
| Note 9. | Impairment of assets | | Ψ | Φ |
| | Bad Debts | | 13,655 | - |
| | Doubtful debts | | 3,317 | - |
| | Total impairment of assets | | 16,972 | |
| Note 10 | . Other expenses | | | |
| | Non-capitalised equipment | | 4,464 | - |
| | Advertising, marketing and promotional expenses | | 28,573 | - |
| | Motor Vehicles and Utilities | | 149,483 | - |
| | Inventory Used | | 47,204 | - |
| | Interest Expense | | 3,703 | - |
| | Postal and Telecommunications | | 5,560 | - |
| | Travel and Entertainment | | 10,332 | - |
| | Software | | 58,392 | - |
| | University Sporting Progams | | 73,019 | - |
| | Subscriptions & Associations | | 9,255 | - |
| | Scholarships & Donations | | 4,000 | - |
| | Other Expenditure | | 50,444 | _ |
| | Total other expenses | | 444,429 | - |
| Note 11 | . Cash and cash equivalents Cash on hand | 1(g) | 1,150 | |
| | Cash at bank | | 203,208 | _ |
| | At call investments | | 203,200 | _ |
| | Total cash and cash equivalents | | 204,358 | |
| | (a) Reconciliation to cash at the end of the year The above figures are reconciled to cash at the end of the ye | ar as shown in the cash flow state | ement as follows: | |
| | Balances as above | | 203,208 | - |
| | Less: Bank Overdraft | | | - |
| | Balance per cash flow statement | | 203,208 | |
| | (b) Cash on hand | | | |
| | These are non-interest bearing. | | 1,150 | - |
| Note 12 | . Receivables Current | | | |
| | Trade and Other Debtors Less: Provision for impaired receivables | 1(h) | 118,867 (4,200) | - |
| | Total current receivables | , , | 114,667 | - |
| | Total receivables | | 114,667 | |

Impaired receivables

As at 31 December 2011 the entity held provisions of \$4,200 for impaired receivables. The amount of the provision is reviewed annually to ensure adequacy.

| | Notes | 2011 \$ | 2010 \$ |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|------------------------------------|------------------|
| The ageing of these receivables is as follows: | | | |
| Current | | 51,799 | - |
| 3 to 6 months | | 9,919 | - |
| Over 6 months | | 57,071 | - |
| | - | 118,789 | - |
| Movements in the provision for impaired receivables are as follows: As at 1 July - Provision transferred from University of New England Provision for impairment recognised during the year Receivables written off during the year as uncollectible | - - | 2,503 3,317 (1,620) 4,200 | - - - - |

The creation and release of the provision for impaired receivables has been included in 'Other Expenses' in the Income Statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The other amounts within receivables do not contain impaired assets and are not past due. Based on credit history, it is expected that these amounts will be received when due.

| Note 13. Inventories | 1(i) | | |
|-------------------------------------------|------|----------|---|
| Other stocks | | 18,055 | - |
| Total current inventories | | 18,055 | _ |
| Note 14. Plant, Equipment & Motor Vehicle | | | |
| Plant & Equipment: | | | |
| At cost - 1 January | | - | - |
| Additions | | 467,815 | - |
| Accumulated depreciation | | (17,145) | - |
| At cost - 31 December | | 450,670 | |
| Motor Vehicle | | | |
| At cost - 1 January | | - | - |
| Additions | | 58,190 | - |
| Accumulated depreciation | | (4,189) | - |
| At cost - 31 December | | 54,001 | - |
| Total plant, equipment & motor vehicle | | 504,671 | |

Movements in Carrying Amounts

Movement in the carrying amounts plant and equipment between the beginning and the end of the current financial year:

| beginning and the end of the current imanetal year. | Plant & Equip | Motor Vehicle | Total |
|-----------------------------------------------------|------------------|------------------|----------|
| Balance 1 January 2011 | - | - | - |
| Additions | 467,815 | 58,190 | 526,005 |
| Depreciation expense | (17,145) | (4,189) | (21,334) |
| Derecognition | · · · | - | - |
| Depreciation written back on disposal | - | - | - |
| Carrying amount at 31 December 2011 | 450,670 | 54,001 | 504,671 |
| | | • | |

| | | Notes | 2011 \$ | 2010 \$ |
|----------|-------------------------------------------------------------------------------|-------|--------------------|-------------|
| Note 15. | Trade and other payables | | • | Ψ |
| | Trade Payables Total current trade and other payables | | 171,106 171,106 | |
| | Total current trade and other payables | | 171,106 | |
| | Refer note 25 for disclosure of amount owing to the University of New England | | | |
| Note 16. | Borrowings Current | | | |
| | Commercial Loan with the University of New England | | 46,127 | _ |
| | , , | | 46,127 | - |
| | Non-Current | | | |
| | Commercial Loan with the University of New England | | 36,876 | _ |
| | , c | | 36,876 | |
| N-4- 47 | Provide to an | 4/-> | | |
| Note 17. | Provisions Current provisions expected to be settled within 12 months | 1(o) | | |
| | Employee benefits | | | |
| | Annual leave | | 51,060 | - |
| | Long service leave | | 5,000 | - |
| | Subtotal | | 56,060 | - |
| | | | | |
| | Current provisions expected to be settled after more than | | | |
| | 12 months | | | |
| | Employee benefits | | | |
| | Annual leave | | - | - |
| | Long service leave | | 21,000 | - |
| | Club money held | | 11,107 | |
| | Subtotal | | 32,107 | |
| | Total Current Provision | | 88,167 | |
| | Summary movements current provisions Movements in the Provision Account are: | | | |
| | Carrying amount at start of year | | - | - |
| | Current year movement in provision | | | |
| | - Annual Leave - Long Service Leave | | 51,060 26,000 | - |
| | Carrying amount at end of year | | 77,060 | |
| | . • | | | |
| | Non-current provisions | | | |
| | Employee benefits | | 26.000 | |
| | Long service leave Total non-current provision | | 26,000 26,000 | |
| | Total non-current provision | | 20,000 | |
| | Total provisions | | 114,167 | |
| | Summary movements employee benefits | | | |
| | Movements in the Provision Account are: | | | |
| | Carrying amount at start of year | | - | - |
| | Current year movement in provision | | | |
| | - Long Service Leave Carrying amount at end of year | | 26,000 26,000 | |
| | Carrying amount at one or your | | 20,000 | |

| | | 2011 | 2010 |
|----------|-------------------------------------------------|---------|------|
| | | \$ | \$ |
| Note 18. | Other Liabilities | | |
| | Members subscriptions in advance | 49,096 | - |
| | Other Accrued Expenditure | 82,890 | - |
| | GST Payable | 730 | |
| | PAYG Payable | 19,042 | |
| | Total current other liabilities | 151,758 | |
| | | | _ |
| Note 19. | Retained Earnings | | |
| | Movements in retained earnings were as follows: | | |
| | Retained earnings at 1 January | - | - |
| | Transfer from Reserves | - | - |
| | Net operating surplus/(deficit) for the year | 321,717 | |
| | Retained Earnings at 31 December | 321,717 | - |

Note 20. Key management personnel disclosures

(a) Names of responsible persons

The following persons were responsible persons and executive officers of Sport UNE Limited from the beginning of the year to the reporting dates:

Directors

David Schmude

John (Jack) Hobbs

Claire Parker

Emma Gillogly

Peter Enlund

Kevin Dupe`

David Munday

The following person was appointed to the board during the year Bradley Smith (appointed 10th May 2011)

The following person resigned from the board during the year Norma Abbey (resigned 10th May 2011)

Executive Officers

Mr David Schmude

Other Key Management Personnel

The following persons also had authority and responsibility for planning, directing and controlling the activities of Sport UNE Limited during the financial year:

Mr David Schmude Mrs Kathie Hunt Mr Ashley Clee

(b) Remuneration of Directors and Executives

Remuneration of Directors

The Directors of the entity act in an honorary capacity and receives no benefits or fees for their services. The Directors did not receive benefits and fees from a related body corporate except for Mr D Schmude in his capacity as Executive Officer of Sport UNE Limited

14.360

Note 21. Remuneration of auditors

During the year, the following fees were paid for services provided by the auditor of Sport UNE Limited, its related practices and populated audit firms:

| its related practices and non-related audit firms: | 2011 | 2010 |
|----------------------------------------------------------------------|--------|------|
| | \$ | \$ |
| Assurance services | | |
| 1. Audit services | | |
| Fees paid to The Audit Office of NSW: | | |
| Audit and review of financial reports and other audit work under the | | |
| Public Finance and Audit Act, 1983 and the Corporations Act 2001. | | |
| | 12,250 | - |
| Total remuneration for audit services | 12,250 | - |

Note 22. Contingencies

At balance date, no proceeding had been identified as being progressed on behalf of Sport UNE Limited.

At balance date, no contingent liabilities or contingent assets of a material nature to Sport UNE Limited had been identified.

Note 23. Commitments

(a) Capital Commitments

There were no commitments for capital expenditure at 31 December 2011 (2010:Nil).

(b) Lease Commitments

(i) Operating Leases

| (, , | | |
|---------------------------------------------------|--------|---|
| Within one year | 9,574 | - |
| Later than one year but not later than five years | 4,786 | - |
| Later than five years | | |
| Total operating leases | 14,360 | _ |
| | | |

No lease arrangements existing as at 31 December 2010 that contains contingent rental payments, purchase options, escalation clauses or restrictions imposed by lease arrangements including dividends, additional debt or further leasing.

(c) Remuneration commitments

Total lease commitments

There are no remuneration commitments for senior executives other than the normal employment contract provisions available to general staff under work place agreements.

2010

Notes to the financial statements 31 December 2011 (continued)

Note 24. Related parties

(a) Parent entities

The ultimate parent entity within the group is the University of New England.

(b) Subsidiaries

The entity does not have any interest in a subsidiary.

(c) Key management personnel

Disclosures relating to directors and specified executives are set out inote 21.

(d) Transactions with related parties

Transactions with related parties are on normal terms no more favourable than those available to other parties unless otherwise stated. The following transactions occurred with related parties:

| | 2011 | 2010 |
|--------------------------------|----------|------|
| Transactions during the period | \$ | \$ |
| University of New England | | |
| Income received | 707,118 | - |
| Payments made | 709,089 | - |
| Net | (1,971) | - |
| Services UNE | | |
| Income received | - | - |
| Payments made | 13,097 | _ |
| Net | (13,097) | - |

Outstanding balances

The following balances are outstanding at the reporting date in relation to transactions with related parties:

University of New England

| Receivables | 22,156 | - |
|--------------|---------|---|
| Payables | 151,077 | - |
| Services UNE | | |
| Receivables | - | - |
| Payables | 1,525 | - |

(e) Guarantees

There have been no guarantees given.

(f) Terms and conditions

Related party outstanding balances are unsecured and have been provided on interest-free terms. Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Note 25. Events subsequent to reporting period

There are no reportable events occuring after balance date.

Note 26. Reconciliation of operating result after income tax to net cash flows from operating activities

| | 2011 | 2010 |
|------------------------------------------------------------|-----------|------|
| | \$ | \$ |
| Operating surplus/(deficit) for the period | 321,717 | - |
| Depreciation and amortisation | 21,334 | - |
| Asset Contribution from UNE | (389,957) | - |
| Net (gain) / loss on sale of non-current assets | - | - |
| Increase/(Decrease) in Payables and Prepaid Income | (27,512) | - |
| Increase/(Decrease) in Provision for Employee Entitlements | 5,435 | - |
| Increase/(Decrease) in Other Provisions | 1,835 | - |
| (Increase)/Decrease in Receivables and Prepaid Expenses | 58,478 | - |
| (Increase)/Decrease in Inventories | 11,112 | |
| Net cash provided by / (used in) operating activities | 2,442 | |

Note 27. Financial risk management

The economic entity's accounting policies, including the terms and conditions of each class of financial asset and financial liability, both recognised and unrecognised at balance date, are as follows:

(a) Market Risk

(i) Terms and conditions

| Terms and conditions | | | |
|----------------------------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| Recognised Financial Instruments | Note | Accounting Policies | Terms and Conditions |
| Financial Assets | | | |
| Receivables | 12 | Receivables are carried at nominal amounts due less any provision for impairment | Accounts Receivable credit terms are 30 days |
| Deposits At Call | 11 | Deposits are stated at cost | Bank Call Deposits interest rate is determined by the official Money Market |
| Financial Liabilities | | | |
| Borrowings | 16 | Borrowings are carried at present value. | Minimum repayments are required on a quarterly basis with an option for additional repayments |
| Creditors and Accruals | | Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not invoiced to the economic entity. | Creditors are normally settled on 30 day terms |

(ii) Foreign exchange risk

Foreign exchange risk arises when future commercial transactions and recognised financial assets and financial liabilities are denominated in a currency that is not the Group's functional currency.

As Sport UNE Limited recognises all transactions, assets and liabilities in Australian dollars only, it has minimal exposure to foreign exchange risk.

(iii) Price risk

Price risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market prices. The economic entity has no direct exposure to equity securities or commodity price risk.

(iv) Cash flow and fair value interest rate risk

The economic entity invests in term deposits with various financial institutions and is exposed to interest rate risk arising from normal interest rate variations.

(v) Summarised sensitivity analysis

An attached table summarises the sensitivity of the economic entity's financial assets and liabilities to interest rate risk.

(b) Credit Risk

Credit risk is the risk of financial loss, arising from another party, to a contract or financial position failing to discharge a financial obligation thereunder. The Economic Entity's maximum exposure, to credit rate risk, is represented by the carrying amounts of the financial assets included in the Statement of Financial Position.

Sport UNE does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the company.

(c) Liquidity Risk

Liquidity risk refers to the risk that, as a result of operational liquidity requirements, Sport UNE Limited:

- will not have sufficient funds to settle a transaction on the due date
- will be forced to sell financial assets at a value which is less than their worth
- may be unable to settle or recover a financial asset at all

The company monitors the actual and forecast cash flow of the economic entity on a regular basis, ensuring that sufficient cash reserves are held to meet the ongoing operations and obligations of the economic entity as they fall due.

Financial risk management (continued)

The following tables summarise the maturity of the Entity's financial assets and financial liabilities:

| 31 December 2011 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|--------------|----------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash & cash equivalents | 4.25% | 204,358 | | | | | 204,358 |
| Investments - term deposits | 0.00% | | - | - | | | - |
| Receivables | | | | | | 114,667 | 114,667 |
| Total Financial Assets | | 204,358 | - | - | - | 114,667 | 319,025 |
| Financial Liabilities | | | | | | | |
| Borrowings | 6.72% | | 46,127 | 36,876 | | | 83,003 |
| Payables | | | | | | 171,106 | 171,106 |
| Other Amounts Owing | | | | | | 151,758 | 151,758 |
| Total Financial Liabilities | | - | 46,127 | 36,876 | - | 322,864 | 405,867 |
| Net Financial Assets(Liabilities) | | 204,358 | (46,127) | (36,876) | - | (208,197) | (86,842) |

Comparative figures for the previous year are as follows:

| 31 December 2010 | Average Interest Rate | Variable Interest Rate | Less than 1 Year | 1 to 5 Years | 5+ Years | Non Interest | Total |
|-----------------------------------|-----------------------------|------------------------------|---------------------|--------------|----------|--------------|-------|
| | % | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial Assets | | | | | | | |
| Cash and cash equivalents | | | | | | | - |
| Receivables | | | | | | | - |
| Total Financial Assets | | - | - | | | ı | ı |
| Financial Liabilities | | | | | | | |
| Payables | | | | | | | - |
| Other Amounts Owing | | | | | | | - |
| Total Financial Liabilities | | | - | Ī | | - | - |
| Net Financial Assets(Liabilities) | | - | - | - | | - | |

(d) Fair Values of Financial Assets and Liabilities

The fair value of financial assets and financial liabilities are estimated for recognition and measurement or for disclosure purposes.

The fair value of financial instruments traded in active markets (such as available for sale securities) is based on quoted market prices at the balance date. The quoted market price used for financial assets held by the Entity is the current bid price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. The Entity uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date. Quoted market exit prices declared by fund managers are used to estimate fair value for unlisted unit trusts.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Entity for similar financial instruments.

Due to the short-term nature of the current receivables, their carrying value is assumed to approximate their fair value and based on credit history it is expected that the receivables that are neither past due nor impaired will be received when due.

The carrying amounts and aggregate net fair values of financial assets and liabilities at balance date are:

| | Carrying Ar | mount | Fair \ | √alue |
|-----------------------------|-------------|-------|---------|-------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Financial assets | | | | |
| Cash and cash equivalents | 204,358 | 0 | 204,358 | 0 |
| Receivables | 114,667 | 0 | 114,667 | 0 |
| Total financial assets | 319,025 | 0 | 319,025 | 0 |
| Financial liabilities | | | | |
| Payables | 171,106 | 0 | 171,106 | 0 |
| Borrowings | 83,003 | 0 | 83,003 | 0 |
| Other liabilities | 151,758 | 0 | 151,758 | 0 |
| Total financial liabilities | 405,867 | 0 | 405,867 | 0 |

Financial risk management (continued)

Summarised sensitivity analysis

The following table summarises the sensitivity of the Entity's financial assets and financial liabilities to interest rate risk, foreign exchange risk and other price risk.

| 31 December 2011 | Camying | | Interest rate risk | rate risk | | | Foreign exchange risk | thange risk | | | Other price risk | ce risk | |
|-----------------------------|----------|---------|--------------------|-----------|--------|--------|-----------------------|-------------|--------|--------|------------------|---------|--------|
| | amonnt | %1- | % | ++ | +1% | -10% | % | +10% | % | -1% | 9, | +1% | , |
| | | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | s | s | s | € | s | € | € | s | € | € | € | s | 69 |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | 204,358 | (2,044) | (2,044) | 2,044 | 2,044 | ₹Z | A/N | | A/Z | A/N | ĕ/Z | √Z | A/Z |
| Investments-Term Deposits | 1 | 1 | 1 | ' | 1 | ĕ/Z | A/N | A/Z | A/N | Ϋ́Z | Ϋ́Ν | √Z | A/Z |
| Receivables | 114,667 | | | | | A/Z | N/A | | A/A | | | | |
| Total Financial Assets | 319,025 | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | 83,003 | (830) | (830) | 830 | 830 | ĕ/Z | A/N | A/Z | A/N | Ϋ́Z | ΚX | √Z | A/Z |
| Payables | 171,106 | | | | | ₹Z | A/N | A/Z | A/Z | A/N | ĕ/N | ∀/Z | A/N |
| Other liabilities | 151,758 | | | | | ∀/Z | N/A | A/A | A/A | | | | |
| Total Financial Liabilities | 405,867 | | | | | | | | | | | | |
| Total increase / (decrease) | (86,842) | 1 | 1 | 1 | 1 | 1 | - | - | - | ' | - | 1 | 1 |

Comparative figures for the previous year are as follows:

| 34 Docombor 2040 | , and | | Interest rate risk | ate risk | | | Foreign exchange risk | hange risk | | | Other price risk | ice risk | |
|-----------------------------|--------|--------|--------------------|----------|--------|--------|-----------------------|------------|--------|--------|------------------|----------|--------|
| | amount | 1- | -1% | +1% | % | -10% | % | +10% | % | -1% | % | +1% | % |
| | ı | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity | Result | Equity |
| | € | s | s | € | s | s | € | € | € | € | €9 | s | € |
| Financial Assets | | | | | | | | | | | | | |
| Cash and cash equivalents | ' | ' | 1 | 1 | • | A/N | A/N | A/Z | A/N | ₹/Z | Α̈́N | A/A | A/N |
| Investments - Term Deposits | ' | ' | | 1 | • | A/N | A/N | A/Z | A/N | ₹/Z | Α̈́N | A/N | A/N |
| Receivables | 1 | | | | | A/N | Ϋ́Ν | A/X | Ψ/Z | | | | |
| Total Financial Assets | ' | | | | | | | | | | | | |
| Financial Liabilities | | | | | | | | | | | | | |
| Borrowings | ' | A/A | A/N | A/N | Y/Z | | | | | | | | |
| Payables | ' | | | | | | | | | | | | |
| Other liabilities | ' | | | | | | | | | | | | |
| Total Financial Liabilities | 1 | | | | | | | | | | | | |
| Total increase / (decrease) | • | • | • | • | • | • | • | • | • | • | • | • | • |

END OF AUDITED FINANCIAL STATEMENTS