

# **Faculty of Economics, Business and Law**

## **Postgraduate Courses 2006**

Students should read this guide in conjunction with the  
*All Faculties Enrolment Guide and Schedule of Units 2006*, available at  
**[www.une.edu.au/studentcentre/schedules.htm](http://www.une.edu.au/studentcentre/schedules.htm)**

This guide is designed to assist students who are enrolling in courses offered through the Faculty of Economics, Business and Law. This guide is not intended to be a substitute for the University *Handbook*. You are encouraged to purchase the University *Handbook* so that you have a copy of all the relevant regulations and by-laws governing your candidature.

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*The information contained in this Guide was correct at the time of printing. Details may be subject to change.*

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## Welcome to The University of New England

The mission of the Faculty of Economics, Business and Law is to enhance its position as the leading Australian distance education provider in Economics, Business and Law and to be internationally competitive in research. The Faculty comprises three Schools:

▲ School of Economics

▲ School of Law

▲ New England Business School

There are 1400 students currently enrolled in the Faculty's postgraduate programs, with a further 2700 students enrolled at undergraduate level.

The postgraduate courses offered by the Faculty of Economics, Business and Law are designed for those students who wish to occupy managerial and leadership positions in either the public or private sector. The courses are flexible, cost effective and particularly suited to professionals who are seeking career advancement whilst maintaining busy work schedules. Students can study at home and organise their educational routine to suit their work and family lives, or study on-campus.

The Faculty has developed a structured professional development focus within a tiered system of postgraduate courses that facilitate a quality-controlled system of entry and progression through award levels. Graduate Certificates and Diplomas provide an opportunity for students to update and expand on earlier educational qualifications or to undertake crossover training in the relevant discipline where the student does not necessarily possess an undergraduate background in the subject area.

Course work Masters degrees offer a program of specialisation in the relevant discipline where the student possesses an undergraduate degree in the subject area or requires specific professional advancement. Research Masters degrees are directed towards advanced specialisation in the relevant discipline and constitute the primary vehicle of postgraduate research training sufficient to gain direct entry to PhD studies upon successful completion of the Masters degree. The PhD degree provides high-level research training in specific aspects of economics, business and law. Within this award framework, the Faculty delivers postgraduate courses covering a range of disciplines, including accounting, agribusiness, financial management, business and management studies, e-business, economics, agricultural and resource economics, law and legal studies, with various levels of specialisation across these areas of study.

We look forward to welcoming you as a student to the Faculty of Economics, Business and Law and sharing the benefits of our world-class courses.

Professor Roley Piggott  
Executive Dean, Faculty of Economics, Business and Law

## Business Courses Information

The Business Courses at UNE aim to develop postgraduate students who possess technical competence, who are articulate, constructively critical and analytical, who possess a concern to adopt and reinforce ethical business behaviour, and who are capable of proactively planning for, as well as responding to, change in the organisational world. Accounting has been taught at UNE since 1969 and the Faculty continues to be a major provider of professional accounting education at postgraduate level in both on-campus and distance education modes. The Faculty provides accounting programs that are accredited with CPA Australia, the Institute of Chartered Accountants in Australia (ICAA) and the National Institute of Accountants (NIA). The E-Business awards at UNE are designed to provide professional advancement for postgraduate students engaging with the world of Internet business or seeking a pathway into this new economy. An on-line teaching focus on the immediate application of e-business skills and techniques to real work situations and the students own professional needs is a key feature of the program.

### Graduate Certificate in E-Business (full-fee basis only)

*Duration of course:* one year of part-time study

*Course requirements:* four units of study in E-Business

*Commencement:* semester one or semester two

*Mode:* off-campus on-line only; students must have Internet access

### Admission requirements

For admission to the Graduate Certificate in E-Business an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty, or hold an equivalent qualification, or provide other evidence of adequate preparation for candidature.

### Course overview

The Graduate Certificate in E-Business provides a first course for those students wishing to extend their knowledge of e-business and Internet commerce generally and also allows for specific career enhancement for those students seeking a greater concentration in this particular area. It is suitable for students who are employers or employees in large and small businesses as well as those attached to government departments and public agencies who need to upgrade their business technology skills. The philosophy underpinning the award is a specific, relevant and intensive education covering a range of E-Business theories and applications. Students who complete the Graduate Certificate program have the option of upgrading directly into the Master of Commerce in E-Business.

### Compulsory Units:

EBUS 401 Introduction to E-Business

COMP 411 Information Technology for E-Business

### Two elective units:

AFM 424 Small Business Management

EBUS 402 E-Marketing

EBUS 412 E-Business Practicum

EBUS 521 Economics for E-Business

EBUS 522 Internet Surveys and Data Analysis for E-Business

EBUS 531 Legal Implications for E-Business

EBUS 571 Investing and Financial Planning through the Internet

### Graduate Diploma in Business Studies (full-fee basis only)

*Duration of course:* one year full-time; four years part-time

*Course requirements:* eight units of study; maximum of four units at 100 level; minimum of two units at 300 level; or any combination of units at 300 or 400 level

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

### **Admission requirements**

For admission to the Graduate Diploma in Business Studies an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty, or hold an equivalent qualification, or provide other evidence of adequate preparation for candidature. The first degree need not include a major in a business related area.

### **Course overview**

Many graduates possess a first degree that includes little or no business related studies. During the graduate's career development a greater understanding of the business discipline may be needed. Graduates may then choose to initiate further study in such areas as marketing, human resource management, business management, and strategic planning.

The Graduate Diploma in Business Studies is designed to give graduates the opportunity to enhance or acquire key business skills in these areas, or to complete a broad program of study in a range of areas such as management science, organisational development and business administration. Students may select units of study from:

MM 105	Behavioural Foundations of Business
MM 110	Introduction to Marketing
MM 200	Principles of Management
MM 202/302	International Business
MM 205/305	Research Methods for Marketing and Management
MM 213/313	Marketing Communications
MM 214/314	Services Marketing
MM 220	Organisational Behaviour
MM 223/323	Indigenous Organisational Management
MM 300	Strategic Planning and Management
MM 301	Special Topics in Management
MM 311	Buyer Behaviour
MM 315	Special Topics in Marketing
MM 316	Marketing Practice
MM 320	Organisational Development and Change
MM 321	Human Resource Management
MM 322/422	Managing Ethics in Organisations

### **Graduate Diploma in Financial Management (full-fee basis only)**

*Duration of course:* one year full-time; four years part-time

*Course requirements:* eight units of study; maximum of four units at 100 level; minimum of two units at 300 level; or any combination of units at 300 and 400 level; six units must be chosen from AFM units and selected LS units

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

### **Admission requirements**

For admission to the Graduate Diploma in Financial Management an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty, or hold an equivalent qualification, or provide other evidence of adequate preparation for candidature. The first degree need not include a major in Financial Management or Accounting.

### **Course overview**

The Graduate Diploma in Financial Management serves two functions. The first is a conversion course to gain professional qualifications in accounting for graduates in other disciplines. The second is as a preparatory course for an accounting and financial management specialisation in a Masters degree for graduates who lack a first degree in the field.

Students in the Graduate Diploma major in accounting and financial management and may incorporate some study in areas such as business management, economics, and legal studies.

### **Professional accreditation**

The Graduate Diploma in Financial Management is accredited by CPA Australia and the Institute of Chartered Accountants in Australia (ICAA) as a recognised program for satisfying the academic requirements for professional membership.

Applicants for membership of CPA Australia or the ICAA must pass, or be exempted from the following units of study:

AFM 101	Introduction to Financial Accounting
AFM 211	Financial Accounting I
AFM 231	Corporate Finance
AFM 311	Advanced Financial Accounting
AFM 112	Introduction to Management Accounting
AFM 202	Cost Management
AFM 312	Auditing
LS 251	Introduction to Business Law
LS 391	Principles of Corporation Law
LS 392	Principles of Taxation Law
AFM 272	Introduction to Business Information Systems*

\*Not required by ICAA

In addition, candidates for CPA Australia must have completed units in Economics (Micro and Macro) and in Quantitative Methods. Applicants eligible for admission to the Graduate Diploma in Financial Management may have satisfied these requirements in their first degree. The MBA (Professional Accounting) course is also available for students seeking professional accreditation.

### **Graduate Diploma in International Business (full-fee basis only)**

*Duration of course:* one year full-time; four years part-time

*Course requirements:* eight units of study; maximum of four units at 100 level; minimum of two units at 300 level; or any combination of units at 300 or 400 level

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

### **Admission requirements**

For admission to the Graduate Diploma in International Business an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty, or hold an equivalent qualification, or provide other evidence of adequate preparation for candidature. The first degree need not include a major in a business related area.

### **Course overview**

The Graduate Diploma in International Business provides a coherent program of study in disciplinary areas relevant to modern international business. It is designed for students whose formal qualifications are in fields other than business or for students whose formal qualifications provided only limited background in business related areas. The award also satisfies requirements for admission to the Master of International Business award. The units available in the Graduate Diploma cover a mix of discipline-based subjects in areas such as economics, law, finance, marketing and management.

Students undertake units such as:

LS 251 Introduction to Business Law

AFM, ECON, MM units with first digit 1, 2 or 3

*At least two but no more than four of the following:*

AFM 335/435 International Financial Management

ECON 317/417 International Trade and Payments

ECON 320/420 Global Business and Trade

ECON 354/454	Asian Business Management
LS 393/493	International Business Law
MM 302	International Business
MM 318/418	International Marketing

## Master of Commerce (full-fee basis only)

*Duration of course:* one year full-time; four years part-time

*Course requirements:* eight units of study; maximum of three units at 300 level; and a combination of units at 400 and 500 level

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

### Admission requirements

To be eligible for admission to the Master of Commerce with a major in Accounting, Finance and Entrepreneurship, Agribusiness or E-Business, a candidate must have completed a three-year degree or its equivalent in a relevant discipline.

Applicants considered to be inadequately prepared for candidature may be advised to enrol in a Graduate Diploma or a Masters Qualifying Course. Students without a three-year degree may be admitted to the Master of Commerce (E-Business) after successful completion of the Graduate Certificate in E-Business.

### Course overview

The Master of Commerce (Accounting, Finance and Entrepreneurship) provides a means of obtaining advanced-level qualifications in the accounting or finance disciplines. This award provides a broadening course for those students wishing to extend their knowledge of accounting or finance generally. Units of study within the Accounting, Finance and Entrepreneurship major include the following:

AFM 311	Advanced Financial Accounting
AFM 312	Auditing
AFM 314/514	International Accounting
AFM 316/416	Issues in Management Accounting
AFM 322/422	Small Business Finance
AFM 324/424	Small Business Management
AFM 326/426	Small Business Practice Management
AFM 331/431	Financial Statement Analysis
AFM 332/432	Security Analysis and Portfolio Management
AFM 334/434	Bank Financial Management
AFM 336/436	Credit Analysis and Management
AFM 372/572	Management Information Systems
AFM 491	Research Methodology
AFM 511	Issues in Company Financial Reporting
AFM 585	Special Topics-Accounting
AFM 586	Special Topics-Finance and Banking
AFM 588	Special Topics-Information Systems
AFM 589	Special Topics-Entrepreneurship
EBUS 401	Introduction to E-Business
EBUS 412	E-Business Practicum
EBUS 571	Investing and Financial Planning through the Internet

The Master of Commerce (Agribusiness) provides a means of obtaining advanced level qualifications in this specific area of business studies. The program provides a broadening course for those students wishing to extend their knowledge of business generally, or provide for specific career enhancement for those students seeking a greater concentration in Agribusiness. Units of study within the Agribusiness major include the following:

ECON 301	Intermediate Microeconomics
ECON 314/414	Economics of Developing Countries
ECON 326	Benefit-Cost Analysis
ECON 328/428	Microeconomic Policy Evaluation
ECON 333/433	Agribusiness Marketing
ECON 334/434	Finance and Risk Management
ECON 336/436	Agribusiness Corporate Strategy
ECON 374/474	Econometric Analysis of Financial Markets
ECON 587	Special Topics A
ECON 588	Special Topics B

The Master of Commerce (E-Business) provides a means of obtaining advanced-level qualifications in the dynamic field of Internet business. The degree provides a broadening course for those students wishing to extend their knowledge of e-business generally, or provides for specific career enhancement for those students seeking a greater concentration in particular aspects of Internet Business<sup>1</sup>. Students may select from the following units of study:

EBUS 401	Introduction to E-Business
COMP 411	Information Technology for E-Business

*Plus four units from:*

AFM 424	Small Business Management
AFM 572	Management Information Systems
EBUS 402	E-Marketing
EBUS 412	E-Business Practicum
EBUS 521	Economics of E-Business
EBUS 522	Internet Surveys and Data Analysis for E-Business
EBUS 531	Legal Implications of E-Business
EBUS 571	Investing and Financial Planning through the Internet
EBUS 585	Special Topics in E-Business
GEAR 404	Cyberspace

### **Admission requirements**

Students without a three-year degree may be admitted to the Master of Commerce (E-Business) after successful completion of the Graduate Certificate in E-Business at Credit level or higher.

### **Master of Commerce (Professional Accounting) (full-fee basis only)**

<i>Duration of course:</i>	one year full-time; four years part-time
<i>Course requirements:</i>	eight units of study; maximum of three units at 300 level; and a combination of units at 400 and 500 level
<i>Commencement:</i>	semester one or semester two
<i>Mode:</i>	on-campus and off-campus
<i>Summer Session:</i>	select units of study available

The Master of Commerce (Professional Accounting) provides a means of obtaining advanced-level qualifications in accounting.

### **Admission to Candidature**

To be eligible for admission to the Master of Commerce, a candidate must have completed a three-year degree or its equivalent in a relevant discipline.

### **Requirements for the Master of Commerce (Professional Accounting)**

To qualify for the Master of Commerce a candidate must successfully complete course work units to a minimum value of 48 credit points. All units are valued at six credit points. To satisfy the requirements for the award, a candidate shall complete a 48 credit points (eight units) selection of units to include MM 300 and MM 422, AFM 512 and AFM 514, plus any two from the following three units AFM 311, AFM 432 and GSB 750, and any two from the following four units AFM 416, LLM 605 and 616 and AFM 511.

<sup>1</sup> Internet access is required, as some units (including compulsory units) are offered off-campus, on-line only.

## Master of International Business (full-fee basis only)

*Duration of course:* one year full-time; four years part-time

*Course requirements:* eight units of study; maximum of three units at 300 level; and a combination of units at 400 and 500 level

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

### Admission requirements

To be eligible for admission to the Master of International Business, a candidate must have completed a three-year degree or its equivalent in a relevant discipline. Applicants considered to be inadequately prepared for candidature may be advised to enrol in a Graduate Diploma or a Master's Qualifying Course.

### Course overview

The Master of International Business aims to equip students with specialised knowledge and the strategic thinking skills necessary for the successful conduct of international business in the contemporary international economy with a particular focus on South East Asia. Additionally, students will gain experience at undertaking independent research through completion of a special topics unit. Units studied will comprise:

AFM 335/435	International Financial Management
ECON 317/417	International Trade and Payments
ECON 320/420	Global Business and Trade
ECON 354/454	Asian Business Management
LS 393/493	International Business Law
MM 302	International Business
MM 318/418	International Marketing
Special topics unit at 400/500 level	

## Master of Economics (Marketing and Management)

*Duration of course:* one and a half years full-time; four years part-time

*Course requirements:* students may undertake the Master of Economics by thesis alone (approx. 50 000 words)

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

### Admission requirements

For admission to the course a candidate requires either:

- (a) a four-year degree, or equivalent, with a major component in the area in which the candidate wishes to specialise, from a recognised tertiary institution; or
- (b) other qualifications of equivalent standing from universities.

### Course overview

The Master of Economics course in Marketing and Management provides a means of obtaining advanced-level research qualifications in the field of business studies. Candidates consider the strategic combination of quantitative and qualitative data to achieve research aims, and can explore the interdependence between managerial and marketing contexts and the methods/analytic techniques by which human behaviour can be studied. Research supervision is available in the following areas in the New England Business School:

- ▲ Behavioural Science Research Methods
- ▲ Strategic Planning and Management
- ▲ Organisational Development and Change
- ▲ Marketing Strategy
- ▲ Buyer Behaviour
- ▲ Industrial Relations
- ▲ Human Resource Management

## Master of Economics (Accounting and Financial Management)

*Duration of course:* one and a half years full-time; four years part-time

*Course requirements:* students may undertake the Master of Economics by thesis alone (approx. 50 000 words); or by course work (four standard units or equivalent) and major dissertation (approx. 35 000 words); or by course work (eight standard units or equivalent) and minor dissertation (approx. 20 000 words)

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

### Admission requirements

For admission to the Master of Economics program in Accounting and Financial Management a candidate requires either:

- (a) a four-year degree, or equivalent, with a major component in the area in which the candidate wishes to specialise, from a recognised tertiary institution; or
- (b) other qualifications of equivalent standing from universities.

Applicants judged not to be adequately prepared for candidature may be advised to enrol in the Graduate Diploma of Financial Management or a Masters Qualifying Course. Depending on academic performance, such candidates may be eligible to transfer to the Master of Economics program without completion of the bridging program and with advanced standing for appropriate completed units of study.

### Course overview

The Master of Economics (Accounting and Financial Management) course may include units offered by the New England Business School and research in the field of accounting and/or financial management. Candidates are able to plan a program of study including units in accounting, finance, information systems, and small enterprise. It is also possible to structure a specific program in a single discipline within accounting and financial management. Research supervision is available in the following areas in the New England Business School.

- ▲ Advanced Financial Accounting
- ▲ Advanced Management Accounting
- ▲ Financial Statement Analysis
- ▲ Portfolio and Financial Institutions Management
- ▲ Company Financial Reporting
- ▲ Auditing and Professional Practice
- ▲ Advanced Accounting Theory
- ▲ International Accounting

## Partnership Courses

### Graduate Certificate in Professional Accounting (full-fee basis only)

*Duration of course:* one year of part-time study

*Commencement:* semester one

*Mode:* off-campus only

#### Admission requirements

For admission to the Graduate Certificate in Professional Accounting a candidate shall be a member or an associate member of the National Institute of Accountants, shall have completed Year 12\* and an Advanced Diploma (or equivalent) relevant to the award, and shall have had at least one year (full-time equivalent) of relevant work experience in accountancy or a related field.

\* A candidate who otherwise satisfies the above, may substitute for the completion of year 12, an acceptable combination of other study and additional relevant work experience in accountancy or a related field.

#### Course overview

The Graduate Certificate in Professional Accounting represents the professional educational requirements leading to professional membership of the National Institute of Accountants (NIA) and will be required for all future members of the NIA who wish to move from Associate (ANIA) status to Member (MNIA) status of the NIA.

#### Compulsory Units

MM 300 Strategic Planning and Management

MM 422 Managing Ethics in Organisations

#### Two Elective Units

AFM 311 Advanced Financial Accounting

AFM 432 Security Analysis and Portfolio Management

GSB 750 Taxation Law

### Master of Commerce (Professional Accounting) (full-fee basis only)

*Duration of course:* one year full-time; four years part-time

*Course requirements:* eight units of study; maximum of three units at 300 level; and a combination of units at 400 and 500 level

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer Session:* select units of study available

The Master of Commerce (Professional Accounting) provides a means of obtaining advanced-level qualifications in accounting. The Master of Commerce provides further professional education requirements for members of the National Institute of Accountants (NIA) and will be required for those who wish to move from Member (MNIA) status of the NIA to Professional National Accountant (PNA).

#### Admission to Candidature

To be eligible for admission to the Master of Commerce, a candidate must have completed a three-year degree or its equivalent in a relevant discipline. A candidate may also be accepted for admission to the degree with a Professional Accounting major on the basis of having completed an Advanced Diploma in Accounting or equivalent qualification, and at least four units towards a Graduate Certificate in Professional Accounting at UNE or another University and three years full-time equivalent of relevant work experience in accountancy or a related field.

### **Requirements for the Master of Commerce (Professional Accounting)**

To qualify for the Master of Commerce a candidate must successfully complete course work units to a minimum value of 48 credit points. All units are valued at six credit points. To satisfy the requirements for the award, a candidate shall complete a 48 credit points (eight units) selection of units to include MM 300 and MM 422, AFM 512 and AFM 514, plus any two from the following three units AFM 311, AFM 432 and GSB 750, and any two from the following four units AFM 416, LLM 605 and 616 and AFM 511.

### **Master in Hospitality and Tourism Management (full-fee basis only)**

*Duration of course:* one semester full-time; two years part-time  
*Commencement:* semester one or semester two  
*Mode:* on-campus at the Blue Mountains Hotel School  
*Summer session:* select units of study available

### **Admission requirements**

For admission to the Master of Hospitality and Tourism Management a candidate must have completed the Graduate Diploma in Hospitality and Tourism Management at the Blue Mountains Hotel School.

### **Course overview**

This course is designed to equip graduates with the knowledge and skills necessary to follow a career in the international hospitality and tourism industry, an industry that ranges from cruise liners to caravan parks, from luxury hotels to backpacking, from eco-tourism to theme parks, yet with a common focus of providing leisure activities and services such as food and accommodation away from the home.

The program will comprise four units from the following:

AFM 422	Small Business Finance
AFM 424	Small Business Management
AFM 431	Financial Statement Analysis
EBUS 401	Introduction to E-Business
EBUS 402	E-Marketing
ECON 420	Global Business and Trade
ECON 454	Asian Business Management
MM 418	International Marketing

or any other 400 level units from the Faculty approved by the Course Coordinator.

## Economics Course Information

Economics was a foundation discipline at UNE in 1938 and continues to be an area of recognised postgraduate strength within the Faculty. With scope for study in agricultural and resource economics, economic analysis and policy, econometrics, and economic history, the Faculty provides a comprehensive Economics course with one of the largest postgraduate enrolments in this area in Australia.

### Graduate Diploma in Agricultural Economics (full-fee basis only)

<i>Duration of course:</i>	one year full-time; four years part-time
<i>Course requirements:</i>	eight units of study; maximum of four units at 100 level; minimum of two units at 300 level; or any combination of units at 300 and 400 level
<i>Commencement:</i>	semester one or semester two
<i>Mode:</i>	on-campus and off-campus
<i>Summer session:</i>	select units of study available

#### Admission requirements

For admission to the Graduate Diploma in Agricultural Economics an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty, or hold an equivalent qualification, or provide other evidence of adequate preparation for candidature. The first degree need not include a major in Agribusiness or Agricultural Economics.

#### Course overview

The Graduate Diploma in Agricultural Economics is designed to give graduates specialised training in economics relevant to the agricultural industry. It is particularly useful for commerce, agriculture or economics graduates who wish to enhance their skills and employment prospects in the agribusiness area. The Graduate Diploma may also be used as a bridge between undergraduate degrees and Masters degrees. Students undertake units of study such as:

ECON 121	Environment and Food: Economic Perspectives
ECON 223	Farm and Resource Management
ECON 224/324	Welfare Economics for Policy
ECON 226/326	Benefit-Cost Analysis
ECON 230/330	Environmental Economics
ECON 328/428	Microeconomic Policy Evaluation
ECON 329/429	Natural Resource Economics
ECON 331/431	Introduction to Bioeconomics
ECON 333/433	Agribusiness Marketing
ECON 334/434	Finance and Risk Management
ECON 335/435	Commodity Markets
ECON 336/436	Agribusiness Corporate Strategy
ECON 497	Diploma Dissertation

### Graduate Diploma in Economics

<i>Duration of course:</i>	one year full-time; four years part-time
<i>Course requirements:</i>	eight (units of study; maximum of four units at 100 level; minimum of two units at 300 level; or any combination of units at 300 and 400 level
<i>Commencement:</i>	semester one or semester two
<i>Mode:</i>	on-campus and off-campus
<i>Summer session:</i>	select units of study available

#### Admission requirements

For admission to the Graduate Diploma in Economics an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty, or hold an equivalent qualification, or provide other evidence of adequate preparation for candidature. The first degree need not include a major in Economics.

## Course overview

The Graduate Diploma in Economics is designed to serve a number of purposes. It can provide a formal qualification in economics for graduates with little or no background in the field. It can provide a refresher course in economics for those whose initial studies occurred some time ago. It is also a broadening course for those who, for professional requirements, now wish to extend their knowledge of Economics into areas not previously studied. Finally, it can be a qualifying step towards higher studies, particularly the Master of Economics.

Students undertake units of study such as:

ECON 101	Introductory Microeconomics
ECON 102	Introductory Macroeconomics
ECON 103	Understanding Australia's Economic Performance
ECON 142	The International Economy
ECON 143	Institutions and Economic Development in Australia
ECON 201/301	Intermediate Microeconomics
ECON 202	Intermediate Macroeconomics
ECON 203/303	Banking and Finance
ECON 205/305	Urban Economics
ECON 226/326	Benefit-Cost Analysis
ECON 230/330	Environmental Economics
ECON 245/345	Economy and Business in Modern Asia
ECON 250/350	South East Asia: Economic and Social Change Since 1850
ECON 271/371	Econometrics for Marketing and Economics
ECON 311	Australian Macroeconomic Issues
ECON 314/414	Economics of Developing Countries
ECON 317/417	International Trade and Payments
ECON 319/419	Public Finance
ECON 328/428	Microeconomic Policy Evaluation
ECON 329/429	Natural Resource Economics
ECON 353/453	Regulating Australian Capitalism
ECON 376/476	Econometrics of Demand and Supply
ECON 377/477	Efficiency and Productivity Analysis
ECON 408	Advanced Microeconomics
ECON 409	Advanced Macroeconomics
ECON 456/556	Industrialisation and Development in Asia
ECON 497	Diploma Dissertation
QM 161	Business Statistics
QM 162/262	Data Analysis
QM 265/365	Business Decision Making
QM 267/367	Survey Methods for Business and Economics

## Master of Economic Studies

- ▲ Agricultural and Resource Economics
- ▲ Economics
- ▲ Economic Analysis
- ▲ Economic Development
- ▲ Economic History
- ▲ Efficiency and Productivity Analysis

*Duration of course:* one year full-time; four years part-time

*Course requirements:* eight units of study; maximum of three units at 300 level; and a combination of units at 400 and 500 level

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus  
*Summer session:* select units of study available

### **Admission requirements**

To be eligible for admission to the Master of Economic Studies, a candidate must have completed a three-year degree or its equivalent in a relevant discipline. Applicants considered to be inadequately prepared for candidature may be advised to enrol in a Graduate Diploma or a Masters Qualifying course. Depending on academic performance, such candidates may be eligible to transfer to the Masters program without completion of the bridging program and with advanced standing for appropriate completed units of study.

### **Course overview**

The Master of Economic Studies is a course work program which provides a means of obtaining advanced-level qualifications in agricultural and resource economics, economic analysis, applied economics, economic development, economic policy or economic history. The Economics majors in the Master of Economic Studies allow students to specialise in areas relevant to their career path and to choose units relevant to their professional development, or to undertake a broad program of study across a range of economics disciplines. Units of study within the available majors include the following:

#### **Agricultural and Resource Economics**

ECON 324	Welfare Economics for Policy
ECON 326	Benefit-Cost Analysis
ECON 328/428	Microeconomic Policy Evaluation
ECON 329/429	Natural Resource Economics
ECON 330	Environmental Economics
ECON 331/431	Introduction to Bioeconomics
ECON 333/433	Agribusiness Marketing
ECON 334/434	Finance and Risk Management
ECON 335/435	Commodity Markets
ECON 336/436	Agribusiness Corporate Strategy
ECON 437/537	Policy Issues in Developing Countries

#### **Economics**

Any combination of units coded ECON or QM including:

ECON 301	Intermediate Microeconomics
ECON 303	Banking and Finance
ECON 305	Urban Economics
ECON 310	Australian Microeconomic Policy
ECON 311	Australian Macroeconomic Issues
ECON 317	International Trade and Payments
ECON 328	Microeconomic Policy and Evaluation
ECON 371	Econometrics for Marketing and Economics
ECON 376	Econometrics of Demand and Supply
ECON 377	Efficiency and Productivity Analysis
QM 364	Introduction to Business Forecasting
QM 365	Business Decision Making
QM 367	Survey Methods for Business and Economics
ECON 408	Advanced Microeconomics
ECON 409	Advanced Macroeconomics

#### **Economic Analysis**

##### **Compulsory Units**

ECON 371	Econometrics for Marketing and Economics
ECON 408	Advanced Microeconomics
ECON 409	Advanced Macroeconomics

*Plus other units from the following:*

ECON 303	Banking and Finance
ECON 311	Australian Macroeconomic Issues
ECON 314/414	Economics of Developing Countries
ECON 316	The Evolution of Economic Ideas
ECON 317/417	International Trade and Payments
ECON 319/419	Public Finance
ECON 328/428	Microeconomic Policy Evaluation
ECON 374/474	Econometric Analysis of Financial Markets
ECON 376/476	Econometrics of Demand and Supply
QM 364	Introduction to Business Forecasting
QM 365	Business Decision Making
QM 367	Survey Methods for Business and Economics

### ***Economic Development***

#### **Compulsory Units**

ECON 314/414	Economics of Developing Countries
ECON 317/417	International Trade and Payments

*Plus other units from the following:*

ECON 326	Benefit-Cost Analysis
ECON 329/429	Natural Resource Economics
ECON 330	Environmental Economics
ECON 335/435	Commodity Markets
ECON 345	Economy and Business in Modern Asia
ECON 350	Southeast Asia: Economic and Social Change Since 1950
ECON 377/477	Efficiency and Productivity Analysis
ECON 537	Policy Issues in Developing Countries
ECON 556	Industrialisation and Development in Asia

### ***Economic History***

ECON 316	The Evolution of Economic Ideas
ECON 345	Economy and Business in Modern Asia
ECON 346	The Australian Economy Since the 18th Century
ECON 348	The Economic Development of Modern Japan
ECON 349	Technology and Economic Growth
ECON 350	Southeast Asia: Economic and Social Change Since 1950
ECON 351	Australian Industrial Relations
ECON 353/453	Regulating Australian Capitalism
ECON 314/414	Economics of Developing Countries
ECON 456/556	Industrialisation and Development in Asia

### ***Efficiency and Productivity Analysis***

#### **Compulsory Unit**

ECON 377/477	Efficiency and Productivity Analysis
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*Plus other units from the following:*

ECON 301	Intermediate Microeconomics
ECON 326	Benefit-Cost Analysis
ECON 328/428	Microeconomic Policy Evaluation
ECON 334/434	Finance and Risk Management
ECON 374/474	Economic Analysis of Financial Markets
ECON 376/476	Econometrics of Demand and Supply
QM 365	Business Decision Making

## Master of Economics

▲ Agricultural and Resource Economics

▲ Economics

▲ Economic History

*Duration of course:* one and a half years full-time; four years part-time

*Course requirements:* students may undertake the Master of Economics by thesis only (maximum 50 000 words); or by course work (four standard units or equivalent) and major dissertation (approx. 35 000 words); or by course work (eight standard units or equivalent) and minor dissertation (approx. 20 000 words)

*Commencement:* semester one or semester two

*Mode:* on-campus and off-campus

*Summer session:* select units of study maybe available

### Admission requirements

For admission to the course a candidate requires either:

- (a) a four-year degree, or equivalent, with a major component in the area in which the candidate wishes to specialise, from a recognised tertiary institution or
- (b) other qualifications of equivalent standing from universities

### Course overview

The Master of Economics is designed to provide advanced training in a number of areas within the field of economics and related disciplines. The program will supplement a first degree in economics, and may be undertaken by a combination of course work and research, or by research alone for suitably qualified applicants. Sample course work units of study in the Economics program are:

ECON 319/419	Public Finance
ECON 329/429	Natural Resource Economics
ECON 377/477	Efficiency and Productivity Analysis
ECON 335/435	Commodity Markets
ECON 353/453	Regulating Australian Capitalism
ECON 456/556	Industrialisation and Development in Asia
ECON 536	Research Methods

The areas of specialisation are as follows:

#### **Agricultural and Resource Economics**

The Master of Economics in Agricultural and/or Resource Economics provides advanced training in the economics of the agricultural and resource sectors to supplement a first degree in those disciplines or closely related fields. Candidates may specialise in one or more of the following areas offered by the School of Economics: agribusiness management; agribusiness strategy; agricultural economics; development economics; resource economics; and quantitative methods.

#### **Economics**

The Master of Economics course in Economics provides a means of establishing advanced competency in economic analysis and policy. Candidates can choose to focus on theoretical and/or applied aspects of economics and to pursue in-depth research into particular aspects of the global economic system, including local and regional issues in an international context.

#### **Economic History**

The Master of Economics course in Economic History provides a research training program emphasising advanced study of primary sources and secondary literature and is designed to establish a high level of professional competence in undertaking independent research.

## Law Courses Information

The Law courses at UNE provide postgraduate students with flexible learning opportunities linked to career enhancement through both on campus and distance education modes of study and a variety of teaching methods. Course work and research options allow for students to shape a legal education in line with their professional interests and goals.

### Graduate Certificate in Resource Governance (full-fee basis only)

<i>Duration of Course:</i>	two years part time study
<i>Course Requirements:</i>	four units of study LLM 627, 628, 629 and 630
<i>Commencement:</i>	semester one or semester two
<i>Mode:</i>	off-campus on-line only; students must have Internet access

### Admission requirements

For admission to a Graduate Certificate in Resource Governance an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty or hold an equivalent qualification or provide other evidence of adequate preparation for candidature.

### Course overview

The course is intended to equip natural resource managers in catchment and other bodies with the capability to meet their legal and policy obligations, and to minimize the risks of litigation and other resource drains that can arise from a failure to fulfil these obligations.

The course is based on four Master of Laws 600 level units, each of which deals with one important aspect of the governance of natural resources.

LLM 627 Resource Management, Risks & Responsibilities deals with the legal and political (and personal) risks that a board or staff member might face, and how these can be minimised or avoided.

LLM 628 Resource Rules investigates what legal or other rules must be followed in implementing strategy, and how compliance can be cost-effectively ensured.

LLM 629 Strategy and Sustainability deals with strategies which can be created (and implemented efficiently) that change behaviour using regulation, incentives, markets and education.

LLM 630 Catchments, Contracts and Conflicts investigates the production and administration of high quality, efficient and binding agreements and relationships to ensure on-ground outcomes at low cost.

These units provide skills and knowledge in non-legal matters such as economics, conflict management and strategy which complement the legal issues addressed. This course articulates into the Juris Doctor.

### Graduate Diploma in Legal Studies (full-fee basis only)

<i>Duration of course:</i>	one year full-time; four years part-time
<i>Course requirements:</i>	eight units of study; maximum four units at 100 level; minimum of two units at 300 level; or any combination of units at 300 and 400 level
<i>Commencement:</i>	semester one or semester two
<i>Mode:</i>	on-campus and off-campus
<i>Summer session:</i>	select units of study available

### Admission requirements

For admission to the Graduate Diploma in Legal Studies an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty, or hold an equivalent qualification, or provide other evidence of adequate preparation for candidature. The first degree need not include a major in Legal Studies or Law.

### Course overview

The Graduate Diploma in Legal Studies provides a suitable basis for graduates who wish to gain a background in legal studies to be utilised in areas such as management and resource planning, business administration, employment regulation, the public sector environment, finance and banking, environmental planning, information systems administration, and public relations. Units that may be covered include:

LS 100	Introduction to Legal Systems and Methods
LS 200	Administrative Law
LS 220	Constitutional Law
LS 160	Criminal Law and Procedure
LS 210	Civil Procedure and Evidence
LS 231	Law of Torts I
LS 240	Equity Trusts
LS 281	Property Law I
LS 282	Property Law II
LS 301	Succession
LS 311	Criminology
LS 321	Conveyancing
LS 331	Intellectual Property Law
LS 332	Industrial Law
LS 334	Banking and Finance Law
LS 335	Human Rights
LS 336	Local Government Law
LS 341	Environmental and Planning Law
LS 342	Medico-Legal Issues
LS 351	Corporation Law
LS 352	Taxation Law
LS 355	Jurisprudence
LS 357	Alternative Dispute Resolution
LS 358	Natural Resources Law
LS 360	Private International Law
LS 361	Public International Law
LS 364	Indigenous Australians and the Law
LS 368	Commercial Transactions
LS 370	Family Law
LS 371	Law of Contract I
LS 372	Law of Contract II
LS 377	Information Technology Law
LS 420	Diploma Dissertation
LS 453	Advanced Business Law
LS 459	Advanced Torts
LS 470	Advanced Family Law
LS 471	Advanced Contract Law
LS 478	Advanced Criminal Law

## Juris Doctor

<i>Duration of course:</i>	three years full-time; six years part-time
<i>Course requirements:</i>	24 units of study including four Masters units
<i>Commencement:</i>	semester one or semester two
<i>Mode:</i>	on-campus and off-campus
<i>Summer session:</i>	select units of study available

### Admission requirements

For admission to the Juris Doctor an applicant should be the holder of a three-year tertiary qualification of a recognised university or other institution approved by the Faculty or hold an equivalent qualification.

### Course overview

The Juris Doctor (JD) is a professional legal qualification which enables graduates to practice Law in all Australian jurisdictions, or pursue a career in business or government. The curriculum meets the requirements for legal education in all Australian jurisdictions.\*

### Compulsory Units

LS 100	Introduction to Legal Systems and Methods
LS 160	Criminal Law and Procedure
LS 200	Administrative Law
LS 210	Civil Procedure and Evidence
LS 220	Constitutional Law
LS 231	Law of Torts I
LS 232	Law of Torts II
LS 240	Equity and Trusts
LS 281	Property Law I
LS 282	Property Law II
LS 320	Ethics, Trust Accounting and Professional Conduct (off-campus only)
LS 351	Corporation Law
LS 355	Jurisprudence
LS 371	Law of Contract I
LS 372	Law of Contract II
LS 480	Advanced Research, Writing and Advocacy
LLM 600	Research Methodology and Theory

### Examples of elective units include:

LS 331	Intellectual Property Law
LS 335	Human Rights
LS 341	Environmental and Planning Law
LS 342	Medico-Legal Issues
LS 357	Alternative Dispute Resolution
LS 368	Commercial Transactions
LS 370	Family Law
LS 378	Media Law
LS 379	Commercial Law
LLM 603	Criminal Law and Theory
LLM 604	Securities and Financial Services Law
LLM 606	Current Issues in Tort
LLM 607	Comparative Corporate Governance
LLM 610	Health and Medical Law
LLM 611	Sport Law
LLM 613	Telecommunications Law
LLM 616	Goods and Services Taxation

\* Subject to accreditation by the Legal Practitioners Admission Board.

## Master of Laws (full-fee basis only)

*Duration of course:* one year full-time; four years part-time

*Course requirements:* The LLM is an external degree requiring successful completion of eight units. The LLM is designed for people with practical experience or those seeking to extend their legal knowledge. During the course you will be expected to broaden your legal and business knowledge base. You will be expected to achieve a high standard of writing and research relevant to practical issues in law and practice.

*Commencement:* semester one or semester two

*Mode:* off-campus

*Summer session:* select units of study available

### Admission requirements

Prospective students must have:

- (a) completed the requirements for an LLB degree; or
- (b) completed the requirements for an award at another institution which, in the opinion of the Course Coordinator, maintains standards comparable to those required for the award mentioned above.

### Course overview

The LLM is fast becoming an industry standard in the rapidly changing legal and professional environment. This is due to the demands of specialisation within firms, and the growth of new areas of law and regulation, such as telecommunications, information technology and intellectual property.

### LLM Units

*Elective units which may be studied include:*

- ▲ Civil Procedure
- ▲ Constitutional Law and Theory
- ▲ Comparative Corporate Governance
- ▲ Commercial Leasing
- ▲ Criminal Law and Theory
- ▲ Current Issues in Tort
- ▲ E-Commerce
- ▲ Health and Medical Law
- ▲ Immigration Law
- ▲ International Environmental Law
- ▲ International Trade Law
- ▲ Law of the Sea
- ▲ Principles of Evidence
- ▲ Public International Law
- ▲ Securities and Financial Services Law
- ▲ Sport Law
- ▲ Strategy and Sustainability
- ▲ Taxation of Capital Gains/GST Taxation
- ▲ Telecommunications Law
- ▲ Trade Practices
- ▲ Minor research topics and dissertations (6, 12 or 24 credit points)

The LLM has one core unit, LLM 600 Research Methodology and Theory, which is designed to give our graduates an edge in legal writing and research. The LLM course takes advantage of FEE-HELP which commenced in 2005.

Note: Not all units are available in any one year. Units are offered subject to staff availability and minimum enrolments being met.

## Master of Laws (Commercial Law)

Students may complete selected units to the value of 48 credit points and graduate with a Master of Laws (Commercial Law).

### Compulsory Unit

LLM 600                      Research Methodology and Theory

Plus units to the value of 42 credit points from the following units:

LLM 601                      Trade Practices

LLM 604                      Securities and Financial Services Law

LLM 605                      Taxation of Capital Gains

LLM 607                      Comparative Corporate Governance Law

LLM 613                      Telecommunications Law

LLM 615                      Electronic Commerce Law

LLM 616                      Goods and Services Taxation

LLM 619                      LLM Research Topic (6cp)

LLM 620                      LLM Research Topic (12cp)

LLM 621                      LLM Minor Dissertation

LLM 623                      Local Government Law

LLM 624                      Commercial Leasing

LLM 625                      International Trade Law

## Master of Laws by Research

*Duration of course:*    one year full-time; four years part-time.

*Commencement:*       semester one or semester two

*Mode:*                    on-campus and off-campus

### Admission requirements

Prospective students must have:

- (a) completed the requirements for an LLB degree; or
- (b) completed the requirements for an award at another institution which, in the opinion of the Course Coordinator, maintains standards comparable to those required for the award mentioned above.

### Course overview

The LLM (by research) is an on-campus or off-campus supervised research degree. Students will be required to complete a core unit, LLM 600 Research Methodology and Theory, before completing a thesis of up to 40 000 words. Supervisors are available in a wide variety of topics and students will be able to take advantage of modern collaborative supervision arrangements.

## **Doctor of Judicial Science**

<i>Duration of course:</i>	three years full-time; six years part-time
<i>Course requirements:</i>	five advanced level coursework units and a thesis
<i>Commencement:</i>	semester one or semester two
<i>Mode:</i>	on-campus and off-campus

### ***Admission requirements***

For admission to the Doctor of Judicial Science an applicant should be the holder of an Honours degree in Law or a Master of Laws or equivalent qualification.

### ***Course overview***

A candidate shall undertake a course of advanced course work consisting of the core unit LLM 600 Research Methodology and Theory and four elective units from the LLM program. The candidate must also complete a thesis of between 70 000 and 80 000 words representing an original and substantial contribution to the knowledge of law. The SJD is intended to be equivalent to a PhD and is among the highest forms of law degree that a university can award.

## MBA Course Information

The MBA Course at UNE is designed to equip students for the challenges of the real world. It provides high quality teaching to prepare students for the opportunities presented by the evolution of the international economy. Students are encouraged to develop strong analytical skills that can be applied in the workplace both while studying and after completion. The course is conducted by distance education only to provide the flexibility needed by busy professionals. The MBA Course offers management courses at Graduate Certificate, Graduate Diploma and Masters levels.

### Graduate Certificate in Management (full-fee basis only)

*Duration of course:* two years part-time; full- time enrolment available

*Course requirements:* four GSB units of study

*Commencement:* trimester one (January), trimester two (May), or trimester three (September)

*Mode:* off-campus only

#### Admission requirements

Applicants for admission to candidature for the Graduate Certificate in Management shall:

- (a) completed a three-year degree or an equivalent qualification acceptable to the Faculty as sufficient qualification for admission to candidature or
- (b) satisfy the Faculty by means of other qualifications and relevant experience of adequate preparation for candidature. In addition, applicants for admission to candidature must provide evidence of at least three years' work experience in a field of employment approved by the Faculty on the recommendation of the Director.

#### Course overview

Students are required to complete any four (4) units on offer in the MBA course to meet the requirements for the Graduate Certificate in Management. Areas of study include the processes of management, accounting and finance for managers, marketing management, organisational behaviour, management information systems, and economics for management.

### Graduate Diploma in Management (full-fee basis only)

*Duration of course:* four years of part-time study; full-time enrolment available

*Course requirements:* eight GSB units of study

*Commencement:* trimester one (January), trimester two (May), or trimester three (September)

*Mode:* off-campus only

#### Admission requirements

Applicants for admission to candidature for the Graduate Diploma in Management shall:

- (a) have completed a three-year degree an equivalent qualification acceptable to the Faculty as sufficient qualification for admission to candidature; or
- (b) have completed the Graduate Certificate in Management or other graduate certificate as approved by the Director, with a minimum Credit grade average, normally in the first four units completed towards the Graduate Certificate. In addition, applicants for admission to candidature must provide evidence of at least three years' work experience in a field of employment approved by the Faculty on the recommendation of the Director.

#### Course overview

Students are required to complete any eight units on offer in the MBA course to meet the requirements for the Graduate Diploma in Management. Areas such as the management of international business, marketing, public sector management, human resource management, IT management and many others, can be explored.

### Master of Business Administration (MBA) (full-fee basis only)

*Duration of course:* two to six years of part-time study; full-time enrolment available

*Course requirements:* 12 GSB units of study

*Commencement:* trimester one (ie January), trimester two (ie May), or trimester three (ie September)

*Mode:* off-campus only

### **Admission requirements**

Applicants for admission to candidature for the Master of Business Administration (MBA) shall:

- (a) have completed a three-year degree or equivalent qualification acceptable to the Faculty as sufficient qualification for admission to candidature; or
- (b) have completed the Graduate Diploma in Management; or
- (c) have completed the Graduate Certificate in Management or graduate certificate as approved by the Director, with a minimum Credit grade average, normally in the first four units completed towards the Graduate Certificate. In addition, applicants for admission to candidature must provide evidence of at least three years' work experience in a field of employment approved by the Faculty on the recommendation of the Director.

### **Course overview**

To satisfy the requirements of the MBA course, candidates need to complete at least 12 units. From six to nine units must be chosen from foundation units. Students may choose to specialise by pursuing one or more majors. The 13 majors in the MBA course are:

- ▲ Agribusiness Management
- ▲ Association Management
- ▲ Business Law
- ▲ Educational Management
- ▲ Human Resource Management
- ▲ IT Management
- ▲ International Business
- ▲ Local Government
- ▲ Marketing
- ▲ Professional Accounting
- ▲ Project Management
- ▲ Public Sector Management

A research project of up to three units may also be undertaken towards the award if above average grades have been achieved.

For further information on courses available through the Graduate School of Business please contact:

Telephone: 02 6773 3382

Fax: 02 6773 3461

Email: [gsb@une.edu.au](mailto:gsb@une.edu.au)

## Course Information Doctorates

The PhD degree at UNE is one of the oldest and most prestigious doctoral research programs in Australia. The advanced research training provided by the PhD course enables students to attain a deep level of specialist knowledge in a particular discipline offered by the Faculty while developing a high level of generic competency in research methods.

### Doctor of Philosophy - 3 year

*Duration of course:* three years full-time; six years part-time

*Commencement:* anytime during the academic year

*Mode:* on-campus and off-campus

#### Course overview

The Doctor of Philosophy (PhD) course is a supervised research degree administered by the University-wide Research Doctoral Committee. This degree is the highest degree on offer at The University of New England. UNE offers PhD enrolment to those applicants who meet the demanding admission standards and who demonstrate the necessary commitment to undertake advanced research. Candidates pursue a program of research on an approved topic. Research topics may range over all fields of Economics, Business and Law reflecting the comprehensive research interests of the Faculty subject to the availability of adequate academic supervision.

UNE has a policy of co-supervision for PhD candidates. Each candidate must have a principal supervisor and a co-supervisor.

The University requires that the principal supervisor be a permanent member of its academic staff with a proven and current research record. Co-supervisors may be persons of a similar standing who have expertise in the same or adjacent fields, or people working outside the University. Qualified applicants can only be admitted to PhD candidature if adequate academic supervision can be provided.

#### Admission requirements

Applicants must be graduates of a recognised university or similar institution, and show potential for research. Applicants must have at least one of the following academic qualifications:

- (a) a Masters degree or an equivalent qualification from a recognised university. The degree must be of a standard acceptable to this University, with not less than 25 per cent of the total degree requirements completed by research and subsequent thesis. The applicant must provide certification from the awarding university confirming the percentage research component of the Masters degree; or
- (b) a Bachelor degree with First Class or Upper Second Class Honours. This degree must be of the standard of this University or other recognised universities; or
- (c) some other degree of similar standard to those described above, and for which the applicant can provide evidence from the university concerned that the award is of that standard; or
- (d) a degree of a lower standard than those described above, accompanied by evidence of publication of research in high standard, preferably refereed journals; or by other evidence of recognised research ability.

## Key Information on Admission and Financial Assistance

### 1. How to apply

#### (a) New Students for:

Graduate Certificate in E-Business	Graduate Diploma in Legal Studies
Graduate Certificate in Resource Governance	Master of Commerce
Graduate Diploma in Agricultural Economics	Master of Economic Studies
Graduate Diploma in Business Studies	Master of International Business
Graduate Diploma in Economics	Master of Laws
Graduate Diploma in Financial Management	Juris Doctor
Graduate Diploma in International Business	

Apply through the Universities Admissions Centre (UAC).

Application booklets are available from the University or UAC. Prospective students can apply via either application form in the UAC Postgraduate booklet or the UAC web-site.

#### Contact:

Student Centre

The University of New England NSW 2351

Telephone: 02 6773 4444 • Fax: 02 6773 4400

Email: [studentcentre@une.edu.au](mailto:studentcentre@une.edu.au) • Web: <http://www.une.edu.au/studentcentre>

**or**

Universities Admissions Centre

Locked Bag 112

Silverwater NSW 2128

Telephone: 02 9752 0200

Web: [www.uac.edu.au](http://www.uac.edu.au)

#### (b) Current or former students of UNE apply direct to:

Student Centre

The University of New England NSW 2351

Telephone: 02 6773 4444 • Fax: 02 6773 4400

Email: [studentcentre@une.edu.au](mailto:studentcentre@une.edu.au) • Web: <http://www.une.edu.au/studentcentre>

#### (c) MBA – Contact the Graduate School of Business at UNE for an application form.

Telephone: 02 6773 3382

Fax: 02 6773 3461

Email: [gsb@une.edu.au](mailto:gsb@une.edu.au)

#### (d) PhD and Research Masters (Master of Economics, Master of Laws by Research and Doctor of Judicial Science) – Contact Research Services at UNE for an application form.

Telephone: 02 6773 5227

Fax: 02 6773 3543

Email: [hdr@une.edu.au](mailto:hdr@une.edu.au) • Web: <http://www.une.edu.au/research-services/index.html>

#### (e) Partnership Courses Graduate Certificate in Professional Accounting, Master of Commerce Professional Accounting (NIA members only) and Master in Hospitality and Tourism Management.

Student Centre

The University of New England NSW 2351

Telephone: 02 6773 4444 • Fax: 02 6773 4400

Email: [studentcentre@une.edu.au](mailto:studentcentre@une.edu.au) • Web: <http://www.une.edu.au/studentcentre>

#### (f) International Students

All international students must apply through the International Office at UNE.

Telephone: +61 2 6773 3192, Facsimile: +61 2 6773 3325, Email: [ioadmit@une.edu.au](mailto:ioadmit@une.edu.au)

## 2. Closing Dates for Admission

### (a) UNE

Those students who will be applying for admission direct to UNE should send their application to the Student Centre no later than:

30 November for commencement in semester one (February);

31 May for commencement in semester two (July);

(Late applications may be considered).

### (b) MBA Program

The closing dates by which applications for admission to the MBA program should be lodged with the Graduate School of Business are as follows:

11 November for students wishing to commence in trimester one (January)

17 March for students wishing to commence in trimester two (May)

7 July for students wishing to commence in trimester three (September)

### (c) PhD Program

Applications for the PhD program may be lodged at any time during the academic year.

## 3. Cross-Institutional Study

You may be able to undertake units at another institution depending upon the course that you are studying. Applications for permission to enrol elsewhere must be made before enrolment at another institution.

## 4. Scholarships

The University offers a range of Postgraduate scholarships.

Information on Postgraduate Scholarships is available from:

The Scholarships Office

Research Services

The University of New England NSW 2351

Telephone: 02 6773 3571 • Fax: 02 6773 3543

Email: [aharris@une.edu.au](mailto:aharris@une.edu.au)

## Summary of Postgraduate Courses

	Duration	Mode of Study	Admission Requirements
<b>Graduate Certificate</b>			
E-Business	Up to 4 semesters (P/T)	Off-campus	Bachelor degree or relevant work experience
Professional Accounting	Up to 4 semesters (P/T)	Off-campus	Year 12 and Advanced Diploma or equivalent and relevant work experience
Management	1 trimester (F/T) 6 trimesters (P/T)	Off-campus	Bachelor degree and/or relevant work experience
Resource Governance	4 semesters (P/T)	Off-campus	Bachelor degree
<b>Graduate Diploma</b>			
Business Studies	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	Bachelor degree
Financial Management	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	Bachelor degree
International Business	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	Bachelor degree
Agricultural Economics	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	Bachelor degree
Economics	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	Bachelor degree
Legal Studies	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	Bachelor degree
Management	2 trimesters (F/T) 12 trimesters (P/T)	Off-campus	Bachelor degree (or Credit average in a GCMT and relevant work experience)
Juris Doctor	3 years (F/T) 6 years (P/T)	On-campus or Off-campus	Bachelor degree
<b>Coursework Master</b>			
Commerce	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	3-year Bachelor degree with appropriate majors
International Business	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	3-year Bachelor degree with appropriate majors
Economics	1.5 years (F/T) 4 years (P/T)	On-campus or Off-campus	4-year Bachelor degree with appropriate majors
Hospitality and Tourism Management	1 semester (F/T) 2 years (P/T)	On-campus or Off-campus	Grad Diploma in Hospitality and Tourism Management
Economic Studies	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	3-year Bachelor degree with appropriate majors
Laws	1 year (F/T) 4 years (P/T)	Off-campus only	Bachelor of Laws or equivalent
Business Administration (MBA)	3 trimesters (F/T) 18 trimesters (P/T)	Off-campus only	3-year Bachelor degree and relevant work experience
<b>Research Master</b>			
Economics	1.5 years (F/T) 4 years (P/T)	On-campus or Off-campus	4-year Bachelor degree with appropriate major
Laws (by Research)	1 year (F/T) 4 years (P/T)	On-campus or Off-campus	Bachelor of Laws or equivalent
<b>Doctorates</b>			
Doctor of Judicial Science	3 years (F/T) 6 years (P/T)	On-campus or Off-campus	Bachelor degree with Honours or a Master of Laws degree
PhD	3 years (F/T) 6 years (P/T)	On-campus or Off-campus	Bachelor degree with First Class or Second Class Division I Honours or research Master degree

## Notes