Faculty of Economics, Business and Law

Undergraduate Courses 2006

Students enrolling should read this guide in conjunction with the
All Faculties Enrolment Guide and Schedule of Units 2006, available at
www.une.edu.au/studentcentre/schedules.htm

August 2005

This guide contains information on undergraduate courses offered by the Faculty of Economics, Business and Law and includes an overview of undergraduate course requirements to assist new students in planning their first year of study and beyond. For full and definitive information on Faculty and course rules, please refer to the UNE *Handbook*.

If you wish to obtain details of programs offered by the Faculties of Arts, Humanities and Social Sciences; Education, Health and Professional Studies; and The Sciences please contact the Student Centre (see back cover for details).

The information contained in this Guide was correct at the time of printing. Details may be subject to change.

Contents

Introduction

The University of New England

The University of New England (UNE) was first established in 1938 as part of The University of Sydney becoming autonomous in 1954. Internationally recognised as one of the great teaching and research universities, UNE is characterised by a long tradition of academic excellence, a rich history and a setting of environmental beauty. The university city of Armidale is set in the magnificent high plateau country known as New England in northern New South Wales and is renowned as a centre for the arts and education.

With more than 75,000 graduates around the world, UNE is Australia's oldest regional university and most experienced distance education provider. Student to staff ratios at UNE are lower when compared to larger metropolitan universities and students benefit greatly from individual attention and smaller classes. In fact, UNE is the only university rated the maximum five stars for Educational Experience by the Australian Good Universities Guide for six consecutive years.

The University undertakes fundamental and applied research in many disciplines. Its scholars and scientists have established international reputations through their contributions in areas such as rural science, agricultural economics, geology, educational administration, linguistics and archaeology.

Collaborative research with other institutions, such as the CSIRO, has led to many important projects including participation in high profile Cooperative Research Centres. Through its research UNE is able to assist in the economic, social and cultural advancement of Australia and in the advanced training of undergraduate and postgraduate students.

UNE provides a superior study opportunity for students offering high teaching standards in a unique living and learning environment. A wide range of support services are available to students at UNE ensuring a fully-rounded educational and personal experience. Excellent academic support, careers and counselling support, extensive libraries, information technology support and facilities are all part of the educational benefits. The excellent sporting, recreational and on-campus university residential college facilities are among the finest in Australia.

Faculty of Economics, Business and Law

Economics was one of the first subjects offered when the New England University College began teaching in March 1938. The Faculty of Agricultural Economics was established in 1957. In 1971, the Faculty of Economics, which had been established in 1964, merged with the Faculty of Agricultural Economics to form the Faculty of Economic Studies. The name of the Faculty was changed to the Faculty of Economics, Business and Law in 1992 to reflect its initiatives in establishing the Graduate School of Business Administration and the School of Law. In 1994 the School of Marketing and Management was established.

The Faculty of Economics, Business and Law now comprises three schools:

Economics;

Law; and

New England Business School.

Summer Semester

A selected number of units from this faculty are offered each year in the Summer Semester. The Summer Semester consists of a period of 11 weeks from late November until early February and is open to all students. All Summer Semester units are undertaken by off-campus or distance study and units are fee-paying only. Students are restricted to a maximum of two units of study in each session. Availability of units are known in September/October each year.

Unit Identification

A subject/school code and a three-digit number, eg MM 110, identify each unit. The subject/department code indicates the school or discipline to be studied and the first digit identifies the level of the unit.

Thus, MM 110 is a first year unit in Marketing while ECON 201 is a second year unit in Economics. Units with a numeric code with a "/" can be undertaken at two levels, eg LS 151/251 is a Law unit that can be taken either at first or second year level.

For students enrolled in law courses the unit code does not necessarily indicate the year in which the unit should be taken. For example students enrolled in a Bachelor of Laws will enrol in units in first semester where the first digit is 2 and 3. Please use the suggested enrolment plan to guide your unit selection.

Admission and Enrolment

Former UNE students - apply direct to UNE. Applications for admission for the beginning of year intake must be received at the University by **the due date as indicated on the Application for Admission form** and **31 May**, if there is a mid-year intake in 2006. An application kit is available on request from the Student Centre.

Bachelor of Business (majoring in Hospitality and Tourism), Diploma of Commerce, Bachelor of Agribusiness with Honours, Bachelor of Business with Honours, Bachelor of Economics with Honours and Bachelor of Financial Administration with Honours students apply direct to Student Centre at UNE.

All other courses listed for on campus study

Students **new** to UNE need to apply through the:

Universities Admission Centre (UAC)
UAC,Locked Bag 112
SILVERWATER   NSW 2128
Website: www.uac.edu.au

or

Queensland Tertiary Admissions Centre (QTAC)
PO Box 1331
MILTON QLD 4064
Website: www.qtac.edu.au

Non-Award Students - apply direct to UNE. Students who wish only to enrol in specific units may be permitted to enrol as non-award students. These students are required to pay a non-award fee and General Service Fees, but they do not incur a Student Contribution charge.

Address for Correspondence:

Student Centre
The University of New England NSW 2351
Website: www.une.edu.au/studentcentre
Email: studentcentre@une.edu.au
Phone: 02 6773 4444
Fax: 02 6773 4400

Unit outlines can be viewed on the Student Centre website.

Course Outlines and Rules

The following course information gives an overview of course requirements and is designed to assist students in gaining an understanding of what will be required in each course and to enable students to select appropriate units for their course. For full details of course rules see the UNE *Handbook*.

Bachelor of Agribusiness

The Bachelor of Agribusiness (BAgBus) degree is designed to equip students to perform an effective professional role in a changing economic and social environment; apply business and management skills to a range of activities in the agricultural sector and gain employment in a range of public and private enterprises, nationally and internationally.

Requirements for the Degree

To qualify for the degree students must pass units to the value of 144 credit points (cp).

The course shall include:

(a) **Compulsory Units** to the value of 108 cp;

AFM 217, 219; AGRO 100; ECON 101, 102, 121, 143, 223, 334, 336, 339; LS 151; MM 110, 200; QM 161, 267, QM 265/365; RSNR 110.

(b) one of the Majors listed below to the value of 36 cp;

Agribusiness*

ECON 201, 224/324, 328; ECON 230 or ECON 329, QM 264/364 or ECON 271/371 and one other elective unit at 200/300 level.

* at least two units must be at 300 level

Marketing

MM 105, 213/313, 214/314, 300, 311 and one other elective unit at 200/300 level.

Rural Science

AGRO 211, 321; ANSC 200, 300; plus two of the following:

AGRO 311; AQUA 200; ANPR 440; ANUT 300; COTT 300; EM 455; GENE 251, 422; GRNS 300; HORT 420; MEAT 418; PLTY 301; VITI 301; WOOL 412, 422, 432, 442, 452.

(c) units at 300 level to the value of at least 36 cp.

(d) units to the value of no more than 60 cp at 100 level.

Suggested First Year Enrolment Plan

First Semester		Second Semester	
ECON 101	Introductory Microeconomics	AFM 219	Financial Management II
ECON 121	Environment and Food: Economic Perspectives	ECON 102	Introductory Macroeconomics
		AGRO 100	Agriculture in Practice
MM 110	Introduction to Marketing	ECON 143	Institutions and Economic Development in Australia
LS 151	Introduction to Business Law		

Those students who wish to major in marketing should complete MM 105 in place of AFM 219 in first year.

Off-campus and part-time students shall complete the units listed above at the earliest opportunity.

Bachelor of Agricultural and Resource Economics

The Bachelor of Agricultural and Resource Economics (BAgResEc) allows graduates to take up professional, managerial or executive positions in such areas as banking, international agencies, agribusiness, education, agriculture or the public sector. Skills gained allow graduates to perform an effective professional role in a changing economic and social environment and to deal with the complex issues facing the agricultural and natural resource sectors. The degree provides graduates with a solid core of knowledge, but it is also flexible. Students can customise their program to focus on aspects of Agriculture, Natural Resources, Business and Law

Requirements for the Degree

To qualify for the degree students must pass units equivalent in value to 192 cp.

The course shall include:

(a) **Compulsory Units** equivalent to at least 156 cp;

Group A – all units
ECON 101, 102, 121, 201, 202, 223, 224/324, 226/326, 271, 328/428, 329/429, 335/435, 339, 317/417, 496; QM 161, 162, 265/365.

Group B
One unit selected from: MATH 101, 170.

Group C
Two units selected from: LS 151; RSNR 110, 120.

Group D
One unit selected from: AFM 217; MM 200; ECON 333/433, 334/434, 336/436.

Group E
One unit selected from: LS 358; ECON 230/330, 331/431.

Group F
One unit selected from QM 264/364, 267/367, ECON 376/476, 408.

(b) **Other units** to the value of sufficient credit points to provide the total of at least 192 cp for the degree. These units shall be from schools of the Faculty of Economics, Business and Law and/or units approved by the Course Coordinator, from schools outside the Faculty provided that the program includes:

i.   at least 7 units (42 cp) at 200 level;

ii. at least 5 units (30 cp) at 300 level, excluding ECON 339;

iii. at least 7 units (42 cp) at 400 level; and

iv. not more than 10 units (60 cp) at 100 level.

Suggested First Year Enrolment Pattern

First Semester		**Second Semester**	
ECON 101	Introductory Microeconomics	ECON 102	Introductory Macroeconomics
ECON 121	Environment and Food: Economic Perspectives	QM 162	Data Analysis
		MATH 170	Mathematics for Economics
QM 161	Business Statistics	RSNR 120	Sustainable Resource Use and Environmental Management
LS 151	Introduction to Business Law		

The suggested enrolment pattern for first year may be varied to accommodate enrolment in RSNR 110 and MATH 101.

Off-campus and part-time students shall complete the units listed above at the earliest opportunity.

Bachelor of Business

The Bachelor of Business degree (BBus) offers students the opportunity to pursue careers in general management, accounting, human resource management, marketing and other business related areas. Its flexible course structure enables students to choose a specialisation from numerous major streams of study within the award. They can achieve disciplinary depth as well as the breadth of learning expected in business degrees. The quality of the degree is supported by its accreditation with the accounting bodies and the Australian Human Resources Institute. The degree differs from those offered elsewhere in that it provides a substantial grounding in a greater variety of areas. This means that students will have a wider range of career options from which to choose including professional accreditation from both the professional accounting and human resource majors.

Requirements for the Degree

To qualify for the degree a student shall pass units to the value of 144 cp.

The course shall include

(a) **Ten Compulsory Units**

AFM 101, 112; COMP 100; ECON 101, 102, 243; MM 105, 110, 200; QM 161.

(b) one of the Majors listed below to the value of at least 36 cp.

Agribusiness

ECON 121	Environment and Food: Economic Perspectives
ECON 223	Farm and Resource Management
ECON 203/303	Banking and Finance or
ECON 230/330	Environmental Economics

Plus at least three units from

ECON 333	Agribusiness Marketing
ECON 334	Finance and Risk Management
ECON 335	Commodity Markets
ECON 336	Agribusiness Corporate Strategy

Note: At least three units must be at 300 level

Business Economics

QM 262	Data Analysis
ECON 201	Intermediate Microeconomics
ECON 202	Intermediate Macroeconomics

Plus at least three units from

ECON 303	Banking and Finance
ECON 305	Urban Economics
ECON 307	Labour Economics
ECON 311	Australian Macroeconomic Issues
ECON 317	International Trade and Payments
ECON 319	Public Finance
ECON 328	Macroeconomic Policy Evaluation
ECON 329	Natural Resource Economics

Note: At least three units must be at 300 level

Decision Support Tools for Business

QM 262	Data Analysis
QM 265/365	Business Decision Making
QM 267/367	Survey Methods for Business and Economics

Plus at least three units from

ECON 271/371	Econometrics for Marketing and Economics
ECON 326	Benefit-Cost Analysis
ECON 334	Finance and Risk Management
ECON 375	Time-series Econometrics
ECON 376	Econometrics of Demand and Supply
ECON 377	Efficiency and Productivity Analysis
MATH 170	Mathematics for Economists
MM 205/305	Research Methods for Marketing and Management
QM 264/364	Introduction to Business Forecasting

Note: At least three units must be at 300 level

Financial Management

At least six units from

AFM 202	Cost Management
AFM 231	Corporate Finance
AFM 232	Financial Instruments and Markets
AFM 272	Accounting Information Systems
AFM 312	Auditing
AFM 316	Issues in Management Accounting
AFM 322	Small Business Finance
AFM 324	Small Business Management
AFM 331	Financial Statement Analysis
AFM 332	Security Analysis and Portfolio Management
AFM 334	Bank Financial Management
AFM 372	Management Information Systems

ECON 203/303   Banking and Finance
ECON 319   Public Finance
EBUS 201   Introduction to E-Business
Note: At least three units must be at 300 level

Human Resource Management

MM 205/305   Research Methods for Marketing and Management
MM 220   Organisational Behaviour
MM 321   Human Resource Management
ECON 251/351   Australian Industrial Relations
Plus at least two units from
MM 223/323   Managing the Indigenous Organisation
MM 300   Strategic Planning and Management
MM 320   Organisational Development and Change
MM 322   Managing Ethics in Organisations
ECON 207   Labour Economics
WGST 320   Equity in the Workplace: Principles and Practices
THEA 110   Introduction to Live Performance and Presentation
Note: At least three units must be at 300 level

International Business

ECON 142   The International Economy
ECON 245/345   Economy and Business in Modern Asia
MM 202/302   International Business
Plus at least three units from
AFM 335   International Finance
ECON 241   Globalisation in Historical Perspective
ECON 245/345   Economy and Business in Modern Asia
ECON 246/346   The Australian Economy Since the 18th Century
ECON 248/348   The Economic Development of Modern Japan
ECON 249/349   Technology and Economic Growth
ECON 250/350   Southeast Asia: Economic and Social Change Since 1850
ECON 320   Global Business and Trade
ECON 335   Commodity Markets
ECON 354   Asian Business Management
ECON 353   Regulating Australian Capitalism
LS 393   International Business Law
MM 318   International Marketing
Any six cp language units at 200/300 level
Note: At least three units must be at 300 level

Marketing

MM 213/313   Marketing Communications
MM 214/314   Services Marketing
MM 311   Buyer Behaviour
Plus at least three units from
EBUS 302   E-Marketing
MM 205/305   Research Methods for Marketing and Management
MM 300   Strategic Planning and Management

MM 316   Marketing Practice

THEA 110   Introduction to Live Performance and Presentation

Note: At least three units must be at 300 level

Professional Accounting

At least six units as follows:

AFM 202   Cost Management

AFM 211   Financial Accounting I

AFM 231   Corporate Finance

AFM 272   Accounting Information Systems

AFM 311   Advanced Financial Accounting

AFM 312   Auditing

*LS 251   Introduction to Business Law

*LS 391   Principles of Corporation Law

*LS 392   Principles of Taxation Law

*Students enrolled in double degrees in law complete law units from within the Bachelor of Laws component.

(c) **Other units** to the value of sufficient credit points to provide the total of at least 144 cp for the degree.

(d) units to the value of at least 36 cp at 300 level, of which at least 24 cp shall be chosen from units offered by schools of the Faculty; and

(e) units to the value of no more than 60 cp at 100 level.

A Suggested First Year Enrolment Pattern

First Semester

AFM 101   Introduction to Financial Accounting
ECON 101 Introductory Microeconomics
MM 110   Introduction to Marketing
QM 161   Business Statistics

Second Semester

AFM 112   Introduction To Management Accounting
ECON 102 Introductory Macroeconomics
MM 105   Behavioural Foundations of Business
COMP 100 Business Information Technology

Off-campus and part-time students shall complete the units listed above at the earliest opportunity.

Professional Associations

Accountancy

There are two major professional accounting bodies in Australia: CPA Australia; and the Institute of Chartered Accountants of Australia (ICAA). In order to satisfy the educational requirements for admission to the major professional accounting bodies it is necessary to complete all units in the professional accounting major.

Human Resource Management

Completion of the Human Resource Management major will allow accreditation with the Australian Human Resource Institute (AHRI).

Bachelor of Business majoring in Hospitality and Tourism

The Bachelor of Business (BBus) degree offers students the opportunity to study hospitality and tourism management. Students study 18 units at The University of New England which include 10 compulsory units and eight elective units. The Hospitality and Tourism major is then undertaken at the Blue Mountains Hotel School over one semester on a residential basis in either the January to June period or the July to December period.

**The Blue Mountains Hospitality School*

The School is the oldest established hotel management school in Australia and provides a specialist vocational education in hospitality and tourism management. The philosophy of the School is to ensure that the students have appropriate knowledge and understanding, professional and technical skills, and the personal skills to work in a customer focused environment. The blend of theory and practice in a real hospitality environment makes for a unique educational experience and professional qualifications in the hospitality industry.

Requirements for the Degree

To qualify for the degree a student shall pass units to the value of 144 cp.

The program shall include

(a) **Ten Compulsory Units**:

AFM 101, 112; COMP 100; ECON 101, 102, 243; MM 105, 110, 200; QM 161.

(b) The **Hospitality and Tourism Major** completed at the Blue Mountains Hospitality School includes the following units.

Introduction to Gastronomy

Food Service Theory and Operations

Accommodation Management

Facilities Management

Strategic Hospitality Developments

Service Operations Management

(c) **Eight Elective Units** from the schools of the Faculty of Economics, Business and Law or other units as approved by the Course Coordinator.

(c) units to the value of at least 36 cp at 300 level, of which at least 24 cp shall be chosen from units offered by schools of the Faculty; and

(d) units to the value of no more than 60 cp at 100 level.

A Suggested First Year Enrolment Pattern

First Semester		Second Semester	
AFM 101	Introduction to Financial Accounting	AFM 112	Introduction to Management Accounting
ECON 101	Introductory Microeconomics	ECON 102	Introductory Macroeconomics
MM 110	Introduction to Marketing	MM 105	Behavioural Foundations of Business
QM 161	Business Statistics	COMP 100	Business Information Technology

*The semester at the **Blue Mountains is a fee-paying semester** and students may apply for Fee Help to cover expenses. Please contact the Student Centre for further advice.

Bachelor of Economics

The Bachelor of Economics degree (BEc) provides students with an understanding of the functioning of a modern economy and a capacity to analyse the causes and consequences of economic change. The knowledge and skills acquired in the Economics degree program can give graduates a head start in the search for a rewarding and challenging career. Many graduates are found in senior positions in the federal and state public services, and in the private sector including financial institutions.

Requirements for the Degree

To qualify for the degree, students must pass units to the value of 144 cp.

The course shall include:

(a) **Eight Compulsory units** to the value of 48 cp;

ECON 101, 102, 201, 202; QM 161, 162; *and*

Either: ECON 143 and MATH 170 **or** ECON 143 and MATH 101 **or** MATH 101 and MATH 102.

b) one of the **majors** listed below to the value of 36 cp of which at least 18 cp shall be at 300 level:

Economics

ECON 311, 317, 328

and at least three from the following:

ECON 103, 203/303, 205/305, 207/307, 216/316, 226/326, 230/330, 246/346, 271, 314, 319, 329, 353.

Econometrics

ECON 271

and at least five from the following:

ECON 226/326, 334, 374, 375, 376, 377; QM 264/364, 265/365, 267/367.

Economic History

Select six from the following selection:

ECON 141/241, 142, 216/316, 245/345, 246/346, 248/348, 249/349, 250/350, 251/351, 314, 353.

(c) units to the value of at least 36 cp at 300 level, of which at least 24 cp shall be from the Faculty of Economics, Business and Law.

(d) no more than 60 cp at 100 level.

A maximum of 36 cp, not including units prescribed in the compulsory units, may be chosen from schools outside the Faculty.

Suggested First Year Enrolment Pattern

First Semester		**Second Semester**	
ECON 101	Introductory Microeconomics	ECON 102	Introductory Macroeconomics
QM 161	Business Statistics	QM 162	Data Analysis
elective		MATH 170	Mathematics for Economics
elective		ECON 143	Institutions and Economic Development in Australia

Students may wish to include MATH 101 and/or MATH 102 in their first year program.

Off-campus and part-time students shall complete the units listed above at the earliest opportunity.

Bachelor of Financial Administration

The Bachelor of Financial Administration (BFinAdmin) is designed for students who wish to pursue a career in accounting, either as an accountant in private practice or employed in industry, commerce or the public sector. Students wishing to satisfy the educational requirements for admission to the major professional accounting bodies may do so by including relevant elective units in their program of study. On completion of the degree additional programs and practical experience are necessary to satisfy the requirements for admission to CPA Australia and the Institute of Chartered Accountants of Australia.

Requirements for the Degree

To qualify for the degree, students must pass units to the value of 144 cp.

The course shall include:

(a) **Compulsory Units** equivalent to the value of 78 cp.

AFM 101, 112, 202, 211, 231, 232, 272; COMP 100, ECON 101, 102; QM 161; LS 151/251.

and either: MM 200 or AFM 324.

(b) units to the value of at least 36 cp at 300 level, of which at least 24 cp must be chosen from those units with an AFM prefix.

(c) no more than 60 cp (ten semester-long units) at 100 level.

A maximum of 36 cp, not including units prescribed in the compulsory units, may be chosen from schools outside the Faculty.

Bachelor of Financial Administration - A Suggested Study Plan

First Year

First Semester		**Second Semester**	
AFM 101	Introduction to Financial Accounting	AFM 112	Introduction to Management
ECON 101	Introductory Microeconomics	ECON 102	Introductory Macroeconomics
QM 161	Business Statistics	COMP 100	Business Information Technology
elective		elective	

Second Year

First Semester		**Second Semester**	
AFM 211	Financial Management I	AFM 202	Cost Management
AFM 231	Corporate Finance	AFM 232	Financial Instruments and Markets
LS 151	Introduction to Business Law	AFM 272	Accounting Information Systems
elective		elective	

Third Year Option 1

First Semester		**Second Semester**	
LS 391	Principles of Corporation Law	LS 392	Principles of Taxation Law
AFM 311	Advanced Financial Accounting	AFM 312	Auditing
AFM 324	Small Business Management	AFM elective at 300 level	
elective		elective	

Third Year Option 2

First Semester		**Second Semester**	
LS 391	Principles of Corporation Law	LS 392	Principles of Taxation Law
AFM 311	Advanced Financial Accounting	AFM 312	Auditing
AFM elective at 300 level		AFM elective at 300 level	
elective		MM 200	Principles of Management

Units Required to Meet Professional Requirements

In order to satisfy the educational requirements for admission to the major professional accounting bodies, completion of the following units additional to the compulsory units for the degree are required.

AFM 311

AFM 312*

LS 291/391

LS 292/392*

* If these units are not completed as electives in the Bachelor of Financial Administration degree program you will be required to complete equivalent subjects in the CPA Program for eligibility to CPA status.

Combined Degree of Bachelor of Business/Bachelor of Economics

The combined Bachelor of Business/Bachelor of Economics (BBus/BEc) degree offers students the opportunity to pursue or further develop careers in economics, management, business and commerce related areas. The combination of in-depth study in specialist majors and a wide range of elective options will prove attractive to employers because of the breadth of the degree. The BBus component requires the study of one major and the BEc component requires at least one major from Econometrics, Economics or Economic History.

Requirements for the Degree

To qualify for the degree, a student must pass units to the value of 192 cp.

The program shall include:

(a) **Compulsory Units** to the value of 84 cp.

AFM 101, 112; COMP 100; ECON 101, 102, 201, 202; either: ECON 143 and MATH 170 or ECON 143 and MATH 101 or MATH 101 and MATH 102; MM 105, 110, 200; QM 161, 162.

(b) one of the following **Business majors** to the value of 36 cp.

Agribusiness;

Business Economics;

Decision Support Tools for Business;

Financial Management;

Hospitality and Tourism;

Human Resource Management;

International Business;

Marketing;

Professional Accounting.

Please see the majors listed under the Bachelor of Business for further information about units within majors.

(c) one of the **Economic majors** to the value of 36 cp of which at least 18 cp shall be at 300 level.

Economics

ECON 311, 317, 328

and at least three from the following:

ECON 103, 203/303, 205/305, 207/307, 216/316, 226/326, 230/330, 246/346, 271, 314, 319, 329, 353.

Econometrics

ECON 271

and at least five from the following:

ECON 226/326, 334, 374, 375, 376, 377; QM 264/364, 265/365, 267/367.

Economic History

Select six from the following selection:

ECON 141/241, 142, 216/316, 245/345, 246/346, 248/348, 249/349, 250/350, 251/351, 314, 353.

(d) **Other units** to provide the total of at least 192 cp for the combined degrees. These units shall be from schools of the Faculty of Economics, Business and Law, as detailed in the Schedule of Units and/or units approved by the course coordinator, from schools outside the Faculty.

(e) units at 300 level to the value of at least 48 cp.

(f) units to the value of not more than 84 cp at 100 level.

(g) The majors listed below are restricted and the student can only complete one of the majors with the subscript (a) and only one with (b) and only one with (c) towards the requirements for the combined degree of Bachelor of Business/Bachelor of Economics:

Bachelor of Business major	**Bachelor of Economics major**
(a) Decision Support Tools for Business	(a) Econometrics
(b) Business Economics	(b) Economics
(c) International Business	(c) Economic History.

Units Required to Meet Professional Requirements

In order to satisfy the educational requirements for admission to the major professional accounting bodies, completion of a number of specific units is required. They can be completed by choosing the Professional Accounting major in the Business component of the combined degree.

Bachelor of Laws

The Bachelor of Laws qualifies you for admission to legal practice in NSW and other states and territories, after completion of a professional legal training course. Applicants for admission to the degree shall have satisfied all the requirements for admission to a degree of a minimum of three years' study or equivalent, or at least three years' relevant work experience as determined by the Faculty. For the Bachelor of Laws Alternative Entry you will need to have three years' relevant legal work experience as determined by the Course Coordinator (Law) which involves administration and/or interpretation of law, for example legal secretary, police officer. To be eligible for admission you will need to supply documentary evidence of your work experience by means of detailed resume.

Requirements for the Degree

To qualify for the degree a student must pass units to the value of 144 cp.

The course shall include:

Compulsory Units to the value of 96 cp.

LS 100, 160, 200, 210, 220, 231, 232, 240, 281, 282, 320, 351, 355, 371, 372, 480.

Elective Units to the value of 48 cp.

ELS 378; LS 301, 311, 321, 331, 332, 334, 335, 336, 341, 342, 345, 352, 354, 357, 358, 360, 361, 364, 368, 370, 377 (off-campus only), 378, 379, 390 (on-campus only), 399, 400, 403, 453, 459, 470, 471, 478.

Suggested Enrolment Pattern

First Year

First Semester		**Second Semester**	
LS 100	Introduction to Legal Systems and Methods	LS 160	Criminal Law and Procedure
LS 220	Constitutional Law	LS 200	Administrative Law
LS 231	Law of Torts I	LS 232	Law of Torts II
LS 371	Law of Contract I	LS 372	Law of Contract II

Second Year

First Semester		**Second Semester**	
LS 240	Equity and Trusts	LS 282	Property Law II
LS 281	Property Law I	LS 210	Civil Procedure and Evidence
LS 351	Corporation Law	elective	
LS 355	Jurisprudence	elective	

Third Year

First Semester		**Second Semester**
LS 320	Ethics, Trust Accounting and Professional Conduct	elective
LS 480	Advanced Research, Writing and Advocacy	elective
	elective	elective
	elective	elective

Eligibility for Honours in Law

Students who, on entering their final year have obtained a grade point average of 5.5 or better in the preceding eight units (where High Distinction = 7; Distinction = 6; Credit = 5; Pass = 4) with no failures are eligible to enrol in LS 400, Honours in Law, and be admitted to the Honours program. The Course Coordinator has discretion to allow a student to enrol in LS 400 and be admitted to the Honours program who does not meet the preceding criteria.

Student who completed any of their preceding eight LS units prior to the start of Semester 1, 2006 may, with the permission of the Course Coordinator, enrol in LS 400 with a grade point average between 5.0 and 5.499.

Professional Legal Training

Graduates who wish to be admitted to practise as a solicitor, barrister or legal practitioner anywhere in Australia will also have to undertake a course of professional legal training. This can consist of approximately half a year's full time or part-time equivalent training, undertaken on-campus or off-campus. In some jurisdictions, it is still possible to do articles of clerkship instead of a course of professional legal training.

Because the system adopted varies from jurisdiction to jurisdiction, enquiries should be made to the admission authority in the state or territory in which you intend to practise; this is usually a committee of the Supreme Court of that state or territory.

Admitting Authorities in Australia

New South Wales
Legal Practitioners Admission Board
GPO Box 3980
Sydney NSW 2001
Ph: (02) 9392 0300
Fax: (02) 9392 0315
http://www.lawlink.nsw.gov.au/lpab

South Australia
Legal Practitioners Registry
GPO Box 2066
Adelaide SA 5001
Ph: (08) 8229 0237
Fax: (08) 8231 1929
www.lssa.asn.au/profession/registry.htm

Northern Territory
Legal Practitioners Admission Board
GPO Box 3946
Darwin NT 0801
Ph: (08) 8999 6574
Fax: (08) 8999 5446

Queensland
Legal Practitioners Admission Board
GPO 1785
Brisbane QLD 4001
Ph: (07) 3842 5985
Fax: (07) 3221 7193
www.courts.qld.gov.au/publications/admissions.htm

Australian Capital Territory
Legal Practitioners Admission Board
ACT Supreme Court, Law Courts,
Knowles Place, Canberra ACT 2601, DX 5699 Canberra
Ph: (02) 6267 2735
Fax: (02) 6257 3668
www.courts.act.gov.au/supreme

Tasmania
Board of Legal Education
GPO Box 167
Hobart TAS 7001
Ph: (03) 6233 6245
Fax: (03) 6223 7816
www.courts.tas.gov.au/supreme/users/lawyers/overseas.htm

Victoria
Supreme Court of Victoria
210 William Street
Melbourne VIC 3000
Ph: (03) 9603 4388
Fax: (03) 9602 4326
www.supremecourt.vic.gov.au

Western Australia
Legal Practitioners Admission Board
5th Floor, Kings Building
533 Hay Street, Perth WA 6000
Ph: (08) 9325 1311
Fax: (08) 9325 2743
www.lpbwa.org.au

Diploma of Commerce

The Diploma of Commerce is offered on an off-campus part-time basis only and comprises eight units of study within the specific area of Indigenous Organisation Management. The units are in areas identified as being fundamental to the diverse operational aspects of Indigenous organisations.

Requirements for the Diploma

The course comprises eight **Compulsory Units** units or 48 cp:

PDAB 201, 202; AFM 101; LS 151; MM 105, 200, 220, 223/323.

Except with the permission of the Course Coordinator, the maximum number of units which a student may complete in any semester shall be two, and in any one year, four.

Double Degrees in Law

Bachelor of Business/Bachelor of Laws

The Bachelor of Business/Bachelor of Laws (BBus/LLB) award broadens career options. The Bachelor of Laws qualifies graduates for admission to legal practice in NSW and other states and territories, after completion of a professional legal training course. However, entry into legal practice is not necessarily the dominant career path for law graduates. The double degree in law offers students the opportunity to pursue careers in management, business and business-related areas, banking, the public service, the diplomatic service, counselling, social work and teaching, where their knowledge of law enhances their occupational prospects.

Requirements for the Degree

To qualify for the degree a student shall pass units equivalent to 240 cp.

Bachelor of Business Component

The Bachelor of Business component shall include units to the value of 96 cp:

(a) **Ten Compulsory Units**:

AFM 101, 112; COMP 100; ECON 101, 102, 243; MM 105, 110, 200; QM 161.

(b) one of the **majors** listed below to the value of 36 cp.

Agribusiness;

Business Economics;

Decision Support Tools for Business;

Financial Management;

Human Resource Management;

International Business;

Marketing;

Professional Accounting.

Please see Bachelor of Business for more information about units within majors.

Bachelor of Laws Component

The Bachelor of Laws component shall include units to the value of 144 cp.

Compulsory Units to the value of 96 cp.

LS 100, 160, 200, 210, 220, 231, 232, 240, 281, 282, 320, 351, 355, 371, 372, 480.

Elective Units to the value of 48 cp.

ELS 378; LS 301, 311, 321, 331, 332, 334, 335, 336, 341, 342, 345, 352, 354, 357, 358, 360, 361, 364, 368, 370, 377 (off-campus only), 378, 379, 390 (on-campus only), 399, 400, 403, 453, 459, 470, 471, 478.

Students must complete their Business units as soon as possible after commencing their degree. The units selected in first year will depend on the major that is to be completed in the Business component and personal preference.

Suggested Enrolment Patterns

Agribusiness

First Semester		Second Semester	
AFM 101	Introduction to Financial Accounting	AFM 112	Introduction to Management Accounting
ECON 101	Introductory Microeconomics	ECON 102	Introductory Macroeconomics
QM 161	Business Statistics	COMP 100	Business Information Technology
LS 100	Introduction to Legal Systems and Methods	LS 160	Criminal Law and Procedure

Business Economics

First Semester			Second Semester		
AFM 101	Introduction to Financial Accounting		AFM 112	Introduction to Management Accounting	
ECON 101	Introductory Microeconomics		ECON 102	Introductory Macroeconomics	
QM 161	Business Statistics		COMP 100	Business Information Technology	
LS 100	Introduction to Legal Systems and Methods		LS 160	Criminal Law and Procedure	

Decision Tools for Business

First Semester			Second Semester		
AFM 101	Introduction to Financial Accounting		MM 105	Behavioural Foundations of Business	
ECON 101	Introductory Microeconomics		ECON 102	Introductory Macroeconomics	
QM 161	Business Statistics		COMP 100	Business Information Technology	
LS 100	Introduction to Legal Systems and Methods		LS 160	Criminal Law and Procedure	

Financial Management

First Semester			Second Semester		
AFM 101	Introduction to Financial Accounting		AFM 112	Introduction to Management Accounting	
ECON 101	Introductory Microeconomics		ECON 102	Introductory Macroeconomics	
QM 161	Business Statistics		COMP 100	Business Information Technology	
LS 100	Introduction to Legal Systems and Methods		LS 160	Criminal Law and Procedure	

Business Economics

First Semester			Second Semester		
AFM 101	Introduction to Financial Accounting		AFM 112	Introduction to Management Accounting	
ECON 101	Introductory Microeconomics		ECON 102	Introductory Macroeconomics	
QM 161	Business Statistics		COMP 100	Business Information Technology	
LS 100	Introduction to Legal Systems and Methods		LS 160	Criminal Law and Procedure	

Human Resource Management

First Semester			Second Semester		
AFM 101	Introduction to Financial Accounting		MM 105	Behavioural Foundations of Business	
ECON 101	Introductory Microeconomics		ECON 102	Introductory Macroeconomics	
MM 110	Introduction to Marketing		COMP 100	Business Information Technology	
LS 100	Introduction to Legal Systems and Methods		LS 160	Criminal Law and Procedure	

Marketing

First Semester			Second Semester		
AFM 101	Introduction to Financial Accounting		MM 105	Behavioural Foundations of Business	
ECON 101	Introductory Microeconomics		ECON 102	Introductory Macroeconomics	
MM 110	Introduction to Marketing		COMP 100	Business Information Technology	
LS 100	Introduction to Legal Systems and Methods		LS 160	Criminal Law and Procedure	

Professional Accounting

First Semester			Second Semester		
AFM 101	Introduction to Financial Accounting		AFM 112	Introduction to Management Accounting	
ECON 101	Introductory Microeconomics		ECON 102	Introductory Macroeconomics	
QM 161	Business Statistics		COMP 100	Business Information Technology	
LS 100	Introduction to Legal Systems and Methods		LS 160	Criminal Law and Procedure	

Second Year
LS 231 and LS 232 and six Business units

Third Year
LS 371, LS 372, two Law electives at 300 level and four Business units.

Fourth and Fifth Years
Eight Law units

Students may elect to graduate with a Bachelor of Business after successful completion of Years 1, 2 and 3.

Professional Accounting Accreditation

The following units are required to satisfy the educational requirements for admission to the major professional accounting bodies. The Professional Accounting major must be completed within the Bachelor of Business component and specific Law units as outlined below.

AFM 101, 112, 202, 211, 231, 272, 311, 312; ECON 101, 102; LS 100, 371, 372, 351, 352; QM 161.

Eligibility for Honours in Law
Please see Bachelor of Laws entry.

Professional Legal Training
Please see Bachelor of Laws entry.

Bachelor of Economics/Bachelor of Laws

A Bachelor of Economics/Bachelor of Laws award (BEc/LLB) broadens career options. The Bachelor of Laws qualifies graduates for admission to legal practice in NSW and other states and territories, after completion of a professional legal training course. However, entry into legal practice is not necessarily the dominant career path for law graduates. Many find employment in areas such as commerce, banking, management, the public service, the diplomatic service, counselling, social work and teaching where their knowledge of law enhances their worth. A Bachelor of Economics degree provides students with an understanding of the functioning of a modern economy and a capacity to analyse the causes and consequences of economic change. The knowledge and skills acquired in the Economics degree program can give graduates a head start in the search for a rewarding and challenging career.

Requirements of the Degree
To qualify for the degree a student shall pass units equivalent to 240 cp.

Bachelor of Economics Component

The Bachelor of Economics component shall include units to the value of 96 cp:

(a) **Eight Compulsory Units** to the value of 48 cp.
ECON 101, 102, 201, 202; QM 161, 162; *and either:* ECON 143 and MATH 170 or ECON 143 and MATH 101 or MATH 101 and MATH 102.

b) one of the **majors** listed below to the value of 36 cp of which at least 18 cp shall be at 300 level.
ECON 311, 317, 328
and at least three from the following:
ECON 103, 203/303, 205/305, 207/307, 216/316, 226/326, 230/330, 246/346, 271, 314, 319, 329, 353.

Econometrics
ECON 271
and at least five from the following:
ECON 226/326, 334, 374, 375, 376, 377; QM 264/364, 265/365, 267/367.

Economic History
Select six from the following selection:
ECON 141/241, 142, 216/316, 245/345, 246/346, 248/348, 249/349, 250/350, 251/351, 314, 353.

(c) **Two Elective** units from schools of the Faculty of Economics, Business and Law excluding Law units.

Bachelor of Laws Component

The Bachelor of Laws component shall include units to the value of 144 cp.

Compulsory Units to the value of 96 cp.
LS 100, 160, 200, 210, 220, 231, 232, 240, 281, 282, 320, 351, 355, 371, 372, 480.

Elective Units to the value of 48 cp.
ELS 378; LS 301, 311, 321, 331, 332, 334, 335, 336, 341, 342, 345, 352, 354, 357, 358, 360, 361, 364, 368, 370, 377 (off-campus only), 378, 379, 390 (on-campus only), 399, 400, 403, 453, 459, 470, 471, 478.

Students must complete their Economics units as soon as possible after commencing their degree. The suggested enrolment pattern may be altered to fit in with unit offerings.

Suggested Enrolment Pattern

First Semester
ECON 101   Introductory Microeconomics
QM 161   Business Statistics
LS 100   Introduction to Legal Systems and Methods
elective

Second Semester
ECON 102 Introductory Macroeconomics
QM 162   Data Analysis
MATH 170 Mathematics for Economics
ECON 143 Institutions and Economic
                 Development in Australia

Second Year
LS 231, LS 232, LS 160 and five Economics units

Third Year
LS 371, LS 372, two Law electives at 300 level and four Economics units.

Fourth and Fifth Years
Eight Law units per year

Students may graduate with a Bachelor of Economics after successful completion of years 1, 2 and 3.

Eligibility for Honours in Law
Please see Bachelor of Laws entry.

Professional Legal Training
Please see Bachelor of Laws entry.

Bachelor of Financial Administration/Bachelor of Laws

The Bachelor of Financial Administration/Bachelor of Laws broadens career options. A Bachelor of Laws qualifies graduates for admission to legal practice in NSW and other states and territories, after completion of a professional legal training course. However, entry into legal practice is not necessarily the dominant career path for law graduates. Many find employment in areas such as commerce, banking, management, the public service, the diplomatic service, counselling, social work and teaching where their knowledge of law enhances their worth. The Bachelor of Financial Administration is designed for students who wish to pursue a career in accounting, either as accountants in private practice or in industry. Students wishing to satisfy the educational requirements for admission to the major professional accounting bodies may do so by including relevant elective units in the degree. On completion of the double degrees program, additional practical experience and training will be necessary to satisfy the requirements for admission to CPA Australia and the Institute of Chartered Accountants in Australia.

Requirements for the Degree
To qualify for the degree a student shall pass units equivalent to 240 cp.

Bachelor of Financial Administration Component
The Bachelor of Financial Administration component shall include units to the value of 96 cp:

(a) **Compulsory Units** equivalent to the value of 66 cp.

AFM 101, 112, 202, 211, 231, 232, 272; COMP 100, ECON 101, 102; QM 161.

(b) **Other Units**, excluding Law units, to the value of sufficient cp to provide the total of at least 96 cp from schools of the Faculty of Economics, Business and Law and/or units approved by the Course Coordinator, from schools outside the Faculty, provided that the program includes units to the value of at least 24 cp at 300 level of which at least 18 cp shall be from those with an AFM prefix.

Bachelor of Laws Component
The Bachelor of Laws component shall include units to the value of 144 cp.

Compulsory Units to the value of 96 cp.

LS 100, 160, 200, 210, 220, 231, 232, 240, 281, 282, 320, 351, 355, 371, 372, 480.

Elective Units to the value of 48 cp.

ELS 378; LS 301, 311, 321, 331, 332, 334, 335, 336, 341, 342, 345, 352, 354, 357, 358, 360, 361, 364, 368, 370, 377 (off-campus only), 378, 379, 390 (on-campus only), 399, 400, 403, 453, 459, 470, 471, 478.

Professional Accounting Requirements
The following units are required to satisfy the educational requirements for admission to the major professional accounting bodies. Some of these units are compulsory to either the Bachelor of Financial Administration or the Bachelor of Laws components; others may be taken as electives towards the appropriate component.

AFM 101, 112, 202, 211, 231, 272, 311, 312*; ECON 101, 102; LS 100, 371, 372, 351, 352*; QM 161.

* If these units are not completed as electives in the BFA/LLB degree program you will be required to complete equivalent subjects in the CPA Program for eligibility to CPA status.

Suggested Enrolment Pattern

Students must complete their Financial Administration units as soon as possible after commencing their degree. This program may be altered to fit in with unit offerings.

First Semester

AFM 101	Introduction to Financial Accounting
ECON 101	Introductory Microeconomics
QM 161	Business Statistics
LS 100	Introduction to Legal Systems and Methods

Second Semester

AFM 112	Introduction to Management Accounting
ECON 102	Introductory Macroeconomics
COMP 100	Business Information Technology
LS 160	Criminal Law and Procedure

Second Year

LS 231, LS 232 and six Financial Administration units

Third Year

LS 371, LS 372, two Law electives at 300 level and four Financial Administration units.

Fourth and Fifth Years

Eight Law units per year

Students may graduate with a Bachelor of Financial Administration after successful completion of Years 1, 2 and 3.

Eligibility for Honours in Law

Please see Bachelor of Laws entry.

Professional Legal Training

Please see Bachelor of Laws entry.

Honours Degrees

Bachelor of Agribusiness with Honours

The Honours program involves an additional fourth year of full time study, composed of advanced coursework and research tailored to a candidate's area of interest.

Entry Requirements

a) A candidate will have fulfilled requirements for the Bachelor of Agribusiness or the Bachelor of Business with a major in Agribusiness, or an equivalent award as determined by the Faculty, or completed all but one of the units required to qualify for the degree and, with the permission of the Course Coordinator, be permitted to enrol in that unit concurrently with his or her Honours course; and

b) completed units to the value of at least 24 cp at 300 level; and

c) passed units to the value of at least 36 cp at 200 level or above at Credit level or better.

A person who has fulfilled the requirements for a degree at another university, recognised by the Faculty for this purpose and who has conformed with the equivalent of the requirements above, may be admitted to candidature.

Coursework and Assessment

Candidates shall complete either:

a) a combination of dissertation and advanced course work units at 400 level to the value of 48 cp prescribed by the Head(s) of the appropriate School(s); or

b) a single 400 level Honours unit to the value of 48 cp where the combination and weighting of the dissertation and course work components is prescribed by the Head of School.

Bachelor of Business with Honours

The Honours program involves an additional fourth year of full time study, composed of advanced coursework and research tailored to a candidate's area of interest.

Entry Requirements

a) A candidate will have fulfilled requirements for the Bachelor of Business at The University of New England, or completed all but one of the units required to qualify for the degree and, with the permission of the Course Coordinator, be permitted to enrol in that unit concurrently with his or her Honours course; *and*

b) completed units to the value of at least 24 cp at 300 level; *and*

c) passed units to the value of at least 36 cp at 200 level or above at Credit level or better.

A person who has fulfilled the requirements for a degree at another university, recognised by the Faculty for this purpose and who has conformed with the equivalent of the requirements above, may be admitted to candidature.

Coursework and Assessment

Candidates shall complete either:

a) a combination of dissertation and advanced course work units at 400 level to the value of 48 cp prescribed by the Head of School; or

b) a single 400 level Honours unit to the value of 48 cp where the combination and weighting of the dissertation and course work components is prescribed by the Head of School.

Students enrolling in MM 400 must have completed MM 205/305.

Bachelor of Economics with Honours

The Bachelor of Economics with Honours offers advanced training for students seeking careers as professional economists. It also provides a research training pathway into a Masters or PhD degree. Honours graduates in Economics from UNE hold a wide range of senior positions in both public and private sector organisations, and educational institutions, both nationally and internationally.

Entry Requirements

A candidate must have satisfied the requirements for the Bachelor of Economics at The University of New England, or an equivalent degree from another university. With the permission of the Course Coordinator, a candidate who has completed all but one of the units required to qualify for the degree may be permitted to enrol in that unit concurrently with his or her Honours course.

As part of the Bachelor of Economics degree or its equivalent, a candidate must have:

a) successfully completed units with an ECON and/or QM prefix to the value of at least 24 cp at 300 level;

b) passed units with an ECON and/or QM prefix to the value of at least 36 cp at 200 level or above at Credit level or better.

Coursework and Assessment

A candidate for the degree of Bachelor of Economics with Honours shall complete either:

a) a combination of dissertation and advanced course work units to the value of 48 cp in units at 400 level, as prescribed by the Head(s) of the appropriate School(s).

b) a single 400 level Honours unit to the value of 48 cp where the combination and weighting of the dissertation and course work components is prescribed by the Head(s) of the appropriate School(s).

Bachelor of Financial Administration with Honours

The Honours program involves an additional fourth year of full time study and it is recognised in the market place as an award of academic achievement. The Institute of Chartered Accountants reduces the qualifying period for its Professional Year program for Honours graduates.

Entry Requirements

a) A candidate will have fulfilled requirements for the Bachelor of Financial Administration at The University of New England, or completed all but one of the units required to qualify for the degree and, with the permission of the Course Coordinator, be permitted to enrol in that unit concurrently with his or her Honours course; and

b) completed units to the value of at least 24 cp at 300 level; and

c) passed units to the value of at least 36 cp at 200 level or above at Credit level or better.

A person who has fulfilled the requirements for a degree at another university, recognised by the Faculty for this purpose and who has conformed with the equivalent of the requirements above, may be admitted to candidature.

Coursework and Assessment

Candidates shall complete either:

a) a combination of dissertation and advanced course work units at 400 level to the value of 48 cp prescribed by the Head of School; or

b) a single 400 level Honours unit to the value of 48 cp where the combination and weighting of the dissertation and course work components is prescribed by the Head of School.

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